

# ONE JIB

**Regular Board Meeting** 

Agenda

Date: February 25 2025, 10:00 a.m.

Location: AMO Office

155 University Avenue - Suite 800, Toronto, ON M5H 3B7

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### ONE JIB

### Regular Board Meeting

### Minutes

Meeting #: 2024-08

Date: November 27, 2024, 10:01 a.m.

Location: AMO Office (In Person and Electronic) / Zoom

155 University Avenue - Suite 800, Toronto, ON M5H 3B7

### Members Present:

Board Chair B. Hughes

Board Vice-Chair G. James

J. Dowty

C. Dyer

H. Franken

J. Giles

D. Leckman

M. Melinyshyn

S. Pountney

S. Rettie

N. Taylor

C. Tessier

### Others Present:

- J. Dezell, Co-President/Co-CEO, ONE Investment
- D. Herridge, Co-President/Co-CEO, ONE Investment
- H. Douglas, WeirFoulds LLP, Legal Counsel
- E. Foo, Chief Compliance Officer, ONE Investment
- J. Hagan, Program Manager, LAS/ONE Investment
- J. Hess, Manager of Investment Services, MFOA
- D. Kelly, Board Secretary
- C. Macdonald, Manager of Policy, MFOA
- J. Song, Board Coordinator, ONE Investment
- M. Takishita, Client Services Representative, ONE Investment
- K. Taylor, Chief Investment Officer, ONE Investment

### 1. Land Acknowledgement

Board Chair Hughes made the following statement on behalf of the Board:

We recognize that our work as the ONE Joint Investment Board and the work of municipalities take place on traditional Indigenous territories across Ontario. We recognize and we respect the history, languages, and cultures of the First Nations, Metis, Inuit, and all Indigenous peoples whose presence continues to enrich our communities.

## 2. Disclosures of Pecuniary Interest

There were no disclosures of pecuniary interest.

### 3. Approval of ONE JIB Meeting Minutes

### 3.a September 4, 2024

Moved by Board Member Tessier

THAT the Minutes of the September 4, 2024, ONE JIB Meeting be approved as circulated.

Carried

### 3.b November 1, 2024, November 4, 2024 and November 15, 2024

Moved by Board Member Dyer

THAT the Minutes of the November 1, 2024, November 4, 2024, and November 15, 2024, ONE JIB Special Meetings be approved as circulated.

Carried

### 3.c Business Arising from the Minutes

3.c.1 September 4, 2024 Minutes, Minute No. 9.a - 2025-2026 ONE JIB Meeting Dates - Change Meeting Date from February 27, 2025 to February 25, 2025

Moved by Board Member Giles

THAT the Board change one of the 2025-2026 ONE JIB meeting dates set out in Minute No. 9.a of the Minutes of September 4, 2024 from Thursday, February 27, 2025 to Tuesday, February 25, 2025.

Carried

### 4. Communication

There were no communication items.

# 5. Board Committee Reports

# 5.a New Products Committee, October 1, 2024 Meeting

Committee Chair James introduced the New Products Committee Report from the Committee's meeting of October 1, 2024.

Martin Leclair, CFA: Vice President and Institutional Portfolio Manager, Paul Purcell, CFA: Vice President and Institutional Portfolio Manager, and Ivor Krol, Vice President, Portfolio Manager and Team Lead, PH&N Institutional, made a presentation on <a href="Portfolio Modeling">Portfolio Modeling</a>.

Moved by Board Member Tessier

THAT the Board receive the presentation.

Carried

Moved in amendment by Board Member Vice-Chair James

THAT the Board amend the New Products Committee report by:

- 1. Deleting the following words from Recommendation 3 "subject to maximum 15% allocation to the total high yield bonds, emerging market debt and multi-asset global credit", and
- 2. Adding a new recommendation 6 as follows: "6. The Board, with input from PH&N, conduct a review of the Constraints, Allocations and Fund Fulfillment in 2025."

Carried

## Moved by Board Member Vice-Chair James

THAT the Board receive the presentation from PH&N Institutional and adopt the recommendations in the <u>Committee Report</u> as amended above, so that the recommendations now read as follows:

- 1. Rescind the Outcomes Framework Policy.
- 2. Approve the model portfolios comprised of PH&N Institutional funds to be used under the OCIO model as per table 1 in the staff report, but with the removal of model G+.
- 3. Approve PH&N Institutional's proposed constraints as shown on slide 6 of the ONE Investment Portfolio Modeling presentation.
- 4. Approve PH&N Institutional's allocations and the use of risk/return metrics for the Modeled Portfolios with and without alternatives as shown on slides 8 and 10 of the ONE Investment Portfolio Modeling presentation.
- 5. Approve the recommended Fund fulfillment as shown on slides 17 and 18 of the ONE Investment Portfolio Modeling presentation and in the Investment Management Agreement (IMA).
- 6. The Board, with input from PH&N Institutional, conduct a review of the Constraints, Allocations and Fund Fulfillment in 2025.

Carried

(Recommendation 1 -- See also Minute No. 11.a.)

## 6. Delegations

## 6.a Municipality of Clarington

Trevor Pinn, Deputy CAO/Treasurer and Paul Davidson, Manager of Financial Planning and Deputy Treasurer from the Municipality of Clarington, made a presentation on the Municipality's transition to the Prudent Investor Program.

Moved by Board Member Pountney

THAT the Board receive the presentation from Mr. Pinn and Mr. Davidson, on behalf of the Municipality of Clarington.

Carried

### 6.b Township of Central Frontenac

Michael McGovern, Treasurer from the Township of Central Frontenac, made a presentation on the Township's transition to the Prudent Investor Program.

Moved by Board Member Taylor

THAT the Board receive the presentation from Mr. McGovern, on behalf of the Township of Central Frontenac.

Carried

# 6.c Municipality of Red Lake

Trilbee Stirling-Kattler, CAO and Rachelle Gagne, Treasurer from the Municipality of Red Lake, made a presentation on the Municipality's transition to the Prudent Investor Program.

Moved by Board Member Leckman

THAT the Board receive the presentation from Ms. Stirling-Kattler and Ms. Gagne, on behalf of the Municipality of Red Lake.

Carried

Moved by Board Member Giles

THAT the Board recess for lunch.

Carried

The Board recessed at 12:40 p.m. and reconvened at 1:25 p.m.

### 7. Reports

7.a Municipality of Clarington, Township of Central Frontenac and Municipality of Red Lake – Request to Join the ONE JIB (2024-061)

### Moved by Board Member Pountney

THAT the Board adopt the recommendations in the report, as follows:

- 1. Accept the Municipality of Clarington, the Township of Central Frontenac and the Municipality of Red Lake as Participating Municipalities with ONE JIB.
- 2. Authorize the Chair and Board Secretary to execute ONE JIB Agreements on behalf of ONE JIB with the Municipality of Clarington, the Township of Central Frontenac and the Municipality of Red Lake as Participating Municipalities with ONE JIB.

Carried

# 7.b Municipality of Clarington's Investment Plan (2024-066)

Moved by Board Member Rettie

THAT the Board adopt the recommendations in the report, as follows:

- 1. Receive the Municipality of Clarington's Investment Policy Statement (Attachment 1).
- 2. Receive the Municipality of Clarington's Municipal Client Questionnaire (Attachment 2).
- 3. Approve the Municipality of Clarington's proposed Investment Plan (Attachment 3).

Carried

# 7.c Township of Central Frontenac's Investment Plan (2024-067)

Moved by Board Member Melinyshyn

THAT the Board adopt the recommendations in the report, as follows:

- 1. Receive the Township of Central Frontenac's Investment Policy Statement (Attachment 1).
- 2. Receive the Township of Central Frontenac's Municipal Client Questionnaire (Attachment 2).
- 3. Approve the Township of Central Frontenac's proposed Investment Plan (Attachment 3).

Carried

## 7.d Municipality of Red Lake's Investment Plan (2024-069)

Moved by Board Member Dyer

THAT the Board adopt the recommendations in the report, as follows:

- 1. Receive the Municipality of Red Lake's Investment Policy Statement (Attachment 1).
- 2. Receive the Municipality of Red Lake's Municipal Client Questionnaire (Attachment 2).
- 3. Approve the Municipality of Red Lake's proposed Investment Plan (Attachment 3).

Carried

### 8. Consent Items

Moved by Board Member Franken

THAT the Board adopt consent items 8.a, 8.b, 8.c, 8.d, 8.e, 8.f and 8.g and the recommendations contained in the related staff reports, as follows:

8.a ONE Investment Audit Committee Update (2024-068)

Recommendation: Receive the Report

8.b Board Skills Matrix Review Fall 2024 (2024-064)

Recommendation: Receive the Report

8.c Investment Plan Implementation Report - Q3 2024 (2024-071)

Recommendation: Receive the Report

8.d Municipal Performance Reports Q3 2024 (2024-070)

Recommendation: Receive the Report

8.e Compliance Reports Asset Classes and Target Weight Allocations Q3 2024 and OCIO Allocations Report (2024-060)

Recommendation: Receive the Report

8.f Strategic Plan - Q3 2024 Progress (2024-073)

Recommendation: Receive the Report

8.g OCIO Quarterly Performance and Analysis Q3 2024 (2024-078)

# 9. Investment Oversight

# 9.a OCIO Quarterly Reporting and Analysis Q3 2024 – PH&N Institutional Presentation

Martin Leclair, CFA: Vice President and Institutional Portfolio Manager, and Paul Purcell, CFA: Vice President and Institutional Portfolio Manager, PH&N Institutional, made a presentation on the OCIO Quarterly Performance Report and Analysis - Q3 2024 report.

Moved by Board Member Leckman

THAT the Board receive the presentation and report from PH&N Institutional.

Carried

# 9.b Town of Aylmer's Investment Plan 2024 (2024-074)

Moved by Board Member Taylor

THAT the Board adopt the recommendations in the report, as follows:

- 1. Receive the Town of Aylmer's Investment Policy Statement (Attachment 1).
- 2. Receive the Town of Aylmer's Municipal Client Questionnaire (Attachment 2).
- 3. Approve the Town of Aylmer's proposed Investment Plan (Attachment 3).

Carried

# 9.c Town of Bracebridge's Investment Plan 2024 (2024-72)

Moved by Board Member Giles

THAT the Board adopt the recommendations in the report, as follows:

- 1. Receive the Town of Bracebridge's Investment Policy Statement (Attachment 1).
- 2. Receive the Town of Bracebridge's Municipal Client Questionnaire (Attachment 2).

3. Approve the Town of Bracebridge's proposed Investment Plan (Attachment 3).

Carried

## 9.d City of Kenora's Investment Plan 2024 (2024-75)

Moved by Board Member Rettie

THAT the Board adopt the recommendations in the report, as follows:

- 1. Receive the City of Kenora's Investment Policy Statement (Attachment 1).
- 2. Receive the City of Kenora's Municipal Client Questionnaire (Attachment 2).
- 3. Approve the City of Kenora's proposed Investment Plan (Attachment 3).
- 4. Approve the expected mid-year contribution of \$500,000 to the General Account.

Carried

## 9.e Fund Manager Performance Review Q3 2024 (2024-076)

Moved by Board Member Giles

THAT the Board adopt the following recommendations in the report:

- 1. Receive the report.
- 2. Confirm that its members have reviewed the Fund Manager Performance Reports for Q3 2024 provided in the Resource Library.

Carried

### 10. Governance and Administrative Matters

### 10.a ONE Investment Audit Committee Reappointments (2024-062)

Moved by Board Member Tessier

THAT the Board adopt the following recommendation in the report:

1. Reappoint Heidi Franken and Jim Giles to ONE Investment's Audit Committee for a term of two years.

Carried

# 10.b Board Governance Self-Evaluation Report - Fall 2024 (2024-065)

Moved by Board Member Franken

THAT the Board adopt the following recommendations in the report:

- 1. Receive the report.
- 2. Direct ONE Investment staff to bring forward the 2025 Board Governance Self-Evaluation Survey in the fourth quarter.

Carried

### 10.c 2025 Futures List (2024-063)

Moved by Board Member Vice- Chair James

THAT the Board adopt the following recommendation in the report:

1. Approve the 2025 Future List.

Carried

# 11. Strategy and Policy

## 11.a Transition to OCIO Business Model (2024-058)

Judy Dezell, Co-President/Co-CEO, ONE Investment, made a presentation on the Transition to OCIO Business Model.

Moved in amendment by Board Member Leckman

That the Board amend Recommendation 4 to add the words "effective March 31, 2025" at the end of the recommendation.

Carried

### Moved by Board Member Melinyshyn

That the Board receive the presentation and adopt the following recommendations in the report, as amended:

1. Approve the Transition Plan for the current 11 Participating Municipalities in Attachment 1 for execution by the end of Q1 2025.

- 2. Approve the OCIO Compliance Monitoring Policy in Attachment 2.
- 3. Approve the Policy for Reviewing the External Sub-Investment Manager in Attachment 4.
- 4. Rescind the External Fund Manager Review Policy, the Outcomes Framework Policy, the ONE JIB Distribution Policy, the ONE JIB Rebalancing Policy and the ONE JIB Currency Hedging Policy, effective March 31, 2025.

Carried

11.b Municipal Insights Report - Q4 2024 (2024-077)

Moved by Board Member Giles

THAT the Board adopt the recommendation to receive the report.

Carried

### 12. Closed Session

12.a Confidential Attachment to report listed as Agenda item 8.b Board Competencies, Skills Matrix Review Fall 2024 - Personal matters about Identifiable Individuals

Moved by Board Member Giles

THAT the Board move into closed session under section 239 (2.b) of the *Municipal Act* for the purpose of considering a confidential attachment that contains personal information about identifiable individuals.

Carried

The Board convened in closed session at 2:41 p.m.

### 13. Reconvene in Public Session.

Moved by Board Member Dowty

THAT the Board reconvene in public session.

The Board reconvened in public session at 2:57 p.m.

13.a Confidential Attachment to report listed as Agenda item 8.b - Board Competencies, Skills Matrix Review Fall 2024 - Personal matters about identifiable individuals

Moved by Board Member Rettie

THAT the Board receive the confidential attachment listed as Appendix "A" and take no further action.

Carried

### 14. Other Business

There was no other business.

# 15. Meeting Outcomes

Board Chair Hughes outlined the outcomes from today's Board meeting. The Board:

- Changed one of its meeting dates from February 27, 2025 to February 25, 2025.
- Adopted the recommendations in the New Products Committee from the Committee's October 1, 2024 meeting, including the approval of model portfolios from PH&N Institutional, PH&N Institutional's proposed constraints as amended, PH&N Institutional's allocations and use of risk and return metrics, and PH&N Institutional's recommended Fund Fulfillment.
- Welcomed three new municipalities the Municipality of Clarington, the
  Township of Central Frontenac and the Municipality of Red Lake as
  Participating Municipalities, bringing its total number of Participating
  Municipalities to 15. Approved investment Plans for the three new Participating
  Municipalities.
- Approved seven Consent items and the recommendations contained in the related staff reports.
- Received a presentation from PH&N Institutional on the OCIO quarterly report and analysis Q3 2024.

- Approved investment plans for the Town of Aylmer, Town of Bracebridge and City of Kenora.
- Received the fund manager performance report for Q3 2024.
- Reappointed Board Members Franken and Giles to the ONE Investment Audit Committee for another two years.
- Received the Board Governance Self-Evaluation Report Fall 2024.
- Approved the 2025 Futures List.
- Approved the transition for the current 11 Participating Municipalities other than Durham to the OCIO business model by the end of Q1 2025, along with the adoption and rescission of related policies.
- Received the municipal insights report for Q4 2024.

### 16. Authorizing Motion

Moved by Board Member Leckman

THAT the appropriate staff of ONE JIB and ONE Investment be given the authority to do all things necessary, including executing any documents, to give effect to the Board's decisions today.

Carried

### 17. Adjournment

Moved by Board Member Dowty

THAT the Board adjourn its meeting.

Carried

The meeting adjourned at 3:01 p.m.

### 18. Next Meeting

18.a Regular Meeting - February 25, 2025 (10:00 a.m. - 3:00 p.m.)

Denis Kelly, Board Secretary

From: Christine Tessier

**Sent:** February 4, 2025 8:19 AM

To: Bill Hughes
Cc: Judy Dezell

Subject: Re: Role on IAC and JIB

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello Bill - Tim has gotten away from me.

Please feel free to use my email for board reporting purposes.

All the best, Christine

Sent from my iPhone

From: Christine Tessier < CTessier@oneinvestment.ca>

Sent: January 12, 2025 5:35 PM

To: Bill Hughes ; Judy Dezell

; Keith Taylor

Subject: Role on IAC and JIB

Happy New Year all!

As you are aware, I have been on the job market for the past little while.

After many interviews, I was fortunate to be offered the opportunity of CIO of Mercer's delegated business. I started that role last Wednesday. I am thrilled to be working with Mercer once again, it feels as though I am 'going home'.

As part of my on-boarding, I had to declare outside activities, which of course includes my role as a member of both IAC and JIB. Unfortunately, given Mercer's own commercial activities, as well as The One's hire of a competing OCIO provider (PH&N), Mercer and I both feel there is a conflict of interest to stay on. Hence, it is with sadness that I am writing to signal my departure from both roles. Please let me know how you would like to navigate my departure. (If helpful, I have industry contacts who are interested in board work; happy to share this list of candidates, who would be available quickly.) Note: I believe I have an i-pad that was sent a while ago, and which should be returned to The One.

I wanted to thank all of you for your support of my role on both Committees. I feel passionate about the Municipal sector and its role in our communities. I have really appreciated having the opportunity to both learn about and contribute to (in however small way) its financial wellness. I hope that you will retain me as a helpful external industry contact. Please let me know if I / Mercer can ever be of help in the future.

Please advise on next steps.

Best, Christine



# RFPORT

To: ONE Joint Investment Board

From: Donna Herridge, Co-President/Co-CEO, ONE Investment

Date: February 25, 2025

Re: ONE Investment Audit Committee Update – February 25, 2025

Report: ONE JIB 2025-008

### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Receive the report.

### 2. SUMMARY

This report provides a summary of the ONE Investment Audit Committee meeting held on November 20, 2024, which covered several important topics:

- Overview of the meeting dates and work plan for 2025.
- Update from the Management Committee, emphasizing the enterprise risk assessment and compliance tasks list, with no noted changes.
- Performance review of CIBC Mellon and RBC Investor Services, recommending their reappointment by the ONE Investment Board.
- Self-evaluation of the Committee, which continues to show strong results.
- Review of the ONE JIB Remuneration Policy, which included an annual inflationary increase.
- Update on the quarterly activities of the CCO, including the planned wind-down of PI funds.
- Report on the outcomes of the Cyber Security Assessment.

### 3. BACKGROUND

The Audit Committee is comprised of five representatives as follows:

- James (Jim) Giles (Chair) from ONE JIB
- Heidi Franken from ONE JIB
- Anna Lisa Barbon, Deputy City Manager, Finance Supports, City of London
- Trevor Pinn, Deputy CAO/Treasurer, Finance and Technology, with the Municipality of Clarington and from ONE Investment Board
- Duane Ramkissoon, Manager, Investment Portfolio with Durham Region.

ONE JIB's representatives on the Audit Committee, Heidi Franken and James Giles, bring perspectives related to the Prudent Investment Program and ONE JIB, which are a critical part of ONE Investment.

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### 4. ANALYSIS

# The Audit Committee reviewed and approved the 2025 workplan and the timing of quarterly Audit Committee meetings for 2025

The Audit Committee has reviewed and approved the 2025 workplan, which includes a schedule for quarterly meetings throughout the year. These meetings will adhere to a consistent pattern, synchronized with the availability of Financial Statements. The 2025 workplan reflects the structure of previous years while introducing several new topics, such as:

- Examination of Financial Statements for ONE's Legal List portfolios
- Assessment of ONE's internal controls
- Review of the expanded Compliance Manual and Task List, now inclusive of the Legal List portfolios
- Oversight of the OCIO compliance regime
- Evaluation of custodian fees

# The Management Committee provided an update on the Compliance Task List and Enterprise Risk Assessment which noted no changes

There were no changes reported for the compliance task list and enterprise risk assessment. Staff will continue to monitor the impact of the election of President Donald Trump as well as provincial and potential federal elections in Canada on ONE's enterprise risk assessment.

# After a performance review of CIBC Mellon and RBC IS, the Committee recommended re-engaging both custodians for 2025

Staff reviewed the performance of CIBC Mellon and RBC IS, including the Key Performance Indicators quarterly presentation. No performance shortfalls were noted but staff have added a comprehensive review of custodial services and fees to the 2025 staff workplan.

# Audit Committee self-evaluation was completed and shows a high level of support for Committee activities

Committee members have demonstrated strong support for the Committee's initiatives, including the continuous enhancement of the enterprise risk register and the thorough review of policies and procedures as outlined in the Compliance Manual Task List. Management Committee plans to integrate relevant training into upcoming meetings.

### ONE JIB remuneration was reviewed and an annual inflation provision was added

Benchmarking of ONE JIB compensation is conducted on an annual basis and staff recommended an increase in compensation based on the Annual Consumer Price Index.

# CCO Foo provided updates on OCIO model, year-end mock distributions modeling and the wind down of the Money Market Portfolio

The transition to the OCIO model continues to be relatively smooth with effective coordination between PH&N Institutional, custodians and Durham Region. Key learnings will ensure that subsequent onboarding into the OCIO platform will be seamless.

Mock distributions were completed which ensures efficient, accurate and timely calculations at year end. The year end distributions were completed on December 31 with a subsequent revision to the Global Bond Fund due to an adjustment in the underlying fund's distribution.

The winddown of the Money Market Portfolio was completed seamlessly.

# Staff provided an update on the results of the Cyber audit for CHUMS/MFOA and LAS/AMO

Cyber security is one of the largest risks facing organizations today. Through regular cyber assessments, ONE is best positioned to protect itself against future risks. ONE Investment is developing its cyber security infrastructure, and the results of this assessment were verbally shared with the Committee in keeping with cyber security best practices.

Through a competitive process, ONE engaged a Canadian-based company, Calian to conduct a cyber assessment which entailed:

- Penetration testing
- Maturity threat assessment under the National Institute of Standards and Technology 800-30 for conducting Risk Assessment and National Institute of Standards and Technology 800-53 for security control maturity
- High-level transition plan with priorities to move from the current state to the "ideal" state.

Moving forward, staff will reassess the timing of the next cyber assessment.

# Updates on the ONE JIB and ONE Investment Board meetings were provided

Audit Committee received a summary of developments from the recent ONE JIB Board Special meetings held on November 1 and 4, 2024, as well as the developments of the ONE Investment Board at its meeting held on October 22, 2024.

## OCIO resources will be reviewed and included in future meetings

In upcoming meetings, Audit Committee will review OCIO resources related to the history of OCIO, an explanation of PH&N asset modeling and a draft Fund Fulfillment Deviation Policy.

# 5. CONCLUSION

The Audit Committee provides oversight and guidance to ONE Investment. The Audit Committee recommended approval of incorporating an annual inflationary increase into the ONE JIB Remuneration Policy. The performance of CIBC Mellon and RBC IS was reviewed, and renewal of the contracts was recommended. Updates on compliance activities were reviewed with additional work recommended for the 2025 workplan which includes additional control and compliance topics.

### **ATTACHMENTS** – N/A

Drafted by: Donna Herridge, Co-President/CEO

Approved by: Judy Dezell/Donna Herridge, Co-Presidents/CEO



# **RFPORT**

To: ONE Joint Investment Board

From: Judy Dezell, Co-President/Co-CEO, ONE Investment

Date: February 25, 2025

Re: Strategic Plan – Q4 2024 Progress

Report: ONE JIB 2025-004

### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Receive this report.

### 2. SUMMARY

ONE JIB approved a Strategic Plan in late 2022. A tracking tool has been developed for ONE JIB to track progress on the key initiatives of the Strategic Plan. All initiatives from the 2025 workplan are currently on track.

### 3. BACKGROUND

# **Futures List and Strategic Plan implementation tracking**

ONE JIB has an approved work plan for the current year known as the Futures List that identifies key initiatives and normal business operations of ONE JIB. Tracking the progress of implementing these initiatives allows ONE JIB to monitor its progress against the Futures List and the ONE JIB-approved ONE Investment Strategic Plan for 2023 to 2028, which identifies four strategic imperatives:

- (1) Growth of AUM develop our data and analytics capabilities.
- (2) Participating Municipalities grow our people and capabilities.
- (3) Engagement and Conversion grow our brand, awareness, and education; and,
- (4) Profiles of Municipalities drive investment maturity.

ONE JIB is using this tool to monitor the progress of implementing the Plan.

### 4. ANALYSIS

### The importance of a strategic reporting tool

This Futures List tracks the annual workplan of ONE JIB. Being able to monitor progress on the workplan allows ONE JIB to ensure its business objectives are achieved over the course of the year. In addition, the objectives in the Strategic Plan require ongoing monitoring which allows ONE JIB to evaluate progress towards achieving the strategic

imperatives. Individual imperatives can be assessed, enabling adjustments to the allocation of resources if necessary. Further, measuring the implementation of the Strategic Plan improves accountability for all stakeholders in the Strategic Plan (ONE JIB, ONE Investment Board and ONE staff), helping to ensure that everyone is working towards the same goals and objectives, and that they are performing their tasks in a timely and efficient manner.

The Strategic Plan is a long-term document, five years in this instance, which may require course correction over time. Monitoring allows timely course corrections when needed.

The strategic reporting tool uses a simple colour scheme to allow ONE JIB to monitor quickly what is on track (green), delayed (yellow), cancelled (red) or changed in scope (purple). The tool looks back on the previous quarter.

For Q4 2024 all initiatives are on track, with a focus on getting three new OCIO investors onboarded and preparing for the movement of 11 Participating Municipalities to the OCIO business model. Staff are still maintaining our regular program of annual investment plan reviews for all Participating Municipalities.

The Q4 2024 report can be found in Attachment 1 attached to this report.

### 5. CONCLUSION

The use of a strategic reporting tool helps ONE JIB track the implementation of key initiatives supporting the strategic imperatives of the Strategic Plan and provides assurance that progress towards goals is being made.

### **ATTACHMENTS**

Attachment 1: Q4 2024 Strategic Reporting Tool for ONE JIB Futures List and Strategic Plan

Drafted by: Jason Hagan, LAS Program Manager

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs

### Attachment 1

# Q4 2024 Strategic Reporting Tool for ONE JIB Futures List and Strategic Plan

| Theme                             | Topic                                                | References by Color Coding | Notes                                                          |
|-----------------------------------|------------------------------------------------------|----------------------------|----------------------------------------------------------------|
|                                   | Board Governance Self-Evaluation Results             | On Track                   |                                                                |
| Board Governance & Administrative | Exemption reporting to Ontario Securities Commission | On Track                   |                                                                |
| Matters                           | ONE JIB Committee Mandate Review                     | On Track                   |                                                                |
| Watters                           | Staff Compliance Training                            | On Track                   |                                                                |
|                                   | Municipal Insights                                   | On Track                   |                                                                |
| Strategy and Policy               | Quarterly Futures List Review                        | On Track                   |                                                                |
|                                   | Municipal:                                           |                            |                                                                |
|                                   | Quarterly Municipal Investment Performance           | On Track                   |                                                                |
|                                   |                                                      |                            | Monitoring PH&N implementation of 3 municipalities approved    |
|                                   | Investment Plan Implementation Update                | On Track                   | at Dec 2024 ONE JIB meeting                                    |
|                                   | Year End Compliance Report                           | On Track                   |                                                                |
|                                   |                                                      |                            | Planning transition of 11 Pl municipalities over to PH&N (sub- |
|                                   | Investor Onboarding                                  | On Track                   | investment manager) model in early March 2025                  |
|                                   | IPS and MCQ review and Investment Plan Approval      | On Track                   |                                                                |
| Investment Oversight              | PI Fund Manager:                                     |                            |                                                                |
|                                   | Quarterly Fund Manager Performance                   | On Track                   |                                                                |
|                                   | Quarterly Compliance Report                          | On Track                   |                                                                |
|                                   | External Sub-Investment Manager (OCIO)               |                            |                                                                |
|                                   | Quarterly Sub-Investment Manager Performance         | On Track                   |                                                                |
|                                   |                                                      |                            | PH&N to attend all future ONE JIB meetings to focus on one or  |
|                                   | Sub-Investment Manager Presentation                  | On Track                   | more investment funds at each meeting.                         |
|                                   | Quarterly Compliance Report                          | On Track                   |                                                                |



# RFPORT

To: ONE Joint Investment Board

From: Evelyn Foo, Chief Compliance Officer, ONE Investment

Date: February 25, 2025

Re: Compliance Reports Asset Class and Target Weight Allocations Q4 2024 and OCIO

Allocation Report

Report: ONE JIB 2025-006

### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Receive the report.

### 2. SUMMARY

ONE Investment is providing two internal compliance reports to assist ONE JIB in monitoring the weights of investment holdings and asset classes relative to their targets for each Participating Municipality for the Prudent Investor funds. PH&N Institutional (PH&N) is providing another report which displays the allocation weights for the holdings under the Outsourced Chief Investment Officer (OCIO) Offering.

### 3. BACKGROUND

The portfolio management system generates reports to monitor allocation weights for the ONE Investment Prudent Investor Funds

The compliance reports generated by ONE Investment's portfolio management system show the positioning of all Investment Outcome accounts of Participating Municipalities relative to their Target Weights as of December 31, 2024. These two compliance reports can be found in Attachments 1 and 2 of this report.

### Two compliance reports are provided to ONE JIB on a quarterly basis

The two reports—the portfolio asset mix report and the allocation drift monitoring report — are provided to ONE JIB on a quarterly basis to allow it to monitor the allocations and understand the positioning of the Outcome accounts relative to the target asset class and fund weights for each Participating Municipality. These reports also allow ONE JIB members to understand the quarter-end positioning of the Outcome accounts and provide a basis for discussion with the Chief Investment Officer and Chief Compliance Officer on the positioning of the Outcome accounts.

The Portfolio Asset Mix and Allocation Drift Monitoring Reports highlight deviations from high-level asset class (Equity Funds, Fixed Income Funds, Cash & Equivalents) target

weights and Fund by Outcome.

## **Portfolio Asset Mix Report**

The two columns on the far right of the Portfolio Asset Mix report (Attachment 1) show the target and actual allocation weights for equity and fixed-income asset classes.

### **Allocation Drift Monitoring Report**

The Allocation Drift Monitoring report (Attachment 2) shows the degree to which the weights of individual holdings (Funds allocation) differ from the target weights for each fund and outcome assigned in the Investment Plan. The Chief Investment Officer and Chief Compliance Officer monitor this report on a regular basis as part of their portfolio oversight responsibilities.

The two columns on the far right of the Allocation Drift Monitoring Report highlight when allocation weights have moved notably away from target weights. The "2% drift from target" column shows values when the absolute weight of a holding is above or below the target by more than two percentage points. The "10% above Target" shows values when the weight of a holding as a proportion of the target weight is at least 10% above or below the target weight.

# PH&N's system produces a report to monitor allocation weights under the OCIO Offering

This Allocation report (Attachment 3) is similar to the current Allocation Drift Monitoring Report and will be provided for each municipality's investment profile. It will eventually replace the Allocation Drift Monitoring report once all the investors in the Prudent Investment funds have moved over to the OCIO. The column on the far right indicates the variance from the absolute value above or below by more than two percentage points. This report is reviewed by the Chief Investment Officer and Chief Compliance Officer on a regular basis in their oversight responsibilities.

### 4. ANALYSIS

# Allocation weights for an Outcome were outside their intended targets for four of the Participating Municipalities

Allocations will continue to be monitored until the transition to the OCIO. The current variances are not significant enough to merit a re-balance.

### Allocation weights for the OCIO Offering were outside their intended targets

Currently Durham is the only municipality invested under the OCIO model. Durham's Investment Plan included target allocations to certain funds that do not offer daily activity. MNRI has been deployed to attain the asset class weightings detailed in Durham's Investment Plan while positions are being built in these funds that are only offered for

investment at certain times. Since the last quarterly report, the allocation to the Private Debt category is now complete. The CIO and CCO have reviewed the allocations and holdings and have no concerns.

### 5. CONCLUSION

ONE Investment uses its portfolio management system to monitor municipal account allocations in relation to ONE JIB's Outcomes framework for the Prudent Investment Funds.

The Allocation report provides the ability to monitor allocations with the associated investment model under the OCIO.

The attached reports provide ONE JIB with the tools to monitor the positioning of asset classes and individual holdings relative to their intended targets.

### **ATTACHMENTS**

Attachment 1: Portfolio Asset Mix

Attachment 2: Allocation Drift Monitoring Report

Attachment 3: OCIO Allocation Report

Drafted by: Evelyn Foo, Chief Compliance Officer

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEO

# **Attachment 1**



ONE Investment

# Portfolio Asset Mix

| Account        | Asset Class                                      | Asset Mix Limits |       |        | Portfolio | Diff           |  |
|----------------|--------------------------------------------------|------------------|-------|--------|-----------|----------------|--|
|                |                                                  | Min              | Max   | Target |           |                |  |
| 570050021 Bra  | acebridge - Contingency Outco                    | ome              |       |        |           |                |  |
|                | Contingency Outcome                              |                  |       |        |           |                |  |
|                | Equity Funds                                     | 55.00            | 65.00 | 60.00  | 61.17     | 1.17           |  |
|                | Fixed Income Funds                               | 35.00            | 45.00 | 40.00  | 38.83     | -1.17          |  |
| 570050020 Pr   | acebridge - Target Date 10 Yea                   | or Dluc          |       |        |           |                |  |
| 370030039 BI   | Target Date 10+ Year Outcor                      |                  |       |        |           |                |  |
|                | Equity Funds                                     | 71.00            | 79.00 | 75.00  | 75.55     | 0.55           |  |
|                | Fixed Income Funds                               | 21.00            | 29.00 | 25.00  | 24.45     | -0.55          |  |
|                | Tixed fricome runds                              | 21.00            | 27.00 | 25.00  | 24.40     | 0.00           |  |
| 570050047 Hu   | ntsville - Contingency Outcom                    | ne               |       |        |           |                |  |
|                | Contingency Outcome                              |                  |       |        |           |                |  |
|                | Equity Funds                                     | 55.00            | 65.00 | 60.00  | 61.03     | 1.03           |  |
|                | Fixed Income Funds                               | 35.00            | 45.00 | 40.00  | 38.97     | -1.03          |  |
| 570050054 Hu   | ntsville - Target Date 3 to 5 Ye                 | ear Out          |       |        |           |                |  |
|                | Target Date 3-5 Year Outcon                      |                  |       |        |           |                |  |
|                | Equity Funds                                     | 8.00             | 12.00 | 10.00  | 10.74     | 0.74           |  |
|                | Fixed Income Funds                               | 88.00            | 92.00 | 90.00  | 89.26     | -0.74          |  |
|                |                                                  |                  |       |        |           |                |  |
| 570050062 Hu   | ntsville - Target Date 10 Year                   |                  |       |        |           |                |  |
|                | Target Date 10+ Year Outcom                      |                  |       |        |           |                |  |
|                | Equity Funds                                     | 71.00            | 79.00 | 75.00  | 75.71     | 0.71           |  |
|                | Fixed Income Funds                               | 21.00            | 29.00 | 25.00  | 24.29     | -0.71          |  |
| 570050070 Inr  | nisfil - Contingency Outcome                     |                  |       |        |           |                |  |
|                | Contingency Outcome                              |                  |       |        |           |                |  |
|                | Equity Funds                                     | 55.00            | 65.00 | 60.00  | 61.59     | 1.59           |  |
|                | Fixed Income Funds                               | 35.00            | 45.00 | 40.00  | 38.41     | -1.59          |  |
| 570050088 Mu   | skoka - Contingency Outcome                      | <u> </u>         |       |        |           |                |  |
| 370030000 Ma   | Contingency Outcome                              | •                |       |        |           |                |  |
|                | Equity Funds                                     | 55.00            | 65.00 | 60.00  | 60.75     | 0.75           |  |
|                | Fixed Income Funds                               | 35.00            | 45.00 | 40.00  | 39.25     | -0.75          |  |
|                |                                                  |                  |       |        |           |                |  |
| 570050096 Mu   | skoka - Target Date 3 to 5 Yea                   |                  |       |        |           |                |  |
|                | Target Date 3-5 Year Outcon                      |                  |       |        |           |                |  |
|                | Equity Funds                                     | 8.00             | 12.00 | 10.00  | 10.75     | 0.75           |  |
|                | Fixed Income Funds                               | 88.00            | 92.00 | 90.00  | 89.25     | -0.75          |  |
| 570050104 Mu   | skoka - Target Date 5 to 10 Ye                   | ear Out          |       |        |           |                |  |
|                | Target Date 5-10 Year Outco                      | me               |       |        |           |                |  |
|                | Equity Funds                                     | 45.00            | 55.00 | 50.00  | 53.30     | 3.30           |  |
|                | Fixed Income Funds                               | 45.00            | 55.00 | 50.00  | 46.70     | -3.30          |  |
| 570050112 \\/\ | nithy - Contingency Outcome                      |                  |       |        |           |                |  |
| 570050112 WI   | nitby - Contingency Outcome  Contingency Outcome |                  |       |        |           |                |  |
|                | Equity Funds                                     | 55.00            | 65.00 | 60.00  | 62.92     | 2.92           |  |
|                | Fixed Income Funds                               | 35.00            | 45.00 | 40.00  | 37.08     | -2.92<br>-2.92 |  |
|                | - Med Theorne i unus                             |                  |       | .0.00  | 57.00     | ,_             |  |



# Portfolio Asset Mix

| Account       | Asset Class                      | ,              | Asset Mix Lin  | nits   | Portfolio      | Diff  |
|---------------|----------------------------------|----------------|----------------|--------|----------------|-------|
|               |                                  | Min            | Max            | Target |                |       |
| 570050120 Wh  | itby - Target Date 3 to 5 Year   | Outco          |                |        |                |       |
|               | Target Date 3-5 Year Outcom      | ne             |                |        |                |       |
|               | Equity Funds                     | 8.00           | 12.00          | 10.00  | 11.15          | 1.15  |
|               | Fixed Income Funds               | 88.00          | 92.00          | 90.00  | 88.85          | -1.15 |
|               | ith Target Data E to 10 Vac      | 0              |                |        |                |       |
| 5/0050138 Wn  | itby - Target Date 5 to 10 Year  |                |                |        |                |       |
|               | Target Date 5-10 Year Outco      | 45.00          | EE 00          | FO 00  | F2 02          | 2.02  |
|               | Equity Funds Fixed Income Funds  | 45.00<br>45.00 | 55.00<br>55.00 | 50.00  | 53.03<br>46.97 | 3.03  |
|               | rixed income runds               | 45.00          | 33.00          | 50.00  | 40.97          | -3.03 |
| 570050146 Wh  | itby - Asset Management Res      | erve O         |                |        |                |       |
|               | Asset Management Reserves        | 5              |                |        |                |       |
|               | Equity Funds                     | 88.00          | 92.00          | 90.00  | 91.03          | 1.03  |
|               | Fixed Income Funds               | 8.00           | 12.00          | 10.00  | 8.97           | -1.03 |
| 570050152 \/\ | itby - Target Date 10 Year Plu   | is Outo        |                |        |                |       |
| 370030133 WII | Target Date 10+ Year Outcom      |                |                |        |                |       |
|               | Equity Funds                     | 71.00          | 79.00          | 75.00  | 76.60          | 1.60  |
|               | Fixed Income Funds               | 21.00          | 29.00          | 25.00  | 23.40          | -1.60 |
|               | Tixed medific rulius             | 21.00          | 27.00          | 25.00  | 25.40          | -1.00 |
| 570050161 Ker | nora - Contingency Outcome       |                |                |        |                |       |
|               | Contingency Outcome              |                |                |        |                |       |
|               | Equity Funds                     | 55.00          | 65.00          | 60.00  | 61.28          | 1.28  |
|               | Fixed Income Funds               | 35.00          | 45.00          | 40.00  | 38.72          | -1.28 |
| 570050179 Ker | nora - Stable Return Outcome     |                |                |        |                |       |
| 0,00001,7 Kei | Stable Return Outcome            |                |                |        |                |       |
|               | Equity Funds                     | 26.00          | 34.00          | 30.00  | 30.90          | 0.90  |
|               | Fixed Income Funds               | 66.00          | 74.00          | 70.00  | 69.10          | -0.90 |
|               |                                  |                |                |        |                |       |
| 570050187 Ker | nora - Target Date 3 to 5 Year   |                |                |        |                |       |
|               | Target Date 3-5 Year Outcom      |                |                |        |                |       |
|               | Equity Funds                     | 8.00           | 12.00          | 10.00  | 11.54          | 1.54  |
|               | Fixed Income Funds               | 88.00          | 92.00          | 90.00  | 88.46          | -1.54 |
| 570050377 Hui | ntsville - Target Date 5 to 10   | Year O         |                |        |                |       |
|               | Target Date 5-10 Year Outco      |                |                |        |                |       |
|               | Equity Funds                     | 45.00          | 55.00          | 50.00  | 51.86          | 1.86  |
|               | Fixed Income Funds               | 45.00          | 55.00          | 50.00  | 48.14          | -1.86 |
|               |                                  |                |                |        |                |       |
| 570050385 Inr | nisfil - Target Date 5 to 10 Yea |                |                |        |                |       |
|               | Target Date 5-10 Year Outco      |                | FF 00          | F0.00  | FC 07          | 0.07  |
|               | Equity Funds                     | 45.00          | 55.00          | 50.00  | 50.97          | 0.97  |
|               | Fixed Income Funds               | 45.00          | 55.00          | 50.00  | 49.03          | -0.97 |
| 570050443 Nee | ebing - Contingency Outcome      |                |                |        |                |       |
|               | Contingency Outcome              |                |                |        |                |       |
|               | Equity Funds                     | 55.00          | 65.00          | 60.00  | 60.99          | 0.99  |
|               | Fixed Income Funds               | 35.00          | 45.00          | 40.00  | 39.01          | -0.99 |
|               | TINCO THEOTHE FUNDS              |                | 75.00          | 40.00  | 37.01          |       |



# Portfolio Asset Mix

| Asset Class                      | Asset Mix Limits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        | Portfolio                              | Diff                                   |  |
|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|--|
|                                  | Min                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Max                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Target                                 |                                        |                                        |  |
| Neebing - Target Date 3 to 5 Ye  | ar Outc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Target Date 3-5 Year Outco       | me                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Equity Funds                     | 8.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 12.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 10.00                                  | 11.69                                  | 1.69                                   |  |
| Fixed Income Funds               | 88.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 92.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 90.00                                  | 88.31                                  | -1.69                                  |  |
|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| =                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        | 1.76                                   |  |
| Fixed Income Funds               | 45.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 55.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 50.00                                  | 48.24                                  | -1.76                                  |  |
| Neebing - Target Date 10 Year F  | Plus Out                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Target Date 10+ Year Outco       | ome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Equity Funds                     | 71.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 79.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 75.00                                  | 75.87                                  | 0.87                                   |  |
| Fixed Income Funds               | 21.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 29.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 25.00                                  | 24.13                                  | -0.87                                  |  |
| Outline Ward Oraclin and Outline |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| 9 9                              | come                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  | FF 00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <b>/</b> F 00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (0.00                                  | (1.00                                  | 1.00                                   |  |
| · -                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        | 1.28<br>-1.28                          |  |
| Fixed Income Funds               | 35.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 45.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 40.00                                  | 38.72                                  | -1.28                                  |  |
| Quinte West - Target Date 3 to ! | 5 Year O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Target Date 3-5 Year Outco       | me                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Equity Funds                     | 8.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 12.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 10.00                                  | 11.54                                  | 1.54                                   |  |
| Fixed Income Funds               | 88.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 92.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 90.00                                  | 88.46                                  | -1.54                                  |  |
| Ouinte West - Target Date 5 to   | <br>10 Voar                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| <del>-</del>                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| =                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 55.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 50.00                                  | 51 90                                  | 1.90                                   |  |
| · -                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        | -1.90                                  |  |
| - I Med Medime Famas             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        | 10.10                                  | 1.70                                   |  |
| Quinte West - Target Date 10 Ye  | ear Plus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Target Date 10+ Year Outco       | ome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Equity Funds                     | 71.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 79.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 75.00                                  | 76.05                                  | 1.05                                   |  |
| Fixed Income Funds               | 21.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 29.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 25.00                                  | 23.95                                  | -1.05                                  |  |
| Thunder Bay - Contingency Out    | come                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  | 2011.0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  | 55.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 65.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 60.00                                  | 62.92                                  | 2.92                                   |  |
| · -                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        | -2.92                                  |  |
|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| •                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 12.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 10.00                                  | 11.66                                  | 1.66                                   |  |
| Fixed Income Funds               | 88.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 92.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 90.00                                  | 88.34                                  | -1.66                                  |  |
| Thunder Bay - Target Date 5 to   | 10 Year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Target Date 5-10 Year Outc       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| •                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                        |                                        |                                        |  |
| Equity Funds                     | 45.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 55.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 50.00                                  | 53.21                                  | 3.21                                   |  |
|                                  | Target Date 3-5 Year Outco Equity Funds Fixed Income Funds  Neebing - Target Date 5 to 10 Y Target Date 5-10 Year Outco Equity Funds Fixed Income Funds  Neebing - Target Date 10 Year F Target Date 10+ Year Outco Equity Funds Fixed Income Funds  Quinte West - Contingency Outcome Equity Funds Fixed Income Funds  Quinte West - Target Date 3 to 9 Target Date 3-5 Year Outco Equity Funds Fixed Income Funds  Quinte West - Target Date 5 to 9 Target Date 5-10 Year Outco Equity Funds Fixed Income Funds  Quinte West - Target Date 10 Year Target Date 10+ Year Outco Equity Funds Fixed Income Funds  Thunder Bay - Contingency Outco Contingency Outcome Equity Funds Fixed Income Funds  Thunder Bay - Target Date 3 to Target Date 3-5 Year Outco Equity Funds Fixed Income Funds  Thunder Bay - Target Date 3 to Target Date 3-5 Year Outco Equity Funds Fixed Income Funds  Thunder Bay - Target Date 3 to Target Date 3-5 Year Outco Equity Funds Fixed Income Funds | Neebing - Target Date 3 to 5 Year Outc Target Date 3-5 Year Outcome Equity Funds 8.00 Fixed Income Funds 88.00  Neebing - Target Date 5 to 10 Year Out Target Date 5-10 Year Outcome Equity Funds 45.00 Fixed Income Funds 45.00  Neebing - Target Date 10 Year Plus Out Target Date 10+ Year Outcome Equity Funds 71.00 Fixed Income Funds 21.00  Quinte West - Contingency Outcome Contingency Outcome Equity Funds 55.00 Fixed Income Funds 35.00  Quinte West - Target Date 3 to 5 Year O Target Date 3-5 Year Outcome Equity Funds 88.00  Quinte West - Target Date 5 to 10 Year Target Date 5-10 Year Outcome Equity Funds 45.00 Fixed Income Funds 45.00  Quinte West - Target Date 10 Year Plus Target Date 5-10 Year Outcome Equity Funds 45.00 Fixed Income Funds 71.00 Fixed Income Funds 21.00  Thunder Bay - Contingency Outcome Contingency Outcome Equity Funds 55.00 Fixed Income Funds 35.00  Thunder Bay - Target Date 3 to 5 Year Target Date 3-5 Year Outcome Equity Funds 55.00 Fixed Income Funds 35.00  Thunder Bay - Target Date 3 to 5 Year Target Date 3-5 Year Outcome Equity Funds 55.00 Fixed Income Funds 88.00  Thunder Bay - Target Date 5 to 10 Year | Neebing - Target Date 3 to 5 Year Outc | Neebing - Target Date 3 to 5 Year Outc | Neebing - Target Date 3 to 5 Year Outc |  |



# Portfolio Asset Mix

| Min Max Target                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Account Asset Class Asset Mix |                                   |          | Asset Mix Lir | mits   | Portfolio | Diff             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-----------------------------------|----------|---------------|--------|-----------|------------------|
| Target Date 10+ Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               |                                   | Min      | Max           | Target |           |                  |
| Equity Funds 71.00 79.00 75.00 75.01 0.91 Fixed Income Funds 21.00 29.00 25.00 24.09 -0.91    570050625 Muskoka - Target Date 10 Year Plus Ou   Target Date 10+ Year Outcome   Equity Funds 71.00 79.00 75.00 76.55 1.55   570050666 Innisfil - Target Date 3 to 5 Year Outcome   Equity Funds 8.00 12.00 10.00 10.00 30.03   Fixed Income Funds 88.00 92.00 90.00 89.70 -0.30    570050682 Aurora - Contingency Outcome   Contingency Outcome   Equity Funds 55.00 65.00 60.00 62.74 2.74    570050690 Aurora - Target Date 3 to 5 Year Outcome   Equity Funds 88.00 12.00 10.00 37.26 -2.74    570050690 Aurora - Target Date 3 to 5 Year Outcome   Equity Funds 88.00 12.00 10.00 10.13 0.13   Fixed Income Funds 88.00 92.00 90.00 89.87 -0.13    570050708 Aurora - Target Date 5 to 10 Year Outc   Target Date 3-5 Year Outcome   Equity Funds 88.00 92.00 90.00 89.87 -0.13    570050708 Aurora - Target Date 5 to 10 Year Outc   Target Date 5-10 Year Outcome   Equity Funds 45.00 55.00 50.00 47.11 -2.89    570050716 Aurora - Target Date 10 Year Plus Outc   Target Date 10+ Year Outcome   Equity Funds 71.00 79.00 75.00 77.11 2.11   Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11    570050724 Bracebridge - Cash Outcome   Cash Outcome   Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome   Cash Outcome   Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 570050591                     | Thunder Bay - Target Date 10 Y    | ear Plus |               |        |           |                  |
| Fixed Income Funds 21.00 29.00 25.00 24.09 -0.91  570050625 Muskoka - Target Date 10 Year Plus Ou Target Date 10+ Year Outcome Equity Funds 71.00 79.00 75.00 76.55 1.55 Fixed Income Funds 21.00 29.00 25.00 23.45 -1.55  570050666 Innisfil - Target Date 3 to 5 Year Outcome Equity Funds 8.00 12.00 10.00 10.30 0.30 Fixed Income Funds 88.00 92.00 90.00 89.70 -0.30  570050662 Aurora - Contingency Outcome Contingency Outcome Equity Funds 55.00 65.00 60.00 62.74 2.74 Fixed Income Funds 35.00 45.00 40.00 37.26 -2.74  570050690 Aurora - Target Date 3 to 5 Year Outcome Equity Funds 8.00 92.00 90.00 89.87 -0.13  570050708 Aurora - Target Date 3 to 5 Year Outcome Equity Funds 8.00 92.00 90.00 89.87 -0.13  570050708 Aurora - Target Date 5 to 10 Year Outcome Equity Funds 88.00 92.00 90.00 89.87 -0.13  570050708 Aurora - Target Date 5 to 10 Year Outcome Equity Funds 45.00 55.00 50.00 47.11 -2.89  570050716 Aurora - Target Date 10 Year Outcome Equity Funds 45.00 55.00 50.00 47.11 -2.89  570050716 Aurora - Target Date 10 Year Outcome Equity Funds 71.00 79.00 75.00 77.11 2.11 Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11  570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                               | Target Date 10+ Year Outc         | ome      |               |        |           |                  |
| Fixed Income Funds   21.00   29.00   25.00   24.09   -0.91                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                               | Equity Funds                      | 71.00    | 79.00         | 75.00  | 75.91     | 0.91             |
| Target Date 10+ Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | · -                               | 21.00    | 29.00         | 25.00  | 24.09     | -0.91            |
| Target Date 10+ Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               |                                   |          |               |        |           |                  |
| Equity Funds Fixed Income Funds 21.00 79.00 75.00 76.55 1.55 Fixed Income Funds 21.00 29.00 25.00 23.45 -1.55 570050666 Innisfii - Target Date 3 to 5 Year Outco Target Date 3-5 Year Outcome Equity Funds 88.00 92.00 90.00 89.70 -0.30 570050682 Aurora - Contingency Outcome Equity Funds 55.00 65.00 60.00 62.74 2.74 Fixed Income Funds 35.00 45.00 40.00 37.26 -2.74 570050690 Aurora - Target Date 3 to 5 Year Outcome Equity Funds 88.00 92.00 90.00 89.87 -0.13 570050690 Aurora - Target Date 3 to 5 Year Outcome Equity Funds 88.00 12.00 10.00 10.13 0.13 Fixed Income Funds 88.00 92.00 90.00 89.87 -0.13 570050708 Aurora - Target Date 5 to 10 Year Outcome Equity Funds 88.00 92.00 90.00 89.87 -0.13 570050708 Aurora - Target Date 5 to 10 Year Outcome Equity Funds 45.00 55.00 50.00 47.11 -2.89 570050716 Aurora - Target Date 10 Year Outcome Equity Funds 45.00 55.00 50.00 47.11 -2.89 570050716 Aurora - Target Date 10 Year Plus Outc Target Date 10 Year Outcome Equity Funds 71.00 79.00 75.00 77.11 2.11 Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11 570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 570050732 Huntsville - Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 570050740 Innisfii - Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 570050740 Innisfii - Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 570050757 Muskoka - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome Funds 100.00 100.00 100.00 0.00 -100.00 570050757 Muskoka - Cash Outcome | 570050625                     | <del>-</del>                      |          |               |        |           |                  |
| Fixed Income Funds 21.00 29.00 25.00 23.45 -1.55  570050666 Innisfii - Target Date 3 to 5 Year Outco                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                               |                                   | ome      |               |        |           |                  |
| 570050666 Innisfil - Target Date 3 to 5 Year Outco                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               | · -                               |          |               |        | 76.55     |                  |
| Target Date 3-5 Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | Fixed Income Funds                | 21.00    | 29.00         | 25.00  | 23.45     | -1.55            |
| Target Date 3-5 Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 570050666                     | Innisfil - Target Date 3 to 5 Yea | ar Outco |               |        |           |                  |
| Equity Funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | <del>-</del>                      |          |               |        |           |                  |
| Fixed Income Funds 88.00 92.00 90.00 89.70 -0.30  570050682 Aurora - Contingency Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                               | _                                 |          | 12.00         | 10.00  | 10.30     | 0.30             |
| 570050682 Aurora - Contingency Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                               | , ,                               |          |               |        |           |                  |
| Contingency Outcome   Equity Funds   55.00   65.00   60.00   62.74   2.74                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                               |                                   |          |               |        |           |                  |
| Equity Funds Fixed Income Funds 35.00 65.00 60.00 62.74 2.74 Fixed Income Funds 35.00 45.00 40.00 37.26 -2.74 570050690 Aurora - Target Date 3 to 5 Year Outcome Equity Funds 8.00 12.00 10.00 10.13 0.13 Fixed Income Funds 88.00 92.00 90.00 89.87 -0.13 570050708 Aurora - Target Date 5 to 10 Year Outc Target Date 5-10 Year Outcome Equity Funds 45.00 55.00 50.00 52.89 2.89 Fixed Income Funds 45.00 55.00 50.00 47.11 -2.89 570050716 Aurora - Target Date 10 Year Plus Outc Target Date 10 - Year Outcome Equity Funds 71.00 79.00 75.00 77.11 2.11 Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11 570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 * 570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 * 570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 * 570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 * 570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 * 570050757 Muskoka - Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 * 570050757 Muskoka - Cash Outcome Cas | 570050682                     | = =                               |          |               |        |           |                  |
| Fixed Income Funds 35.00 45.00 40.00 37.26 -2.74  570050690 Aurora - Target Date 3 to 5 Year Outco                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               | Contingency Outcome               |          |               |        |           |                  |
| 570050690 Aurora - Target Date 3 to 5 Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               | Equity Funds                      | 55.00    | 65.00         | 60.00  | 62.74     | 2.74             |
| Target Date 3-5 Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | Fixed Income Funds                | 35.00    | 45.00         | 40.00  | 37.26     | -2.74            |
| Target Date 3-5 Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 570050690                     | Aurora - Target Date 3 to 5 Yea   | ır Outco |               |        |           |                  |
| Equity Funds 88.00 12.00 10.00 10.13 0.13 Fixed Income Funds 88.00 92.00 90.00 89.87 -0.13  570050708 Aurora - Target Date 5 to 10 Year Outc Target Date 5-10 Year Outcome Equity Funds 45.00 55.00 50.00 52.89 2.89 Fixed Income Funds 45.00 55.00 50.00 47.11 -2.89  570050716 Aurora - Target Date 10 Year Plus Outc Target Date 10 Year Outcome Equity Funds 71.00 79.00 75.00 77.11 2.11 Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11  570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 0,00000,0                     | =                                 |          |               |        |           |                  |
| Fixed Income Funds 88.00 92.00 90.00 89.87 -0.13  570050708 Aurora - Target Date 5 to 10 Year Outc Target Date 5-10 Year Outcome Equity Funds 45.00 55.00 50.00 52.89 2.89 Fixed Income Funds 45.00 55.00 50.00 47.11 -2.89  570050716 Aurora - Target Date 10 Year Plus Outc Target Date 10+ Year Outcome Equity Funds 71.00 79.00 75.00 77.11 2.11 Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11  570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               |                                   |          | 12 00         | 10.00  | 10 13     | 0.13             |
| 570050708 Aurora - Target Date 5 to 10 Year Outc Target Date 5-10 Year Outcome Equity Funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                               | ' '                               |          |               |        |           |                  |
| Target Date 5-10 Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                               |                                   |          | ,2.00         | 70.00  |           |                  |
| Equity Funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 570050708                     | Aurora - Target Date 5 to 10 Ye   | ear Outc |               |        |           |                  |
| Fixed Income Funds 45.00 55.00 50.00 47.11 -2.89  570050716 Aurora - Target Date 10 Year Plus Outc Target Date 10+ Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                               | Target Date 5-10 Year Outo        | come     |               |        |           |                  |
| 570050716 Aurora - Target Date 10 Year Plus Outc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                               | Equity Funds                      | 45.00    | 55.00         | 50.00  | 52.89     | 2.89             |
| Target Date 10+ Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | Fixed Income Funds                | 45.00    | 55.00         | 50.00  | 47.11     | -2.89            |
| Target Date 10+ Year Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 570050716                     | Aurora - Target Date 10 Year P    | lus Outc |               |        |           |                  |
| Equity Funds 71.00 79.00 75.00 77.11 2.11 Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11  570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 0.00000                       | =                                 |          |               |        |           |                  |
| Fixed Income Funds 21.00 29.00 25.00 22.89 -2.11  570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                               |                                   |          | 79 00         | 75.00  | 77 11     | 2 11             |
| 570050724 Bracebridge - Cash Outcome Cash Outcome Fixed Income Funds  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds  100.00 100.00 100.00 0.00 -100.00*  570050740 Innisfil - Cash Outcome Cash Outcome Cash Outcome Fixed Income Funds  100.00 100.00 100.00 0.00 -100.00*  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                               | ' '                               |          |               |        |           |                  |
| Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                               |                                   |          |               |        |           |                  |
| Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 570050724                     | Bracebridge - Cash Outcome        |          |               |        |           |                  |
| 570050732 Huntsville - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                               | Cash Outcome                      |          |               |        |           |                  |
| Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                               | Fixed Income Funds                | 100.00   | 100.00        | 100.00 | 0.00      | -100.00 <b>*</b> |
| Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 570050732                     | Huntsville - Cash Outcome         |          |               |        |           |                  |
| Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050740 Innisfil - Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 0,0000,02                     |                                   |          |               |        |           |                  |
| 570050740 Innisfil - Cash Outcome  Cash Outcome  Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome  Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                               |                                   | 100.00   | 100.00        | 100.00 | 0.00      | -100 00 *        |
| Cash Outcome Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               | - I Aca monite i unus             | 100.00   | 100.00        | 100.00 | 0.00      | 100.00           |
| Fixed Income Funds 100.00 100.00 100.00 0.00 -100.00 *  570050757 Muskoka - Cash Outcome Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 570050740                     | Innisfil - Cash Outcome           |          |               |        |           |                  |
| 570050757 Muskoka - Cash Outcome<br>Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                               | Cash Outcome                      |          |               |        |           |                  |
| Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | Fixed Income Funds                | 100.00   | 100.00        | 100.00 | 0.00      | -100.00 *        |
| Cash Outcome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 570050757                     | Muskoka - Cash Outcomo            |          |               |        |           |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 370030737                     |                                   |          |               |        |           |                  |
| Fixed fricome runds 100.00 100.00 100.00 100.00 0.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                               |                                   | 100.00   | 100.00        | 100.00 | 100.00    | 0.00             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                               | Tixeu income runus                | 100.00   | 100.00        | 100.00 | 100.00    | U.UU             |



### ONE Investment

# Portfolio Asset Mix

| Account   | Asset Class                     | P       | sset Mix Lir | Portfolio | Diff   |       |
|-----------|---------------------------------|---------|--------------|-----------|--------|-------|
|           |                                 | Min     | Max          | Target    |        |       |
| 570050765 | Whitby - Cash Outcome           |         |              |           |        |       |
|           | Cash Outcome                    |         |              |           |        |       |
|           | Fixed Income Funds              | 100.00  | 100.00       | 100.00    | 100.00 | 0.00  |
| 570050773 | Neebing - Cash Outcome          |         |              |           |        |       |
|           | Cash Outcome                    |         |              |           |        |       |
|           | Fixed Income Funds              | 100.00  | 100.00       | 100.00    | 100.00 | 0.00  |
| 570050781 | Quinte West - Cash Outcome      |         |              |           |        |       |
|           | Cash Outcome                    |         |              |           |        |       |
|           | Fixed Income Funds              | 100.00  | 100.00       | 100.00    | 100.00 | 0.00  |
| 570050799 | Thunder Bay - Cash Outcome      |         |              |           |        |       |
|           | Cash Outcome                    |         |              |           |        |       |
|           | Fixed Income Funds              | 100.00  | 100.00       | 100.00    | 100.00 | 0.00  |
| 570050823 | Aylmer - Target Date 10 Year Pl | us Outc |              |           |        |       |
|           | Target Date 10+ Year Outco      | ome     |              |           |        |       |
|           | Equity Funds                    | 71.00   | 79.00        | 75.00     | 76.45  | 1.45  |
|           | Fixed Income Funds              | 21.00   | 29.00        | 25.00     | 23.55  | -1.45 |
|           |                                 |         |              |           |        |       |

|                                                                                                                                                                                      |                          |                                                                       | Current        | Target       | 10% from | 2% drift    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------------------------------------------------------------------|----------------|--------------|----------|-------------|
| account                                                                                                                                                                              | as_of                    | security                                                              | Weight         | Weight       | Target   | from target |
| racebridge - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Canadian Equity Fund                                              | 19.51          | 18           | na       | na          |
| racebridge - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Global Equity Fund                                                | 41.66          | 42           |          | na          |
| racebridge - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 5.74           | 6            | na       | na          |
| racebridge - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 5.75           | 6            | na       | na          |
| racebridge - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024<br>12/31/2024 | ONE Global Bond Fund                                                  | 27.34<br>23.77 | 28<br>22.5   | na       | na          |
| racebridge - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix<br>racebridge - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix | 12/31/2024               | ONE Canadian Equity Fund<br>ONE Global Equity Fund                    | 23.77<br>51.78 | 52.5<br>52.5 | na       | na          |
| racebridge - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 3.71           | 3.75         |          | na<br>na    |
| racebridge - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 3.58           | 3.75         | na       | na<br>na    |
| racebridge - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Global Bond Fund                                                  | 17.15          | 17.5         | na       | na          |
| untsville - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                    | 12/31/2024               | ONE Canadian Equity Fund                                              | 19.24          | 18           | na       |             |
| untsville - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                    | 12/31/2024               | ONE Global Equity Fund                                                | 41.79          | 42           | na       |             |
| untsville - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                    | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 5.91           | 6            | na       |             |
| intsville - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                    | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 5.85           | 6            | na       |             |
| intsville - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                    | 12/31/2024               | ONE Global Bond Fund                                                  | 27.21          | 28           | na       |             |
| intsville - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Equity Fund                                              | 3.23           | 3            |          | na          |
| intsville - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Equity Fund                                                | 7.51           | 7            | na       |             |
| intsville - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 10.24          | 10.5         | na       |             |
| intsville - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 30.29          | 30.5         | na       | na          |
| ntsville - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                                  | 48.74          | 49           | na       | na          |
| ntsville - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Equity Fund                                              | 23.11          | 22.5         | na       | na          |
| ntsville - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Equity Fund                                                | 52.59          | 52.5         | IIa      |             |
| ntsville - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 3.67           | 3.75         | na       | na          |
| ntsville - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 3.65           | 3.75         | IIa      | na          |
| ntsville - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Bond Fund                                                  | 16.97          | 17.5         | na       | na          |
| ntsville - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Equity Fund                                              | 15.7           | 15           | na       | na          |
| ntsville - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Global Equity Fund                                                | 36.16          | 35<br>7.5    | IIa      | i i i a     |
| ntsville - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 7.11<br>7.21   | 7.5<br>7.5   | na       | na          |
| ntsville - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix<br>ntsville - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix   | 12/31/2024<br>12/31/2024 | ONE Canadian Government Bond Fund<br>ONE Global Bond Fund             | 33.82          | 7.5          | na       | na          |
| nisfil - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Canadian Equity Fund                                              | 19.21          | 18           | na       | na<br>na    |
| nisfil - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Global Equity Fund                                                | 42.38          | 42           |          |             |
| nisfil - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 5.97           | 6            |          |             |
| nisfil - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 5.78           | 6            |          | na<br>na    |
| nisfil - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Global Bond Fund                                                  | 26.66          | 28           |          | na          |
| nisfil - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Equity Fund                                              | 3.13           | 3            |          | na          |
| nisfil - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Global Equity Fund                                                | 7.17           | 7            |          | na          |
| nisfil - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 10.51          | 10.5         | na       |             |
| isfil - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                   | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 30.72          | 30.5         | na       | na          |
| nisfil - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Global Bond Fund                                                  | 48.47          | 49           | na       | na          |
| nisfil - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Equity Fund                                              | 16.15          | 15           | na       |             |
| nisfil - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                                | 34.82          | 35           | na       |             |
| nisfil - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 7.34           | 7.5          | na       |             |
| nisfil - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 7.26           | 7.5          | na       |             |
| nisfil - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                                  | 34.43          | 35           | na       | na          |
| nora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                         | 12/31/2024               | ONE Canadian Equity Fund                                              | 18.53          | 18           | na       | na          |
| nora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                         | 12/31/2024               | ONE Global Equity Fund                                                | 42.75          | 42           | na       | na          |
| nora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                         | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 5.76           | 6            | 110      |             |
| nora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                         | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 5.77           | 6            | na       | na          |
| nora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                         | 12/31/2024               | ONE Global Bond Fund                                                  | 27.19          | 28           | na       | na          |
| nora - Stable Return Outcome vs. Stable Return Outcome Asset Mix                                                                                                                     | 12/31/2024               | ONE Canadian Equity Fund                                              | 10.06          | 9            | -1.06    | na          |
| nora - Stable Return Outcome vs. Stable Return Outcome Asset Mix                                                                                                                     | 12/31/2024               | ONE Global Equity Fund                                                | 20.84          | 21           | na       | na          |
| nora - Stable Return Outcome vs. Stable Return Outcome Asset Mix<br>nora - Stable Return Outcome vs. Stable Return Outcome Asset Mix                                                 | 12/31/2024<br>12/31/2024 | ONE Canadian Corporate Bond Fund<br>ONE Canadian Government Bond Fund | 8.78<br>18.73  | 9<br>19      | na       | na          |
| nora - Stable Return Outcome vs. Stable Return Outcome Asset Mix                                                                                                                     | 12/31/2024               | ONE Global Bond Fund                                                  | 41.6           | 42           | na<br>na | na          |
|                                                                                                                                                                                      |                          |                                                                       | 3.61           | 3            |          | na          |
| nora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix<br>nora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix               | 12/31/2024<br>12/31/2024 | ONE Canadian Equity Fund<br>ONE Global Equity Fund                    | 7.93           | 7            |          | na          |
| nora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                    | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 10.39          | 10.5         | -0.93    |             |
| nora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                    | 12/31/2024               | ONE Canadian Corporate Bond Fund ONE Canadian Government Bond Fund    | 29.85          | 30.5         | na<br>na |             |
| nora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                    | 12/31/2024               | ONE Global Bond Fund                                                  | 48.22          | 30.5<br>49   | na       | na          |
| uskoka - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Canadian Equity Fund                                              | 19.17          | 18           |          | na<br>na    |
| uskoka - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Global Equity Fund                                                | 41.59          | 42           | pa       | na<br>na    |
| uskoka - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Canadian Corporate Bond Fund                                      | 5.94           | 6            | na       | na<br>na    |
| uskoka - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Canadian Government Bond Fund                                     | 5.78           | 6            |          |             |
| uskoka - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Global Bond Fund                                                  | 27.53          | 28           |          | na<br>na    |

|                                                                                                                                                                                      |                          |                                                                    | Current        | Target     | 10% from    | 2% drift    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------------------------------------------------|----------------|------------|-------------|-------------|
| account                                                                                                                                                                              | as_of                    | security                                                           | Weight         | Weight     | Target      | from target |
| Muskoka - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Equity Fund                                           | 3.42           | 3          | -0.42       | na          |
| Muskoka - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Equity Fund                                             | 7.33           | 7          | na          | na          |
| Muskoka - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 10.49          | 10.5       | na          | na          |
| Muskoka - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix<br>Muskoka - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix         | 12/31/2024<br>12/31/2024 | ONE Canadian Government Bond Fund<br>ONE Global Bond Fund          | 30.2<br>48.56  | 30.5<br>49 | na          | na          |
| Muskoka - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Equity Fund                                           | 17.33          | 15         | na<br>-2 22 | na -2 33    |
| Muskoka - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Equity Fund                                             | 35.97          | 35         | -2.33<br>na |             |
| Muskoka - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 6.61           | 7.5        | 0.89        | na<br>na    |
| Muskoka - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 6.64           | 7.5        |             | na          |
| Muskoka - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Bond Fund                                               | 33.46          | 35         | na          | na          |
| Muskoka - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Equity Fund                                           | 24.43          | 22.5       |             | na          |
| Muskoka - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                             | 52.12          | 52.5       | na          | na          |
| Muskoka - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 3.56           | 3.75       |             | na          |
| Muskoka - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 3.44           | 3.75       | na          |             |
| Muskoka - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                               | 16.45          | 17.5       | na          | na          |
| Jeebing - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Equity Fund                                           | 19.2           | 18         | na          |             |
| Neebing - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Global Equity Fund                                             | 41.79          | 42         | na          | na          |
| Neebing - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 5.91           | 6          | na          | na          |
| Neebing - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 5.69           | 6          | na          |             |
| eebing - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Global Bond Fund                                               | 27.42          | 28         | na          | na          |
| eebing - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Equity Fund                                           | 3.74           | 3          | -0.74       | na          |
| eebing - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix<br>eebing - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix           | 12/31/2024<br>12/31/2024 | ONE Global Equity Fund ONE Canadian Corporate Bond Fund            | 7.95<br>10.27  | 10.5       | -0.95<br>na | na<br>na    |
| eebing - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Corporate Bond Fund ONE Canadian Government Bond Fund | 29.83          | 30.5       |             |             |
| leebing - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Bond Fund                                               | 48.21          | 49         | na          | na          |
| eebing - Target Date 5 to 3 Year Outcome vs. Target Date 5-3 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Equity Fund                                           | 16.45          | 15         | na<br>na    | na          |
| eebing - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                             | 35.32          | 35         |             | na          |
| eebing - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 6.87           | 7.5        | na<br>na    | na          |
| eebing - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 6.92           | 7.5        | na          | na          |
| eebing - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                               | 34.45          | 35         | na          |             |
| eebing - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Equity Fund                                           | 23.87          | 22.5       | na          | na          |
| leebing - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                             | 52             | 52.5       | na          | na          |
| leebing - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 3.64           | 3.75       | na          |             |
| leebing - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 3.57           | 3.75       | na          |             |
| leebing - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                               | 16.91          | 17.5       | na          | na          |
| luinte West - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                  | 12/31/2024               | ONE Canadian Equity Fund                                           | 19.53          | 18         | na          | na          |
| luinte West - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                  | 12/31/2024               | ONE Global Equity Fund                                             | 41.75          | 42         |             | na          |
| Juinte West - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                  | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 5.74           | 6          |             | na          |
| Juinte West - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                  | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 5.59           | 6          | na          | na          |
| uinte West - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Global Bond Fund                                               | 27.38          | 28         | na          | na          |
| Quinte West - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Canadian Equity Fund                                           | 3.69           | 3          | -0.69       | na          |
| uinte West - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Global Equity Fund                                             | 7.86           | 7          | -0.86       |             |
| uinte West - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 10.15          | 10.5       | na          | na          |
| uinte West - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 29.83          | 30.5<br>49 | na          |             |
| uinte West - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix<br>uinte West - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix | 12/31/2024<br>12/31/2024 | ONE Global Bond Fund<br>ONE Canadian Equity Fund                   | 48.48<br>16.73 | 15         | na<br>-1.73 | na<br>na    |
| uinte West - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                            | 12/31/2024               | ONE Global Equity Fund                                             | 35.17          | 35         |             |             |
| uinte West - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                            | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 6.87           | 7.5        | na          | na<br>na    |
| uinte West - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                            | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 6.91           | 7.5        | na<br>na    | na          |
| uinte West - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                            | 12/31/2024               | ONE Global Bond Fund                                               | 34.32          | 35         | na          | na          |
| uinte West - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Canadian Equity Fund                                           | 24.08          | 22.5       |             |             |
| uinte West - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Global Equity Fund                                             | 51.97          | 52.5       | na<br>na    | na          |
| uinte West - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 3.58           | 3.75       | na          | na          |
| uinte West - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 3.5            | 3.75       | na          | na          |
| uinte West - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                             | 12/31/2024               | ONE Global Bond Fund                                               | 16.87          | 17.5       | na<br>2.01  | na          |
| nunder Bay - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Canadian Equity Fund                                           | 20.01          | 18         | -2.01       | -2.01       |
| hunder Bay - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Global Equity Fund                                             | 42.92          | 42         | na          |             |
| hunder Bay - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 5.44           | 6          | na          | na          |
| hunder Bay - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 5.34           | 6          | 0.66        | na          |
| hunder Bay - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                   | 12/31/2024               | ONE Global Bond Fund                                               | 26.29          | 28         | na          |             |
| hunder Bay - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Equity Fund                                           | 3.63           | 3          | -0.63       | na          |
| hunder Bay - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Global Equity Fund                                             | 8.03           | 7          | -1.03       | na          |
| hunder Bay - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Corporate Bond Fund                                   | 10.29          | 10.5       |             | na          |
| hunder Bay - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Canadian Government Bond Fund                                  | 30.81          | 30.5       | na          | na          |
| hunder Bay - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                              | 12/31/2024               | ONE Global Bond Fund                                               | 47.24          | 49         | na          | na          |

| account                                                                                                                                                                             | as_of                    | security                                                  | Current<br>Weight | Target<br>Weight | 10% from<br>Target | 2% drift<br>from targe |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------------------------------------------------------|-------------------|------------------|--------------------|------------------------|
| Fhunder Bay - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                          | 12/31/2024               | ONE Canadian Equity Fund                                  | 17.06             | 15               | -2.06              | -2.06                  |
| Thunder Bay - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                          | 12/31/2024               | ONE Global Equity Fund                                    | 36.15             | 35               | na                 | na                     |
| Thunder Bay - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                          | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 7.04              | 7.5              | na                 | na                     |
| Thunder Bay - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                          | 12/31/2024               | ONE Canadian Government Bond Fund                         | 6.83              | 7.5              | na                 | na                     |
| hunder Bay - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                           | 12/31/2024               | ONE Global Bond Fund                                      | 32.92             | 35               | na                 | 2.08                   |
| 'hunder Bay - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                           | 12/31/2024               | ONE Canadian Equity Fund                                  | 23.05             | 22.5             | na                 | na                     |
| hunder Bay - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                            | 12/31/2024               | ONE Global Equity Fund                                    | 52.85             | 52.5             | na                 | na                     |
| hunder Bay - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                            | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 3.6               | 3.75             |                    | na                     |
| Fhunder Bay - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix Fhunder Bay - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix | 12/31/2024<br>12/31/2024 | ONE Canadian Government Bond Fund<br>ONE Global Bond Fund | 3.59<br>16.91     | 3.75<br>17.5     | na                 |                        |
| Whitby - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Equity Fund                                  | 20.32             | 17.5             | na<br>222          |                        |
| Whitby - Contingency Outcome vs. Contingency Outcome Asset Mix  Whitby - Contingency Outcome vs. Contingency Outcome Asset Mix                                                      | 12/31/2024               | ONE Global Equity Fund                                    | 42.6              | 42               | -2.32              | -2.32                  |
| Whitby - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 5.63              | 6                |                    | na                     |
| Whitby - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Government Bond Fund                         | 5.52              | 6                |                    | na<br>na               |
| Whitby - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Global Bond Fund                                      | 25.93             | 28               | na<br>na           | 2.07                   |
| Whitby - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Equity Fund                                  | 3.6               | 3                | na<br>-0.60        | na                     |
| Whitby - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Equity Fund                                    | 7.55              | 7                | na                 |                        |
| Whitby - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 10.49             | 10.5             | na                 |                        |
| Whitby - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Government Bond Fund                         | 29.8              | 30.5             | na                 | na                     |
| Whitby - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Bond Fund                                      | 48.56             | 49               | na                 | na                     |
| Whitby - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Equity Fund                                  | 17.12             | 15               | -2.12              | -2.12                  |
| /hitby - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Equity Fund                                    | 35.91             | 35               | na                 | na                     |
| /hitby - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 7.15              | 7.5              | na                 | na                     |
| Whitby - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Canadian Government Bond Fund                         | 6.98              | 7.5              | na                 | na                     |
| Whitby - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                               | 12/31/2024               | ONE Global Bond Fund                                      | 32.85             | 35               | na                 | 2.15                   |
| Vhitby - Asset Management Reserve Outcome vs. Asset Management Reserves Asset Mix                                                                                                   | 12/31/2024               | ONE Canadian Equity Fund                                  | 29.39             | 27               | na                 | -2.39                  |
| Vhitby - Asset Management Reserve Outcome vs. Asset Management Reserves Asset Mix                                                                                                   | 12/31/2024               | ONE Global Equity Fund                                    | 61.64             | 63               | na                 | na                     |
| /hitby - Asset Management Reserve Outcome vs. Asset Management Reserves Asset Mix                                                                                                   | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 1.36              | 1.5              | na                 | na                     |
| /hitby - Asset Management Reserve Outcome vs. Asset Management Reserves Asset Mix                                                                                                   | 12/31/2024               | ONE Canadian Government Bond Fund                         | 1.33              | 1.5              | 0.17               | na                     |
| /hitby - Asset Management Reserve Outcome vs. Asset Management Reserves Asset Mix                                                                                                   | 12/31/2024               | ONE Global Bond Fund                                      | 6.27              | 7                | 0.73               | na                     |
| /hitby - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Equity Fund                                  | 24.74             | 22.5             | na                 | -2.24                  |
| Vhitby - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                    | 51.86             | 52.5             | na                 |                        |
| Vhitby - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 3.44              | 3.75             | na                 | na                     |
| Vhitby - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                         | 3.51              | 3.75             | na                 |                        |
| Vhitby - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                      | 16.46             | 17.5             | na                 | na                     |
| Aurora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Equity Fund                                  | 20.2              | 18               | -2.20              | -2.20                  |
| Aurora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Global Equity Fund                                    | 42.55             | 42               | na                 |                        |
| surora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 5.67              | 6                | na                 | na                     |
| Aurora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                      | 12/31/2024               | ONE Canadian Government Bond Fund                         | 5.45              | 6                |                    | na                     |
| urora - Contingency Outcome vs. Contingency Outcome Asset Mix                                                                                                                       | 12/31/2024               | ONE Global Bond Fund                                      | 26.14             | 28               | na                 | na                     |
| urora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Equity Fund                                  | 3.08              | 3                | na                 | na                     |
| surora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Equity Fund                                    | 7.05              | 7                | na                 | na                     |
| surora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 10.57             | 10.5             | na                 |                        |
| urora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix                                                                                                  | 12/31/2024               | ONE Canadian Government Bond Fund                         | 30.51             | 30.5<br>49       | na                 | na                     |
| urora - Target Date 3 to 5 Year Outcome vs. Target Date 3-5 Year Outcome Asset Mix<br>urora - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix          | 12/31/2024<br>12/31/2024 | ONE Global Bond Fund<br>ONE Canadian Equity Fund          | 48.79<br>17.03    | 49<br>15         | na<br>-2.03        | na<br>-2.03            |
| urora - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                    | 35.86             | 35               |                    |                        |
| urora - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix urora - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix           | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 7.17              | 7.5              | na<br>na           | na<br>na               |
| urora - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 6.89              | 7.5              | na                 | na                     |
| urora - Target Date 5 to 10 Year Outcome vs. Target Date 5-10 Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Bond Fund                                      | 33.05             | 35               | na<br>na           | na<br>na               |
| urora - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Equity Fund                                  | 24.82             | 22.5             |                    |                        |
| urora - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Equity Fund                                    | 52.29             | 52.5             | -2.32<br>na        | -2.32<br>na            |
| urora - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 3.49              | 3.75             | na                 | na                     |
| urora - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Government Bond Fund                         | 3.35              | 3.75             | 0.40               | na                     |
| urora - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Bond Fund                                      | 16.06             | 17.5             | na                 | na                     |
| ylmer - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Equity Fund                                  | 24.91             | 22.5             | -2.41              | -2.41                  |
| r/lmer - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                | 12/31/2024               | ONE Global Equity Fund                                    | 51.53             | 52.5             | na                 | na                     |
| ylmer - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Corporate Bond Fund                          | 3.55              | 3.75             | na                 |                        |
| ylmer - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Canadian Government Bond Fund                         | 3.5               | 3.75             | na                 | na                     |
| ylmer - Target Date 10 Year Plus Outcome vs. Target Date 10+ Year Outcome Asset Mix                                                                                                 | 12/31/2024               | ONE Global Bond Fund                                      | 16.5              | 17.5             |                    | na                     |
| luskoka - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                                   | 12/31/2024               | ONE Canadian Government Bond Fund                         | 100               | 100              | na                 |                        |
| nisfil - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                                    | 12/31/2024               | ONE Canadian Government Bond Fund                         | -                 | 100              | na                 |                        |
| untsville - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                                 | 12/31/2024               | ONE Canadian Government Bond Fund                         | -                 | 100              | na                 |                        |
| racebridge - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                         | -                 | 100              | na                 |                        |
| leebing - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                                   | 12/31/2024               | ONE Canadian Government Bond Fund                         | 100               | 100              |                    | na                     |
| Quinte West - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                               | 12/31/2024               | ONE Canadian Government Bond Fund                         | 100               | 100              | na                 |                        |
| hunder Bay - Cash Outcome vs. Cash Outcome Asset Mix                                                                                                                                | 12/31/2024               | ONE Canadian Government Bond Fund                         | 100               | 100              | na                 | na                     |
|                                                                                                                                                                                     |                          |                                                           |                   |                  |                    |                        |

# **Attachment 3**

# Short

| Fund Name                                  | Current Market Value | Strategic Asset Allocation (SAA) | Current Allocation | Permitted Range<br>(+/-) | Variance<br>(+/-) Comments |
|--------------------------------------------|----------------------|----------------------------------|--------------------|--------------------------|----------------------------|
| PH&N Short Term Bond and Mortgage Fund     | \$<br>52,663,052.14  | 50.00%                           | 53.40%             | 2.0%                     | 3.40% *                    |
| PH&N Corporate Bond Trust                  | \$<br>19,687,767.85  | 20.00%                           | 19.96%             | 1.5%                     | -0.04%                     |
| PH&N Private Placement Corporate Debt Fund | \$<br>4,976,621.69   | 5.00%                            | 5.05%              | 1.0%                     | 0.05%                      |
| RBC Commercial Mortgage Fund               | \$<br>1,622,290.33   | 5.00%                            | 1.65%              | 1.0%                     | -3.35% *                   |
| RBC High Yield Bond Fund                   | \$<br>4,914,685.46   | 2.50%                            | 4.98%              | 1.0%                     | 2.48% +                    |
| PH&N High Yield Bond Fund                  | \$<br>-              | 2.50%                            | 0.00%              | 1.0%                     | -2.50% +                   |
| BlueBay Total Return Credit Fund           | \$<br>14,753,003.67  | 15.00%                           | 14.96%             | 1.5%                     | -0.04%                     |

|    | Approved Substitutions       |                                        |                                                                                                                                                                                                                                |
|----|------------------------------|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | Fund Name                    | Substitution Fund                      | Comment                                                                                                                                                                                                                        |
| *1 | RBC Commercial Mortgage Fund | PH&N Short Term Bond and Mortgage Fund | In queue; We are working to have the allocations funded as quickly as possible, but the timing is TBD and dependent on a variety of factors, including investment deal flow and the account's place in the respective queue's. |
| +  | PH&N High Yield Bond Fund    | RBC High Yield Bond Fund               | PH&N High Yield Bond Fund is<br>currently soft closed; allocation will<br>be funded at its next re-opening,<br>which is TBD.                                                                                                   |

### Medium

| Fund Name                                    | Current Market Value | Strategic Asset Allocation (SAA) | Current Allocation | Permitted Range<br>(+/-) | Variance (+/-) Comments |
|----------------------------------------------|----------------------|----------------------------------|--------------------|--------------------------|-------------------------|
| PH&N Short Term Bond and Mortgage Fund       | \$<br>28,177,284.16  | 35.00%                           | 42.24%             | 2.0%                     | 7.24% *                 |
| PH&N Private Placement Corporate Debt Fund   | \$<br>6,669,300.35   | 10.00%                           | 10.00%             | 1.5%                     | 0.00%                   |
| RBC Commercial Mortgage Fund                 | \$<br>2,185,091.10   | 10.00%                           | 3.28%              | 1.5%                     | -6.72% *                |
| BlueBay Total Return Credit Fund             | \$<br>10,061,564.37  | 15.00%                           | 15.08%             | 1.5%                     | 0.08%                   |
| PH&N Canadian Equity Fund                    | \$<br>1,624,582.41   | 2.50%                            | 2.44%              | 1.0%                     | -0.06%                  |
| PH&N Canadian Equity Value Fund              | \$<br>1,622,784.33   | 2.50%                            | 2.43%              | 1.0%                     | -0.07%                  |
| RBC QUBE Canadian Equity Fund                | \$<br>1,621,548.25   | 2.50%                            | 2.43%              | 1.0%                     | -0.07%                  |
| RBC QUBE Low Volatility Canadian Equity Fund | \$<br>4,861,924.28   | 7.50%                            | 7.29%              | 1.0%                     | -0.21%                  |
| PH&N US Equity Fund                          | \$<br>1,669,336.48   | 2.50%                            | 2.50%              | 1.0%                     | 0.00%                   |
| RBC QUBE US Equity Fund                      | \$<br>1,664,350.69   | 2.50%                            | 2.50%              | 1.0%                     | 0.00%                   |
| RBC QUBE Low Volatility U.S. Equity Fund     | \$<br>3,272,186.23   | 5.00%                            | 4.91%              | 1.0%                     | -0.09%                  |
| PH&N Overseas Equity Fund                    | \$<br>1,647,191.08   | 2.50%                            | 2.47%              | 1.0%                     | -0.03%                  |
| RBC International Equity Fund                | \$<br>1,626,289.53   | 2.50%                            | 2.44%              | 1.0%                     | -0.06%                  |

|           | Approved Substitutions |         |
|-----------|------------------------|---------|
| Fund Name | Substitution Fund      | Comment |

\*RBC Commercial Mortgage Fund

PH&N Short Term Bond and Mortgage Fund

In queue; We are working to have the allocations funded as quickly as possible, but the timing is TBD and dependent on a variety of factors

### Long

| Fund Name                                    | Current Market Value | Strategic Asset Allocation (SAA) | Current Allocation | Permitted Range<br>(+/-) | Variance (+/-) Comments |
|----------------------------------------------|----------------------|----------------------------------|--------------------|--------------------------|-------------------------|
| PH&N Short Term Bond and Mortgage Fund       | \$<br>224,060,074.80 | 17.50%                           | 25.54%             | 1.5%                     | 8.04% *                 |
| PH&N Enhanced Total Return Bond Fund         | \$<br>153,826,167.88 | 17.50%                           | 17.53%             | 1.5%                     | 0.03%                   |
| PH&N Private Placement Corporate Debt Fund   | \$<br>87,471,984.14  | 10.00%                           | 9.97%              | 1.0%                     | -0.03%                  |
| RBC Commercial Mortgage Fund                 | \$<br>21,023,865.43  | 10.00%                           | 2.40%              | 1.0%                     | -7.60% *                |
| BlueBay Total Return Credit Fund             | \$<br>132,573,088.75 | 15.00%                           | 15.11%             | 1.5%                     | 0.11%                   |
| PH&N Canadian Equity Fund                    | \$<br>21,406,134.69  | 2.50%                            | 2.44%              | 1.0%                     | -0.06%                  |
| PH&N Canadian Equity Value Fund              | \$<br>21,381,984.53  | 2.50%                            | 2.44%              | 1.0%                     | -0.06%                  |
| RBC QUBE Canadian Equity Fund                | \$<br>21,365,640.16  | 2.50%                            | 2.44%              | 1.0%                     | -0.06%                  |
| RBC QUBE Low Volatility Canadian Equity Fund | \$<br>64,063,865.74  | 7.50%                            | 7.30%              | 1.0%                     | -0.20%                  |
| PH&N US Equity Fund                          | \$<br>22,003,414.11  | 2.50%                            | 2.51%              | 1.0%                     | 0.01%                   |
| RBC QUBE US Equity Fund                      | \$<br>21,938,138.47  | 2.50%                            | 2.50%              | 1.0%                     | 0.00%                   |
| RBC QUBE Low Volatility U.S. Equity Fund     | \$<br>43,112,863.15  | 5.00%                            | 4.91%              | 1.0%                     | -0.09%                  |
| PH&N Overseas Equity Fund                    | \$<br>21,705,343.04  | 2.50%                            | 2.47%              | 1.0%                     | -0.03%                  |
| RBC International Equity Fund                | \$<br>21,433,454.40  | 2.50%                            | 2.44%              | 1.0%                     | -0.06%                  |

| Approved Substitutions |                   |         |  |  |  |  |  |
|------------------------|-------------------|---------|--|--|--|--|--|
| Fund Name              | Substitution Fund | Comment |  |  |  |  |  |
|                        |                   |         |  |  |  |  |  |

\*RBC Commercial Mortgage Fund

PH&N Short Term Bond and Mortgage Fund

In queue; We are working to have the allocations funded as quickly as possible, but the timing is TBD and dependent on a variety of factors, including investment deal flow and the account's place in the respective queue's.



# RFPORT

To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 25, 2025

Re: Municipal Performance Reports Q4 2024

Report: ONE JIB 2025-001

#### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Receive the report.

#### 2. SUMMARY

Quarterly municipal performance reports were distributed to municipalities investing under the ONE Prudent Investment Offering and OCIO model within six weeks of quarter-end

ONE Investment distributed quarterly reports for the fourth quarter of 2024 to the eleven Participating Municipalities investing under the ONE Prudent Investment Offering on February 3, 2025. Durham, the first investor in the ONE JIB OCIO model, had its quarterly reports distributed on January 25, 2025. These reports allow the Participating Municipalities to monitor the performance of their investments. These reports were distributed to the Participating Municipalities within the expected six weeks of the quarterend.

#### 3. BACKGROUND

The reports for the ONE Prudent Investor Offering use the standardized format used in previous quarters

The reporting packages include book and market values of investments, investment income, gains/losses, transactions, and performance by outcome and fund. A commentary on performance is also included in the reports. The details support municipal reporting needs while also providing valuable performance-related information.

The report for the OCIO model uses a new reporting format that will be used for all clients as they transition into the OCIO Offering

The reports under the OCIO Offering use a format different from the report that most participating municipalities currently receive. Currently, only Durham's reporting package differs, using a report generated by the OCIO, but in future quarters, all Participating

Municipalities will be transitioned into the OCIO Offering and quarterly reporting packages will then use this format.

The reporting package for the OCIO Offering continues to provide all the key information required by municipalities in the reporting packages that have traditionally been used under the ONE Prudent Investment Offering, but the format has been tailored for use under the OCIO model.

### Annual summary included in Q4 municipal performance reports

The 2024 year-end municipal reporting package includes an annual summary that provides municipalities with information to assist with the preparation of year-end financial reporting.

#### 4. CONCLUSION

ONE Investment has distributed investment performance packages to allow staff and councils of the Participating Municipalities to evaluate the performance of their MNRI invested with ONE JIB.

#### **ATTACHMENTS**

Attachment 1: PI-AURORA\_- Quarterly Report Q4 2024

Attachment 2: PI-AYLMER - Quarterly Report Q4 2024

Attachment 3: PI-BRACEBRIDGE - Quarterly Report Q4 2024

Attachment 4: PI-HUNTSVILLE - Quarterly Report Q4 2024

Attachment 5: PI-INNISFIL - Quarterly Report Q4 2024

Attachment 6: PI-KENORA-CPTF - Quarterly Report Q4 2024

Attachment 7: PI-KEN-GENERAL ACCOUNT - Quarterly Report Q4 2024

Attachment 8: PI-MUSKOKA - Quarterly Report Q4 2024

Attachment 9: PI-NEEBING - Quarterly Report Q4 2024

Attachment 10: PI-QUINTE WEST - Quarterly Report Q4 2024

Attachment 11: PI-THUNDERBAY - Quarterly Report Q4 2024

Attachment 12: PI-WHITBY - Quarterly Report Q4 2024

Attachment 13: Durham Quarterly Report Q4 2024 (OCIO Model)

Drafted by: Keith Taylor, Chief Investment Officer

Approved by: Judy Dezell and Donna Herridge - Co-Presidents/CEO



# Attachment 1

# **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

#### **Aurora Prudent Investor Portfolio**

100 John West Way, Box 1000

Aurora, ON

Rachel Wainwright-Van Kessel Director, Finance/Treasurer rvankessel@aurora.ca (905) 727-1375 x4772

#### **ONE Investment**

155 University Ave, Suite 800 Toronto, Ontario

### Relationship Manager

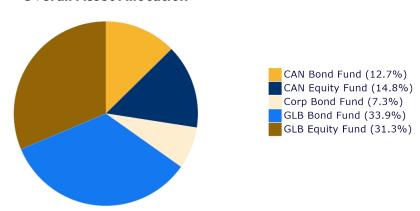
Marie Wong Takishita, Client Service Representative

one@oneinvestment.ca



|                                | Ti      | Time-Weighted Rate of Return in CAD for Consolidated Holdings |        |         |         |         |                    | Inception  |
|--------------------------------|---------|---------------------------------------------------------------|--------|---------|---------|---------|--------------------|------------|
|                                | Quarter | Year to date                                                  | 1 Year | 2 Years | 3 Years | 5 Years | Since<br>Inception | Date       |
| Consolidated Portfolio Returns | 0.7%    | 8.7%                                                          | 8.7%   | -       | -       | -       | 12.4%              | 09/27/2023 |

### **Overall Asset Allocation**



### **Consolidated Portfolio Activity for Quarter**

|                        | Starting      |              |             | Change in      |              | Ending        |
|------------------------|---------------|--------------|-------------|----------------|--------------|---------------|
| Portfolio              | Balance       | Contribution | Withdrawals | Market Value   | Income       | Balance       |
| CAN Bond Fund          | 5,766,952.10  | 730,000.00   | -           | (159,451.32)   | 196,338.89   | 6,533,839.67  |
| <b>CAN Equity Fund</b> | 7,396,202.31  | -            | -           | (422,638.46)   | 669,074.17   | 7,642,638.02  |
| Corp Bond Fund         | 3,576,623.73  | 210,000.00   | -           | (100,460.06)   | 107,478.76   | 3,793,642.43  |
| GLB Bond Fund          | 16,696,520.30 | 980,000.00   | -           | (848,859.13)   | 661,233.46   | 17,488,894.63 |
| GLB Equity Fund        | 15,846,579.79 | 80,000.00    | -           | 76,360.21      | 175,551.04   | 16,178,491.04 |
| Total                  | 49,282,878.23 | 2,000,000.00 | 0.00        | (1,455,048.76) | 1,809,676.32 | 51,637,505.79 |



## Aurora Prudent Investor Portfolio Performance History At December 31, 2024

# Performance by Fund

### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since     | Inception<br>Date |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|-----------|-------------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception |                   |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | -       | -       | -       | -       | 25.0      | 09/27/2023        |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | -       | -       | -       | -       | 15.2      | 09/27/2023        |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | -       | -       | -       | -       | 9.1       | 09/27/2023        |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | -       | -       | -       | -       | 5.6       | 09/27/2023        |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | -       | -       | -       | -       | 8.0       | 09/27/2023        |

# Performance by Outcome

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1AURCONT  | 1.0     | 10.1    | 10.1   | -       | -       | -       | -       | 14.1      | 09/27/2023 |
| JIB2AURTD35  | -0.1    | 5.2     | 5.2    | -       | -       | -       | -       | 8.4       | 09/27/2023 |
| JIB3AURTD510 | 0.7     | 9.1     | 9.1    | -       | -       | -       | -       | 13.0      | 09/27/2023 |
| JIB4AURTD10P | 1.4     | 11.6    | 11.6   | -       | -       | -       | -       | 15.6      | 09/27/2023 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



# Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



# Aurora Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value  | % Weight |
|-----------------|------------|------------------|-------------------|----------|---------------|----------|
| CAN Equity Fund | 5,138.367  | 1,296.25         | 6,660,655.55      | 1,487.36 | 7,642,638.02  | 14.80%   |
| GLB Equity Fund | 11,982.681 | 1,164.57         | 13,954,780.93     | 1,350.15 | 16,178,491.04 | 31.33%   |
| Corp Bond Fund  | 4,064.999  | 880.94           | 3,581,059.16      | 933.24   | 3,793,642.43  | 7.35%    |
| CAN Bond Fund   | 6,709.590  | 943.92           | 6,333,338.89      | 973.80   | 6,533,839.67  | 12.65%   |
| GLB Bond Fund   | 20,148.134 | 853.00           | 17,186,492.22     | 868.01   | 17,488,894.63 | 33.87%   |
|                 |            |                  |                   |          | 51.637.505.79 | 100.00%  |



**Account Name: Aurora - Contingency Outcome** 

Account Number: 570050682

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 947.75   | 876.84    | 831,031.75    | 933.24   | 884,487.25    | 5.6%   | (23,853.96)                 | 25,058.66          |
| CAN Equity Fund | 2,117.37 | 1,296.25  | 2,744,661.44  | 1,487.36 | 3,149,307.96  | 20.2%  | (174,157.15)                | 275,705.94         |
| CAN Bond Fund   | 872.14   | 937.36    | 817,521.07    | 973.80   | 849,300.12    | 5.4%   | (20,945.72)                 | 25,521.07          |
| GLB Bond Fund   | 4,695.09 | 850.14    | 3,991,496.32  | 868.01   | 4,075,418.31  | 26.1%  | (200,268.79)                | 154,086.52         |
| GLB Equity Fund | 4,913.39 | 1,163.56  | 5,717,035.22  | 1,350.15 | 6,633,848.02  | 42.5%  | 31,952.04                   | 71,983.15          |
|                 |          |           | 14,101,745.80 | -        | 15,592,361.66 | 100.0% | (387,273.58)                | 552,355.34         |

# Aurora Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.0     | 10.1            | 10.1     | -             | -       | -       | -       | 14.1               | 09/27/2023        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 10.1            | -        | -             | -       | -       | -       | 1                  |                   |



Account Name: Aurora - Target Date 3 to 5 Year Outcome

Account Number: 570050690

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,609.45 | 887.21    | 1,427,931.48  | 933.24   | 1,502,016.80  | 10.5%  | (38,657.13)                 | 42,554.07          |
| CAN Equity Fund | 294.07   | 1,296.26  | 381,202.94    | 1,487.36 | 437,403.43    | 3.0%   | (24,188.66)                 | 38,292.47          |
| CAN Bond Fund   | 4,449.94 | 947.25    | 4,215,216.11  | 973.80   | 4,333,380.66  | 30.5%  | (105,182.32)                | 130,216.11         |
| GLB Bond Fund   | 7,983.56 | 857.37    | 6,844,888.20  | 868.01   | 6,929,858.10  | 48.7%  | (329,980.30)                | 262,009.35         |
| GLB Equity Fund | 741.43   | 1,180.00  | 874,897.32    | 1,350.15 | 1,001,053.06  | 7.0%   | 3,259.52                    | 10,862.32          |
|                 |          |           | 13,744,136.05 | _        | 14,203,712.05 | 100.0% | (494,748.89)                | 483,934.32         |

# Aurora Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         | Year    |          |              |         |         |         | Since     | Inception  |
|--------------------|---------|---------|----------|--------------|---------|---------|---------|-----------|------------|
|                    | Quarter | to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Inception | Date       |
| Return Net of Fees | -0.1    | 5.2     | 5.2      | -            | -       | -       | -       | 8.4       | 09/27/2023 |
|                    |         |         | % Calend | dar Year Ret | urns    |         |         |           |            |
|                    |         | 2024    | 2023     | 2022         | 2021    | 2020    | 2019    |           |            |
| Return Net of Fees |         | 5.2     | -        | -            | -       | -       | -       |           |            |



Account Name: Aurora - Target Date 5 to 10 Year Outcome

Account Number: 570050708

# For the Quarter Ending December 31, 2024

| Holdings               | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|------------------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund         | 1,346.24 | 876.84    | 1,180,442.80  | 933.24   | 1,256,373.49  | 7.1%   | (33,883.07)                 | 35,594.67          |
| <b>CAN Equity Fund</b> | 2,005.08 | 1,296.25  | 2,599,111.21  | 1,487.36 | 2,982,298.95  | 17.0%  | (164,921.57)                | 261,085.16         |
| <b>CAN Bond Fund</b>   | 1,238.84 | 937.36    | 1,161,251.52  | 973.80   | 1,206,391.90  | 6.8%   | (29,752.71)                 | 36,251.52          |
| GLB Bond Fund          | 6,669.17 | 850.14    | 5,669,739.03  | 868.01   | 5,788,945.34  | 33.0%  | (284,472.99)                | 218,872.86         |
| GLB Equity Fund        | 4,652.83 | 1,163.56  | 5,413,859.13  | 1,350.15 | 6,282,052.67  | 35.8%  | 30,256.67                   | 68,165.87          |
|                        |          |           | 16,024,403.69 | -        | 17,516,062.35 | 100.0% | (482,773.67)                | 619,970.08         |

# Aurora Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | , , , , , , , , , , , , |               |         |         |         |                    |                   |
|--------------------|---------|-----------------|-------------------------|---------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year                  | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.7     | 9.1             | 9.1                     | -             | -       | -       | -       | 13.0               | 09/27/2023        |
|                    |         |                 | % Calend                | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023                    | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 9.1             | -                       | -             | -       | -       | -       |                    |                   |



Account Name: Aurora - Target Date 10 Year Plus Outcome

Account Number: 570050716

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 161.54   | 876.84    | 141,653.13   | 933.24   | 150,764.89   | 3.4%   | (4,065.90)                  | 4,271.36           |
| CAN Equity Fund | 721.83   | 1,296.25  | 935,679.96   | 1,487.36 | 1,073,627.68 | 24.8%  | (59,371.08)                 | 93,990.60          |
| CAN Bond Fund   | 148.66   | 937.36    | 139,350.19   | 973.80   | 144,766.99   | 3.3%   | (3,570.57)                  | 4,350.19           |
| GLB Bond Fund   | 800.30   | 850.14    | 680,368.67   | 868.01   | 694,672.88   | 16.0%  | (34,137.05)                 | 26,264.73          |
| GLB Equity Fund | 1,675.01 | 1,163.56  | 1,948,989.26 | 1,350.15 | 2,261,537.29 | 52.2%  | 10,891.98                   | 24,539.70          |
|                 |          |           | 3,846,041.21 | _        | 4,325,369.73 | 100.0% | (90,252.62)                 | 153,416.58         |

# Aurora Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | , , , , , , , , , , , , , , , , , , , , |               |         |         |         |                    |                   |
|--------------------|---------|-----------------|-----------------------------------------|---------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year                                  | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 1.4     | 11.6            | 11.6                                    | -             | -       | -       | -       | 15.6               | 09/27/2023        |
|                    |         |                 | % Calend                                | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023                                    | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 11.6            | -                                       | -             | -       | -       | -       | ı                  |                   |



### TRANSACTION SUMMARY

**Account Name: Aurora - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 26.20    | 25,521.07             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 26.85    | 25,058.66             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 177.51   | 154,086.52            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 185.36   | 275,705.94            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 53.31    | 71,983.15             |



### TRANSACTION SUMMARY

Account Name: Aurora - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 11/25/2024    | 11/25/2024         | 732.74   | 730,000.00            |
| Buy                      | Corp Bond Fund  | 11/25/2024    | 11/25/2024         | 220.87   | 210,000.00            |
| Buy                      | GLB Bond Fund   | 11/25/2024    | 11/25/2024         | 1,085.72 | 980,000.00            |
| Buy                      | GLB Equity Fund | 11/25/2024    | 11/25/2024         | 58.38    | 80,000.00             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 133.71   | 130,216.11            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 45.59    | 42,554.07             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 301.84   | 262,009.35            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 25.74    | 38,292.47             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 8.04     | 10,862.32             |



### TRANSACTION SUMMARY

Account Name: Aurora - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 37.22    | 36,251.52             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 38.14    | 35,594.67             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 252.15   | 218,872.86            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 175.53   | 261,085.16            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 50.48    | 68,165.87             |



### TRANSACTION SUMMARY

Account Name: Aurora - Target Date 10 Year Plus Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 4.46     | 4,350.19              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 4.57     | 4,271.36              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 30.25    | 26,264.73             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 63.19    | 93,990.60             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 18.17    | 24,539.70             |



### Aurora Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



### **Town of Aurora - In kind Securities**

As at December 31, 2024

| Account     | Bond Description                        | Expected<br>Maturity | Book Value<br>(\$) | Market Value<br>31-Dec-24<br>(\$) |
|-------------|-----------------------------------------|----------------------|--------------------|-----------------------------------|
|             | CDN IMPERIAL BK OF COMMERCE             |                      |                    |                                   |
| CIBC        | AUTO-EXT 2031 FIX CPN DEP NT            | Jul - 2031           | \$1,500,000        | \$1,292,745                       |
| Wood        | 2% JUL 09 2025-JUL 09 2031              |                      |                    |                                   |
| Gundy       | DUE: JUL 09 2025 2.0%                   |                      |                    |                                   |
| CIBC        | PRINCIPAL PROTECTED NOTES               |                      |                    |                                   |
| Wood        | BNS CAN BANKS AC DEPOSIT S9 PP DSC      | May - 2031           | \$1,000,000        | \$1,213,000                       |
| Gundy       | MATURITY: MAY 05, 2031                  |                      |                    |                                   |
| CIBC        | BANK OF MONTREAL                        |                      |                    |                                   |
| Wood        | EXT AUG 17 2036 ACCRUAL NOTE 2.71% AUG  | Aug - 2036           | \$5,000,000        | \$4,499,850                       |
|             | 17 2022 AUG 17 2036                     | Aug 2000             | \$5,000,000        | Ç+,+35,050                        |
| Gundy       | DUE AUG 17 2036 2.71%                   |                      |                    |                                   |
| BMO         | PRINCIPAL PROTECTED DEPOSIT NOTES       |                      |                    |                                   |
| Wealth      | BMO CANADIAN EQUITY 5379 (3071)         | Mar - 2030           | \$2,000,000        | \$2,217,400                       |
| Management  | 03/22/2030 - JHN3071 DSC                |                      |                    |                                   |
| BMO         | PRINCIPAL PROTECTED DEPOSIT NOTES       |                      |                    |                                   |
| Wealth      | BMO GROWTH S421 (3134)                  | Jun - 2030           | \$750,000          | \$894,180                         |
| Management  | 06/24/2030 - JHN3134 DSC                |                      |                    |                                   |
| BMO         | PRINCIPAL PROTECTED DEPOSIT NOTES       |                      |                    |                                   |
| Wealth      | BMO S&P /TSX COMP LOW VOL S9 (1966)     | Apr - 2027           | \$1,750,000        | \$2,023,840                       |
| Management  | MAT: 04/05/2027 JHN1996 DSC             |                      |                    |                                   |
| BMO         | BMO EXT 08/24/2031 STEP UP NOTES        |                      |                    |                                   |
| Wealth      | 2%-2.5% 08/24/2022 08/24/2031           | Aug - 2031           | \$500,000          | 448,805 .00                       |
| Management  | DUE: 08/24/2022 2.1%                    |                      |                    |                                   |
| BMO         | NATIONAL BANK OF CDA GIC                |                      |                    |                                   |
| Wealth      | COMPOUND-ANNUAL                         | Apr - 2026           | \$1,000,000        | \$1,272,869                       |
| Management  | DUE: 04/08/2026 2.800%                  |                      |                    |                                   |
| ВМО         | NATIONAL BANK OF COA GIC                |                      |                    |                                   |
| Wealth      | ANNUAL                                  | Aug - 2027           | \$1,000,000        | \$1,000,000                       |
| Management  | DUE: 08/23/2027 2.89%                   |                      |                    |                                   |
| BMO         | BMO EXT 09/01/2027 ACCRUAL NOTE         |                      |                    |                                   |
| Wealth      | 1.37% 09/01/21 09/01/27                 | Sep - 2027           | \$1,000,000        | \$994,070                         |
| Management  | DUE: 09/01/2027 1.37%                   |                      |                    |                                   |
| BMO Wealth  | CITY OF TORONTO                         |                      |                    |                                   |
| Management  | DUE :11/09/2029 2.650%                  | Nov - 2029           | \$233,574          | \$636,181                         |
| BMO         | BMO EXT 07/02/2030 ACCRUAL NTS          |                      |                    |                                   |
| Wealth      | 2% 07/02/2021 07/02/2030                | Jul - 2030           | \$1,134,000        | 1,113,281 .82                     |
| Management  | DUE: 07/02/2030 2.0%                    |                      |                    |                                   |
| BMO         | BMO EXT 03/12/2031 STEP UP NTS          |                      |                    |                                   |
| Wealth      | 2.15%-2.650% 03/12/22 03/12/31          | Dec - 2031           | \$4,000,000        | \$3,655,480                       |
| Management  | DUE: 03/12/2031 2.25%                   |                      |                    |                                   |
| BMO         | BMO EXT 08/13/2031 STEP UP NTS          |                      |                    |                                   |
| Wealth      | 2.00%-2.500% 8/13/22 8/13/31            | Aug - 2031           | \$3,000,000        | \$2,694,780                       |
| Management  | DUE: 08/13/2031 2.1%                    |                      |                    |                                   |
| BMO         | CITY OF TORONTO                         |                      |                    |                                   |
| Wealth      | GREEN BOND DEB                          | Sep - 2039           | \$794,400          | \$227,752                         |
| Management  | DUE: 09/24/2039 2.6%                    | •                    |                    | - *                               |
| BMO         | BMO CDN EQUITY                          |                      |                    |                                   |
| Wealth      | PP DEPO NTS 5391 DSC                    | Nov - 2028           | \$747,000          | 797,452 .38                       |
| Management  | (3089) 11/16/2028- JHN3089              |                      | . , , , , , ,      | ,                                 |
| Grand Total | , , , , , , , , , , , , , , , , , , , , |                      | \$24,661,974       | \$22,622,147                      |



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2024

#### **Aurora Prudent Investor Portfolio**

100 John West Way, Box 1000

Aurora, ON

Rachel Wainwright-Van Kessel Director, Finance/Treasurer rvankessel@aurora.ca

#### **ONE Investment**

155 University Ave, Suite 800 Toronto, Ontario Relationship Manager

Marie Wong Takishita, Client Service Representative

416-971-9856

one@oneinvestment.ca



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| CAN Bond Fund   | 5,407,000.00       | 730,000.00   |             | 196,338.89           |                             |                          |                          | 6,333,338.89       |
| CAN Equity Fund | 5,991,581.38       |              |             | 669,074.17           |                             |                          |                          | 6,660,655.55       |
| Corp Bond Fund  | 3,263,580.40       | 210,000.00   |             | 107,478.76           |                             |                          |                          | 3,581,059.16       |
| GLB Bond Fund   | 15,545,258.76      | 980,000.00   |             | 661,233.46           |                             |                          |                          | 17,186,492.22      |
| GLB Equity Fund | 13,699,229.89      | 80,000.00    |             | 175,551.04           |                             |                          |                          | 13,954,780.93      |
| Total           | 43,906,650.43      | 2,000,000.00 | 0.00        | 1,809,676.32         | 0.00                        | 0.00                     | 0.00                     | 47,716,326.75      |

# Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 5,549,679.94       | 730,000.00   |             | 196,338.89        |                             | 57,820.84                 | 6,533,839.67       |
| CAN Equity Fund | 6,320,550.15       |              |             | 669,074.17        |                             | 653,013.70                | 7,642,638.02       |
| Corp Bond Fund  | 3,423,006.70       | 210,000.00   |             | 107,478.76        |                             | 53,156.97                 | 3,793,642.43       |
| GLB Bond Fund   | 15,887,460.30      | 980,000.00   |             | 661,233.46        |                             | (39,799.13)               | 17,488,894.63      |
| GLB Equity Fund | 14,476,668.38      | 80,000.00    |             | 175,551.04        |                             | 1,446,271.62              | 16,178,491.04      |
| Total           | 45.657.365.47      | 2.000.000.00 | 0.00        | 1.809.676.32      | 0.00                        | 2.170.464.00              | 51.637.505.79      |



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

# **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AURCONT  | 13,549,390.46      |              |             | 552,355.34           |                             |                       |                          | 14,101,745.80      |
| JIB2AURTD35  | 11,260,201.73      | 2,000,000.00 |             | 483,934.32           |                             |                       |                          | 13,744,136.05      |
| JIB3AURTD510 | 15,404,433.61      |              |             | 619,970.08           |                             |                       |                          | 16,024,403.69      |
| JIB4AURTD10P | 3,692,624.63       |              |             | 153,416.58           |                             |                       |                          | 3,846,041.21       |
| Total        | 43,906,650.43      | 2,000,000.00 | 0.00        | 1,809,676.32         | 0.00                        | 0.00                  | 0.00                     | 47,716,326.75      |

# Market Value Summary by Account

|              | Opening       | • • • • • • • | March 1     | Reinvested   | Reinvested    | Change in    | Closing       |
|--------------|---------------|---------------|-------------|--------------|---------------|--------------|---------------|
| Account      | Balance       | Contribution  | Withdrawals | Income       | Capital Gains | Market Value | Balance       |
| JIB1AURCONT  | 14,150,052.37 |               |             | 552,355.34   |               | 889,953.95   | 15,592,361.66 |
| JIB2AURTD35  | 11,592,816.63 | 2,000,000.00  |             | 483,934.32   |               | 126,961.10   | 14,203,712.05 |
| JIB3AURTD510 | 16,041,774.51 |               |             | 619,970.08   |               | 854,317.76   | 17,516,062.35 |
| JIB4AURTD10P | 3,872,721.96  |               |             | 153,416.58   |               | 299,231.19   | 4,325,369.73  |
| Total        | 45,657,365.47 | 2,000,000.00  | 0.00        | 1,809,676.32 | 0.00          | 2,170,464.00 | 51,637,505.79 |



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

# Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AURCONT  | 792,000.00         |              |             | 25,521.07         |                             |                       |                          | 817,521.07         |
| JIB2AURTD35  | 3,355,000.00       | 730,000.00   |             | 130,216.11        |                             |                       |                          | 4,215,216.11       |
| JIB3AURTD510 | 1,125,000.00       |              |             | 36,251.52         |                             |                       |                          | 1,161,251.52       |
| JIB4AURTD10P | 135,000.00         |              |             | 4,350.19          |                             |                       |                          | 139,350.19         |
| Total        | 5,407,000.00       | 730,000.00   | 0.00        | 196,338.89        | 0.00                        | 0.00                  | 0.00                     | 6,333,338.89       |

### Market Value Summary by Account for CAN Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1AURCONT  | 812,899.44   |              |             | 25,521.07  |                      | 10,879.61    | 849,300.12   |
| JIB2AURTD35  | 3,443,531.26 | 730,000.00   |             | 130,216.11 |                      | 29,633.29    | 4,333,380.66 |
| JIB3AURTD510 | 1,154,686.65 |              |             | 36,251.52  |                      | 15,453.73    | 1,206,391.90 |
| JIB4AURTD10P | 138,562.59   |              |             | 4,350.19   |                      | 1,854.21     | 144,766.99   |
| Total        | 5,549,679.94 | 730,000.00   | 0.00        | 196,338.89 | 0.00                 | 57,820.84    | 6,533,839.67 |



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

# **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AURCONT  | 2,468,955.50       |              |             | 275,705.94        |                             |                       |                          | 2,744,661.44       |
| JIB2AURTD35  | 342,910.47         |              |             | 38,292.47         |                             |                       |                          | 381,202.94         |
| JIB3AURTD510 | 2,338,026.05       |              |             | 261,085.16        |                             |                       |                          | 2,599,111.21       |
| JIB4AURTD10P | 841,689.36         |              |             | 93,990.60         |                             |                       |                          | 935,679.96         |
| Total        | 5,991,581.38       | 0.00         | 0.00        | 669,074.17        | 0.00                        | 0.00                  | 0.00                     | 6,660,655.55       |

### Market Value Summary by Account for CAN Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIB1AURCONT  | 2,604,514.30       |              |             | 275,705.94           |                             | 269.087.72                | 3,149,307.96       |
| JIB2AURTD35  | 361,737.87         |              |             | 38,292.47            |                             | 37.373.09                 | 437,403.43         |
| JIB3AURTD510 | 2,466,395.93       |              |             | 261,085.16           |                             | 254,817.86                | 2,982,298.95       |
| JIB4AURTD10P | 887,902.05         |              |             | 93,990.60            |                             | 91,735.03                 | 1,073,627.68       |
| Total        | 6,320,550.15       | 0.00         | 0.00        | 669,074.17           | 0.00                        | 653,013.70                | 7,642,638.02       |



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

# **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AURCONT  | 805,973.09         |              |             | 25,058.66         |                             |                       |                          | 831,031.75         |
| JIB2AURTD35  | 1,175,377.41       | 210,000.00   |             | 42,554.07         |                             |                       |                          | 1,427,931.48       |
| JIB3AURTD510 | 1,144,848.13       |              |             | 35,594.67         |                             |                       |                          | 1,180,442.80       |
| JIB4AURTD10P | 137,381.77         |              |             | 4,271.36          |                             |                       |                          | 141,653.13         |
| Total        | 3,263,580.40       | 210,000.00   | 0.00        | 107,478.76        | 0.00                        | 0.00                  | 0.00                     | 3,581,059.16       |

# Market Value Summary by Account for Corp Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1AURCONT  | 845,345.30   |              |             | 25,058.66  |                      | 14,083.29    | 884,487.25   |
| JIB2AURTD35  | 1,232,794.74 | 210,000.00   |             | 42,554.07  |                      | 16,667.99    | 1,502,016.80 |
| JIB3AURTD510 | 1,200,773.80 |              |             | 35,594.67  |                      | 20,005.02    | 1,256,373.49 |
| JIB4AURTD10P | 144,092.86   |              |             | 4,271.36   |                      | 2,400.67     | 150,764.89   |
| Total        | 3,423,006.70 | 210,000.00   | 0.00        | 107,478.76 | 0.00                 | 53,156.97    | 3,793,642.43 |



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

# **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AURCONT  | 3,837,409.80       |              |             | 154,086.52        |                             |                       |                          | 3,991,496.32       |
| JIB2AURTD35  | 5,602,878.85       | 980,000.00   |             | 262,009.35        |                             |                       |                          | 6,844,888.20       |
| JIB3AURTD510 | 5,450,866.17       |              |             | 218,872.86        |                             |                       |                          | 5,669,739.03       |
| JIB4AURTD10P | 654,103.94         |              |             | 26,264.73         |                             |                       |                          | 680,368.67         |
| Total        | 15,545,258.76      | 980,000.00   | 0.00        | 661,233.46        | 0.00                        | 0.00                  | 0.00                     | 17,186,492.22      |

# Market Value Summary by Account for GLB Bond Fund

|              | Opening       |              |             | Reinvested | Reinvested    | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|---------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | Capital Gains | Market Value | Balance       |
| JIB1AURCONT  | 3,921,880.99  |              |             | 154,086.52 |               | (549.20)     | 4,075,418.31  |
| JIB2AURTD35  | 5,726,224.29  | 980,000.00   |             | 262,009.35 |               | (38,375.54)  | 6,929,858.10  |
| JIB3AURTD510 | 5,570,852.91  |              |             | 218,872.86 |               | (780.43)     | 5,788,945.34  |
| JIB4AURTD10P | 668,502.11    |              |             | 26,264.73  |               | (93.96)      | 694,672.88    |
| Total        | 15,887,460.30 | 980,000.00   | 0.00        | 661,233.46 | 0.00          | (39,799.13)  | 17,488,894.63 |



# Aurora Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

# Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1AURCONT  | 5,645,052.07       |              |             | 71,983.15         |                             |                          |                          | 5,717,035.22       |
| JIB2AURTD35  | 784,035.00         | 80,000.00    |             | 10,862.32         |                             |                          |                          | 874,897.32         |
| JIB3AURTD510 | 5,345,693.26       |              |             | 68,165.87         |                             |                          |                          | 5,413,859.13       |
| JIB4AURTD10P | 1,924,449.56       |              |             | 24,539.70         |                             |                          |                          | 1,948,989.26       |
| Total        | 13,699,229.89      | 80,000.00    | 0.00        | 175,551.04        | 0.00                        | 0.00                     | 0.00                     | 13,954,780.93      |

### Market Value Summary by Account for GLB Equity Fund

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1AURCONT  | 5,965,412.34  |              |             | 71,983.15  |                      | 596,452.53   | 6,633,848.02  |
| JIB2AURTD35  | 828,528.47    | 80,000.00    |             | 10,862.32  |                      | 81,662.27    | 1,001,053.06  |
| JIB3AURTD510 | 5,649,065.22  |              |             | 68,165.87  |                      | 564,821.58   | 6,282,052.67  |
| JIB4AURTD10P | 2,033,662.35  |              |             | 24,539.70  |                      | 203,335.24   | 2,261,537.29  |
| Total        | 14,476,668.38 | 80,000.00    | 0.00        | 175,551.04 | 0.00                 | 1,446,271.62 | 16,178,491.04 |



APPENDIX



# ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        | <u>Allocation</u> |                 |        |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|-------------------|-----------------|--------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity            | Fixed<br>Income | Cash   | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |                   |                 | 100.0% | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%             | 60.0%           | 10.0%  | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%             | 40.0%           |        | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%             | 10.0%           |        | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%             | 70.0%           | 20.0%  | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%             | 50.0%           |        | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%             | 25.0%           |        | 100%  |



# **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u>Allocation</u> |                 |      |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|-------------------|-----------------|------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity            | Fixed<br>Income | Cash |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |                   |                 | 100% |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%               | 60%             | 10%  |
| Contingency      | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%               | 40%             |      |
|                  | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%               | 10%             |      |
| Target Date      | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%               | 70%             | 20%  |
|                  | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%               | 50%             |      |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%               | 25%             |      |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

## **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

## **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



## **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

## Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



## Attachment 2

# **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

## **Aylmer Prudent Investor Portfolio**

16 Talbot St. West Heather Sach

Aylmer, ON, ON Director of Financial Services/Treasure

5H 1J7 hsachs@town.aylmer.on.ca (510) 773 316.4 × 4010

**ONE Investment** 

**Relationship Manager** 

155 University Ave, Suite 800 Marie Wong Takishita, Client Service Representative

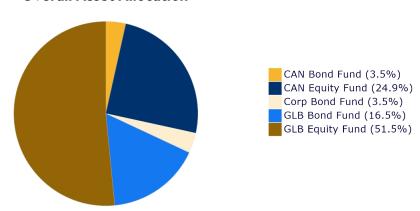
oronto, Ontario 416-971-985



# Aylmer Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2024

|                                | Ti      | me-Weighted R | ate of Retu | rn in CAD for | Consolidated | Holdings | Since     | Inception  |
|--------------------------------|---------|---------------|-------------|---------------|--------------|----------|-----------|------------|
|                                | Quarter | Year to date  | 1 Year      | 2 Years       | 3 Years      | 5 Years  | Inception | Date       |
| Consolidated Portfolio Returns | 1.4%    | 11.6%         | 11.6%       | -             | -            | -        | 11.8%     | 12/11/2023 |

## **Overall Asset Allocation**



## **Consolidated Portfolio Activity for Quarter**

|                        | Starting     |              |             | Change in    |           | Ending       |
|------------------------|--------------|--------------|-------------|--------------|-----------|--------------|
| Portfolio              | Balance      | Contribution | Withdrawals | Market Value | Income    | Balance      |
| CAN Bond Fund          | 61,859.23    | -            | -           | (1,534.07)   | 1,868.91  | 62,194.07    |
| <b>CAN Equity Fund</b> | 427,809.72   | -            | -           | (24,446.83)  | 38,700.46 | 442,063.35   |
| Corp Bond Fund         | 62,878.89    | -            | -           | (1,698.55)   | 1,783.87  | 62,964.21    |
| GLB Bond Fund          | 296,163.22   | -            | -           | (14,390.29)  | 11,072.10 | 292,845.03   |
| GLB Equity Fund        | 900,211.97   | -            | -           | 4,404.90     | 9,923.58  | 914,540.45   |
| Total                  | 1,748,923.03 | 0.00         | 0.00        | (37,664.84)  | 63,348.92 | 1,774,607.11 |



## Aylmer Prudent Investor Portfolio Performance History At December 31, 2024

## Performance by Fund

## % Annualized Returns

|                                   |         | Year to |        |         | Since   | Inception |         |           |            |
|-----------------------------------|---------|---------|--------|---------|---------|-----------|---------|-----------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years   | 5 Years | Inception | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | -       | -       | -         | -       | 23.1      | 12/11/2023 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | -       | -       | -         | -       | 9.9       | 12/11/2023 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | -       | -       | -         | -       | 6.1       | 12/11/2023 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | -       | -       | -         | -       | 4.9       | 12/11/2023 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | =       | =       | -         | -       | 5.6       | 12/11/2023 |

## Performance by Outcome

## % Annualized Returns

|              |         | Year to |        |         |         | Since   | Inception |           |            |
|--------------|---------|---------|--------|---------|---------|---------|-----------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years   | Inception | Date       |
| JIB1AYLTD10P | 1.4     | 11.6    | 11.6   | -       | -       | -       | -         | 11.8      | 12/11/2023 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



# Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



## Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



## Aylmer Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value | % Weight |
|-----------------|----------|------------------|-------------------|----------|--------------|----------|
| CAN Equity Fund | 297.212  | 1,367.36         | 406,396.84        | 1,487.36 | 442,063.35   | 24.91%   |
| GLB Equity Fund | 677.359  | 1,256.89         | 851,367.46        | 1,350.15 | 914,540.45   | 51.53%   |
| Corp Bond Fund  | 67.468   | 917.27           | 61,886.66         | 933.24   | 62,964.21    | 3.55%    |
| CAN Bond Fund   | 63.867   | 954.74           | 60,976.95         | 973.80   | 62,194.07    | 3.50%    |
| GLB Bond Fund   | 337.373  | 881.91           | 297,533.66        | 868.01   | 292,845.03   | 16.50%   |
|                 |          |                  |                   |          | 1,774,607.11 | 100.00%  |



## Aylmer Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Aylmer - Target Date 10 Year Plus Outcome

Account Number: 570050823

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 67.46    | 917.27    | 61,886.66    | 933.24   | 62,964.21    | 3.5%   | (1,698.55)                  | 1,783.87           |
| CAN Equity Fund | 297.21   | 1,367.36  | 406,396.84   | 1,487.36 | 442,063.35   | 24.9%  | (24,446.83)                 | 38,700.46          |
| CAN Bond Fund   | 63.86    | 954.74    | 60,976.95    | 973.80   | 62,194.07    | 3.5%   | (1,534.07)                  | 1,868.91           |
| GLB Bond Fund   | 337.37   | 881.91    | 297,533.66   | 868.01   | 292,845.03   | 16.5%  | (14,390.29)                 | 11,072.10          |
| GLB Equity Fund | 677.35   | 1,256.89  | 851,367.46   | 1,350.15 | 914,540.45   | 51.5%  | 4,404.90                    | 9,923.58           |
|                 |          |           | 1,678,161.57 | _        | 1,774,607.11 | 100.0% | (37,664.84)                 | 63,348.92          |

## Aylmer Prudent Investor Portfolio Performance History At December 31, 2024

## % Annualized Returns

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.4     | 11.6            | 11.6     | -            | -       | -       | -       | 11.8               | 12/11/2023        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 11.6            | -        | -            | -       | -       | -       |                    |                   |
|                    |         |                 |          |              |         |         |         |                    |                   |



# Aylmer Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

## TRANSACTION SUMMARY

Account Name: Aylmer - Target Date 10 Year Plus Outcome

Account Number: 570050823

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 1.91     | 1,868.91              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 1.91     | 1,783.87              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 12.75    | 11,072.10             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 26.01    | 38,700.46             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 7.35     | 9,923.58              |



## Aylmer Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2024

## **Aylmer Prudent Investor Portfolio**

16 Talbot St. West Heather Sach

ylmer, ON, ON Director of Financial Services/Treasure

H 1J7 hsachs@town.aylmer.on.ca (510) 773 3164 × 4010

**ONE Investment** 

Relationship Manager

155 University Ave. Suite 800 Marie Wong Takishita. Client Service Representative

oronto, Ontario 416-971-985



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

## **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| CAN Bond Fund   | 59,108.04          |              |             | 1,868.91             |                             |                       |                          | 60,976.95          |
| CAN Equity Fund | 367,696.38         |              |             | 38,700.46            |                             |                       |                          | 406,396.84         |
| Corp Bond Fund  | 60,102.79          |              |             | 1,783.87             |                             |                       |                          | 61,886.66          |
| GLB Bond Fund   | 285,981.43         | 480.13       |             | 11,072.10            |                             |                       |                          | 297,533.66         |
| GLB Equity Fund | 841,443.88         |              |             | 9,923.58             |                             |                       |                          | 851,367.46         |
| Total           | 1,614,332.52       | 480.13       | 0.00        | 63,348.92            | 0.00                        | 0.00                  | 0.00                     | 1,678,161.57       |

## Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 59,528.66          |              |             | 1,868.91          |                             | 796.50                    | 62,194.07          |
| CAN Equity Fund | 365,592.06         |              |             | 38,700.46         |                             | 37,770.83                 | 442,063.35         |
| Corp Bond Fund  | 60,178.22          |              |             | 1,783.87          |                             | 1,002.12                  | 62,964.21          |
| GLB Bond Fund   | 281,329.41         | 480.13       |             | 11,072.10         |                             | (36.61)                   | 292,845.03         |
| GLB Equity Fund | 822,390.08         |              |             | 9,923.58          |                             | 82,226.79                 | 914,540.45         |
| Total           | 1,589,018.43       | 480.13       | 0.00        | 63,348.92         | 0.00                        | 121,759.63                | 1,774,607.11       |



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

## **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AYLTD10P | 1,614,332.52       | 480.13       |             | 63,348.92         |                             |                       |                          | 1,678,161.57       |
| Total        | 1,614,332.52       | 480.13       | 0.00        | 63,348.92         | 0.00                        | 0.00                  | 0.00                     | 1,678,161.57       |

## Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1AYLTD10P | 1,589,018.43       | 480.13       |             | 63,348.92         |                             | 121,759.63                | 1,774,607.11       |
| Total        | 1,589,018.43       | 480.13       | 0.00        | 63,348.92         | 0.00                        | 121,759.63                | 1,774,607.11       |



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

## Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1AYLTD10P | 59,108.04          |              |             | 1,868.91          |                             |                       |                          | 60,976.95          |
| Total        | 59,108.04          | 0.00         | 0.00        | 1,868.91          | 0.00                        | 0.00                  | 0.00                     | 60,976.95          |

## Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1AYLTD10P | 59,528.66          |              |             | 1,868.91          |                             | 796.50                    | 62,194.07          |
| Total        | 59,528.66          | 0.00         | 0.00        | 1,868.91          | 0.00                        | 796.50                    | 62,194.07          |



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

## **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1AYLTD10P | 367,696.38         |              |             | 38,700.46         |                             |                          |                          | 406,396.84         |
| Total        | 367,696.38         | 0.00         | 0.00        | 38,700.46         | 0.00                        | 0.00                     | 0.00                     | 406,396.84         |

## Market Value Summary by Account for CAN Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1AYLTD10P | 365,592.06         |              |             | 38,700.46         |                             | 37,770.83                 | 442,063.35         |
| Total        | 365,592.06         | 0.00         | 0.00        | 38,700.46         | 0.00                        | 37,770.83                 | 442,063.35         |



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

## **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1AYLTD10P | 60,102.79          |              |             | 1,783.87          |                             |                          |                          | 61,886.66          |
| Total        | 60,102.79          | 0.00         | 0.00        | 1,783.87          | 0.00                        | 0.00                     | 0.00                     | 61,886.66          |

## Market Value Summary by Account for Corp Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1AYLTD10P | 60,178.22          |              |             | 1,783.87          |                             | 1,002.12                  | 62,964.21          |
| Total        | 60,178.22          | 0.00         | 0.00        | 1,783.87          | 0.00                        | 1,002.12                  | 62,964.21          |



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

## **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1AYLTD10P | 285,981.43         | 480.13       |             | 11,072.10         |                             |                          |                          | 297,533.66         |
| Total        | 285,981.43         | 480.13       | 0.00        | 11,072.10         | 0.00                        | 0.00                     | 0.00                     | 297,533.66         |

## Market Value Summary by Account for GLB Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1AYLTD10P | 281,329.41         | 480.13       |             | 11,072.10         |                             | (36.61)                   | 292,845.03         |
| Total        | 281,329.41         | 480.13       | 0.00        | 11,072.10         | 0.00                        | (36.61)                   | 292,845.03         |



## Aylmer Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

## **Book Value Summary by Account for GLB Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1AYLTD10P | 841,443.88         |              |             | 9,923.58             |                             |                          |                          | 851,367.46         |
| Total        | 841,443.88         | 0.00         | 0.00        | 9,923.58             | 0.00                        | 0.00                     | 0.00                     | 851,367.46         |

## Market Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1AYLTD10P | 822,390.08         |              |             | 9,923.58          |                             | 82,226.79                 | 914,540.45         |
| Total        | 822,390.08         | 0.00         | 0.00        | 9,923.58          | 0.00                        | 82,226.79                 | 914,540.45         |



APPENDIX



## ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



## **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> P</u> | Allocation      | <u> </u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|-----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity    | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |           |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%       | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%       | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%       | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%       | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%       | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%       | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

## **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

## **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

## **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

## **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



## **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

## Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



# Attachment 3

## **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

## **Bracebridge Prudent Investor Portfolio**

1000 Taylor Court Paul Judson

Bracebridge, ON Director of Finance/Treasurer
PIL 1R6 pjudson@bracebridge.ca

**ONE Investment** 

Relationship Manager

155 University Ave, Suite 800 Marie Wong Takishita, Clie

pronto, Ontario 416-971-985

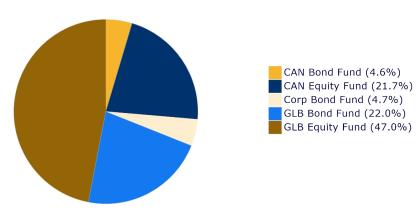
M5H 3B7 one@oneinvestment.co



# Bracebridge Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2024

|                                | Ti      | Time-Weighted Rate of Return in CAD for Consolidated Holdings |        |         |         |         |           | Inception  |
|--------------------------------|---------|---------------------------------------------------------------|--------|---------|---------|---------|-----------|------------|
|                                | Quarter | Year to date                                                  | 1 Year | 2 Years | 3 Years | 5 Years | Inception | Date       |
| Consolidated Portfolio Returns | 1.2%    | 11.0%                                                         | 11.0%  | 12.4%   | 4.6%    | -       | 8.0%      | 07/02/2020 |

## **Overall Asset Allocation**



## **Consolidated Portfolio Activity for Quarter**

|                        | Starting     |              |             | Change in    |            | Ending       |
|------------------------|--------------|--------------|-------------|--------------|------------|--------------|
| Portfolio              | Balance      | Contribution | Withdrawals | Market Value | Income     | Balance      |
| CAN Bond Fund          | 365,111.04   | -            | -           | (9,053.01)   | 11,030.84  | 367,088.87   |
| <b>CAN Equity Fund</b> | 1,674,916.72 | -            | -           | (95,708.63)  | 151,516.07 | 1,730,724.16 |
| Corp Bond Fund         | 371,749.57   | -            | -           | (10,039.34)  | 10,546.51  | 372,256.74   |
| GLB Bond Fund          | 1,770,770.78 | -            | -           | (86,042.30)  | 66,200.47  | 1,750,928.95 |
| GLB Equity Fund        | 3,678,978.49 | 779.93       | -           | 17,995.39    | 40,564.08  | 3,738,317.89 |
| Total                  | 7,861,526.60 | 779.93       | 0.00        | (182,847.89) | 279,857.97 | 7,959,316.61 |



## Bracebridge Prudent Investor Portfolio Performance History At December 31, 2024

## Performance by Fund

## % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since<br>Inception | Inception<br>Date |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|--------------------|-------------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years |                    |                   |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6               | 07/02/2020        |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6                | 07/02/2020        |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1                | 07/02/2020        |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7                | 07/02/2020        |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | 0.3     | 0.3     | -       | 1.3                | 07/02/2020        |

## Performance by Outcome

## % Annualized Returns

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1BRBCONT  | 1.0     | 10.2    | 10.2   | 11.6    | 4.2     | 6.3     | -       | 7.2       | 07/02/2020 |
| JIB2BRBTD10P | 1.4     | 11.7    | 11.7   | 13.2    | 5.1     | 7.7     | =       | 8.7       | 07/02/2020 |
| JIBBRBCASH   | 0.0     | 0.0     | 0.0    | 2.1     | 2.1     | 1.6     | -       | 1.6       | 08/06/2020 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



# Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



## Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



## Bracebridge Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity  | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value | % Weight |
|-----------------|-----------|------------------|-------------------|----------|--------------|----------|
| CAN Equity Fund | 1,163.616 | 1,073.50         | 1,249,146.51      | 1,487.36 | 1,730,724.16 | 21.74%   |
| GLB Equity Fund | 2,768.804 | 1,016.99         | 2,815,873.19      | 1,350.15 | 3,738,317.89 | 46.97%   |
| Corp Bond Fund  | 398.884   | 973.38           | 388,267.36        | 933.24   | 372,256.74   | 4.68%    |
| CAN Bond Fund   | 376.963   | 980.64           | 369,667.61        | 973.80   | 367,088.87   | 4.61%    |
| GLB Bond Fund   | 2,017.163 | 962.41           | 1,941,351.81      | 868.01   | 1,750,928.95 | 22.00%   |
|                 |           |                  |                   |          | 7.959.316.61 | 100.00%  |



## Bracebridge Prudent Investor Portfolio Holdings by Account At December 31, 2024

**Account Name: Bracebridge - Contingency Outcome** 

Account Number: 570050021

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 232.90   | 975.72    | 227,251.98   | 933.24   | 217,358.50   | 5.7%   | (5,861.50)                  | 6,158.03           |
| CAN Equity Fund | 496.70   | 1,073.50  | 533,212.97   | 1,487.36 | 738,781.19   | 19.5%  | (40,854.51)                 | 64,676.53          |
| CAN Bond Fund   | 223.48   | 980.91    | 219,217.34   | 973.80   | 217,629.11   | 5.7%   | (5,366.90)                  | 6,539.64           |
| GLB Bond Fund   | 1,192.58 | 963.42    | 1,148,958.15 | 868.01   | 1,035,178.04 | 27.3%  | (50,869.36)                 | 39,138.80          |
| GLB Equity Fund | 1,168.49 | 1,016.91  | 1,188,258.41 | 1,350.15 | 1,577,650.77 | 41.6%  | 7,598.39                    | 17,118.92          |
|                 |          |           | 3,316,898.85 | _        | 3,786,597.61 | 100.0% | (95,353.88)                 | 133,631.92         |

## Bracebridge Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|                    | _       | Year    |          |              |         |         |         | Since     | Inception  |
|--------------------|---------|---------|----------|--------------|---------|---------|---------|-----------|------------|
|                    | Quarter | to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Inception | Date       |
| Return Net of Fees | 1.0     | 10.2    | 10.2     | 11.6         | 4.2     | 6.3     | -       | 7.2       | 07/02/2020 |
|                    |         |         | % Calend | dar Year Ret | urns    |         |         |           |            |
|                    |         | 2024    | 2023     | 2022         | 2021    | 2020    | 2019    |           |            |
| Return Net of Fees |         | 10.2    | 13.1     | -9.1         | 12.7    | -       | -       |           |            |



## Bracebridge Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Bracebridge - Target Date 10 Year Plus Outcome

Account Number: 570050039

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 165.97   | 970.10    | 161,015.38   | 933.24   | 154,898.24   | 3.7%   | (4,177.84)                  | 4,388.48           |
| CAN Equity Fund | 666.91   | 1,073.50  | 715,933.54   | 1,487.36 | 991,942.97   | 23.7%  | (54,854.12)                 | 86,839.54          |
| CAN Bond Fund   | 153.48   | 980.25    | 150,450.27   | 973.80   | 149,459.76   | 3.5%   | (3,686.11)                  | 4,491.20           |
| GLB Bond Fund   | 824.58   | 960.96    | 792,393.66   | 868.01   | 715,750.91   | 17.1%  | (35,172.94)                 | 27,061.67          |
| GLB Equity Fund | 1,600.30 | 1,017.06  | 1,627,614.78 | 1,350.15 | 2,160,667.12 | 51.7%  | 10,397.00                   | 23,445.16          |
|                 |          |           | 3,447,407.63 | _        | 4,172,719.00 | 100.0% | (87,494.01)                 | 146,226.05         |

## Bracebridge Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|         |                 | , , , , , , , , ,                                                 |                                                                                                                                  |                                                                                                                                                                                            |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|---------|-----------------|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                                                                                          | 3 Years                                                                                                                                                                                    | 4 Years                                                                                                                                                                                                                         | 5 Years                                                                                                                                                                                                                                                                  | Since<br>Inception                                                                                                                                                                                                                                                                                              | Inception<br>Date                                                                                                                                                                                                                                                                                                                             |
| 1.4     | 11.7            | 11.7                                                              | 13.2                                                                                                                             | 5.1                                                                                                                                                                                        | 7.7                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                        | 8.7                                                                                                                                                                                                                                                                                                             | 07/02/2020                                                                                                                                                                                                                                                                                                                                    |
|         |                 | % Calend                                                          | dar Year Ret                                                                                                                     | urns                                                                                                                                                                                       |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | 2024            | 2023                                                              | 2022                                                                                                                             | 2021                                                                                                                                                                                       | 2020                                                                                                                                                                                                                            | 2019                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | 11.7            | 14.8                                                              | -9.4                                                                                                                             | 15.9                                                                                                                                                                                       | -                                                                                                                                                                                                                               | -                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         |                 | Quarter         to Date           1.4         11.7           2024 | Quarter         to Date         1 Year           1.4         11.7         11.7           % Calendary           2024         2023 | Quarter         to Date         1 Year         2 Years           1.4         11.7         11.7         13.2           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           1.4         11.7         11.7         13.2         5.1           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years           1.4         11.7         11.7         13.2         5.1         7.7           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years           1.4         11.7         11.7         13.2         5.1         7.7         -           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           1.4         11.7         11.7         13.2         5.1         7.7         -         8.7           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



# Bracebridge Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

**Account Name: Bracebridge - Contingency Outcome** 

Account Number: 570050021

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 6.71     | 6,539.64              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 6.59     | 6,158.03              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 45.09    | 39,138.80             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 43.48    | 64,676.53             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 12.67    | 17,118.92             |



# Bracebridge Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

Account Name: Bracebridge - Target Date 10 Year Plus Outcome

Account Number: 570050039

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | GLB Equity Fund | 10/28/2024    | 10/28/2024         | 0.57     | 779.93                |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 4.61     | 4,491.20              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 4.70     | 4,388.48              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 31.17    | 27,061.67             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 58.38    | 86,839.54             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 17.36    | 23,445.16             |



## Bracebridge Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# YEAR-END **TRANSACTION REPORT**

For The Period Ended December 31, 2024

### **Bracebridge Prudent Investor Portfolio**

**ONE Investment** 

**Relationship Manager** 



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

## **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| CAN Bond Fund   | 302,890.23         | 55,746.54    |             | 11,030.84            |                             |                          |                          | 369,667.61         |
| CAN Equity Fund | 1,213,329.84       |              | 160,000.00  | 151,516.07           |                             | 44,300.60                |                          | 1,249,146.51       |
| Corp Bond Fund  | 317,720.85         | 60,000.00    |             | 10,546.51            |                             |                          |                          | 388,267.36         |
| GLB Bond Fund   | 1,748,713.47       | 126,437.87   |             | 66,200.47            |                             |                          |                          | 1,941,351.81       |
| GLB Equity Fund | 2,837,810.04       | 779.93       | 80,000.00   | 40,564.08            |                             | 16,719.14                |                          | 2,815,873.19       |
| Total           | 6,420,464.43       | 242,964.34   | 240,000.00  | 279,857.97           | 0.00                        | 61,019.74                | 0.00                     | 6,764,306.48       |

## Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 295,881.87         | 55,746.54    |             | 11,030.84         |                             | 4,429.62                  | 367,088.87         |
| CAN Equity Fund | 1,582,202.47       |              | 160,000.00  | 151,516.07        |                             | 157,005.62                | 1,730,724.16       |
| Corp Bond Fund  | 294,900.53         | 60,000.00    |             | 10,546.51         |                             | 6,809.70                  | 372,256.74         |
| GLB Bond Fund   | 1,556,862.56       | 126,437.87   |             | 66,200.47         |                             | 1,428.05                  | 1,750,928.95       |
| GLB Equity Fund | 3,437,592.25       | 779.93       | 80,000.00   | 40,564.08         |                             | 339,381.63                | 3,738,317.89       |
| Total           | 7,167,439.68       | 242,964.34   | 240,000.00  | 279,857.97        | 0.00                        | 509,054.62                | 7,959,316.61       |



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

## **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1BRBCONT  | 3,155,186.08       | 110,000.00   | 110,000.00  | 133,631.92           |                             | 28,080.85             |                          | 3,316,898.85       |
| JIB2BRBTD10P | 3,265,278.35       | 132,964.34   | 130,000.00  | 146,226.05           |                             | 32,938.89             |                          | 3,447,407.63       |
| Total        | 6,420,464.43       | 242,964.34   | 240,000.00  | 279,857.97           | 0.00                        | 61,019.74             | 0.00                     | 6,764,306.48       |

## Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1BRBCONT  | 3,435,182.89       | 110,000.00   | 110,000.00  | 133,631.92        |                             | 217,782.80                | 3,786,597.61       |
| JIB2BRBTD10P | 3,732,256.79       | 132,964.34   | 130,000.00  | 146,226.05        |                             | 291,271.82                | 4,172,719.00       |
| Total        | 7.167.439.68       | 242.964.34   | 240.000.00  | 279.857.97        | 0.00                        | 509.054.62                | 7.959.316.61       |



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

## Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1BRBCONT  | 182,677.70         | 30,000.00    |             | 6,539.64          |                             |                       |                          | 219,217.34         |
| JIB2BRBTD10P | 120,212.53         | 25,746.54    |             | 4,491.20          |                             |                       |                          | 150,450.27         |
| Total        | 302,890.23         | 55,746.54    | 0.00        | 11,030.84         | 0.00                        | 0.00                  | 0.00                     | 369,667.61         |

## Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1BRBCONT  | 178,441.83         | 30,000.00    |             | 6,539.64          |                             | 2,647.64                  | 217,629.11         |
| JIB2BRBTD10P | 117,440.04         | 25,746.54    |             | 4,491.20          |                             | 1,781.98                  | 149,459.76         |
| Total        | 295,881.87         | 55,746.54    | 0.00        | 11,030.84         | 0.00                        | 4,429.62                  | 367,088.87         |



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

## **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1BRBCONT  | 522,770.35         |              | 75,000.00   | 64,676.53            |                             | 20,766.09             |                          | 533,212.97         |
| JIB2BRBTD10P | 690,559.49         |              | 85,000.00   | 86,839.54            |                             | 23,534.51             |                          | 715,933.54         |
| Total        | 1,213,329.84       | 0.00         | 160,000.00  | 151,516.07           | 0.00                        | 44,300.60             | 0.00                     | 1,249,146.51       |

## Market Value Summary by Account for CAN Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1BRBCONT  | 681,702.54         |              | 75,000.00   | 64,676.53         |                             | 67,402.12                 | 738,781.19         |
| JIB2BRBTD10P | 900,499.93         |              | 85,000.00   | 86,839.54         |                             | 89,603.50                 | 991,942.97         |
| Total        | 1,582,202.47       | 0.00         | 160,000.00  | 151,516.07        | 0.00                        | 157,005.62                | 1,730,724.16       |



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

## **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1BRBCONT  | 191,093.95         | 30,000.00    |             | 6,158.03          |                             |                       |                          | 227,251.98         |
| JIB2BRBTD10P | 126,626.90         | 30,000.00    |             | 4,388.48          |                             |                       |                          | 161,015.38         |
| Total        | 317,720.85         | 60,000.00    | 0.00        | 10,546.51         | 0.00                        | 0.00                  | 0.00                     | 388,267.36         |

## Market Value Summary by Account for Corp Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1BRBCONT  | 177,297.95         | 30,000.00    |             | 6,158.03          |                             | 3,902.52                  | 217,358.50         |
| JIB2BRBTD10P | 117,602.58         | 30,000.00    |             | 4,388.48          |                             | 2,907.18                  | 154,898.24         |
| Total        | 294,900.53         | 60,000.00    | 0.00        | 10,546.51         | 0.00                        | 6,809.70                  | 372,256.74         |



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

## **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1BRBCONT  | 1,059,819.35       | 50,000.00    |             | 39,138.80         |                             |                       |                          | 1,148,958.15       |
| JIB2BRBTD10P | 688,894.12         | 76,437.87    |             | 27,061.67         |                             |                       |                          | 792,393.66         |
| Total        | 1,748,713.47       | 126,437.87   | 0.00        | 66,200.47         | 0.00                        | 0.00                  | 0.00                     | 1,941,351.81       |

## Market Value Summary by Account for GLB Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIB1BRBCONT  | 945,518.61         | 50,000.00    |             | 39,138.80            |                             | 520.63                    | 1,035,178.04       |
| JIB2BRBTD10P | 611,343.95         | 76,437.87    |             | 27,061.67            |                             | 907.42                    | 715,750.91         |
| Total        | 1,556,862.56       | 126,437.87   | 0.00        | 66,200.47            | 0.00                        | 1,428.05                  | 1,750,928.95       |



## Bracebridge Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

## Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1BRBCONT  | 1,198,824.73       |              | 35,000.00   | 17,118.92         |                             | 7,314.76              |                          | 1,188,258.41       |
| JIB2BRBTD10P | 1,638,985.31       | 779.93       | 45,000.00   | 23,445.16         |                             | 9,404.38              |                          | 1,627,614.78       |
| Total        | 2,837,810.04       | 779.93       | 80,000.00   | 40,564.08         | 0.00                        | 16,719.14             | 0.00                     | 2,815,873.19       |

## Market Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIB1BRBCONT  | 1,452,221.96       |              | 35,000.00   | 17,118.92            |                             | 143,309.89                | 1,577,650.77       |
| JIB2BRBTD10P | 1,985,370.29       | 779.93       | 45,000.00   | 23,445.16            |                             | 196,071.74                | 2,160,667.12       |
| Total        | 3,437,592.25       | 779.93       | 80,000.00   | 40,564.08            | 0.00                        | 339,381.63                | 3,738,317.89       |



## APPENDIX



ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



## **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> </u> | llocation       | <u>1</u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity   | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |          |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%      | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%      | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%      | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%      | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%      | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%      | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

Asset Mix: See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

#### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

#### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

## **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

#### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



#### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

#### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



## Attachment 4

## **QUARTERLY**

# **INVESTMENT REPORT**

For The Period Ended December 31, 2024

#### **Huntsville Prudent Investor Portfolio**

P1H 1A1

#### **ONE Investment**

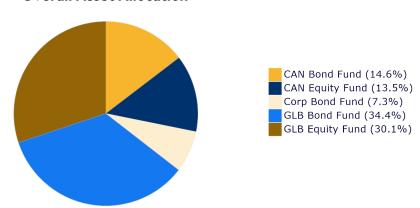
**Relationship Manager** 



# Huntsville Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2024

|                                | Ti      | me-Weighted R | ate of Retu | rn in CAD for | Consolidated | Holdings | Since     | Inception  |
|--------------------------------|---------|---------------|-------------|---------------|--------------|----------|-----------|------------|
|                                | Quarter | Year to date  | 1 Year      | 2 Years       | 3 Years      | 5 Years  | Inception | Date       |
| Consolidated Portfolio Returns | 0.6%    | 8.4%          | 8.4%        | 9.6%          | 3.4%         | -        | 5.0%      | 07/02/2020 |

### **Overall Asset Allocation**



## **Consolidated Portfolio Activity for Quarter**

|                        | Starting      |              |             | Change in    |            | Ending        |
|------------------------|---------------|--------------|-------------|--------------|------------|---------------|
| Portfolio              | Balance       | Contribution | Withdrawals | Market Value | Income     | Balance       |
| CAN Bond Fund          | 1,591,391.26  | 30,000.00    | -           | (40,107.08)  | 48,988.96  | 1,630,273.14  |
| <b>CAN Equity Fund</b> | 1,540,116.90  | -            | 80,000.00   | (82,841.38)  | 132,141.80 | 1,509,417.32  |
| Corp Bond Fund         | 795,062.00    | 19,000.00    | -           | (21,780.52)  | 23,100.80  | 815,382.28    |
| GLB Bond Fund          | 3,829,555.69  | 47,097.17    | -           | (187,804.00) | 144,951.23 | 3,833,800.09  |
| GLB Equity Fund        | 3,318,984.53  | 10,000.00    | 25,000.00   | 16,690.55    | 36,427.56  | 3,357,102.64  |
| Total                  | 11,075,110.38 | 106,097.17   | 105,000.00  | (315,842.43) | 385,610.35 | 11,145,975.47 |



## Huntsville Prudent Investor Portfolio Performance History At December 31, 2024

## Performance by Fund

#### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since<br>Inception | Inception<br>Date |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|--------------------|-------------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years |                    |                   |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6               | 07/02/2020        |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6                | 07/02/2020        |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1                | 07/02/2020        |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7                | 07/02/2020        |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | 0.3     | 0.3     | -       | 1.3                | 07/02/2020        |

## Performance by Outcome

#### % Annualized Returns

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1HNTCONT  | 1.0     | 10.1    | 10.1   | 11.5    | 4.2     | 6.2     | -       | 7.2       | 07/02/2020 |
| JIB2HNTTD35  | -0.1    | 5.2     | 5.2    | 6.3     | 2.0     | 2.0     | =       | 2.6       | 07/02/2020 |
| JIB3HNTTD10P | 1.4     | 11.7    | 11.7   | 13.2    | 5.1     | 7.7     | =       | 8.7       | 07/02/2020 |
| JIBHNTCASH   | 0.0     | 0.0     | 0.0    | 1.8     | 6.2     | 8.7     | =       | 7.8       | 07/02/2020 |
| JIB4HNTTD510 | 0.7     | 9.2     | 9.2    | 10.5    | 3.6     | -       | -       | 3.9       | 08/04/2021 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



## Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



## Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



## Huntsville Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity  | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value  | % Weight |
|-----------------|-----------|------------------|-------------------|----------|---------------|----------|
| CAN Equity Fund | 1,014.825 | 1,118.09         | 1,134,675.33      | 1,487.36 | 1,509,417.32  | 13.54%   |
| GLB Equity Fund | 2,486.455 | 1,048.53         | 2,607,136.68      | 1,350.15 | 3,357,102.64  | 30.12%   |
| Corp Bond Fund  | 873.706   | 977.23           | 853,817.75        | 933.24   | 815,382.28    | 7.32%    |
| CAN Bond Fund   | 1,674.125 | 959.49           | 1,606,312.05      | 973.80   | 1,630,273.14  | 14.63%   |
| GLB Bond Fund   | 4,416.741 | 975.97           | 4,310,613.83      | 868.01   | 3,833,800.09  | 34.40%   |
|                 |           |                  |                   |          | 11.145.975.47 | 100.00%  |



## Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2024

**Account Name: Huntsville - Contingency Outcome** 

Account Number: 570050047

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 282.07   | 975.99    | 275,304.71   | 933.24   | 263,245.25   | 5.9%   | (7,099.05)                  | 7,458.06           |
| CAN Equity Fund | 576.66   | 1,086.83  | 626,734.52   | 1,487.36 | 857,708.09   | 19.2%  | (47,431.04)                 | 75,087.97          |
| CAN Bond Fund   | 267.72   | 980.91    | 262,620.10   | 973.80   | 260,716.13   | 5.8%   | (6,430.15)                  | 7,834.41           |
| GLB Bond Fund   | 1,397.15 | 969.71    | 1,354,838.23 | 868.01   | 1,212,751.47 | 27.2%  | (59,595.14)                 | 45,852.62          |
| GLB Equity Fund | 1,379.43 | 1,023.38  | 1,411,689.20 | 1,350.15 | 1,862,451.37 | 41.7%  | 8,970.29                    | 20,209.26          |
|                 |          |           | 3,931,186.76 | _        | 4,456,872.31 | 100.0% | (111,585.09)                | 156,442.32         |

## Huntsville Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|                    |         | Year    |         |              |         |         |         | Since     | Inception  |
|--------------------|---------|---------|---------|--------------|---------|---------|---------|-----------|------------|
|                    | Quarter | to Date | 1 Year  | 2 Years      | 3 Years | 4 Years | 5 Years | Inception | Date       |
| Return Net of Fees | 1.0     | 10.1    | 10.1    | 11.5         | 4.2     | 6.2     | -       | 7.2       | 07/02/2020 |
|                    |         |         | % Calen | dar Year Ret | urns    |         |         |           |            |
|                    |         | 2024    | 2023    | 2022         | 2021    | 2020    | 2019    |           |            |
| Return Net of Fees |         | 10.1    | 13.0    | -9.1         | 12.6    | -       | -       |           |            |



## Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Huntsville - Target Date 3 to 5 Year Outcome

Account Number: 570050054

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 446.77   | 980.34    | 437,994.02   | 933.24   | 416,950.80   | 10.2%  | (11,155.57)                 | 11,812.74          |
| CAN Equity Fund | 88.38    | 1,148.29  | 101,486.61   | 1,487.36 | 131,453.50   | 3.2%   | (6,617.91)                  | 11,508.12          |
| CAN Bond Fund   | 1,266.64 | 952.83    | 1,206,900.53 | 973.80   | 1,233,469.55 | 30.2%  | (30,375.24)                 | 37,065.20          |
| GLB Bond Fund   | 2,286.76 | 980.66    | 2,242,559.63 | 868.01   | 1,984,947.69 | 48.7%  | (97,205.68)                 | 75,048.41          |
| GLB Equity Fund | 226.55   | 1,079.33  | 244,531.06   | 1,350.15 | 305,887.34   | 7.5%   | 1,934.48                    | 3,319.16           |
|                 |          |           | 4,233,471.85 |          | 4,072,708.88 | 100.0% | (143,419.92)                | 138,753.63         |

## Huntsville Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | -0.1    | 5.2             | 5.2      | 6.3           | 2.0     | 2.0     | -       | 2.6                | 07/02/2020        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 5.2             | 7.4      | -6.1          | 1.9     | -       | -       | ı                  |                   |



## Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Huntsville - Target Date 10 Year Plus Outcome

Account Number: 570050062

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 58.05    | 971.07    | 56,376.51    | 933.24   | 54,180.51    | 3.6%   | (1,407.64)                  | 1,535.00           |
| CAN Equity Fund | 229.45   | 1,073.50  | 246,324.26   | 1,487.36 | 341,289.77   | 23.1%  | (18,887.71)                 | 29,878.18          |
| CAN Bond Fund   | 55.33    | 979.92    | 54,220.21    | 973.80   | 53,881.67    | 3.6%   | (1,301.75)                  | 1,619.11           |
| GLB Bond Fund   | 288.72   | 962.81    | 277,987.82   | 868.01   | 250,616.94   | 16.9%  | (12,153.17)                 | 9,475.53           |
| GLB Equity Fund | 575.17   | 1,021.17  | 587,360.89   | 1,350.15 | 776,581.49   | 52.5%  | 3,799.49                    | 8,426.60           |
|                 |          |           | 1,222,269.69 | _        | 1,476,550.38 | 100.0% | (29,950.78)                 | 50,934.42          |

## Huntsville Prudent Investor Portfolio Performance History At December 31, 2024

| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                                                                                          | 3 Years                                                                                                                                                                             | 4 Years                                                                                                                                                                                                                         | 5 Years                                                                                                                                                                                                                                                                  | Since<br>Inception                                                                                                                                                                                                                                                                                              | Inception<br>Date                                                                                                                                                                                                                                                                                                                             |
|---------|-----------------|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.4     | 11.7            | 11.7                                                              | 13.2                                                                                                                             | 5.1                                                                                                                                                                                 | 7.7                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                        | 8.7                                                                                                                                                                                                                                                                                                             | 07/02/2020                                                                                                                                                                                                                                                                                                                                    |
|         |                 | % Calend                                                          | dar Year Reti                                                                                                                    | urns                                                                                                                                                                                |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | 2024            | 2023                                                              | 2022                                                                                                                             | 2021                                                                                                                                                                                | 2020                                                                                                                                                                                                                            | 2019                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | 11.7            | 14.8                                                              | -9.4                                                                                                                             | 15.9                                                                                                                                                                                | -                                                                                                                                                                                                                               | -                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | •               | Quarter         to Date           1.4         11.7           2024 | Quarter         to Date         1 Year           1.4         11.7         11.7           % Calendary           2024         2023 | Quarter         to Date         1 Year         2 Years           1.4         11.7         11.7         13.2           % Calendar Year Retu           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           1.4         11.7         11.7         13.2         5.1           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years           1.4         11.7         11.7         13.2         5.1         7.7           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years           1.4         11.7         11.7         13.2         5.1         7.7         -           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           1.4         11.7         11.7         13.2         5.1         7.7         -         8.7           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



## Huntsville Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Huntsville - Target Date 5 to 10 Year Outcome

Account Number: 570050377

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 86.80    | 969.38    | 84,142.51    | 933.24   | 81,005.72    | 7.1%   | (2,118.59)                  | 2,295.00           |
| CAN Equity Fund | 120.32   | 1,330.82  | 160,129.94   | 1,487.36 | 178,965.96   | 15.7%  | (9,903.98)                  | 15,667.53          |
| CAN Bond Fund   | 84.41    | 978.13    | 82,571.21    | 973.80   | 82,205.79    | 7.2%   | (2,000.33)                  | 2,470.24           |
| GLB Bond Fund   | 444.09   | 980.02    | 435,228.15   | 868.01   | 385,483.99   | 33.8%  | (18,850.39)                 | 14,574.67          |
| GLB Equity Fund | 305.28   | 1,190.87  | 363,555.53   | 1,350.15 | 412,182.44   | 36.1%  | 1,985.79                    | 4,472.54           |
|                 |          |           | 1,125,627.34 | _        | 1,139,843.90 | 100.0% | (30,887.50)                 | 39,479.98          |

## Huntsville Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 0.7     | 9.2             | 9.2      | 10.5          | 3.6     | -       | -       | 3.9                | 08/04/2021        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 9.2             | 11.8     | -8.9          | -       | -       | -       |                    |                   |



#### TRANSACTION SUMMARY

**Account Name: Huntsville - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 8.04     | 7,834.41              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 7.99     | 7,458.06              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 52.82    | 45,852.62             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 50.48    | 75,087.97             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 14.96    | 20,209.26             |



#### TRANSACTION SUMMARY

Account Name: Huntsville - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 11/13/2024    | 11/13/2024         | 20.07    | 20,000.00             |
| Buy                      | Corp Bond Fund  | 11/13/2024    | 11/13/2024         | 10.51    | 10,000.00             |
| Buy                      | GLB Bond Fund   | 11/13/2024    | 11/13/2024         | 22.29    | 20,000.00             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 38.06    | 37,065.20             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 12.65    | 11,812.74             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 86.46    | 75,048.41             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 7.73     | 11,508.12             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 2.45     | 3,319.16              |
| Sell                     | CAN Equity Fund | 11/13/2024    | 11/13/2024         | 15.43    | 25,000.00             |
| Sell                     | GLB Equity Fund | 11/13/2024    | 11/13/2024         | 18.26    | 25,000.00             |



#### TRANSACTION SUMMARY

Account Name: Huntsville - Target Date 10 Year Plus Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 10/08/2024    | 10/08/2024         | 5.03     | 5,000.00              |
| Buy                      | Corp Bond Fund  | 10/08/2024    | 10/08/2024         | 4.22     | 4,000.00              |
| Buy                      | GLB Bond Fund   | 10/08/2024    | 10/08/2024         | 17.69    | 16,000.00             |
| Buy                      | GLB Bond Fund   | 10/28/2024    | 10/28/2024         | 1.21     | 1,097.17              |
| Buy                      | GLB Equity Fund | 10/08/2024    | 10/08/2024         | 7.48     | 10,000.00             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 1.66     | 1,619.11              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 1.64     | 1,535.00              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 10.91    | 9,475.53              |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 20.08    | 29,878.18             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 6.24     | 8,426.60              |
| Sell                     | CAN Equity Fund | 10/08/2024    | 10/08/2024         | 22.19    | 35,000.00             |



#### TRANSACTION SUMMARY

Account Name: Huntsville - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 10/08/2024    | 10/08/2024         | 5.03     | 5,000.00              |
| Buy                      | Corp Bond Fund  | 10/08/2024    | 10/08/2024         | 5.28     | 5,000.00              |
| Buy                      | GLB Bond Fund   | 10/08/2024    | 10/08/2024         | 11.06    | 10,000.00             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 2.53     | 2,470.24              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 2.45     | 2,295.00              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 16.79    | 14,574.67             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 10.53    | 15,667.53             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 3.31     | 4,472.54              |
| Sell                     | CAN Equity Fund | 10/08/2024    | 10/08/2024         | 12.68    | 20,000.00             |



## Huntsville Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# YEAR-END **TRANSACTION REPORT**

For The Period Ended December 31, 2024

#### **Huntsville Prudent Investor Portfolio**

P1H 1A1

**ONE Investment** 

**Relationship Manager** 



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

## **Book Value Summary by Security**

|                 | Opening       |              |             | Reinvested | Reinvested           | Realized     | <b>Cost Basis</b> | Closing       |
|-----------------|---------------|--------------|-------------|------------|----------------------|--------------|-------------------|---------------|
| Security        | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Gains/(Loss) | Adjustment        | Balance       |
| CAN Bond Fund   | 1,501,273.82  | 56,049.27    |             | 48,988.96  |                      |              |                   | 1,606,312.05  |
| CAN Equity Fund | 1,114,390.02  |              | 155,000.00  | 132,141.80 |                      | 43,143.51    |                   | 1,134,675.33  |
| Corp Bond Fund  | 780,662.80    | 50,054.15    |             | 23,100.80  |                      |              |                   | 853,817.75    |
| GLB Bond Fund   | 4,057,553.17  | 108,109.43   |             | 144,951.23 |                      |              |                   | 4,310,613.83  |
| GLB Equity Fund | 2,612,210.96  | 10,000.00    | 65,000.00   | 36,427.56  |                      | 13,498.16    |                   | 2,607,136.68  |
| Total           | 10,066,090.77 | 224,212.85   | 220,000.00  | 385,610.35 | 0.00                 | 56,641.67    | 0.00              | 10,512,555.64 |

## Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 1,505,507.71       | 56,049.27    |             | 48,988.96         |                             | 19,727.20                 | 1,630,273.14       |
| CAN Equity Fund | 1,386,855.07       |              | 155,000.00  | 132,141.80        |                             | 145,420.45                | 1,509,417.32       |
| Corp Bond Fund  | 729,429.92         | 50,054.15    |             | 23,100.80         |                             | 12,797.41                 | 815,382.28         |
| GLB Bond Fund   | 3,582,177.16       | 108,109.43   |             | 144,951.23        |                             | (1,437.73)                | 3,833,800.09       |
| GLB Equity Fund | 3,070,391.42       | 10,000.00    | 65,000.00   | 36,427.56         |                             | 305,283.66                | 3,357,102.64       |
| Total           | 10,274,361.28      | 224,212.85   | 220,000.00  | 385,610.35        | 0.00                        | 481,790.99                | 11,145,975.47      |



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

## **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1HNTCONT  | 3,746,588.93       | 115,000.00   | 115,000.00  | 156,442.32           |                             | 28,155.51             |                          | 3,931,186.76       |
| JIB2HNTTD35  | 4,081,597.64       | 50,000.00    | 50,000.00   | 138,753.63           |                             | 13,120.58             |                          | 4,233,471.85       |
| JIB3HNTTD10P | 1,155,068.47       | 39,212.85    | 35,000.00   | 50,934.42            |                             | 12,053.95             |                          | 1,222,269.69       |
| JIB4HNTTD510 | 1,082,835.73       | 20,000.00    | 20,000.00   | 39,479.98            |                             | 3,311.63              |                          | 1,125,627.34       |
| Total        | 10,066,090.77      | 224,212.85   | 220,000.00  | 385,610.35           | 0.00                        | 56,641.67             | 0.00                     | 10,512,555.64      |

## Market Value Summary by Account

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1HNTCONT  | 4,045,255.91  | 115,000.00   | 115,000.00  | 156,442.32 |                      | 255,174.08   | 4,456,872.31  |
| JIB2HNTTD35  | 3,867,976.40  | 50,000.00    | 50,000.00   | 138,753.63 |                      | 65,978.85    | 4,072,708.88  |
| JIB3HNTTD10P | 1,317,599.66  | 39,212.85    | 35,000.00   | 50,934.42  |                      | 103,803.45   | 1,476,550.38  |
| JIB4HNTTD510 | 1,043,529.31  | 20,000.00    | 20,000.00   | 39,479.98  |                      | 56,834.61    | 1,139,843.90  |
| Total        | 10,274,361.28 | 224,212.85   | 220,000.00  | 385,610.35 | 0.00                 | 481,790.99   | 11,145,975.47 |



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

## **Book Value Summary by Account for CAN Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1HNTCONT  | 229,785.69         | 25,000.00    |             | 7,834.41          |                             |                       |                          | 262,620.10         |
| JIB2HNTTD35  | 1,149,835.33       | 20,000.00    |             | 37,065.20         |                             |                       |                          | 1,206,900.53       |
| JIB3HNTTD10P | 46,551.83          | 6,049.27     |             | 1,619.11          |                             |                       |                          | 54,220.21          |
| JIB4HNTTD510 | 75,100.97          | 5,000.00     |             | 2,470.24          |                             |                       |                          | 82,571.21          |
| Total        | 1,501,273.82       | 56,049.27    | 0.00        | 48,988.96         | 0.00                        | 0.00                  | 0.00                     | 1,606,312.05       |

## Market Value Summary by Account for CAN Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1HNTCONT  | 224,659.47   | 25,000.00    |             | 7,834.41   |                      | 3,222.25     | 260,716.13   |
| JIB2HNTTD35  | 1,161,313.33 | 20,000.00    |             | 37,065.20  |                      | 15,091.02    | 1,233,469.55 |
| JIB3HNTTD10P | 45,690.08    | 6,049.27     |             | 1,619.11   |                      | 523.21       | 53,881.67    |
| JIB4HNTTD510 | 73,844.83    | 5,000.00     |             | 2,470.24   |                      | 890.72       | 82,205.79    |
| Total        | 1,505,507.71 | 56,049.27    | 0.00        | 48,988.96  | 0.00                 | 19,727.20    | 1,630,273.14 |



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

## **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1HNTCONT  | 606,646.82         |              | 75,000.00   | 75,087.97         |                             | 19,999.73             |                          | 626,734.52         |
| JIB2HNTTD35  | 107,200.29         |              | 25,000.00   | 11,508.12         |                             | 7,778.20              |                          | 101,486.61         |
| JIB3HNTTD10P | 239,392.13         |              | 35,000.00   | 29,878.18         |                             | 12,053.95             |                          | 246,324.26         |
| JIB4HNTTD510 | 161,150.78         |              | 20,000.00   | 15,667.53         |                             | 3,311.63              |                          | 160,129.94         |
| Total        | 1,114,390.02       | 0.00         | 155,000.00  | 132,141.80        | 0.00                        | 43,143.51             | 0.00                     | 1,134,675.33       |

### Market Value Summary by Account for CAN Equity Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1HNTCONT  | 780,056.35   |              | 75,000.00   | 75,087.97  |                      | 77,563.77    | 857,708.09   |
| JIB2HNTTD35  | 129,521.61   |              | 25,000.00   | 11,508.12  |                      | 15,423.77    | 131,453.50   |
| JIB3HNTTD10P | 312,172.72   |              | 35,000.00   | 29,878.18  |                      | 34,238.87    | 341,289.77   |
| JIB4HNTTD510 | 165,104.39   |              | 20,000.00   | 15,667.53  |                      | 18,194.04    | 178,965.96   |
| Total        | 1,386,855.07 | 0.00         | 155,000.00  | 132,141.80 | 0.00                 | 145,420.45   | 1,509,417.32 |



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

## **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1HNTCONT  | 237,846.65         | 30,000.00    |             | 7,458.06          |                             |                       |                          | 275,304.71         |
| JIB2HNTTD35  | 416,181.28         | 10,000.00    |             | 11,812.74         |                             |                       |                          | 437,994.02         |
| JIB3HNTTD10P | 49,787.36          | 5,054.15     |             | 1,535.00          |                             |                       |                          | 56,376.51          |
| JIB4HNTTD510 | 76,847.51          | 5,000.00     |             | 2,295.00          |                             |                       |                          | 84,142.51          |
| Total        | 780,662.80         | 50,054.15    | 0.00        | 23,100.80         | 0.00                        | 0.00                  | 0.00                     | 853,817.75         |

## Market Value Summary by Account for Corp Bond Fund

|              | Opening    |              |             | Reinvested | Reinvested           | Change in    | Closing    |
|--------------|------------|--------------|-------------|------------|----------------------|--------------|------------|
| Account      | Balance    | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance    |
| JIB1HNTCONT  | 221,154.06 | 30,000.00    |             | 7,458.06   |                      | 4,633.13     | 263,245.25 |
| JIB2HNTTD35  | 388,842.89 | 10,000.00    |             | 11,812.74  |                      | 6,295.17     | 416,950.80 |
| JIB3HNTTD10P | 46,860.56  | 5,054.15     |             | 1,535.00   |                      | 730.80       | 54,180.51  |
| JIB4HNTTD510 | 72,572.41  | 5,000.00     |             | 2,295.00   |                      | 1,138.31     | 81,005.72  |
| Total        | 729,429.92 | 50,054.15    | 0.00        | 23,100.80  | 0.00                 | 12,797.41    | 815,382.28 |



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

## **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1HNTCONT  | 1,248,985.61       | 60,000.00    |             | 45,852.62         |                             |                       |                          | 1,354,838.23       |
| JIB2HNTTD35  | 2,147,511.22       | 20,000.00    |             | 75,048.41         |                             |                       |                          | 2,242,559.63       |
| JIB3HNTTD10P | 250,402.86         | 18,109.43    |             | 9,475.53          |                             |                       |                          | 277,987.82         |
| JIB4HNTTD510 | 410,653.48         | 10,000.00    |             | 14,574.67         |                             |                       |                          | 435,228.15         |
| Total        | 4,057,553.17       | 108,109.43   | 0.00        | 144,951.23        | 0.00                        | 0.00                  | 0.00                     | 4,310,613.83       |

## Market Value Summary by Account for GLB Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1HNTCONT  | 1,106,269.84 | 60,000.00    |             | 45,852.62  |                      | 629.01       | 1,212,751.47 |
| JIB2HNTTD35  | 1,890,815.84 | 20,000.00    |             | 75,048.41  |                      | (916.56)     | 1,984,947.69 |
| JIB3HNTTD10P | 223,733.71   | 18,109.43    |             | 9,475.53   |                      | (701.73)     | 250,616.94   |
| JIB4HNTTD510 | 361,357.77   | 10,000.00    |             | 14,574.67  |                      | (448.45)     | 385,483.99   |
| Total        | 3,582,177.16 | 108,109.43   | 0.00        | 144,951.23 | 0.00                 | (1,437.73)   | 3,833,800.09 |



## Huntsville Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

## **Book Value Summary by Account for GLB Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1HNTCONT  | 1,423,324.16       |              | 40,000.00   | 20,209.26         |                             | 8,155.78                 |                          | 1,411,689.20       |
| JIB2HNTTD35  | 260,869.52         |              | 25,000.00   | 3,319.16          |                             | 5,342.38                 |                          | 244,531.06         |
| JIB3HNTTD10P | 568,934.29         | 10,000.00    |             | 8,426.60          |                             |                          |                          | 587,360.89         |
| JIB4HNTTD510 | 359,082.99         |              |             | 4,472.54          |                             |                          |                          | 363,555.53         |
| Total        | 2,612,210.96       | 10,000.00    | 65,000.00   | 36,427.56         | 0.00                        | 13,498.16                | 0.00                     | 2,607,136.68       |

### Market Value Summary by Account for GLB Equity Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1HNTCONT  | 1,713,116.19 |              | 40,000.00   | 20,209.26  |                      | 169,125.92   | 1,862,451.37 |
| JIB2HNTTD35  | 297,482.73   |              | 25,000.00   | 3,319.16   |                      | 30,085.45    | 305,887.34   |
| JIB3HNTTD10P | 689,142.59   | 10,000.00    |             | 8,426.60   |                      | 69,012.30    | 776,581.49   |
| JIB4HNTTD510 | 370,649.91   |              |             | 4,472.54   |                      | 37,059.99    | 412,182.44   |
| Total        | 3,070,391.42 | 10,000.00    | 65,000.00   | 36,427.56  | 0.00                 | 305,283.66   | 3,357,102.64 |



## APPENDIX



## ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



## **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> P</u> | Allocation      | <u> </u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|-----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity    | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |           |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%       | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%       | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%       | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%       | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%       | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%       | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

#### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

#### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

#### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



#### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

#### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



## Attachment 5

## **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

#### **Innisfil Prudent Investor Portfolio**

2101 Innisfil Beach Rd.

Innisfil, ON

Treasurer

LOS 141

Audrey Webb

Treasurer

(705) 436-3740 x2302

**ONE Investment** 

Relationship Manager

155 University Ave, Suite 800

Marie Wong Takishita, Client Service Representative

Toronto, Ontario

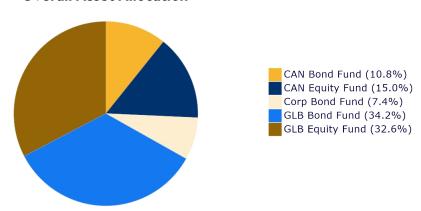
one@oneinvestment.co



# Innisfil Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2024

|                                | Ti      | ime-Weighted Rate of Return in CAD for Consolidated Holdings Since |        |         |         |         | Inception |            |
|--------------------------------|---------|--------------------------------------------------------------------|--------|---------|---------|---------|-----------|------------|
|                                | Quarter | Year to date                                                       | 1 Year | 2 Years | 3 Years | 5 Years | Inception | Date       |
| Consolidated Portfolio Returns | 0.6%    | 9.0%                                                               | 9.0%   | 10.5%   | 3.5%    | -       | 6.7%      | 07/02/2020 |

### **Overall Asset Allocation**



### **Consolidated Portfolio Activity for Quarter**

|                        | Starting      |              |             | Change in      |              | Ending        |
|------------------------|---------------|--------------|-------------|----------------|--------------|---------------|
| Portfolio              | Balance       | Contribution | Withdrawals | Market Value   | Income       | Balance       |
| CAN Bond Fund          | 5,011,247.58  | 1,575,000.00 | -           | (161,715.64)   | 199,035.20   | 6,623,567.14  |
| <b>CAN Equity Fund</b> | 8,790,367.98  | 125,000.00   | -           | (509,087.48)   | 806,535.28   | 9,212,815.78  |
| Corp Bond Fund         | 4,035,127.30  | 525,000.00   | -           | (121,302.33)   | 129,424.38   | 4,568,249.35  |
| GLB Bond Fund          | 18,844,597.49 | 2,456,407.85 | -           | (1,031,911.55) | 796,462.59   | 21,065,556.38 |
| GLB Equity Fund        | 19,458,844.07 | 325,000.00   | -           | 101,152.21     | 218,136.90   | 20,103,133.18 |
| Total                  | 56,140,184.42 | 5,006,407.85 | 0.00        | (1,722,864.79) | 2,149,594.35 | 61,573,321.83 |



## Innisfil Prudent Investor Portfolio Performance History At December 31, 2024

## Performance by Fund

#### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since     | Inception  |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6      | 07/02/2020 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6       | 07/02/2020 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1       | 07/02/2020 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7       | 07/02/2020 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | 0.3     | 0.3     | -       | 1.3       | 07/02/2020 |

## Performance by Outcome

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1INNCONT  | 1.0     | 10.2    | 10.2   | 11.6    | 4.2     | 6.2     | -       | 7.2       | 07/02/2020 |
| JIBINNCASH   | 0.0     | 0.0     | 0.0    | 2.1     | 2.1     | 1.7     | -       | 1.6       | 08/06/2020 |
| JIB2INNTD510 | 0.7     | 9.2     | 9.2    | 10.5    | 3.6     | -       | =       | 3.9       | 08/04/2021 |
| JIB3INNTD35  | -0.1    | 5.2     | 5.2    | -       | -       | -       | -       | 6.0       | 06/20/2023 |



## Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



### Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



## Innisfil Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value  | % Weight |
|-----------------|------------|------------------|-------------------|----------|---------------|----------|
| CAN Equity Fund | 6,194.043  | 1,167.96         | 7,234,451.29      | 1,487.36 | 9,212,815.78  | 14.96%   |
| GLB Equity Fund | 14,889.487 | 1,056.92         | 15,737,035.02     | 1,350.15 | 20,103,133.18 | 32.65%   |
| Corp Bond Fund  | 4,895.013  | 931.11           | 4,557,823.22      | 933.24   | 4,568,249.35  | 7.42%    |
| CAN Bond Fund   | 6,801.731  | 964.25           | 6,558,599.61      | 973.80   | 6,623,567.14  | 10.76%   |
| GLB Bond Fund   | 24,268.638 | 919.71           | 22,320,162.67     | 868.01   | 21,065,556.38 | 34.21%   |
|                 |            |                  |                   |          | 61,573,321.83 | 100.00%  |



## Innisfil Prudent Investor Portfolio Holdings by Account At December 31, 2024

**Account Name: Innisfil - Contingency Outcome** 

Account Number: 570050070

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,320.33 | 971.50    | 1,282,709.82  | 933.24   | 1,232,195.90  | 5.9%   | (33,231.04)                 | 34,909.69          |
| CAN Equity Fund | 2,667.54 | 1,073.50  | 2,863,621.33  | 1,487.36 | 3,967,618.67  | 19.2%  | (219,409.71)                | 347,344.89         |
| CAN Bond Fund   | 1,226.01 | 980.76    | 1,202,430.81  | 973.80   | 1,193,899.91  | 5.7%   | (29,445.16)                 | 35,876.15          |
| GLB Bond Fund   | 6,343.17 | 966.13    | 6,128,383.64  | 868.01   | 5,505,974.85  | 26.6%  | (270,479.06)                | 208,174.08         |
| GLB Equity Fund | 6,481.90 | 1,016.91  | 6,591,537.84  | 1,350.15 | 8,751,585.57  | 42.3%  | 42,150.98                   | 94,962.50          |
|                 |          |           | 18,068,683.44 | -        | 20,651,274.90 | 100.0% | (510,413.99)                | 721,267.31         |

## Innisfil Prudent Investor Portfolio Performance History At December 31, 2024

|         |                 | ,                                                                 |                                                                                                                                |                                                                                                                                                                                            |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|---------|-----------------|-------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                                                                                        | 3 Years                                                                                                                                                                                    | 4 Years                                                                                                                                                                                                                         | 5 Years                                                                                                                                                                                                                                                                  | Since<br>Inception                                                                                                                                                                                                                                                                                              | Inception<br>Date                                                                                                                                                                                                                                                                                                                             |
| 1.0     | 10.2            | 10.2                                                              | 11.6                                                                                                                           | 4.2                                                                                                                                                                                        | 6.2                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                        | 7.2                                                                                                                                                                                                                                                                                                             | 07/02/2020                                                                                                                                                                                                                                                                                                                                    |
|         |                 | % Calend                                                          | dar Year Reti                                                                                                                  | urns                                                                                                                                                                                       |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | 2024            | 2023                                                              | 2022                                                                                                                           | 2021                                                                                                                                                                                       | 2020                                                                                                                                                                                                                            | 2019                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | 10.2            | 13.1                                                              | -9.1                                                                                                                           | 12.7                                                                                                                                                                                       | -                                                                                                                                                                                                                               | -                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                               |
|         | •               | Quarter         to Date           1.0         10.2           2024 | Quarter         to Date         1 Year           1.0         10.2         10.2           % Calendary         2024         2023 | Quarter         to Date         1 Year         2 Years           1.0         10.2         10.2         11.6           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           1.0         10.2         10.2         11.6         4.2           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years           1.0         10.2         10.2         11.6         4.2         6.2           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years           1.0         10.2         10.2         11.6         4.2         6.2         -           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           1.0         10.2         10.2         11.6         4.2         6.2         -         7.2           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



## Innisfil Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Innisfil - Target Date 5 to 10 Year Outcome

**Account Number: 570050385** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 2,394.29  | 912.51    | 2,184,836.36  | 933.24   | 2,234,463.41  | 7.3%   | (60,261.97)                 | 63,305.23          |
| CAN Equity Fund | 3,305.88  | 1,228.49  | 4,061,241.85  | 1,487.36 | 4,917,058.64  | 16.1%  | (271,913.95)                | 430,463.55         |
| CAN Bond Fund   | 2,270.16  | 951.22    | 2,159,440.31  | 973.80   | 2,210,700.53  | 7.2%   | (54,522.64)                 | 66,430.56          |
| GLB Bond Fund   | 12,074.34 | 910.40    | 10,992,561.40 | 868.01   | 10,480,717.22 | 34.4%  | (515,029.78)                | 396,262.95         |
| GLB Equity Fund | 7,851.50  | 1,076.99  | 8,456,010.16  | 1,350.15 | 10,600,755.45 | 34.8%  | 51,058.29                   | 115,027.64         |
|                 |           |           | 27,854,090.08 | -        | 30,443,695.25 | 100.0% | (850,670.05)                | 1,071,489.93       |

## Innisfil Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | ,        |               |         |         |         |                    |                   |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.7     | 9.2             | 9.2      | 10.5          | 3.6     | -       | -       | 3.9                | 08/04/2021        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 9.2             | 11.8     | -8.8          | -       | -       | -       | •                  |                   |



### Innisfil Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Innisfil - Target Date 3 to 5 Year Outcome

**Account Number: 570050666** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,180.38 | 923.66    | 1,090,277.04  | 933.24   | 1,101,590.04  | 10.5%  | (27,809.32)                 | 31,209.46          |
| CAN Equity Fund | 220.61   | 1,403.28  | 309,588.11    | 1,487.36 | 328,138.47    | 3.1%   | (17,763.82)                 | 28,726.84          |
| CAN Bond Fund   | 3,305.55 | 967.07    | 3,196,728.49  | 973.80   | 3,218,966.70  | 30.7%  | (77,747.84)                 | 96,728.49          |
| GLB Bond Fund   | 5,851.12 | 888.58    | 5,199,217.63  | 868.01   | 5,078,864.31  | 48.4%  | (246,402.71)                | 192,025.56         |
| GLB Equity Fund | 556.07   | 1,239.91  | 689,487.02    | 1,350.15 | 750,792.16    | 7.1%   | 7,942.94                    | 8,146.76           |
|                 |          |           | 10,485,298.29 | -        | 10,478,351.68 | 100.0% | (361,780.75)                | 356,837.11         |

## Innisfil Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|                    |         | Year    |          |              |         |         |         | Since     | Inception  |
|--------------------|---------|---------|----------|--------------|---------|---------|---------|-----------|------------|
|                    | Quarter | to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Inception | Date       |
| Return Net of Fees | -0.1    | 5.2     | 5.2      | -            | -       | -       | -       | 6.0       | 06/20/2023 |
|                    |         |         | % Calend | dar Year Ret | urns    |         |         |           |            |
|                    |         | 2024    | 2023     | 2022         | 2021    | 2020    | 2019    |           |            |
| Return Net of Fees |         | 5.2     | -        | -            | -       | -       | -       |           |            |



## Innisfil Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

**Account Name: Innisfil - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | GLB Bond Fund   | 10/28/2024    | 10/28/2024         | 7.12     | 6,407.85              |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 36.84    | 35,876.15             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 37.40    | 34,909.69             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 239.82   | 208,174.08            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 233.53   | 347,344.89            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 70.33    | 94,962.50             |



## Innisfil Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

Account Name: Innisfil - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 68.21    | 66,430.56             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 67.83    | 63,305.23             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 456.51   | 396,262.95            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 289.41   | 430,463.55            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 85.19    | 115,027.64            |



## Innisfil Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

Account Name: Innisfil - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 10/02/2024    | 10/02/2024         | 1,578.90 | 1,575,000.00          |
| Buy                      | Corp Bond Fund  | 10/02/2024    | 10/02/2024         | 549.34   | 525,000.00            |
| Buy                      | GLB Bond Fund   | 10/02/2024    | 10/02/2024         | 2,688.86 | 2,450,000.00          |
| Buy                      | CAN Equity Fund | 10/02/2024    | 10/02/2024         | 79.48    | 125,000.00            |
| Buy                      | GLB Equity Fund | 10/02/2024    | 10/02/2024         | 245.11   | 325,000.00            |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 99.33    | 96,728.49             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 33.44    | 31,209.46             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 221.22   | 192,025.56            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 19.31    | 28,726.84             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 6.03     | 8,146.76              |



### Innisfil Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



## YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2024

### **Innisfil Prudent Investor Portfolio**

2101 Innisfil Beach Rd.

Innisfil, ON

Treasurer

LOS 141

Audrey Webb

(705) 436-3740 x2302

#### **ONE Investment**

55 University Ave. Suite 800 M

Toronto, Ontario

Relationship Manager

Marie Wong Takishita, Client Service Representative

416-971-9856

one@oneinvestment.ca



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

## **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals  | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|--------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| CAN Bond Fund   | 4,359,564.41       | 2,000,000.00 |              | 199,035.20        |                             |                       |                          | 6,558,599.61       |
| CAN Equity Fund | 7,007,186.58       | 125,000.00   | 900,000.00   | 806,535.28        |                             | 195,729.43            |                          | 7,234,451.29       |
| Corp Bond Fund  | 3,553,398.84       | 875,000.00   |              | 129,424.38        |                             |                       |                          | 4,557,823.22       |
| GLB Bond Fund   | 18,275,568.06      | 3,248,132.02 |              | 796,462.59        |                             |                       |                          | 22,320,162.67      |
| GLB Equity Fund | 15,738,870.53      | 325,000.00   | 650,000.00   | 218,136.90        |                             | 105,027.59            |                          | 15,737,035.02      |
| PI-HISA         |                    |              | 21.77        | 21.77             |                             |                       |                          |                    |
| Total           | 48,934,588.42      | 6,573,132.02 | 1,550,021.77 | 2,149,616.12      | 0.00                        | 300,757.02            | 0.00                     | 56,408,071.81      |

## Market Value Summary by Security

|                 | Opening       |              |              | Reinvested   | Reinvested           | Change in    | Closing       |
|-----------------|---------------|--------------|--------------|--------------|----------------------|--------------|---------------|
| Security        | Balance       | Contribution | Withdrawals  | Income       | <b>Capital Gains</b> | Market Value | Balance       |
| CAN Bond Fund   | 4,399,443.43  | 2,000,000.00 |              | 199,035.20   |                      | 25,088.51    | 6,623,567.14  |
| CAN Equity Fund | 8,360,619.97  | 125,000.00   | 900,000.00   | 806,535.28   |                      | 820,660.53   | 9,212,815.78  |
| Corp Bond Fund  | 3,506,666.14  | 875,000.00   |              | 129,424.38   |                      | 57,158.83    | 4,568,249.35  |
| GLB Bond Fund   | 17,129,479.87 | 3,248,132.02 |              | 796,462.59   |                      | (108,518.10) | 21,065,556.38 |
| GLB Equity Fund | 18,399,487.59 | 325,000.00   | 650,000.00   | 218,136.90   |                      | 1,810,508.69 | 20,103,133.18 |
| PI-HISA         |               |              | 21.77        | 21.77        |                      |              |               |
| Total           | 51,795,697.00 | 6,573,132.02 | 1,550,021.77 | 2,149,616.12 | 0.00                 | 2,604,898.46 | 61,573,321.83 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

## **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals  | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|--------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1INNCONT  | 17,199,687.10      | 473,132.02   | 450,000.00   | 721,267.31           |                             | 124,597.01            |                          | 18,068,683.44      |
| JIB2INNTD510 | 26,606,440.14      | 1,100,000.00 | 1,100,000.00 | 1,071,489.93         |                             | 176,160.01            |                          | 27,854,090.08      |
| JIB3INNTD35  | 5,128,461.18       | 5,000,000.00 | 21.77        | 356,858.88           |                             |                       |                          | 10,485,298.29      |
| Total        | 48,934,588.42      | 6,573,132.02 | 1,550,021.77 | 2,149,616.12         | 0.00                        | 300,757.02            | 0.00                     | 56,408,071.81      |

## Market Value Summary by Account

|              | Opening       |              |              | Reinvested   | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|--------------|--------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals  | Income       | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1INNCONT  | 18,718,348.17 | 473,132.02   | 450,000.00   | 721,267.31   |                      | 1,188,527.40 | 20,651,274.90 |
| JIB2INNTD510 | 27,873,282.25 | 1,100,000.00 | 1,100,000.00 | 1,071,489.93 |                      | 1,498,923.07 | 30,443,695.25 |
| JIB3INNTD35  | 5,204,066.58  | 5,000,000.00 | 21.77        | 356,858.88   |                      | (82,552.01)  | 10,478,351.68 |
| Total        | 51,795,697.00 | 6,573,132.02 | 1,550,021.77 | 2,149,616.12 | 0.00                 | 2,604,898.46 | 61,573,321.83 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

## Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1INNCONT  | 991,554.66         | 175,000.00   |             | 35,876.15         |                             |                       |                          | 1,202,430.81       |
| JIB2INNTD510 | 1,843,009.75       | 250,000.00   |             | 66,430.56         |                             |                       |                          | 2,159,440.31       |
| JIB3INNTD35  | 1,525,000.00       | 1,575,000.00 |             | 96,728.49         |                             |                       |                          | 3,196,728.49       |
| Total        | 4,359,564.41       | 2,000,000.00 | 0.00        | 199,035.20        | 0.00                        | 0.00                  | 0.00                     | 6,558,599.61       |

## Market Value Summary by Account for CAN Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1INNCONT  | 968,552.45   | 175,000.00   |             | 35,876.15  |                      | 14,471.31    | 1,193,899.91 |
| JIB2INNTD510 | 1,867,126.91 | 250,000.00   |             | 66,430.56  |                      | 27,143.06    | 2,210,700.53 |
| JIB3INNTD35  | 1,563,764.07 | 1,575,000.00 |             | 96,728.49  |                      | (16,525.86)  | 3,218,966.70 |
| Total        | 4,399,443.43 | 2,000,000.00 | 0.00        | 199,035.20 | 0.00                 | 25,088.51    | 6,623,567.14 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

## **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1INNCONT  | 2,841,679.43       |              | 450,000.00  | 347,344.89        |                             | 124,597.01            |                          | 2,863,621.33       |
| JIB2INNTD510 | 4,009,645.88       |              | 450,000.00  | 430,463.55        |                             | 71,132.42             |                          | 4,061,241.85       |
| JIB3INNTD35  | 155,861.27         | 125,000.00   |             | 28,726.84         |                             |                       |                          | 309,588.11         |
| Total        | 7,007,186.58       | 125,000.00   | 900,000.00  | 806,535.28        | 0.00                        | 195,729.43            | 0.00                     | 7,234,451.29       |

### Market Value Summary by Account for CAN Equity Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1INNCONT  | 3,705,597.61 |              | 450,000.00  | 347,344.89 |                      | 364,676.17   | 3,967,618.67 |
| JIB2INNTD510 | 4,490,795.57 |              | 450,000.00  | 430,463.55 |                      | 445,799.52   | 4,917,058.64 |
| JIB3INNTD35  | 164,226.79   | 125,000.00   |             | 28,726.84  |                      | 10,184.84    | 328,138.47   |
| Total        | 8,360,619.97 | 125,000.00   | 900,000.00  | 806,535.28 | 0.00                 | 820,660.53   | 9,212,815.78 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

## **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1INNCONT  | 1,097,800.13       | 150,000.00   |             | 34,909.69         |                             |                       |                          | 1,282,709.82       |
| JIB2INNTD510 | 1,921,531.13       | 200,000.00   |             | 63,305.23         |                             |                       |                          | 2,184,836.36       |
| JIB3INNTD35  | 534,067.58         | 525,000.00   |             | 31,209.46         |                             |                       |                          | 1,090,277.04       |
| Total        | 3,553,398.84       | 875,000.00   | 0.00        | 129,424.38        | 0.00                        | 0.00                  | 0.00                     | 4,557,823.22       |

### Market Value Summary by Account for Corp Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1INNCONT  | 1,025,458.62 | 150,000.00   |             | 34,909.69  |                      | 21,827.59    | 1,232,195.90 |
| JIB2INNTD510 | 1,932,636.29 | 200,000.00   |             | 63,305.23  |                      | 38,521.89    | 2,234,463.41 |
| JIB3INNTD35  | 548,571.23   | 525,000.00   |             | 31,209.46  |                      | (3,190.65)   | 1,101,590.04 |
| Total        | 3,506,666.14 | 875,000.00   | 0.00        | 129,424.38 | 0.00                 | 57,158.83    | 4,568,249.35 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

## **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1INNCONT  | 5,772,077.54       | 148,132.02   |             | 208,174.08        |                             |                       |                          | 6,128,383.64       |
| JIB2INNTD510 | 9,946,298.45       | 650,000.00   |             | 396,262.95        |                             |                       |                          | 10,992,561.40      |
| JIB3INNTD35  | 2,557,192.07       | 2,450,000.00 |             | 192,025.56        |                             |                       |                          | 5,199,217.63       |
| Total        | 18,275,568.06      | 3,248,132.02 | 0.00        | 796,462.59        | 0.00                        | 0.00                  | 0.00                     | 22,320,162.67      |

## Market Value Summary by Account for GLB Bond Fund

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1INNCONT  | 5,148,974.69  | 148,132.02   |             | 208,174.08 |                      | 694.06       | 5,505,974.85  |
| JIB2INNTD510 | 9,427,285.03  | 650,000.00   |             | 396,262.95 |                      | 7,169.24     | 10,480,717.22 |
| JIB3INNTD35  | 2,553,220.15  | 2,450,000.00 |             | 192,025.56 |                      | (116,381.40) | 5,078,864.31  |
| Total        | 17,129,479.87 | 3,248,132.02 | 0.00        | 796,462.59 | 0.00                 | (108,518.10) | 21,065,556.38 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

## Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1INNCONT  | 6,496,575.34       |              |             | 94,962.50            |                             |                       |                          | 6,591,537.84       |
| JIB2INNTD510 | 8,885,954.93       |              | 650,000.00  | 115,027.64           |                             | 105,027.59            |                          | 8,456,010.16       |
| JIB3INNTD35  | 356,340.26         | 325,000.00   |             | 8,146.76             |                             |                       |                          | 689,487.02         |
| Total        | 15,738,870.53      | 325,000.00   | 650,000.00  | 218,136.90           | 0.00                        | 105,027.59            | 0.00                     | 15,737,035.02      |

### Market Value Summary by Account for GLB Equity Fund

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1INNCONT  | 7,869,764.80  |              |             | 94,962.50  |                      | 786,858.27   | 8,751,585.57  |
| JIB2INNTD510 | 10,155,438.45 |              | 650,000.00  | 115,027.64 |                      | 980,289.36   | 10,600,755.45 |
| JIB3INNTD35  | 374,284.34    | 325,000.00   |             | 8,146.76   |                      | 43,361.06    | 750,792.16    |
| Total        | 18,399,487.59 | 325,000.00   | 650,000.00  | 218,136.90 | 0.00                 | 1,810,508.69 | 20,103,133.18 |



## Innisfil Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for PI-HISA

## Book Value Summary by Account for PI-HISA

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB3INNTD35 |                    |              | 21.77       | 21.77                |                             |                       |                          |                    |
| Total       | 0.00               | 0.00         | 21.77       | 21.77                | 0.00                        | 0.00                  | 0.00                     | 0.00               |

### Market Value Summary by Account for PI-HISA

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB3INNTD35 |                    |              | 21.77       | 21.77             |                             |                           |                    |
| Total       | 0.00               | 0.00         | 21.77       | 21.77             | 0.00                        | 0.00                      | 0.00               |



APPENDIX



## ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



## **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> P</u> | Allocation      | <u> </u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|-----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity    | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |           |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%       | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%       | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%       | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%       | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%       | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%       | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

Asset Mix: See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### **Duration**

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

#### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

#### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

#### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



#### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

#### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



## Attachment 6

## **QUARTERLY**

## INVESTMENT REPORT

For The Period Ended December 31, 2024

#### **Kenora CPTF - Prudent Investor Portfolio**

1 Main Street South Ryan Mars

Kenora, ON Director of Finance/City Treasurer

P9N 3X2 rymarsh@kenora.ca (807).467-2013

**ONE Investment** 

Relationship Manager

155 University Ave. Suite 800 Marie Wona Takishita. Client Service Representative

oronto, Ontario 416-971-985

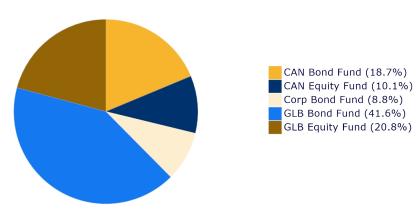
M5H 3B7 one@oneinvestment.c



## Kenora CPTF - Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2024

|                                | Ti      | me-Weighted R | ate of Retu | rn in CAD for | Consolidated | Holdings | Since     | Inception  |
|--------------------------------|---------|---------------|-------------|---------------|--------------|----------|-----------|------------|
|                                | Quarter | Year to date  | 1 Year      | 2 Years       | 3 Years      | 5 Years  | Inception | Date       |
| Consolidated Portfolio Returns | 0.3%    | 7.2%          | 7.2%        | 8.3%          | 2.7%         | -        | 4.4%      | 07/02/2020 |

### **Overall Asset Allocation**



### **Consolidated Portfolio Activity for Quarter**

|                        | Starting      |              |             |                | Ending       |               |
|------------------------|---------------|--------------|-------------|----------------|--------------|---------------|
| Portfolio              | Balance       | Contribution | Withdrawals | Market Value   | Income       | Balance       |
| CAN Bond Fund          | 8,168,141.26  | -            | -           | (202,540.97)   | 246,778.24   | 8,212,378.53  |
| <b>CAN Equity Fund</b> | 4,268,226.76  | -            | -           | (243,897.88)   | 386,111.70   | 4,410,440.58  |
| Corp Bond Fund         | 3,843,680.35  | -            | -           | (103,802.06)   | 109,044.94   | 3,848,923.23  |
| GLB Bond Fund          | 18,267,745.36 | 180,781.14   | -           | (894,973.90)   | 689,756.95   | 18,243,309.55 |
| GLB Equity Fund        | 8,997,727.48  | -            | -           | 44,027.43      | 99,187.36    | 9,140,942.27  |
| Total                  | 43,545,521.21 | 180,781.14   | 0.00        | (1,401,187.38) | 1,530,879.19 | 43,855,994.16 |



## Kenora CPTF - Prudent Investor Portfolio Performance History At December 31, 2024

## Performance by Fund

#### % Annualized Returns

|                                   |         | Year to      |        | 2 Years | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|-----------------------------------|---------|--------------|--------|---------|---------|---------|---------|--------------------|-------------------|
|                                   | Quarter | Quarter Date | 1 Year |         |         |         |         |                    |                   |
| ONE Canadian Equity Fund          | 3.3     | 20.9         | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6               | 07/02/2020        |
| ONE Global Equity Fund            | 1.5     | 11.2         | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6                | 07/02/2020        |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6          | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1                | 07/02/2020        |
| ONE Canadian Government Bond Fund | 0.5     | 4.4          | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7                | 07/02/2020        |
| ONE Global Bond Fund              | -1.1    | 3.9          | 3.9    | 5.2     | 0.3     | 0.3     | -       | 1.3                | 07/02/2020        |

## Performance by Outcome

#### % Annualized Returns

|              |         | Year to |        |         |         |         | Since   | Inception |            |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB2KENCSTAB | 0.3     | 7.2     | 7.2    | 8.3     | 2.7     | 3.6     | -       | 4.4       | 07/02/2020 |



## Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



## Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



## Kenora CPTF - Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value  | % Weight |
|-----------------|------------|------------------|-------------------|----------|---------------|----------|
| CAN Equity Fund | 2,965.267  | 1,120.50         | 3,322,590.96      | 1,487.36 | 4,410,440.58  | 10.06%   |
| GLB Equity Fund | 6,770.285  | 1,070.82         | 7,249,822.79      | 1,350.15 | 9,140,942.27  | 20.84%   |
| Corp Bond Fund  | 4,124.234  | 972.16           | 4,009,418.41      | 933.24   | 3,848,923.23  | 8.78%    |
| CAN Bond Fund   | 8,433.279  | 957.94           | 8,078,656.20      | 973.80   | 8,212,378.53  | 18.73%   |
| GLB Bond Fund   | 21,017.260 | 971.55           | 20,419,351.62     | 868.01   | 18,243,309.55 | 41.60%   |
|                 |            |                  |                   |          | 43.855.994.16 | 100.00%  |



### Kenora CPTF - Prudent Investor Portfolio Holdings by Account At December 31, 2024

**Account Name: Kenora - Stable Return Outcome** 

**Account Number: 570050179** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 4,124.23  | 972.16    | 4,009,418.41  | 933.24   | 3,848,923.23  | 8.7%   | (103,802.06)                | 109,044.94         |
| CAN Equity Fund | 2,965.26  | 1,120.50  | 3,322,590.96  | 1,487.36 | 4,410,440.58  | 10.0%  | (243,897.88)                | 386,111.70         |
| CAN Bond Fund   | 8,433.27  | 957.94    | 8,078,656.20  | 973.80   | 8,212,378.53  | 18.7%  | (202,540.97)                | 246,778.24         |
| GLB Bond Fund   | 21,017.26 | 971.55    | 20,419,351.62 | 868.01   | 18,243,309.55 | 41.6%  | (894,973.90)                | 689,756.95         |
| GLB Equity Fund | 6,770.28  | 1,070.82  | 7,249,822.79  | 1,350.15 | 9,140,942.27  | 20.8%  | 44,027.43                   | 99,187.36          |
|                 |           |           | 43,079,839.98 | _        | 43,855,994.16 | 100.0% | (1,401,187.38)              | 1,530,879.19       |

## Kenora CPTF - Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 0.3     | 7.2             | 7.2      | 8.3          | 2.7     | 3.6     | -       | 4.4                | 07/02/2020        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 7.2             | 9.5      | -7.5         | 6.2     | -       | -       |                    |                   |



## Kenora CPTF - Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

**Account Name: Kenora - Stable Return Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | GLB Bond Fund   | 10/28/2024    | 10/28/2024         | 6.42     | 5,781.14              |
| Buy                      | GLB Bond Fund   | 12/18/2024    | 12/18/2024         | 193.38   | 175,000.00            |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 253.41   | 246,778.24            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 116.84   | 109,044.94            |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 794.63   | 689,756.95            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 259.59   | 386,111.70            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 73.46    | 99,187.36             |



### Kenora CPTF - Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# City Of Kenora - CPTF In-kind securities As At December 31,2024

| Identifier   | Description                        | Maturity   | Price  | Quantity     | Market Value |
|--------------|------------------------------------|------------|--------|--------------|--------------|
| CA13509PHN65 | CANADA HSG TR NO 0.95 15JUN25 144A | 2025-06-15 | 99.041 | 89,000.00    | 88,146.49    |
| CA68333ZAK36 | ONTARIO PROV MED TERM 1.75 08SEP25 | 2025-09-08 | 99.139 | 140,000.00   | 138,794.60   |
|              |                                    |            |        | Total Bonds= | 226,941.09   |
|              |                                    |            |        | Cash =       | 953.89       |



# YEAR-END

# **TRANSACTION REPORT**

For The Period Ended December 31, 2024

#### **Kenora CPTF - Prudent Investor Portfolio**

#### **ONE Investment**

**Relationship Manager** 



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

|                 | Opening       |              |             | Reinvested   | Reinvested    | Realized     | Cost Basis | Closing       |
|-----------------|---------------|--------------|-------------|--------------|---------------|--------------|------------|---------------|
| Security        | Balance       | Contribution | Withdrawals | Income       | Capital Gains | Gains/(Loss) | Adjustment | Balance       |
| CAN Bond Fund   | 7,387,877.96  | 444,000.00   |             | 246,778.24   |               |              |            | 8,078,656.20  |
| CAN Equity Fund | 2,936,479.26  |              |             | 386,111.70   |               |              |            | 3,322,590.96  |
| Corp Bond Fund  | 3,547,348.29  | 353,025.18   |             | 109,044.94   |               |              |            | 4,009,418.41  |
| GLB Bond Fund   | 18,721,151.49 | 1,008,443.18 |             | 689,756.95   |               |              |            | 20,419,351.62 |
| GLB Equity Fund | 7,623,246.63  | 150,000.00   | 750,000.00  | 99,187.36    |               | 127,388.80   |            | 7,249,822.79  |
| Total           | 40,216,103.63 | 1,955,468.36 | 750,000.00  | 1,530,879.19 | 0.00          | 127,388.80   | 0.00       | 43,079,839.98 |

# Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 7,425,834.93       | 444,000.00   |             | 246,778.24        |                             | 95,765.36                 | 8,212,378.53       |
| CAN Equity Fund | 3,647,485.57       |              |             | 386,111.70        |                             | 376,843.31                | 4,410,440.58       |
| Corp Bond Fund  | 3,323,670.45       | 353,025.18   |             | 109,044.94        |                             | 63,182.66                 | 3,848,923.23       |
| GLB Bond Fund   | 16,555,951.98      | 1,008,443.18 |             | 689,756.95        |                             | (10,842.56)               | 18,243,309.55      |
| GLB Equity Fund | 8,799,130.44       | 150,000.00   | 750,000.00  | 99,187.36         |                             | 842,624.47                | 9,140,942.27       |
| Total           | 39,752,073.37      | 1,955,468.36 | 750,000.00  | 1,530,879.19      | 0.00                        | 1,367,573.24              | 43,855,994.16      |



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

# **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB2KENCSTAB | 40,216,103.63      | 1,955,468.36 | 750,000.00  | 1,530,879.19         |                             | 127,388.80            |                          | 43,079,839.98      |
| Total        | 40,216,103.63      | 1,955,468.36 | 750,000.00  | 1,530,879.19         | 0.00                        | 127,388.80            | 0.00                     | 43,079,839.98      |

# Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB2KENCSTAB | 39,752,073.37      | 1,955,468.36 | 750,000.00  | 1,530,879.19      |                             | 1,367,573.24              | 43,855,994.16      |
| Total        | 39,752,073.37      | 1,955,468.36 | 750,000.00  | 1,530,879.19      | 0.00                        | 1,367,573.24              | 43,855,994.16      |



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

# Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB2KENCSTAB | 7,387,877.96       | 444,000.00   |             | 246,778.24        |                             |                       |                          | 8,078,656.20       |
| Total        | 7,387,877.96       | 444,000.00   | 0.00        | 246,778.24        | 0.00                        | 0.00                  | 0.00                     | 8,078,656.20       |

## Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB2KENCSTAB | 7,425,834.93       | 444,000.00   |             | 246,778.24        |                             | 95,765.36                 | 8,212,378.53       |
| Total        | 7,425,834.93       | 444,000.00   | 0.00        | 246,778.24        | 0.00                        | 95,765.36                 | 8,212,378.53       |



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

# **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB2KENCSTAB | 2,936,479.26       |              |             | 386,111.70        |                             |                       |                          | 3,322,590.96       |
| Total        | 2,936,479.26       | 0.00         | 0.00        | 386,111.70        | 0.00                        | 0.00                  | 0.00                     | 3,322,590.96       |

# Market Value Summary by Account for CAN Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB2KENCSTAB | 3,647,485.57       |              |             | 386,111.70        |                             | 376,843.31                | 4,410,440.58       |
| Total        | 3,647,485.57       | 0.00         | 0.00        | 386,111.70        | 0.00                        | 376,843.31                | 4,410,440.58       |



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

# **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB2KENCSTAB | 3,547,348.29       | 353,025.18   |             | 109,044.94        |                             |                       |                          | 4,009,418.41       |
| Total        | 3,547,348.29       | 353,025.18   | 0.00        | 109,044.94        | 0.00                        | 0.00                  | 0.00                     | 4,009,418.41       |

# Market Value Summary by Account for Corp Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB2KENCSTAB | 3,323,670.45       | 353,025.18   |             | 109,044.94        |                             | 63,182.66                 | 3,848,923.23       |
| Total        | 3,323,670.45       | 353,025.18   | 0.00        | 109,044.94        | 0.00                        | 63,182.66                 | 3,848,923.23       |



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

# Book Value Summary by Account for GLB Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB2KENCSTAB | 18,721,151.49      | 1,008,443.18 |             | 689,756.95        |                             |                       |                          | 20,419,351.62      |
| Total        | 18,721,151.49      | 1,008,443.18 | 0.00        | 689,756.95        | 0.00                        | 0.00                  | 0.00                     | 20,419,351.62      |

# Market Value Summary by Account for GLB Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB2KENCSTAB | 16,555,951.98      | 1,008,443.18 |             | 689,756.95        |                             | (10,842.56)               | 18,243,309.55      |
| Total        | 16,555,951.98      | 1,008,443.18 | 0.00        | 689,756.95        | 0.00                        | (10,842.56)               | 18,243,309.55      |



# Kenora CPTF - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

# Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB2KENCSTAB | 7,623,246.63       | 150,000.00   | 750,000.00  | 99,187.36         |                             | 127,388.80            |                          | 7,249,822.79       |
| Total        | 7,623,246.63       | 150,000.00   | 750,000.00  | 99,187.36         | 0.00                        | 127,388.80            | 0.00                     | 7,249,822.79       |

# Market Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB2KENCSTAB | 8,799,130.44       | 150,000.00   | 750,000.00  | 99,187.36         |                             | 842,624.47                | 9,140,942.27       |
| Total        | 8,799,130.44       | 150,000.00   | 750,000.00  | 99,187.36         | 0.00                        | 842,624.47                | 9,140,942.27       |



# APPENDIX



# ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



# **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> P</u> | Allocation      | <u> </u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|-----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity    | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |           |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%       | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%       | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%       | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%       | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%       | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%       | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

#### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

#### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

#### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



#### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

#### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



# Attachment 7

# **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

#### Kenora General Account - Prudent Investor Portfolio

1 Main Street South Ryan Mars

Kenora, ON Director of Finance/City Treasurer

99N 3X2 rymarsh@kenora.ca (807) 467 2013

**ONE Investment** 

Relationship Manager

155 University Ave, Suite 800 Marie Wong Takishita, Client Service Representative

oronto, Ontario 416-971-985

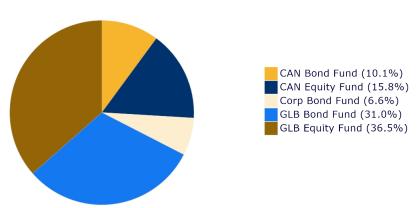
M5H 3B7 one@oneinvestment.co



## Kenora General Account - Prudent Investor Portfolio Executive Summary for the Quarter Ended December 31, 2024

|                                | Ti      | me-Weighted R | ate of Retu | Since   | Inception |         |                            |            |
|--------------------------------|---------|---------------|-------------|---------|-----------|---------|----------------------------|------------|
|                                | Quarter | Year to date  | 1 Year      | 2 Years | 3 Years   | 5 Years | Since<br>Inception<br>6.4% | Date       |
| Consolidated Portfolio Returns | 0.8%    | 9.2%          | 9.2%        | 10.6%   | 3.7%      | -       | 6.4%                       | 07/02/2020 |

### **Overall Asset Allocation**



## **Consolidated Portfolio Activity for Quarter**

|                 | Starting      |              |             | Change in    |            | Ending        |
|-----------------|---------------|--------------|-------------|--------------|------------|---------------|
| Portfolio       | Balance       | Contribution | Withdrawals | Market Value | Income     | Balance       |
| CAN Bond Fund   | 2,157,405.00  | 102,979.26   | -           | (55,518.98)  | 68,307.82  | 2,273,173.10  |
| CAN Equity Fund | 3,851,970.72  | -            | 400,000.00  | (197,408.22) | 312,256.85 | 3,566,819.35  |
| Corp Bond Fund  | 1,430,891.00  | 50,000.00    | -           | (39,345.84)  | 42,031.64  | 1,483,576.80  |
| GLB Bond Fund   | 6,796,627.27  | 250,000.00   | -           | (340,198.28) | 263,525.35 | 6,969,954.34  |
| GLB Equity Fund | 8,083,043.80  | -            | -           | 39,550.56    | 89,104.25  | 8,211,698.61  |
| Total           | 22,319,937.79 | 402,979.26   | 400,000.00  | (592,920.76) | 775,225.91 | 22,505,222.20 |



# Kenora General Account - Prudent Investor Portfolio Performance History At December 31, 2024

# Performance by Fund

#### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since<br>Inception | Inception  |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|--------------------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years |                    | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6               | 07/02/2020 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6                | 07/02/2020 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1                | 07/02/2020 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7                | 07/02/2020 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | 0.3     | 0.3     | -       | 1.3                | 07/02/2020 |

# Performance by Outcome

#### % Annualized Returns

|             | Year to |      |        |         |         |         | Since   | Inception |            |
|-------------|---------|------|--------|---------|---------|---------|---------|-----------|------------|
|             | Quarter | Date | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1KENCONT | 1.0     | 10.2 | 10.2   | 11.6    | 4.2     | 6.2     | -       | 7.2       | 07/02/2020 |
| JIB3KENTD35 | -0.1    | 5.2  | 5.2    | 6.2     | 1.9     | 1.9     | -       | 2.5       | 07/02/2020 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



# Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



## Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



# Kenora General Account - Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity  | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value  | % Weight |
|-----------------|-----------|------------------|-------------------|----------|---------------|----------|
| CAN Equity Fund | 2,398.076 | 1,074.28         | 2,576,208.51      | 1,487.36 | 3,566,819.35  | 15.85%   |
| GLB Equity Fund | 6,082.036 | 1,017.39         | 6,187,832.70      | 1,350.15 | 8,211,698.61  | 36.49%   |
| Corp Bond Fund  | 1,589.696 | 974.69           | 1,549,467.31      | 933.24   | 1,483,576.80  | 6.59%    |
| CAN Bond Fund   | 2,334.318 | 965.72           | 2,254,305.65      | 973.80   | 2,273,173.10  | 10.10%   |
| GLB Bond Fund   | 8,029.757 | 966.45           | 7,760,397.03      | 868.01   | 6,969,954.34  | 30.97%   |
|                 |           |                  |                   |          | 22.505.222.20 | 100.00%  |



# Kenora General Account - Prudent Investor Portfolio Holdings by Account At December 31, 2024

**Account Name: Kenora - Contingency Outcome** 

**Account Number: 570050161** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,139.47 | 975.18    | 1,111,205.50  | 933.24   | 1,063,411.90  | 5.7%   | (28,014.07)                 | 30,127.82          |
| CAN Equity Fund | 2,299.81 | 1,073.50  | 2,468,857.06  | 1,487.36 | 3,420,663.22  | 18.5%  | (189,326.46)                | 299,461.68         |
| CAN Bond Fund   | 1,094.38 | 982.29    | 1,075,016.55  | 973.80   | 1,065,722.68  | 5.7%   | (25,744.94)                 | 32,024.48          |
| GLB Bond Fund   | 5,782.36 | 966.15    | 5,586,664.02  | 868.01   | 5,019,185.63  | 27.1%  | (244,336.13)                | 189,769.20         |
| GLB Equity Fund | 5,844.43 | 1,016.91  | 5,943,283.41  | 1,350.15 | 7,890,897.45  | 42.7%  | 38,005.72                   | 85,623.27          |
|                 |          |           | 16,185,026.54 | -        | 18,459,880.88 | 100.0% | (449,415.88)                | 637,006.45         |

# Kenora General Account - Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|         |                 | , , , , , , , , ,                                                 |                                                                |                                                                                                                                                                                                         |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                            |
|---------|-----------------|-------------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                        | 3 Years                                                                                                                                                                                                 | 4 Years                                                                                                                                                                                                                         | 5 Years                                                                                                                                                                                                                                                               | Since<br>Inception                                                                                                                                                                                                                                                                                           | Inception<br>Date                                                                                                                                                                                                                                                                                                                          |
| 1.0     | 10.2            | 10.2                                                              | 11.6                                                           | 4.2                                                                                                                                                                                                     | 6.2                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                     | 7.2                                                                                                                                                                                                                                                                                                          | 07/02/2020                                                                                                                                                                                                                                                                                                                                 |
|         |                 | % Calend                                                          | dar Year Reti                                                  | urns                                                                                                                                                                                                    |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                            |
|         | 2024            | 2023                                                              | 2022                                                           | 2021                                                                                                                                                                                                    | 2020                                                                                                                                                                                                                            | 2019                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                            |
|         | 10.2            | 13.0                                                              | -9.1                                                           | 12.7                                                                                                                                                                                                    | -                                                                                                                                                                                                                               | -                                                                                                                                                                                                                                                                     | •                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
|         |                 | Quarter         to Date           1.0         10.2           2024 | Year Quarter to Date 1 Year  1.0 10.2 10.2  % Calend 2024 2023 | Year         Quarter         to Date         1 Year         2 Years           1.0         10.2         10.2         11.6           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           1.0         10.2         10.2         11.6         4.2           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         Year to Date to Date         1 Year 2 Years         3 Years 4 Years           1.0         10.2         10.2         11.6         4.2         6.2           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         Year to Date to Date         1 Year 2 Years         3 Years 4 Years         5 Years           1.0         10.2         10.2         11.6         4.2         6.2         -           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         Year to Date to Date         1 Year 2 Years         3 Years 4 Years         4 Years 5 Years Inception           1.0         10.2         10.2         11.6         4.2         6.2         -         7.2           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



# Kenora General Account - Prudent Investor Portfolio Holdings by Account At December 31, 2024

Account Name: Kenora - Target Date 3 to 5 Year Outcome

**Account Number: 570050187** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 450.21   | 973.44    | 438,261.81   | 933.24   | 420,164.90   | 10.3%  | (11,331.77)                 | 11,903.82          |
| CAN Equity Fund | 98.26    | 1,092.46  | 107,351.45   | 1,487.36 | 146,156.13   | 3.6%   | (8,081.76)                  | 12,795.17          |
| CAN Bond Fund   | 1,239.92 | 951.09    | 1,179,289.10 | 973.80   | 1,207,450.42 | 29.8%  | (29,774.04)                 | 36,283.34          |
| GLB Bond Fund   | 2,247.38 | 967.22    | 2,173,733.01 | 868.01   | 1,950,768.71 | 48.2%  | (95,862.15)                 | 73,756.15          |
| GLB Equity Fund | 237.60   | 1,029.23  | 244,549.29   | 1,350.15 | 320,801.16   | 7.9%   | 1,544.84                    | 3,480.98           |
|                 |          |           | 4,143,184.66 | _        | 4,045,341.32 | 100.0% | (143,504.88)                | 138,219.46         |

# Kenora General Account - Prudent Investor Portfolio Performance History At December 31, 2024

#### % Annualized Returns

|         |                 | /0 / 11111                                                        |                                                              |                                                                                                                                                                                                       |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                  |
|---------|-----------------|-------------------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                      | 3 Years                                                                                                                                                                                               | 4 Years                                                                                                                                                                                                                       | 5 Years                                                                                                                                                                                                                                                                     | Since<br>Inception                                                                                                                                                                                                                                                                                         | Inception<br>Date                                                                                                                                                                                                                                                                                                                                |
| -0.1    | 5.2             | 5.2                                                               | 6.2                                                          | 1.9                                                                                                                                                                                                   | 1.9                                                                                                                                                                                                                           | -                                                                                                                                                                                                                                                                           | 2.5                                                                                                                                                                                                                                                                                                        | 07/02/2020                                                                                                                                                                                                                                                                                                                                       |
|         |                 | % Calend                                                          | dar Year Reti                                                | urns                                                                                                                                                                                                  |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                  |
|         | 2024            | 2023                                                              | 2022                                                         | 2021                                                                                                                                                                                                  | 2020                                                                                                                                                                                                                          | 2019                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                  |
|         | 5.2             | 7.3                                                               | -6.1                                                         | 1.9                                                                                                                                                                                                   | -                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                  |
|         |                 | Quarter         to Date           -0.1         5.2           2024 | Year Quarter to Date 1 Year -0.1 5.2 5.2  % Calend 2024 2023 | Year         Quarter         to Date         1 Year         2 Years           -0.1         5.2         5.2         6.2           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           -0.1         5.2         5.2         6.2         1.9           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         Year to Date         1 Year         2 Years         3 Years         4 Years           -0.1         5.2         5.2         6.2         1.9         1.9           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         Year to Date to Date         1 Year 2 Years         3 Years 4 Years         5 Years           -0.1         5.2         5.2         6.2         1.9         1.9         -           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         Year to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           -0.1         5.2         5.2         6.2         1.9         1.9         -         2.5           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



## Kenora General Account - Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

**Account Name: Kenora - Contingency Outcome** 

Account Number: 570050161

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 10/08/2024    | 10/08/2024         | 100.68   | 100,000.00            |
| Buy                      | Corp Bond Fund  | 10/08/2024    | 10/08/2024         | 52.82    | 50,000.00             |
| Buy                      | GLB Bond Fund   | 10/08/2024    | 10/08/2024         | 276.55   | 250,000.00            |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 32.88    | 32,024.48             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 32.28    | 30,127.82             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 218.62   | 189,769.20            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 201.33   | 299,461.68            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 63.41    | 85,623.27             |
| Sell                     | CAN Equity Fund | 10/08/2024    | 10/08/2024         | 253.66   | 400,000.00            |



# Kenora General Account - Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

Account Name: Kenora - Target Date 3 to 5 Year Outcome

**Account Number: 570050187** 

|                          |                 | TRADE      | SETTLEMENT |          | TRADE        |
|--------------------------|-----------------|------------|------------|----------|--------------|
| TRANSACTION TYPE         | SECURITY        | DATE       | DATE       | QUANTITY | AMOUNT (CAD) |
| Buy                      | CAN Bond Fund   | 10/28/2024 | 10/28/2024 | 2.98     | 2,979.26     |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024 | 12/31/2024 | 37.25    | 36,283.34    |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024 | 12/31/2024 | 12.75    | 11,903.82    |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024 | 12/31/2024 | 84.97    | 73,756.15    |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024 | 12/31/2024 | 8.60     | 12,795.17    |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024 | 12/31/2024 | 2.57     | 3,480.98     |



# Kenora General Account - Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



**REPORT** 

# YEAR-END TRANSACTION

For The Period Ended December 31, 2024

#### Kenora General Account - Prudent Investor Portfolio

Main Street South Ryan Mars

P9N 3X2 rymarsh@kenora.ca

(807)-467-2013

ONE Investment Relationship Manager

155 University Ave. Suite 800 Marie Wona Takishita. Client Service Representative

oronto, Ontario 416-971-985

M5H 3B7 one@oneinvestment.ca



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| CAN Bond Fund   | 2,080,317.46       | 105,680.37   |             | 68,307.82            |                             |                       |                          | 2,254,305.65       |
| CAN Equity Fund | 2,526,192.79       |              | 400,000.00  | 312,256.85           |                             | 137,758.87            |                          | 2,576,208.51       |
| Corp Bond Fund  | 1,454,977.81       | 52,457.86    |             | 42,031.64            |                             |                       |                          | 1,549,467.31       |
| GLB Bond Fund   | 7,244,141.44       | 252,730.24   |             | 263,525.35           |                             |                       |                          | 7,760,397.03       |
| GLB Equity Fund | 6,098,728.45       |              |             | 89,104.25            |                             |                       |                          | 6,187,832.70       |
| Total           | 19,404,357.95      | 410,868.47   | 400,000.00  | 775,225.91           | 0.00                        | 137,758.87            | 0.00                     | 20,328,211.20      |

# Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 2,073,435.20       | 105,680.37   |             | 68,307.82         |                             | 25,749.71                 | 2,273,173.10       |
| CAN Equity Fund | 3,291,766.92       |              | 400,000.00  | 312,256.85        |                             | 362,795.58                | 3,566,819.35       |
| Corp Bond Fund  | 1,366,939.74       | 52,457.86    |             | 42,031.64         |                             | 22,147.56                 | 1,483,576.80       |
| GLB Bond Fund   | 6,464,598.42       | 252,730.24   |             | 263,525.35        |                             | (10,899.67)               | 6,969,954.34       |
| GLB Equity Fund | 7,384,277.62       |              |             | 89,104.25         |                             | 738,316.74                | 8,211,698.61       |
| Total           | 20,581,017.90      | 410,868.47   | 400,000.00  | 775,225.91        | 0.00                        | 1,138,109.92              | 22,505,222.20      |



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

# **Book Value Summary by Account**

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1KENCONT | 15,410,261.22      | 400,000.00   | 400,000.00  | 637,006.45           |                             | 137,758.87            |                          | 16,185,026.54      |
| JIB3KENTD35 | 3,994,096.73       | 10,868.47    |             | 138,219.46           |                             |                       |                          | 4,143,184.66       |
| Total       | 19,404,357.95      | 410,868.47   | 400,000.00  | 775,225.91           | 0.00                        | 137,758.87            | 0.00                     | 20,328,211.20      |

# Market Value Summary by Account

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1KENCONT | 16,747,862.48      | 400,000.00   | 400,000.00  | 637,006.45        |                             | 1,075,011.95              | 18,459,880.88      |
| JIB3KENTD35 | 3,833,155.42       | 10,868.47    |             | 138,219.46        |                             | 63,097.97                 | 4,045,341.32       |
| Total       | 20,581,017.90      | 410,868.47   | 400,000.00  | 775,225.91        | 0.00                        | 1,138,109.92              | 22,505,222.20      |



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

# Book Value Summary by Account for CAN Bond Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1KENCONT | 942,992.07         | 100,000.00   |             | 32,024.48         |                             |                       |                          | 1,075,016.55       |
| JIB3KENTD35 | 1,137,325.39       | 5,680.37     |             | 36,283.34         |                             |                       |                          | 1,179,289.10       |
| Total       | 2,080,317.46       | 105,680.37   | 0.00        | 68,307.82         | 0.00                        | 0.00                  | 0.00                     | 2,254,305.65       |

## Market Value Summary by Account for CAN Bond Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1KENCONT | 923,295.75         | 100,000.00   |             | 32,024.48         |                             | 10,402.45                 | 1,065,722.68       |
| JIB3KENTD35 | 1,150,139.45       | 5,680.37     |             | 36,283.34         |                             | 15,347.26                 | 1,207,450.42       |
| Total       | 2,073,435.20       | 105,680.37   | 0.00        | 68,307.82         | 0.00                        | 25,749.71                 | 2,273,173.10       |



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

# **Book Value Summary by Account for CAN Equity Fund**

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1KENCONT | 2,431,636.51       |              | 400,000.00  | 299,461.68           |                             | 137,758.87            |                          | 2,468,857.06       |
| JIB3KENTD35 | 94,556.28          |              |             | 12,795.17            |                             |                       |                          | 107,351.45         |
| Total       | 2,526,192.79       | 0.00         | 400,000.00  | 312,256.85           | 0.00                        | 137,758.87            | 0.00                     | 2,576,208.51       |

# Market Value Summary by Account for CAN Equity Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1KENCONT | 3,170,894.64       |              | 400,000.00  | 299,461.68        |                             | 350,306.90                | 3,420,663.22       |
| JIB3KENTD35 | 120,872.28         |              |             | 12,795.17         |                             | 12,488.68                 | 146,156.13         |
| Total       | 3,291,766.92       | 0.00         | 400,000.00  | 312,256.85        | 0.00                        | 362,795.58                | 3,566,819.35       |



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

# **Book Value Summary by Account for Corp Bond Fund**

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1KENCONT | 1,031,077.68       | 50,000.00    |             | 30,127.82         |                             |                       |                          | 1,111,205.50       |
| JIB3KENTD35 | 423,900.13         | 2,457.86     |             | 11,903.82         |                             |                       |                          | 438,261.81         |
| Total       | 1,454,977.81       | 52,457.86    | 0.00        | 42,031.64         | 0.00                        | 0.00                  | 0.00                     | 1,549,467.31       |

## Market Value Summary by Account for Corp Bond Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1KENCONT | 967,862.60         | 50,000.00    |             | 30,127.82         |                             | 15,421.48                 | 1,063,411.90       |
| JIB3KENTD35 | 399,077.14         | 2,457.86     |             | 11,903.82         |                             | 6,726.08                  | 420,164.90         |
| Total       | 1,366,939.74       | 52,457.86    | 0.00        | 42,031.64         | 0.00                        | 22,147.56                 | 1,483,576.80       |



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

# **Book Value Summary by Account for GLB Bond Fund**

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1KENCONT | 5,146,894.82       | 250,000.00   |             | 189,769.20        |                             |                       |                          | 5,586,664.02       |
| JIB3KENTD35 | 2,097,246.62       | 2,730.24     |             | 73,756.15         |                             |                       |                          | 2,173,733.01       |
| Total       | 7,244,141.44       | 252,730.24   | 0.00        | 263,525.35        | 0.00                        | 0.00                  | 0.00                     | 7,760,397.03       |

## Market Value Summary by Account for GLB Bond Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1KENCONT | 4,590,008.93       | 250,000.00   |             | 189,769.20        |                             | (10,592.50)               | 5,019,185.63       |
| JIB3KENTD35 | 1,874,589.49       | 2,730.24     |             | 73,756.15         |                             | (307.17)                  | 1,950,768.71       |
| Total       | 6,464,598.42       | 252,730.24   | 0.00        | 263,525.35        | 0.00                        | (10,899.67)               | 6,969,954.34       |



# Kenora General Account - Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

# Book Value Summary by Account for GLB Equity Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1KENCONT | 5,857,660.14       |              |             | 85,623.27         |                             |                       |                          | 5,943,283.41       |
| JIB3KENTD35 | 241,068.31         |              |             | 3,480.98          |                             |                       |                          | 244,549.29         |
| Total       | 6,098,728.45       | 0.00         | 0.00        | 89,104.25         | 0.00                        | 0.00                  | 0.00                     | 6,187,832.70       |

## Market Value Summary by Account for GLB Equity Fund

| Account     | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1KENCONT | 7,095,800.56       |              |             | 85,623.27         |                             | 709,473.62                | 7,890,897.45       |
| JIB3KENTD35 | 288,477.06         |              |             | 3,480.98          |                             | 28,843.12                 | 320,801.16         |
| Total       | 7,384,277.62       | 0.00         | 0.00        | 89,104.25         | 0.00                        | 738,316.74                | 8,211,698.61       |



# APPENDIX



ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



# **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> </u> | llocation       | <u>1</u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity   | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |          |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%      | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%      | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%      | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%      | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%      | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%      | 25%             |          |



### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

## **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

## **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

## **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

## Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



# Attachment 8

# **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

### **Muskoka Prudent Investor Portfolio**

/O Pine St. Vineet Bhatia

P1L 1N3 vineet.bhatia@muskoka.on.ca

(705) 645-2100 x4222

**ONE Investment** 

Relationship Manager

155 University Ave. Suite 800

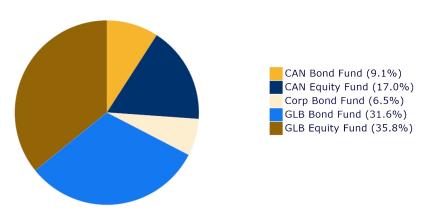
Marie Wona Takishita. Client Service Representative

oronto, Ontario 416-971-9



|                                | Ti      | me-Weighted R | ate of Retu | rn in CAD for | n in CAD for Consolidated Holdings |         |                    | Inception  |
|--------------------------------|---------|---------------|-------------|---------------|------------------------------------|---------|--------------------|------------|
|                                | Quarter | Year to date  | 1 Year      | 2 Years       | 3 Years                            | 5 Years | Since<br>Inception | Date       |
| Consolidated Portfolio Returns | 0.8%    | 9.2%          | 9.2%        | 10.5%         | 4.5%                               | -       | 6.0%               | 07/02/2020 |

## **Overall Asset Allocation**



## **Consolidated Portfolio Activity for Quarter**

|                 | Starting       |              |             | Change in      |              | Ending         |
|-----------------|----------------|--------------|-------------|----------------|--------------|----------------|
| Portfolio       | Balance        | Contribution | Withdrawals | Market Value   | Income       | Balance        |
| CAN Bond Fund   | 14,762,677.73  | 37,133.28    | -           | (366,910.75)   | 447,138.38   | 14,880,038.64  |
| CAN Equity Fund | 26,859,605.20  | -            | -           | (1,534,828.12) | 2,429,769.67 | 27,754,546.75  |
| Corp Bond Fund  | 10,564,093.91  | -            | -           | (285,293.38)   | 299,702.60   | 10,578,503.13  |
| GLB Bond Fund   | 52,131,117.05  | -            | -           | (2,533,055.71) | 1,948,927.88 | 51,546,989.22  |
| GLB Equity Fund | 57,555,343.00  | -            | -           | 281,624.47     | 634,467.15   | 58,471,434.62  |
| Total           | 161,872,836.89 | 37,133.28    | 0.00        | (4,438,463.49) | 5,760,005.68 | 163,231,512.36 |



## Muskoka Prudent Investor Portfolio Performance History At December 31, 2024

# Performance by Fund

## % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since     | Inception  |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6      | 07/02/2020 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6       | 07/02/2020 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1       | 07/02/2020 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7       | 07/02/2020 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | 0.3     | 0.3     | =       | 1.3       | 07/02/2020 |

# Performance by Outcome

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1MUSCONT  | 1.0     | 10.1    | 10.1   | 11.5    | 4.1     | 6.2     | -       | 7.2       | 07/02/2020 |
| JIB2MUSTD35  | -0.1    | 5.1     | 5.1    | 6.2     | 1.9     | 1.9     | =       | 2.5       | 07/02/2020 |
| JIB3MUSTD510 | 0.7     | 9.2     | 9.2    | 10.5    | 3.6     | 5.3     | =       | 6.2       | 07/02/2020 |
| JIBMUSCASH   | 0.5     | 4.4     | 4.4    | 5.6     | 8.7     | 6.6     | =       | 5.9       | 07/02/2020 |
| JIB4MUSTD10P | 1.4     | 11.6    | 11.6   | 13.1    | -       | -       | -       | 12.7      | 07/04/2022 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



## Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



## Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



# Muskoka Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value   | % Weight |
|-----------------|------------|------------------|-------------------|----------|----------------|----------|
| CAN Equity Fund | 18,660.186 | 1,123.88         | 20,971,982.12     | 1,487.36 | 27,754,546.75  | 17.00%   |
| GLB Equity Fund | 43,307.163 | 1,033.66         | 44,765,103.30     | 1,350.15 | 58,471,434.62  | 35.82%   |
| Corp Bond Fund  | 11,335.176 | 971.02           | 11,006,692.42     | 933.24   | 10,578,503.13  | 6.48%    |
| CAN Bond Fund   | 15,280.289 | 965.21           | 14,748,766.98     | 973.80   | 14,880,038.64  | 9.12%    |
| GLB Bond Fund   | 59,384.865 | 965.19           | 57,318,239.50     | 868.01   | 51,546,989.22  | 31.58%   |
|                 |            |                  |                   |          | 163.231.512.36 | 100.00%  |



**Account Name: Muskoka - Contingency Outcome** 

Account Number: 570050088

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,393.77 | 970.15    | 1,352,172.90  | 933.24   | 1,300,730.65  | 5.9%   | (35,079.93)                 | 36,851.38          |
| CAN Equity Fund | 2,820.82 | 1,247.46  | 3,518,888.97  | 1,487.36 | 4,195,597.84  | 19.1%  | (232,016.32)                | 367,303.25         |
| CAN Bond Fund   | 1,298.60 | 978.47    | 1,270,654.21  | 973.80   | 1,264,592.39  | 5.7%   | (31,188.03)                 | 38,000.41          |
| GLB Bond Fund   | 6,943.08 | 978.39    | 6,793,076.21  | 868.01   | 6,026,701.75  | 27.5%  | (296,156.63)                | 227,862.14         |
| GLB Equity Fund | 6,743.08 | 1,133.63  | 7,644,225.33  | 1,350.15 | 9,104,216.67  | 41.5%  | 43,849.39                   | 98,788.87          |
|                 |          |           | 20,579,017.62 | -        | 21,891,839.30 | 100.0% | (550,591.52)                | 768,806.05         |

# Muskoka Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year  | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|---------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.0     | 10.1            | 10.1    | 11.5         | 4.1     | 6.2     | -       | 7.2                | 07/02/2020        |
|                    |         |                 | % Calen | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023    | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 10.1            | 12.9    | -9.1         | 12.6    | -       | -       |                    |                   |



Account Name: Muskoka - Target Date 3 to 5 Year Outcome

Account Number: 570050096

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 2,427.86  | 969.07    | 2,352,797.50  | 933.24   | 2,265,797.13  | 10.4%  | (61,106.26)                 | 64,192.94          |
| CAN Equity Fund | 496.15    | 1,082.03  | 536,857.79    | 1,487.36 | 737,963.14    | 3.4%   | (40,809.01)                 | 64,604.89          |
| CAN Bond Fund   | 6,698.65  | 951.46    | 6,373,556.40  | 973.80   | 6,523,188.18  | 30.2%  | (160,807.63)                | 196,018.85         |
| GLB Bond Fund   | 12,083.62 | 958.41    | 11,581,078.26 | 868.01   | 10,488,771.53 | 48.5%  | (515,425.41)                | 396,567.46         |
| GLB Equity Fund | 1,172.36  | 1,022.45  | 1,198,694.92  | 1,350.15 | 1,582,878.57  | 7.3%   | 7,623.54                    | 17,175.65          |
|                 |           |           | 22,042,984.87 | _        | 21,598,598.55 | 100.0% | (770,524.77)                | 738,559.79         |

# Muskoka Prudent Investor Portfolio Performance History At December 31, 2024

| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                                                                                       | 3 Years                                                                                                                                                                                  | 4 Years                                                                                                                                                                                                                       | 5 Years                                                                                                                                                                                                                                                                | Since<br>Inception                                                                                                                                                                                                                                                                                            | Inception<br>Date                                                                                                                                                                                                                                                                                                                           |
|---------|-----------------|-------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| -0.1    | 5.1             | 5.1                                                               | 6.2                                                                                                                           | 1.9                                                                                                                                                                                      | 1.9                                                                                                                                                                                                                           | -                                                                                                                                                                                                                                                                      | 2.5                                                                                                                                                                                                                                                                                                           | 07/02/2020                                                                                                                                                                                                                                                                                                                                  |
|         |                 | % Calend                                                          | dar Year Reti                                                                                                                 | urns                                                                                                                                                                                     |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|         | 2024            | 2023                                                              | 2022                                                                                                                          | 2021                                                                                                                                                                                     | 2020                                                                                                                                                                                                                          | 2019                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|         | 5.1             | 7.3                                                               | -6.1                                                                                                                          | 2.0                                                                                                                                                                                      | -                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|         | •               | Quarter         to Date           -0.1         5.1           2024 | Quarter         to Date         1 Year           -0.1         5.1         5.1           % Calendary         2024         2023 | Quarter         to Date         1 Year         2 Years           -0.1         5.1         5.1         6.2           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           -0.1         5.1         5.1         6.2         1.9           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years           -0.1         5.1         5.1         6.2         1.9         1.9           " Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years           -0.1         5.1         5.1         6.2         1.9         1.9         -           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           -0.1         5.1         5.1         6.2         1.9         1.9         -         2.5           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



Account Name: Muskoka - Target Date 5 to 10 Year Outcome

Account Number: 570050104

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 6,392.52  | 988.15    | 6,316,809.76  | 933.24   | 5,965,795.83  | 6.6%   | (160,892.91)                | 169,018.68         |
| CAN Equity Fund | 10,515.54 | 1,073.50  | 11,288,480.06 | 1,487.36 | 15,640,472.70 | 17.3%  | (864,920.23)                | 1,369,244.08       |
| CAN Bond Fund   | 6,154.62  | 983.55    | 6,053,397.07  | 973.80   | 5,993,411.37  | 6.6%   | (147,814.35)                | 180,099.27         |
| GLB Bond Fund   | 34,790.20 | 980.07    | 34,096,949.62 | 868.01   | 30,198,437.20 | 33.4%  | (1,483,972.96)              | 1,141,765.56       |
| GLB Equity Fund | 24,046.68 | 1,016.91  | 24,453,396.99 | 1,350.15 | 32,466,779.49 | 35.9%  | 156,374.78                  | 352,293.47         |
|                 |           |           | 82,209,033.50 | -        | 90,264,896.59 | 100.0% | (2,501,225.67)              | 3,212,421.06       |

## Muskoka Prudent Investor Portfolio Performance History At December 31, 2024

| Quarter | Year<br>to Date | 1 Year   | 2 Years               | 2 Vaara                                | 4. 7/                                          | - >/                                                | Since                                                    | Inception                                                |
|---------|-----------------|----------|-----------------------|----------------------------------------|------------------------------------------------|-----------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|
|         |                 |          | Z i cais              | 3 Years                                | 4 Years                                        | 5 Years                                             | Inception                                                | Date                                                     |
| 0.7     | 9.2             | 9.2      | 10.5                  | 3.6                                    | 5.3                                            | -                                                   | 6.2                                                      | 07/02/2020                                               |
|         |                 | % Calend | dar Year Retu         | ırns                                   |                                                |                                                     |                                                          |                                                          |
|         | 2024            | 2023     | 2022                  | 2021                                   | 2020                                           | 2019                                                |                                                          |                                                          |
|         | 9.2             | 11.8     | -8.9                  | 10.5                                   | -                                              | -                                                   |                                                          |                                                          |
| _       | 0.7             | 2024     | % Calend<br>2024 2023 | % Calendar Year Retu<br>2024 2023 2022 | % Calendar Year Returns<br>2024 2023 2022 2021 | % Calendar Year Returns<br>2024 2023 2022 2021 2020 | % Calendar Year Returns<br>2024 2023 2022 2021 2020 2019 | % Calendar Year Returns<br>2024 2023 2022 2021 2020 2019 |



**Account Name: Muskoka - Cash Outcome** 

**Account Number: 570050757** 

# For the Quarter Ending December 31, 2024

| Holdings      | Quantity | Unit Cost | Book Value | Price  | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|---------------|----------|-----------|------------|--------|--------------|--------|-----------------------------|--------------------|
| CAN Bond Fund | 89.35    | 937.37    | 83,754.05  | 973.80 | 87,009.58    | 100.0% | (2,145.83)                  | 2,614.60           |
|               |          |           | 83,754.05  | _      | 87,009.58    | 100.0% | (2,145.83)                  | 2,614.60           |

## Muskoka Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         | V               | , , , , , , , , , , , , , , , , , , , , |              |         |         |         | 0:                 |                   |
|--------------------|---------|-----------------|-----------------------------------------|--------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year                                  | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.5     | 4.4             | 4.4                                     | 5.6          | 8.7     | 6.6     | -       | 5.9                | 07/02/2020        |
|                    |         |                 | % Calend                                | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023                                    | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 4.4             | 6.7                                     | 15.2         | 0.5     | -       | -       |                    |                   |



Account Name: Muskoka - Target Date 10 Year Plus Outcome

**Account Number: 570050625** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,121.01  | 878.59    | 984,912.26    | 933.24   | 1,046,179.52  | 3.5%   | (28,214.28)                 | 29,639.60          |
| CAN Equity Fund | 4,827.66  | 1,165.72  | 5,627,755.30  | 1,487.36 | 7,180,513.07  | 24.4%  | (397,082.56)                | 628,617.45         |
| CAN Bond Fund   | 1,039.05  | 931.04    | 967,405.25    | 973.80   | 1,011,837.12  | 3.4%   | (24,954.91)                 | 30,405.25          |
| GLB Bond Fund   | 5,567.96  | 870.54    | 4,847,135.41  | 868.01   | 4,833,078.74  | 16.4%  | (237,500.71)                | 182,732.72         |
| GLB Equity Fund | 11,345.02 | 1,010.90  | 11,468,786.06 | 1,350.15 | 15,317,559.89 | 52.1%  | 73,776.76                   | 166,209.16         |
|                 |           |           | 23,895,994.28 | -        | 29,389,168.34 | 100.0% | (613,975.70)                | 1,037,604.18       |

# Muskoka Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.4     | 11.6            | 11.6     | 13.1         | -       | -       | -       | 12.7               | 07/04/2022        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 11.6            | 14.7     | -            | -       | -       | -       |                    |                   |



## TRANSACTION SUMMARY

**Account Name: Muskoka - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 39.02    | 38,000.41             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 39.48    | 36,851.38             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 262.50   | 227,862.14            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 246.94   | 367,303.25            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 73.16    | 98,788.87             |



## TRANSACTION SUMMARY

Account Name: Muskoka - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 10/28/2024    | 10/28/2024         | 37.26    | 37,133.28             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 201.29   | 196,018.85            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 68.78    | 64,192.94             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 456.86   | 396,567.46            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 43.43    | 64,604.89             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 12.72    | 17,175.65             |



## TRANSACTION SUMMARY

Account Name: Muskoka - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 184.94   | 180,099.27            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 181.10   | 169,018.68            |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 1,315.37 | 1,141,765.56          |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 920.58   | 1,369,244.08          |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 260.92   | 352,293.47            |



## TRANSACTION SUMMARY

**Account Name: Muskoka - Cash Outcome** 

| TRANSACTION TYPE         | SECURITY      | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|---------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund | 12/31/2024    | 12/31/2024         | 2.68     | 2,614.60              |



## TRANSACTION SUMMARY

Account Name: Muskoka - Target Date 10 Year Plus Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 31.22    | 30,405.25             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 31.76    | 29,639.60             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 210.51   | 182,732.72            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 422.63   | 628,617.45            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 123.10   | 166,209.16            |



## Muskoka Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# The District of Muskoka In Kind Securities

As at December 31, 2024

|                                                      | Symbol | Status | Quantity | Average Unit<br>Cost (\$) | Book<br>Cost (\$) | Market<br>Price (\$) | Market<br>Value (\$)      | % of<br>Portfolio |
|------------------------------------------------------|--------|--------|----------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
| DISTRICT MUN OF MUSKOKA BEO 5% 5MAY26                |        | SEG    | 105,000  | 112.991                   | 118,641.00        | 102.471              | 108,400.03(4)             | 5.8               |
| DISTRICT MUN OF MUSKOKA BEO 5.05% 5MAY27             |        | SEG    | 295,000  | 112.065                   | 330,590.50        | 103.713              | 308,238.99(4)             | 16.5              |
| DISTRICT MUN OF MUSKOKA BEO 5.05% 5MAY28             |        | SEG    | 360,000  | 109.856                   | 395,482.00        | 105.089              | 381,109.66 <sup>(4)</sup> | 20.3              |
| DISTRICT MUN OF MUSKOKA BEO 5.1% 5MAY29              |        | SEG    | 400,000  | 104.270                   | 417,080.00        | 106.277              | 428,237.86(4)             | 22.9              |
| DISTRICT MUN OF MUSKOKA BEO 5.1% 5MAY30              |        | SEG    | 137,000  | 116.369                   | 159,425.00        | 107.064              | 147,749.66(4)             | 7.9               |
| DISTRICT MUN OF MUSKOKA ONT 2.95% 27NOV30            |        | SEG    | 100,000  | 98.240                    | 98,240.00         | 95.794               | 96,068.79(4)              | 5.1               |
| DISTRICT MUN OF MUSKOKA ONT 3% 27NOV31               |        | SEG    | 100,000  | 98.120                    | 98,120.00         | 94.643               | 94,922.45(4)              | 5.1               |
| DISTRICT MUN OF MUSKOKA ONT 3.05% 27NOV32            |        | SEG    | 100,000  | 98.010                    | 98,010.00         | 93.440               | 93,724.11(4)              | 5.0               |
| Total Fixed Income Securities and Fixed Income Funds |        |        |          |                           | 1,715,588.50      |                      | 1,658,451.55              | 88.6              |
| Total Account Value - CAD Cash                       |        |        |          |                           | 1,953,280.00      |                      | 1,872,060.46              | 100.0             |



# YEAR-END TRANSACTION REPORT

For The Period Ended December 31, 2024

## Muskoka Prudent Investor Portfolio

PIL IN3 vineet.bhatia@muskoka.on.ca

(705) 645-2100 x4222

**ONE Investment** 

Relationship Manager

155 University Ave. Suite 800 🥟 Marie Wona Takishita. Client Service Representativ

pronto Ontario 416-971-985



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

|                 | Opening        |              |             | Reinvested   | Reinvested           | Realized     | <b>Cost Basis</b> | Closing        |
|-----------------|----------------|--------------|-------------|--------------|----------------------|--------------|-------------------|----------------|
| Security        | Balance        | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Gains/(Loss) | Adjustment        | Balance        |
| CAN Bond Fund   | 14,112,514.86  | 189,113.74   |             | 447,138.38   |                      |              |                   | 14,748,766.98  |
| CAN Equity Fund | 18,799,155.28  |              | 300,000.00  | 2,429,769.67 |                      | 43,057.17    |                   | 20,971,982.12  |
| Corp Bond Fund  | 10,606,989.82  | 100,000.00   |             | 299,702.60   |                      |              |                   | 11,006,692.42  |
| GLB Bond Fund   | 54,919,311.62  | 450,000.00   |             | 1,948,927.88 |                      |              |                   | 57,318,239.50  |
| GLB Equity Fund | 44,395,573.68  |              | 300,000.00  | 634,467.15   |                      | 35,062.47    |                   | 44,765,103.30  |
| Total           | 142,833,545.26 | 739,113.74   | 600,000.00  | 5,760,005.68 | 0.00                 | 78,119.64    | 0.00              | 148,810,784.32 |

# Market Value Summary by Security

|                 |                    |              |             |                   | =                           |                           |                    |  |  |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|--|--|
| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |  |  |
| CAN Bond Fund   | 14,055,536.99      | 189,113.74   |             | 447,138.38        |                             | 188,249.53                | 14,880,038.64      |  |  |
| CAN Equity Fund | 23,236,218.08      |              | 300,000.00  | 2,429,769.67      |                             | 2,388,559.00              | 27,754,546.75      |  |  |
| Corp Bond Fund  | 10,008,891.58      | 100,000.00   |             | 299,702.60        |                             | 169,908.95                | 10,578,503.13      |  |  |
| GLB Bond Fund   | 49,149,068.43      | 450,000.00   |             | 1,948,927.88      |                             | (1,007.09)                | 51,546,989.22      |  |  |
| GLB Equity Fund | 52,867,235.45      |              | 300,000.00  | 634,467.15        |                             | 5,269,732.02              | 58,471,434.62      |  |  |
| Total           | 149,316,950.53     | 739,113.74   | 600,000.00  | 5,760,005.68      | 0.00                        | 8,015,442.41              | 163,231,512.36     |  |  |



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

# **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | 3              |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|----------------|
| JIBMUSCASH   | 81,139.45          |              |             | 2,614.60             |                             |                          |                          | 83,754.05      |
| JIB1MUSCONT  | 19,732,091.93      | 600,000.00   | 600,000.00  | 768,806.05           |                             | 78,119.64                |                          | 20,579,017.62  |
| JIB2MUSTD35  | 21,165,311.34      | 139,113.74   |             | 738,559.79           |                             |                          |                          | 22,042,984.87  |
| JIB3MUSTD510 | 78,996,612.44      |              |             | 3,212,421.06         |                             |                          |                          | 82,209,033.50  |
| JIB4MUSTD10P | 22,858,390.10      |              |             | 1,037,604.18         |                             |                          |                          | 23,895,994.28  |
| Total        | 142,833,545.26     | 739,113.74   | 600,000.00  | 5,760,005.68         | 0.00                        | 78,119.64                | 0.00                     | 148,810,784.32 |

# Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIBMUSCASH   | 83,280.35          |              |             | 2,614.60          |                             | 1,114.63                  | 87,009.58          |
| JIB1MUSCONT  | 19,873,053.49      | 600,000.00   | 600,000.00  | 768,806.05        |                             | 1,249,979.76              | 21,891,839.30      |
| JIB2MUSTD35  | 20,399,453.67      | 139,113.74   |             | 738,559.79        |                             | 321,471.35                | 21,598,598.55      |
| JIB3MUSTD510 | 82,629,304.18      |              |             | 3,212,421.06      |                             | 4,423,171.35              | 90,264,896.59      |
| JIB4MUSTD10P | 26,331,858.84      |              |             | 1,037,604.18      |                             | 2,019,705.32              | 29,389,168.34      |
| Total        | 149,316,950.53     | 739,113.74   | 600,000.00  | 5,760,005.68      | 0.00                        | 8,015,442.41              | 163,231,512.36     |



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

# Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1MUSCONT  | 1,182,653.80       | 50,000.00    |             | 38,000.41         |                             |                       |                          | 1,270,654.21       |
| JIB2MUSTD35  | 6,038,423.81       | 139,113.74   |             | 196,018.85        |                             |                       |                          | 6,373,556.40       |
| JIB3MUSTD510 | 5,873,297.80       |              |             | 180,099.27        |                             |                       |                          | 6,053,397.07       |
| JIB4MUSTD10P | 937,000.00         |              |             | 30,405.25         |                             |                       |                          | 967,405.25         |
| JIBMUSCASH   | 81,139.45          |              |             | 2,614.60          |                             |                       |                          | 83,754.05          |
| Total        | 14,112,514.86      | 189,113.74   | 0.00        | 447,138.38        | 0.00                        | 0.00                  | 0.00                     | 14,748,766.98      |

# Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1MUSCONT  | 1,160,627.21       | 50,000.00    |             | 38,000.41         |                             | 15,964.77                 | 1,264,592.39       |
| JIB2MUSTD35  | 6,106,619.98       | 139,113.74   |             | 196,018.85        |                             | 81,435.61                 | 6,523,188.18       |
| JIB3MUSTD510 | 5,736,538.69       |              |             | 180,099.27        |                             | 76,773.41                 | 5,993,411.37       |
| JIB4MUSTD10P | 968,470.76         |              |             | 30,405.25         |                             | 12,961.11                 | 1,011,837.12       |
| JIBMUSCASH   | 83,280.35          |              |             | 2,614.60          |                             | 1,114.63                  | 87,009.58          |
| Total        | 14,055,536.99      | 189,113.74   | 0.00        | 447,138.38        | 0.00                        | 188,249.53                | 14,880,038.64      |



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

# **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1MUSCONT  | 3,408,528.55       |              | 300,000.00  | 367,303.25           |                             | 43,057.17                |                          | 3,518,888.97       |
| JIB2MUSTD35  | 472,252.90         |              |             | 64,604.89            |                             |                          |                          | 536,857.79         |
| JIB3MUSTD510 | 9,919,235.98       |              |             | 1,369,244.08         |                             |                          |                          | 11,288,480.06      |
| JIB4MUSTD10P | 4,999,137.85       |              |             | 628,617.45           |                             |                          |                          | 5,627,755.30       |
| Total        | 18,799,155.28      | 0.00         | 300,000.00  | 2,429,769.67         | 0.00                        | 43,057.17                | 0.00                     | 20,971,982.12      |

# Market Value Summary by Account for CAN Equity Fund

|              | Opening       |              |             | Reinvested   | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|--------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1MUSCONT  | 3,752,694.41  |              | 300,000.00  | 367,303.25   |                      | 375,600.18   | 4,195,597.84  |
| JIB2MUSTD35  | 610,303.75    |              |             | 64,604.89    |                      | 63,054.50    | 737,963.14    |
| JIB3MUSTD510 | 12,934,852.74 |              |             | 1,369,244.08 |                      | 1,336,375.88 | 15,640,472.70 |
| JIB4MUSTD10P | 5,938,367.18  |              |             | 628,617.45   |                      | 613,528.44   | 7,180,513.07  |
| Total        | 23,236,218.08 | 0.00         | 300,000.00  | 2,429,769.67 | 0.00                 | 2,388,559.00 | 27,754,546.75 |



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

# **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1MUSCONT  | 1,215,321.52       | 100,000.00   |             | 36,851.38         |                             |                       |                          | 1,352,172.90       |
| JIB2MUSTD35  | 2,288,604.56       |              |             | 64,192.94         |                             |                       |                          | 2,352,797.50       |
| JIB3MUSTD510 | 6,147,791.08       |              |             | 169,018.68        |                             |                       |                          | 6,316,809.76       |
| JIB4MUSTD10P | 955,272.66         |              |             | 29,639.60         |                             |                       |                          | 984,912.26         |
| Total        | 10,606,989.82      | 100,000.00   | 0.00        | 299,702.60        | 0.00                        | 0.00                  | 0.00                     | 11,006,692.42      |

# Market Value Summary by Account for Corp Bond Fund

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1MUSCONT  | 1,141,697.12  | 100,000.00   |             | 36,851.38  |                      | 22,182.15    | 1,300,730.65  |
| JIB2MUSTD35  | 2,165,526.37  |              |             | 64,192.94  |                      | 36,077.82    | 2,265,797.13  |
| JIB3MUSTD510 | 5,701,786.38  |              |             | 169,018.68 |                      | 94,990.77    | 5,965,795.83  |
| JIB4MUSTD10P | 999,881.71    |              |             | 29,639.60  |                      | 16,658.21    | 1,046,179.52  |
| Total        | 10,008,891.58 | 100,000.00   | 0.00        | 299,702.60 | 0.00                 | 169,908.95   | 10,578,503.13 |



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

# **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1MUSCONT  | 6,115,214.07       | 450,000.00   |             | 227,862.14           |                             |                       |                          | 6,793,076.21       |
| JIB2MUSTD35  | 11,184,510.80      |              |             | 396,567.46           |                             |                       |                          | 11,581,078.26      |
| JIB3MUSTD510 | 32,955,184.06      |              |             | 1,141,765.56         |                             |                       |                          | 34,096,949.62      |
| JIB4MUSTD10P | 4,664,402.69       |              |             | 182,732.72           |                             |                       |                          | 4,847,135.41       |
| Total        | 54,919,311.62      | 450,000.00   | 0.00        | 1,948,927.88         | 0.00                        | 0.00                  | 0.00                     | 57,318,239.50      |

# Market Value Summary by Account for GLB Bond Fund

|              | Opening       |              |             | Reinvested   | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|--------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1MUSCONT  | 5,343,710.89  | 450,000.00   |             | 227,862.14   |                      | 5,128.72     | 6,026,701.75  |
| JIB2MUSTD35  | 10,093,617.66 |              |             | 396,567.46   |                      | (1,413.59)   | 10,488,771.53 |
| JIB3MUSTD510 | 29,060,742.58 |              |             | 1,141,765.56 |                      | (4,070.94)   | 30,198,437.20 |
| JIB4MUSTD10P | 4,650,997.30  |              |             | 182,732.72   |                      | (651.28)     | 4,833,078.74  |
| Total        | 49,149,068.43 | 450,000.00   | 0.00        | 1,948,927.88 | 0.00                 | (1,007.09)   | 51,546,989.22 |



# Muskoka Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

# Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1MUSCONT  | 7,810,373.99       |              | 300,000.00  | 98,788.87            |                             | 35,062.47                |                          | 7,644,225.33       |
| JIB2MUSTD35  | 1,181,519.27       |              |             | 17,175.65            |                             |                          |                          | 1,198,694.92       |
| JIB3MUSTD510 | 24,101,103.52      |              |             | 352,293.47           |                             |                          |                          | 24,453,396.99      |
| JIB4MUSTD10P | 11,302,576.90      |              |             | 166,209.16           |                             |                          |                          | 11,468,786.06      |
| Total        | 44,395,573.68      | 0.00         | 300,000.00  | 634,467.15           | 0.00                        | 35,062.47                | 0.00                     | 44,765,103.30      |

# Market Value Summary by Account for GLB Equity Fund

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1MUSCONT  | 8,474,323.86  |              | 300,000.00  | 98,788.87  |                      | 831,103.94   | 9,104,216.67  |
| JIB2MUSTD35  | 1,423,385.91  |              |             | 17,175.65  |                      | 142,317.01   | 1,582,878.57  |
| JIB3MUSTD510 | 29,195,383.79 |              |             | 352,293.47 |                      | 2,919,102.23 | 32,466,779.49 |
| JIB4MUSTD10P | 13,774,141.89 |              |             | 166,209.16 |                      | 1,377,208.84 | 15,317,559.89 |
| Total        | 52,867,235.45 | 0.00         | 300,000.00  | 634,467.15 | 0.00                 | 5,269,732.02 | 58,471,434.62 |



# APPENDIX



ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | 1      |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|--------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash   | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0% | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%  | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |        | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |        | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%  | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |        | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |        | 100%  |



# **ONE JIB - Outcome Framework - Defined**

|                  | cash  Stable Return  Contingency |                                                                                                        |                                                                             |                           | <u> </u> | llocation       | <u>1</u> |
|------------------|----------------------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|----------|-----------------|----------|
| Outcome Category | Outcome Strategy                 | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity   | Fixed<br>Income | Cash     |
| Cash             | Cash                             | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |          |                 | 100%     |
| Stable Return    | Stable Return                    | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%      | 60%             | 10%      |
| Cantingan        | Contingency                      | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%      | 40%             |          |
| Contingency      | Asset mgt reserves               | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%      | 10%             |          |
|                  | Target Date 3-5 yrs.             | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%      | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs.            | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%      | 50%             |          |
|                  | Target Date 10+ yrs.             | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%      | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



#### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



# Attachment 9

# **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

### **Neebing Prudent Investor Portfolio**

4/66 Highway 61 Erika Kromm

Neebing, ON Clerk/Treasure

P7L OB5 clerk@neebing.

(807) 474-5331

#### ONE Investment

155 University Ave, Suite 800 Marie Wong Takishita, Client Service Representative

**Relationship Manager** 

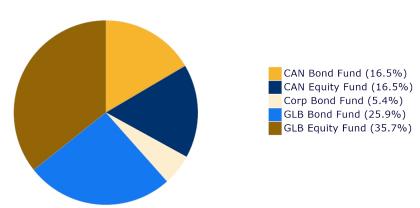
oronto, Ontario 416-971-985

M5H 3B7 one@oneinvestment.co



|                                | Ti      | me-Weighted R | Since  | Inception |   |   |           |            |
|--------------------------------|---------|---------------|--------|-----------|---|---|-----------|------------|
|                                | Quarter | Year to date  | 1 Year | 2 Years   |   |   | Inception | Date       |
| Consolidated Portfolio Returns | 0.9%    | 9.2%          | 9.2%   | 10.5%     | - | - | 4.6%      | 01/07/2022 |

### **Overall Asset Allocation**



# **Consolidated Portfolio Activity for Quarter**

|                        | Starting     |              |             | Change in    |           |              |  |  |  |
|------------------------|--------------|--------------|-------------|--------------|-----------|--------------|--|--|--|
| Portfolio              | Balance      | Contribution | Withdrawals | Market Value | Income    | Balance      |  |  |  |
| CAN Bond Fund          | 471,830.90   | -            | -           | (11,699.27)  | 14,255.10 | 474,386.73   |  |  |  |
| <b>CAN Equity Fund</b> | 456,794.89   | -            | -           | (26,101.45)  | 41,322.51 | 472,015.95   |  |  |  |
| Corp Bond Fund         | 155,969.98   | -            | -           | (4,211.53)   | 4,424.86  | 156,183.31   |  |  |  |
| GLB Bond Fund          | 750,449.79   | -            | -           | (36,464.93)  | 28,055.64 | 742,040.50   |  |  |  |
| GLB Equity Fund        | 1,008,124.43 | -            | -           | 4,932.84     | 11,113.17 | 1,024,170.44 |  |  |  |
| Total                  | 2,843,169.99 | 0.00         | 0.00        | (73,544.34)  | 99,171.28 | 2,868,796.93 |  |  |  |



# Neebing Prudent Investor Portfolio Performance History At December 31, 2024

# Performance by Fund

### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since<br>Inception | Inception  |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|--------------------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years |                    | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | -       | -       | -       | 9.5                | 01/07/2022 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | -       | -       | -       | 6.2                | 01/07/2022 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | -       | -       | -       | 1.1                | 01/07/2022 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | -       | -       | -       | 1.3                | 01/07/2022 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | -       | -       | =       | 0.6                | 01/07/2022 |

# Performance by Outcome

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIBNEECASH   | 0.5     | 4.4     | 4.4    | 5.7     | -       | -       | -       | 4.5       | 01/07/2022 |
| JIB1NEECONT  | 1.0     | 10.2    | 10.2   | 11.5    | -       | =       | =       | 4.7       | 01/07/2022 |
| JIB2NEETD35  | -0.1    | 5.2     | 5.2    | 6.2     | -       | -       | -       | 2.2       | 01/07/2022 |
| JIB3NEETD510 | 0.7     | 9.2     | 9.2    | 10.4    | -       | -       | -       | 4.1       | 01/07/2022 |
| JIB4NEETD10P | 1.4     | 11.6    | 11.6   | 13.1    | -       | -       | -       | 5.7       | 01/07/2022 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



# Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



# Neebing Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value | % Weight |
|-----------------|----------|------------------|-------------------|----------|--------------|----------|
| CAN Equity Fund | 317.350  | 1,312.02         | 416,371.53        | 1,487.36 | 472,015.95   | 16.45%   |
| GLB Equity Fund | 758.557  | 1,172.34         | 889,294.24        | 1,350.15 | 1,024,170.44 | 35.70%   |
| Corp Bond Fund  | 167.355  | 936.89           | 156,794.23        | 933.24   | 156,183.31   | 5.44%    |
| CAN Bond Fund   | 487.147  | 945.53           | 460,616.31        | 973.80   | 474,386.73   | 16.54%   |
| GLB Bond Fund   | 854.870  | 925.49           | 791,176.16        | 868.01   | 742,040.50   | 25.87%   |
|                 |          |                  |                   |          | 2,868,796.93 | 100.00%  |



**Account Name: Neebing - Cash Outcome** 

**Account Number: 570050773** 

For the Quarter Ending December 31, 2024

| Holdings      | Quantity | Unit Cost | Book Value | Price  | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|---------------|----------|-----------|------------|--------|--------------|--------|-----------------------------|--------------------|
| CAN Bond Fund | 230.47   | 937.41    | 216,053.50 | 973.80 | 224,441.86   | 100.0% | (5,535.16)                  | 6,744.37           |
|               |          |           | 216,053.50 | _      | 224,441.86   | 100.0% | (5,535.16)                  | 6,744.37           |

# Neebing Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | , , , , , , , , , |              |         |         |         |                    |                   |
|--------------------|---------|-----------------|-------------------|--------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year            | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.5     | 4.4             | 4.4               | 5.7          | -       | -       | -       | 4.5                | 01/07/2022        |
|                    |         |                 | % Calend          | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023              | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 4.4             | 7.1               | -            | -       | -       | -       |                    |                   |



**Account Name: Neebing - Contingency Outcome** 

**Account Number: 570050443** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 26.18    | 942.63    | 24,682.01  | 933.24   | 24,436.10    | 5.9%   | (658.85)                    | 692.30             |
| CAN Equity Fund | 53.36    | 1,313.33  | 70,079.31  | 1,487.36 | 79,365.91    | 19.2%  | (4,389.62)                  | 6,948.14           |
| CAN Bond Fund   | 24.13    | 965.54    | 23,306.35  | 973.80   | 23,505.73    | 5.6%   | (580.07)                    | 706.35             |
| GLB Bond Fund   | 130.58   | 938.21    | 122,513.39 | 868.01   | 113,347.21   | 27.4%  | (5,570.10)                  | 4,285.52           |
| GLB Equity Fund | 127.96   | 1,173.67  | 150,184.36 | 1,350.15 | 172,767.34   | 41.7%  | 831.46                      | 1,874.69           |
|                 |          |           | 390,765.42 | _        | 413,422.29   | 100.0% | (10,367.18)                 | 14,507.00          |

# Neebing Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.0     | 10.2            | 10.2     | 11.5          | -       | -       | -       | 4.7                | 01/07/2022        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 10.2            | 12.9     | -             | -       | -       | -       | •                  |                   |



Account Name: Neebing - Target Date 3 to 5 Year Outcome

**Account Number: 570050450** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 53.60    | 922.42    | 49,443.69  | 933.24   | 50,023.83    | 10.2%  | (1,348.72)                  | 1,417.23           |
| CAN Equity Fund | 12.24    | 1,279.55  | 15,664.26  | 1,487.36 | 18,208.35    | 3.7%   | (1,006.45)                  | 1,594.01           |
| CAN Bond Fund   | 149.22   | 943.69    | 140,818.65 | 973.80   | 145,312.32   | 29.8%  | (3,583.84)                  | 4,366.57           |
| GLB Bond Fund   | 270.54   | 898.12    | 242,980.17 | 868.01   | 234,834.68   | 48.2%  | (11,539.80)                 | 8,878.80           |
| GLB Equity Fund | 28.68    | 1,138.76  | 32,664.38  | 1,350.15 | 38,727.88    | 7.9%   | 186.19                      | 420.24             |
|                 |          |           | 481,571.15 |          | 487,107.06   | 100.0% | (17,292.62)                 | 16,676.85          |

# Neebing Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | -0.1    | 5.2             | 5.2      | 6.2           | -       | -       | -       | 2.2                | 01/07/2022        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 5.2             | 7.3      | -             | -       | -       | -       |                    |                   |



Account Name: Neebing - Target Date 5 to 10 Year Outcome

Account Number: 570050468

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 41.50    | 946.15    | 39,274.10  | 933.24   | 38,738.09    | 6.8%   | (1,044.74)                  | 1,097.50           |
| CAN Equity Fund | 62.36    | 1,313.31  | 81,902.47  | 1,487.36 | 92,756.67    | 16.4%  | (5,128.70)                  | 8,120.31           |
| CAN Bond Fund   | 40.05    | 965.52    | 38,672.04  | 973.80   | 39,003.86    | 6.9%   | (961.51)                    | 1,172.04           |
| GLB Bond Fund   | 223.84   | 939.24    | 210,241.79 | 868.01   | 194,297.48   | 34.4%  | (9,548.06)                  | 7,346.15           |
| GLB Equity Fund | 147.51   | 1,173.66  | 173,137.53 | 1,350.15 | 199,173.69   | 35.3%  | 959.70                      | 2,161.21           |
|                 |          |           | 543,227.93 | _        | 563,969.79   | 100.0% | (15,723.31)                 | 19,897.21          |

# Neebing Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 0.7     | 9.2             | 9.2      | 10.4         | -       | -       | -       | 4.1                | 01/07/2022        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 9.2             | 11.7     | -            | -       | -       | -       | •                  |                   |



Account Name: Neebing - Target Date 10 Year Plus Outcome

**Account Number: 570050476** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 46.06    | 942.12    | 43,394.43    | 933.24   | 42,985.29    | 3.6%   | (1,159.22)                  | 1,217.83           |
| CAN Equity Fund | 189.38   | 1,313.33  | 248,725.49   | 1,487.36 | 281,685.02   | 23.8%  | (15,576.68)                 | 24,660.05          |
| CAN Bond Fund   | 43.25    | 965.54    | 41,765.77    | 973.80   | 42,122.96    | 3.5%   | (1,038.69)                  | 1,265.77           |
| GLB Bond Fund   | 229.90   | 937.08    | 215,440.81   | 868.01   | 199,561.13   | 16.9%  | (9,806.97)                  | 7,545.17           |
| GLB Equity Fund | 454.39   | 1,173.67  | 533,307.97   | 1,350.15 | 613,501.53   | 52.0%  | 2,955.49                    | 6,657.03           |
|                 |          |           | 1,082,634.47 | _        | 1,179,855.93 | 100.0% | (24,626.07)                 | 41,345.85          |

# Neebing Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year  | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|---------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.4     | 11.6            | 11.6    | 13.1         | -       | -       | -       | 5.7                | 01/07/2022        |
|                    |         |                 | % Calen | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023    | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 11.6            | 14.6    | -            | -       | -       | -       |                    |                   |



### TRANSACTION SUMMARY

**Account Name: Neebing - Cash Outcome** 

| TRANSACTION TYPE         | SECURITY      | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|---------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund | 12/31/2024    | 12/31/2024         | 6.92     | 6,744.37              |



### TRANSACTION SUMMARY

**Account Name: Neebing - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 0.72     | 706.35                |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 0.74     | 692.30                |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 4.93     | 4,285.52              |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 4.67     | 6,948.14              |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 1.38     | 1,874.69              |



### TRANSACTION SUMMARY

Account Name: Neebing - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 4.48     | 4,366.57              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 1.51     | 1,417.23              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 10.22    | 8,878.80              |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 1.07     | 1,594.01              |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 0.31     | 420.24                |



### TRANSACTION SUMMARY

Account Name: Neebing - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 1.20     | 1,172.04              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 1.17     | 1,097.50              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 8.46     | 7,346.15              |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 5.46     | 8,120.31              |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 1.60     | 2,161.21              |



### TRANSACTION SUMMARY

Account Name: Neebing - Target Date 10 Year Plus Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 1.30     | 1,265.77              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 1.30     | 1,217.83              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 8.69     | 7,545.17              |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 16.58    | 24,660.05             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 4.93     | 6,657.03              |



# Neebing Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# **YEAR-END**

# TRANSACTION REPORT

For The Period Ended December 31, 2024

# **Neebing Prudent Investor Portfolio**

4766 Highway 61 Erika Kromm

Neebing, ON Clerk/Treasurer

P7L OB5 clerk@neebing.org

#### **ONE Investment**

155 University Ave, Suite 800 Marie Wong Takishita, Client Service Representative

**Relationship Manager** 

oronto, Ontario 416-971-985

M5H 3B7 one@oneinvestment.co



# Neebing Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| CAN Bond Fund   | 442,361.21         | 4,000.00     |             | 14,255.10            |                             |                       |                          | 460,616.31         |
| CAN Equity Fund | 395,001.60         |              | 22,000.00   | 41,322.51            |                             | 2,047.42              |                          | 416,371.53         |
| Corp Bond Fund  | 146,369.37         | 6,000.00     |             | 4,424.86             |                             |                       |                          | 156,794.23         |
| GLB Bond Fund   | 718,120.52         | 45,000.00    |             | 28,055.64            |                             |                       |                          | 791,176.16         |
| GLB Equity Fund | 908,367.26         |              | 33,000.00   | 11,113.17            |                             | 2,813.81              |                          | 889,294.24         |
| Total           | 2,610,219.96       | 55,000.00    | 55,000.00   | 99,171.28            | 0.00                        | 4,861.23              | 0.00                     | 2,714,252.47       |

# Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 450,073.29         | 4,000.00     |             | 14,255.10         |                             | 6,058.34                  | 474,386.73         |
| CAN Equity Fund | 411,106.21         |              | 22,000.00   | 41,322.51         |                             | 41,587.23                 | 472,015.95         |
| Corp Bond Fund  | 143,182.25         | 6,000.00     |             | 4,424.86          |                             | 2,576.20                  | 156,183.31         |
| GLB Bond Fund   | 668,490.83         | 45,000.00    |             | 28,055.64         |                             | 494.03                    | 742,040.50         |
| GLB Equity Fund | 952,594.77         |              | 33,000.00   | 11,113.17         |                             | 93,462.50                 | 1,024,170.44       |
| Total           | 2,625,447.35       | 55,000.00    | 55,000.00   | 99,171.28         | 0.00                        | 144,178.30                | 2,868,796.93       |



## Neebing Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

## **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIBNEECASH   | 209,309.13         |              |             | 6,744.37          |                             |                       |                          | 216,053.50         |
| JIB1NEECONT  | 375,110.17         | 13,000.00    | 13,000.00   | 14,507.00         |                             | 1,148.25              |                          | 390,765.42         |
| JIB2NEETD35  | 464,894.30         |              |             | 16,676.85         |                             |                       |                          | 481,571.15         |
| JIB3NEETD510 | 522,012.73         | 15,000.00    | 15,000.00   | 19,897.21         |                             | 1,317.99              |                          | 543,227.93         |
| JIB4NEETD10P | 1,038,893.63       | 27,000.00    | 27,000.00   | 41,345.85         |                             | 2,394.99              |                          | 1,082,634.47       |
| Total        | 2,610,219.96       | 55,000.00    | 55,000.00   | 99,171.28         | 0.00                        | 4,861.23              | 0.00                     | 2,714,252.47       |

## Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIBNEECASH   | 214,822.27         |              |             | 6,744.37             |                             | 2,875.22                  | 224,441.86         |
| JIB1NEECONT  | 375,149.42         | 13,000.00    | 13,000.00   | 14,507.00            |                             | 23,765.87                 | 413,422.29         |
| JIB2NEETD35  | 462,765.56         |              |             | 16,676.85            |                             | 7,664.65                  | 487,107.06         |
| JIB3NEETD510 | 516,246.15         | 15,000.00    | 15,000.00   | 19,897.21            |                             | 27,826.43                 | 563,969.79         |
| JIB4NEETD10P | 1,056,463.95       | 27,000.00    | 27,000.00   | 41,345.85            |                             | 82,046.13                 | 1,179,855.93       |
| Total        | 2,625,447.35       | 55,000.00    | 55,000.00   | 99,171.28            | 0.00                        | 144,178.30                | 2,868,796.93       |



## Neebing Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

## Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1NEECONT  | 21,600.00          | 1,000.00     |             | 706.35               |                             |                       |                          | 23,306.35          |
| JIB2NEETD35  | 136,452.08         |              |             | 4,366.57             |                             |                       |                          | 140,818.65         |
| JIB3NEETD510 | 37,500.00          |              |             | 1,172.04             |                             |                       |                          | 38,672.04          |
| JIB4NEETD10P | 37,500.00          | 3,000.00     |             | 1,265.77             |                             |                       |                          | 41,765.77          |
| JIBNEECASH   | 209,309.13         |              |             | 6,744.37             |                             |                       |                          | 216,053.50         |
| Total        | 442,361.21         | 4,000.00     | 0.00        | 14,255.10            | 0.00                        | 0.00                  | 0.00                     | 460,616.31         |

## Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIB1NEECONT  | 21,503.08          | 1,000.00     |             | 706.35               |                             | 296.30                    | 23,505.73          |
| JIB2NEETD35  | 139,084.38         |              |             | 4,366.57             |                             | 1,861.37                  | 145,312.32         |
| JIB3NEETD510 | 37,331.78          |              |             | 1,172.04             |                             | 500.04                    | 39,003.86          |
| JIB4NEETD10P | 37,331.78          | 3,000.00     |             | 1,265.77             |                             | 525.41                    | 42,122.96          |
| JIBNEECASH   | 214,822.27         |              |             | 6,744.37             |                             | 2,875.22                  | 224,441.86         |
| Total        | 450,073.29         | 4,000.00     | 0.00        | 14,255.10            | 0.00                        | 6,058.34                  | 474,386.73         |



## Neebing Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

## **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1NEECONT  | 67,665.45          |              | 5,000.00    | 6,948.14          |                             | 465.72                   |                          | 70,079.31          |
| JIB2NEETD35  | 14,070.25          |              |             | 1,594.01          |                             |                          |                          | 15,664.26          |
| JIB3NEETD510 | 78,316.48          |              | 5,000.00    | 8,120.31          |                             | 465.68                   |                          | 81,902.47          |
| JIB4NEETD10P | 234,949.42         |              | 12,000.00   | 24,660.05         |                             | 1,116.02                 |                          | 248,725.49         |
| Total        | 395,001.60         | 0.00         | 22,000.00   | 41,322.51         | 0.00                        | 2,047.42                 | 0.00                     | 416,371.53         |

## Market Value Summary by Account for CAN Equity Fund

|              | Opening    |              |             | Reinvested | Reinvested           | Change in    | Closing    |
|--------------|------------|--------------|-------------|------------|----------------------|--------------|------------|
| Account      | Balance    | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance    |
| JIB1NEECONT  | 70,351.33  |              | 5,000.00    | 6,948.14   |                      | 7,066.44     | 79,365.91  |
| JIB2NEETD35  | 15,058.14  |              |             | 1,594.01   |                      | 1,556.20     | 18,208.35  |
| JIB3NEETD510 | 81,424.52  |              | 5,000.00    | 8,120.31   |                      | 8,211.84     | 92,756.67  |
| JIB4NEETD10P | 244,272.22 |              | 12,000.00   | 24,660.05  |                      | 24,752.75    | 281,685.02 |
| Total        | 411,106.21 | 0.00         | 22,000.00   | 41,322.51  | 0.00                 | 41,587.23    | 472,015.95 |



## Neebing Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

## **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1NEECONT  | 21,989.71          | 2,000.00     |             | 692.30               |                             |                       |                          | 24,682.01          |
| JIB2NEETD35  | 48,026.46          |              |             | 1,417.23             |                             |                       |                          | 49,443.69          |
| JIB3NEETD510 | 38,176.60          |              |             | 1,097.50             |                             |                       |                          | 39,274.10          |
| JIB4NEETD10P | 38,176.60          | 4,000.00     |             | 1,217.83             |                             |                       |                          | 43,394.43          |
| Total        | 146,369.37         | 6,000.00     | 0.00        | 4,424.86             | 0.00                        | 0.00                  | 0.00                     | 156,794.23         |

## Market Value Summary by Account for Corp Bond Fund

|              | Opening    |              |             | Reinvested | Reinvested           | Change in    | Closing    |
|--------------|------------|--------------|-------------|------------|----------------------|--------------|------------|
| Account      | Balance    | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance    |
| JIB1NEECONT  | 21,324.96  | 2,000.00     |             | 692.30     |                      | 418.84       | 24,436.10  |
| JIB2NEETD35  | 47,809.73  |              |             | 1,417.23   |                      | 796.87       | 50,023.83  |
| JIB3NEETD510 | 37,023.78  |              |             | 1,097.50   |                      | 616.81       | 38,738.09  |
| JIB4NEETD10P | 37,023.78  | 4,000.00     |             | 1,217.83   |                      | 743.68       | 42,985.29  |
| Total        | 143,182.25 | 6,000.00     | 0.00        | 4,424.86   | 0.00                 | 2,576.20     | 156,183.31 |



## Neebing Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

## **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1NEECONT  | 108,227.87         | 10,000.00    |             | 4,285.52          |                             |                       |                          | 122,513.39         |
| JIB2NEETD35  | 234,101.37         |              |             | 8,878.80          |                             |                       |                          | 242,980.17         |
| JIB3NEETD510 | 187,895.64         | 15,000.00    |             | 7,346.15          |                             |                       |                          | 210,241.79         |
| JIB4NEETD10P | 187,895.64         | 20,000.00    |             | 7,545.17          |                             |                       |                          | 215,440.81         |
| Total        | 718,120.52         | 45,000.00    | 0.00        | 28,055.64         | 0.00                        | 0.00                  | 0.00                     | 791,176.16         |

## Market Value Summary by Account for GLB Bond Fund

|              | Opening    |              |             | Reinvested | Reinvested           | Change in    | Closing    |
|--------------|------------|--------------|-------------|------------|----------------------|--------------|------------|
| Account      | Balance    | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance    |
| JIB1NEECONT  | 98,945.07  | 10,000.00    |             | 4,285.52   |                      | 116.62       | 113,347.21 |
| JIB2NEETD35  | 225,987.40 |              |             | 8,878.80   |                      | (31.52)      | 234,834.68 |
| JIB3NEETD510 | 171,779.18 | 15,000.00    |             | 7,346.15   |                      | 172.15       | 194,297.48 |
| JIB4NEETD10P | 171,779.18 | 20,000.00    |             | 7,545.17   |                      | 236.78       | 199,561.13 |
| Total        | 668,490.83 | 45,000.00    | 0.00        | 28,055.64  | 0.00                 | 494.03       | 742,040.50 |



## Neebing Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

## Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1NEECONT  | 155,627.14         |              | 8,000.00    | 1,874.69          |                             | 682.53                |                          | 150,184.36         |
| JIB2NEETD35  | 32,244.14          |              |             | 420.24            |                             |                       |                          | 32,664.38          |
| JIB3NEETD510 | 180,124.01         |              | 10,000.00   | 2,161.21          |                             | 852.31                |                          | 173,137.53         |
| JIB4NEETD10P | 540,371.97         |              | 15,000.00   | 6,657.03          |                             | 1,278.97              |                          | 533,307.97         |
| Total        | 908,367.26         | 0.00         | 33,000.00   | 11,113.17         | 0.00                        | 2,813.81              | 0.00                     | 889,294.24         |

## Market Value Summary by Account for GLB Equity Fund

|              | Opening    |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance    | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1NEECONT  | 163,024.98 |              | 8,000.00    | 1,874.69   |                      | 15,867.67    | 172,767.34   |
| JIB2NEETD35  | 34,825.91  |              |             | 420.24     |                      | 3,481.73     | 38,727.88    |
| JIB3NEETD510 | 188,686.89 |              | 10,000.00   | 2,161.21   |                      | 18,325.59    | 199,173.69   |
| JIB4NEETD10P | 566,056.99 |              | 15,000.00   | 6,657.03   |                      | 55,787.51    | 613,501.53   |
| Total        | 952,594.77 | 0.00         | 33,000.00   | 11,113.17  | 0.00                 | 93,462.50    | 1,024,170.44 |



## APPENDIX



## ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



## **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> </u> | llocation       | <u>1</u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity   | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |          |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%      | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%      | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%      | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%      | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%      | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%      | 25%             |          |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

#### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



## Attachment 10

## **QUARTERLY**

## INVESTMENT REPORT

For The Period Ended December 31, 2024

#### **Quinte West Prudent Investor Portfolio**

7 Creswell Dr., P O Box 490

Irenton, ON

Caleb DenOuden

Director of Finance/Treasurer calebd@quintewest.ca

#### **ONE Investment**

155 University Ave, Suite 800

M5H 3B7

## Relationship Manager

Marie Wong Takishita, Client Service Representative

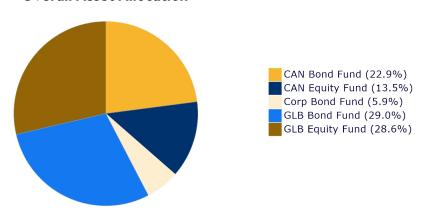
416-971-9856

one@oneinvestment.ca



|                                | Ti      | Time-Weighted Rate of Return in CAD for Consolidated Holdings |        |         |         |         |                            | Inception  |
|--------------------------------|---------|---------------------------------------------------------------|--------|---------|---------|---------|----------------------------|------------|
|                                | Quarter | Year to date                                                  | 1 Year | 2 Years | 3 Years | 5 Years | Since<br>Inception<br>4.1% | Date       |
| Consolidated Portfolio Returns | 0.6%    | 8.2%                                                          | 8.2%   | 9.4%    | =       | -       | 4.1%                       | 01/07/2022 |

### **Overall Asset Allocation**



### **Consolidated Portfolio Activity for Quarter**

|                 | Starting      |              |             | Change in      |              | Ending        |
|-----------------|---------------|--------------|-------------|----------------|--------------|---------------|
| Portfolio       | Balance       | Contribution | Withdrawals | Market Value   | Income       | Balance       |
| CAN Bond Fund   | 8,622,311.50  | -            | -           | (213,803.35)   | 260,499.76   | 8,669,007.91  |
| CAN Equity Fund | 4,930,074.32  | -            | -           | (281,718.56)   | 445,983.65   | 5,094,339.41  |
| Corp Bond Fund  | 2,242,845.52  | -            | -           | (60,568.96)    | 63,629.37    | 2,245,905.93  |
| GLB Bond Fund   | 11,076,700.63 | -            | -           | (538,218.25)   | 414,103.75   | 10,952,586.13 |
| GLB Equity Fund | 10,651,725.18 | -            | -           | 52,120.12      | 117,420.37   | 10,821,265.67 |
| Total           | 37,523,657.15 | 0.00         | 0.00        | (1,042,189.00) | 1,301,636.90 | 37,783,105.05 |



## Quinte West Prudent Investor Portfolio Performance History At December 31, 2024

## Performance by Fund

### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since     | Inception  |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | -       | -       | -       | 9.5       | 01/07/2022 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | -       | -       | -       | 6.2       | 01/07/2022 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | -       | -       | -       | 1.0       | 01/07/2022 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | -       | -       | -       | 1.3       | 01/07/2022 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | -       | -       | =       | 0.6       | 01/07/2022 |

## Performance by Outcome

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIBQUICASH   | 0.5     | 4.4     | 4.4    | 5.7     | -       | -       | -       | 4.5       | 01/07/2022 |
| JIB1QUICONT  | 1.0     | 10.2    | 10.2   | 11.5    | -       | -       | -       | 4.7       | 01/07/2022 |
| JIB2QUITD35  | -0.1    | 5.2     | 5.2    | 6.2     | -       | -       | -       | 2.2       | 01/07/2022 |
| JIB3QUITD510 | 0.7     | 9.2     | 9.2    | 10.4    | -       | -       | =       | 4.1       | 01/07/2022 |
| JIB4QUITD10P | 1.4     | 11.7    | 11.7   | 13.1    | -       | -       | _       | 5.7       | 01/07/2022 |



## Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



## Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

#### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



## Quinte West Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value  | % Weight |
|-----------------|------------|------------------|-------------------|----------|---------------|----------|
| CAN Equity Fund | 3,425.072  | 1,313.33         | 4,498,265.51      | 1,487.36 | 5,094,339.41  | 13.48%   |
| GLB Equity Fund | 8,014.825  | 1,173.67         | 9,406,773.07      | 1,350.15 | 10,821,265.67 | 28.64%   |
| Corp Bond Fund  | 2,406.554  | 945.60           | 2,275,650.22      | 933.24   | 2,245,905.93  | 5.94%    |
| CAN Bond Fund   | 8,902.191  | 944.69           | 8,409,847.90      | 973.80   | 8,669,007.91  | 22.94%   |
| GLB Bond Fund   | 12,617.960 | 940.31           | 11,864,860.00     | 868.01   | 10,952,586.13 | 28.99%   |
|                 |            |                  |                   |          | 37.783.105.05 | 100.00%  |



**Account Name: Quinte West - Cash Outcome** 

Account Number: 570050781

For the Quarter Ending December 31, 2024

| Holdings      | Quantity | Unit Cost | Book Value   | Price  | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|---------------|----------|-----------|--------------|--------|--------------|--------|-----------------------------|--------------------|
| CAN Bond Fund | 5,191.88 | 937.40    | 4,866,925.33 | 973.80 | 5,055,890.26 | 100.0% | (124,692.53)                | 151,927.19         |
|               |          |           | 4,866,925.33 | _      | 5,055,890.26 | 100.0% | (124,692.53)                | 151,927.19         |

## Quinte West Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | /o Alliil | Janzeu Retui  | 113     |         |         |                    |                   |
|--------------------|---------|-----------------|-----------|---------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year    | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.5     | 4.4             | 4.4       | 5.7           | -       | -       | -       | 4.5                | 01/07/2022        |
|                    |         |                 | % Calend  | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023      | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 4.4             | 6.9       | -             | -       | -       | -       |                    |                   |



**Account Name: Quinte West - Contingency Outcome** 

Account Number: 570050484

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 282.71   | 943.72    | 266,805.12   | 933.24   | 263,842.53   | 5.7%   | (7,115.29)                  | 7,474.99           |
| CAN Equity Fund | 603.27   | 1,313.33  | 792,298.54   | 1,487.36 | 897,286.93   | 19.5%  | (49,620.73)                 | 78,552.97          |
| CAN Bond Fund   | 263.80   | 965.54    | 254,719.70   | 973.80   | 256,898.81   | 5.5%   | (6,336.21)                  | 7,719.70           |
| GLB Bond Fund   | 1,449.55 | 938.28    | 1,360,104.52 | 868.01   | 1,258,238.96 | 27.3%  | (61,830.75)                 | 47,572.46          |
| GLB Equity Fund | 1,420.91 | 1,173.67  | 1,667,682.21 | 1,350.15 | 1,918,450.45 | 41.7%  | 9,239.94                    | 20,816.90          |
|                 |          |           | 4,341,610.09 |          | 4,594,717.68 | 100.0% | (115,663.04)                | 162,137.02         |

## Quinte West Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.0     | 10.2            | 10.2     | 11.5         | -       | -       | -       | 4.7                | 01/07/2022        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 10.2            | 12.9     | -            | -       | -       | -       |                    |                   |



Account Name: Quinte West - Target Date 3 to 5 Year Outcome

**Account Number: 570050492** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 757.76   | 946.18    | 716,987.13   | 933.24   | 707,183.65   | 10.1%  | (19,071.69)                 | 20,035.41          |
| CAN Equity Fund | 172.63   | 1,313.33  | 226,728.44   | 1,487.36 | 256,771.62   | 3.6%   | (14,200.04)                 | 22,479.10          |
| CAN Bond Fund   | 2,134.11 | 947.01    | 2,021,049.40 | 973.80   | 2,078,214.21 | 29.8%  | (51,254.90)                 | 62,449.40          |
| GLB Bond Fund   | 3,890.56 | 943.12    | 3,669,298.58 | 868.01   | 3,377,067.64 | 48.4%  | (165,951.77)                | 127,682.76         |
| GLB Equity Fund | 405.31   | 1,173.67  | 475,701.32   | 1,350.15 | 547,231.81   | 7.8%   | 2,635.75                    | 5,937.95           |
|                 |          |           | 7,109,764.87 | _        | 6,966,468.93 | 100.0% | (247,842.65)                | 238,584.62         |

## Quinte West Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | -0.1    | 5.2             | 5.2      | 6.2          | -       | -       | -       | 2.2                | 01/07/2022        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 5.2             | 7.3      | -            | -       | -       | -       |                    |                   |



Account Name: Quinte West - Target Date 5 to 10 Year Outcome

Account Number: 570050500

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,158.07 | 946.18    | 1,095,746.13  | 933.24   | 1,080,763.73  | 6.8%   | (29,146.91)                 | 30,619.42          |
| CAN Equity Fund | 1,770.17 | 1,313.33  | 2,324,829.39  | 1,487.36 | 2,632,898.57  | 16.7%  | (145,599.09)                | 230,496.87         |
| CAN Bond Fund   | 1,117.46 | 965.53    | 1,078,949.63  | 973.80   | 1,088,190.34  | 6.9%   | (26,838.09)                 | 32,699.63          |
| GLB Bond Fund   | 6,222.70 | 939.54    | 5,846,508.81  | 868.01   | 5,401,404.15  | 34.3%  | (265,428.57)                | 204,220.40         |
| GLB Equity Fund | 4,099.18 | 1,173.67  | 4,811,098.36  | 1,350.15 | 5,534,542.74  | 35.1%  | 26,657.08                   | 60,054.72          |
|                 |          |           | 15,157,132.32 | _        | 15,737,799.53 | 100.0% | (440,355.58)                | 558,091.04         |

## Quinte West Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 0.7     | 9.2             | 9.2      | 10.4         | -       | -       | -       | 4.1                | 01/07/2022        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 9.2             | 11.7     | -            | -       | -       | -       | •                  |                   |



Account Name: Quinte West - Target Date 10 Year Plus Outcome

**Account Number: 570050518** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value   | Price    | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|--------------|----------|--------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 208.00   | 942.84    | 196,111.84   | 933.24   | 194,116.02   | 3.5%   | (5,235.07)                  | 5,499.55           |
| CAN Equity Fund | 878.99   | 1,313.33  | 1,154,409.14 | 1,487.36 | 1,307,382.29 | 24.0%  | (72,298.70)                 | 114,454.71         |
| CAN Bond Fund   | 194.92   | 965.54    | 188,203.84   | 973.80   | 189,814.29   | 3.5%   | (4,681.62)                  | 5,703.84           |
| GLB Bond Fund   | 1,055.13 | 937.26    | 988,948.09   | 868.01   | 915,875.38   | 16.8%  | (45,007.16)                 | 34,628.13          |
| GLB Equity Fund | 2,089.41 | 1,173.67  | 2,452,291.18 | 1,350.15 | 2,821,040.67 | 51.9%  | 13,587.35                   | 30,610.80          |
|                 |          |           | 4,979,964.09 |          | 5,428,228.65 | 100.0% | (113,635.20)                | 190,897.03         |

## Quinte West Prudent Investor Portfolio Performance History At December 31, 2024

| Quarter | Year<br>to Date                         | 1 Year                                                            | 2 Years                                                                                                                          | 3 Years                                                                                                                                                                                    | 4 Years                                                                                                                                                                                                                       | 5 Years                                                                                                                                                                                                                                                              | Since<br>Inception                                                                                                                                                                                                                                                                                          | Inception<br>Date                                                                                                                                                                                                                                                                                                                                   |
|---------|-----------------------------------------|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.4     | 11.7                                    | 11.7                                                              | 13.1                                                                                                                             | -                                                                                                                                                                                          | -                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                    | 5.7                                                                                                                                                                                                                                                                                                         | 01/07/2022                                                                                                                                                                                                                                                                                                                                          |
|         |                                         | % Calend                                                          | dar Year Reti                                                                                                                    | urns                                                                                                                                                                                       |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                     |
|         | 2024                                    | 2023                                                              | 2022                                                                                                                             | 2021                                                                                                                                                                                       | 2020                                                                                                                                                                                                                          | 2019                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                     |
|         | 11.7                                    | 14.6                                                              | -                                                                                                                                | -                                                                                                                                                                                          | -                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                     |
|         | • • • • • • • • • • • • • • • • • • • • | Quarter         to Date           1.4         11.7           2024 | Quarter         to Date         1 Year           1.4         11.7         11.7           % Calendary           2024         2023 | Quarter         to Date         1 Year         2 Years           1.4         11.7         11.7         13.1           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           1.4         11.7         11.7         13.1         -           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years           1.4         11.7         11.7         13.1         -         -           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years           1.4         11.7         11.7         13.1         -         -         -           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           1.4         11.7         11.7         13.1         -         -         -         -         5.7           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



### TRANSACTION SUMMARY

**Account Name: Quinte West - Cash Outcome** 

| TRANSACTION TYPE         | SECURITY      | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|---------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund | 12/31/2024    | 12/31/2024         | 156.01   | 151,927.19            |



### TRANSACTION SUMMARY

**Account Name: Quinte West - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 7.92     | 7,719.70              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 8.01     | 7,474.99              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 54.80    | 47,572.46             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 52.81    | 78,552.97             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 15.41    | 20,816.90             |



### TRANSACTION SUMMARY

Account Name: Quinte West - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 64.12    | 62,449.40             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 21.46    | 20,035.41             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 147.09   | 127,682.76            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 15.11    | 22,479.10             |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 4.39     | 5,937.95              |



### TRANSACTION SUMMARY

Account Name: Quinte West - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 33.57    | 32,699.63             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 32.81    | 30,619.42             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 235.27   | 204,220.40            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 154.97   | 230,496.87            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 44.48    | 60,054.72             |



### TRANSACTION SUMMARY

Account Name: Quinte West - Target Date 10 Year Plus Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 5.85     | 5,703.84              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 5.89     | 5,499.55              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 39.89    | 34,628.13             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 76.95    | 114,454.71            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 22.67    | 30,610.80             |



### Quinte West Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# YEAR-END

## **TRANSACTION REPORT**

For The Period Ended December 31, 2024

#### **Quinte West Prudent Investor Portfolio**

7 Creswell Dr., P O Box 490

Caleb DenOuden

#### **ONE Investment**

**Relationship Manager** 



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

### **Book Value Summary by Security**

|                 | Opening       |              |             | Reinvested   | Reinvested           | Realized     | <b>Cost Basis</b> | Closing       |
|-----------------|---------------|--------------|-------------|--------------|----------------------|--------------|-------------------|---------------|
| Security        | Balance       | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Gains/(Loss) | Adjustment        | Balance       |
| CAN Bond Fund   | 8,132,257.35  | 17,090.79    |             | 260,499.76   |                      |              |                   | 8,409,847.90  |
| CAN Equity Fund | 4,221,884.52  |              | 187,000.00  | 445,983.65   |                      | 17,397.34    |                   | 4,498,265.51  |
| Corp Bond Fund  | 2,182,020.85  | 30,000.00    |             | 63,629.37    |                      |              |                   | 2,275,650.22  |
| GLB Bond Fund   | 10,850,756.25 | 600,000.00   |             | 414,103.75   |                      |              |                   | 11,864,860.00 |
| GLB Equity Fund | 9,710,124.11  |              | 460,000.00  | 117,420.37   |                      | 39,228.59    |                   | 9,406,773.07  |
| Total           | 35,097,043.08 | 647,090.79   | 647,000.00  | 1,301,636.90 | 0.00                 | 56,625.93    | 0.00              | 36,455,396.70 |

### Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |  |  |  |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|--|--|--|
| CAN Bond Fund   | 8,280,450.94       | 17,090.79    |             | 260,499.76        |                             | 110,966.42                | 8,669,007.91       |  |  |  |
| CAN Equity Fund | 4,389,411.25       |              | 187,000.00  | 445,983.65        |                             | 445,944.51                | 5,094,339.41       |  |  |  |
| Corp Bond Fund  | 2,116,073.51       | 30,000.00    |             | 63,629.37         |                             | 36,203.05                 | 2,245,905.93       |  |  |  |
| GLB Bond Fund   | 9,932,037.36       | 600,000.00   |             | 414,103.75        |                             | 6,445.02                  | 10,952,586.13      |  |  |  |
| GLB Equity Fund | 10,171,672.46      |              | 460,000.00  | 117,420.37        |                             | 992,172.84                | 10,821,265.67      |  |  |  |
| Total           | 34,889,645.52      | 647,090.79   | 647,000.00  | 1,301,636.90      | 0.00                        | 1,591,731.84              | 37,783,105.05      |  |  |  |



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

### **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIBQUICASH   | 4,714,907.35       | 90.79        |             | 151,927.19           |                             |                       |                          | 4,866,925.33       |
| JIB1QUICONT  | 4,167,890.66       | 132,000.00   | 132,000.00  | 162,137.02           |                             | 11,582.41             |                          | 4,341,610.09       |
| JIB2QUITD35  | 6,871,180.25       |              |             | 238,584.62           |                             |                       |                          | 7,109,764.87       |
| JIB3QUITD510 | 14,564,154.15      | 400,000.00   | 400,000.00  | 558,091.04           |                             | 34,887.13             |                          | 15,157,132.32      |
| JIB4QUITD10P | 4,778,910.67       | 115,000.00   | 115,000.00  | 190,897.03           |                             | 10,156.39             |                          | 4,979,964.09       |
| Total        | 35,097,043.08      | 647,090.79   | 647,000.00  | 1,301,636.90         | 0.00                        | 56,625.93             | 0.00                     | 36,455,396.70      |

### Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIBQUICASH   | 4,839,107.75       | 90.79        |             | 151,927.19        |                             | 64,764.53                 | 5,055,890.26       |
| JIB1QUICONT  | 4,168,305.68       | 132,000.00   | 132,000.00  | 162,137.02        |                             | 264,274.98                | 4,594,717.68       |
| JIB2QUITD35  | 6,619,317.39       |              |             | 238,584.62        |                             | 108,566.92                | 6,966,468.93       |
| JIB3QUITD510 | 14,403,184.96      | 400,000.00   | 400,000.00  | 558,091.04        |                             | 776,523.53                | 15,737,799.53      |
| JIB4QUITD10P | 4,859,729.74       | 115,000.00   | 115,000.00  | 190,897.03        |                             | 377,601.88                | 5,428,228.65       |
| Total        | 34,889,645.52      | 647,090.79   | 647,000.00  | 1,301,636.90      | 0.00                        | 1,591,731.84              | 37,783,105.05      |



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

### **Book Value Summary by Account for CAN Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1QUICONT  | 240,000.00         | 7,000.00     |             | 7,719.70          |                             |                       |                          | 254,719.70         |
| JIB2QUITD35  | 1,958,600.00       |              |             | 62,449.40         |                             |                       |                          | 2,021,049.40       |
| JIB3QUITD510 | 1,046,250.00       |              |             | 32,699.63         |                             |                       |                          | 1,078,949.63       |
| JIB4QUITD10P | 172,500.00         | 10,000.00    |             | 5,703.84          |                             |                       |                          | 188,203.84         |
| JIBQUICASH   | 4,714,907.35       | 90.79        |             | 151,927.19        |                             |                       |                          | 4,866,925.33       |
| Total        | 8,132,257.35       | 17,090.79    | 0.00        | 260,499.76        | 0.00                        | 0.00                  | 0.00                     | 8,409,847.90       |

### Market Value Summary by Account for CAN Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1QUICONT  | 238,921.83   | 7,000.00     |             | 7,719.70   |                      | 3,257.28     | 256,898.81   |
| JIB2QUITD35  | 1,989,143.94 |              |             | 62,449.40  |                      | 26,620.87    | 2,078,214.21 |
| JIB3QUITD510 | 1,041,551.64 |              |             | 32,699.63  |                      | 13,939.07    | 1,088,190.34 |
| JIB4QUITD10P | 171,725.78   | 10,000.00    |             | 5,703.84   |                      | 2,384.67     | 189,814.29   |
| JIBQUICASH   | 4,839,107.75 | 90.79        |             | 151,927.19 |                      | 64,764.53    | 5,055,890.26 |
| Total        | 8,280,450.94 | 17,090.79    | 0.00        | 260,499.76 | 0.00                 | 110,966.42   | 8,669,007.91 |



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

### **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1QUICONT  | 751,838.17         |              | 42,000.00   | 78,552.97            |                             | 3,907.40              |                          | 792,298.54         |
| JIB2QUITD35  | 204,249.34         |              |             | 22,479.10            |                             |                       |                          | 226,728.44         |
| JIB3QUITD510 | 2,185,029.65       |              | 100,000.00  | 230,496.87           |                             | 9,302.87              |                          | 2,324,829.39       |
| JIB4QUITD10P | 1,080,767.36       |              | 45,000.00   | 114,454.71           |                             | 4,187.07              |                          | 1,154,409.14       |
| Total        | 4,221,884.52       | 0.00         | 187,000.00  | 445,983.65           | 0.00                        | 17,397.34             | 0.00                     | 4,498,265.51       |

### Market Value Summary by Account for CAN Equity Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1QUICONT  | 781,671.36   |              | 42,000.00   | 78,552.97  |                      | 79,062.60    | 897,286.93   |
| JIB2QUITD35  | 212,353.53   |              |             | 22,479.10  |                      | 21,938.99    | 256,771.62   |
| JIB3QUITD510 | 2,271,733.36 |              | 100,000.00  | 230,496.87 |                      | 230,668.34   | 2,632,898.57 |
| JIB4QUITD10P | 1,123,653.00 |              | 45,000.00   | 114,454.71 |                      | 114,274.58   | 1,307,382.29 |
| Total        | 4,389,411.25 | 0.00         | 187,000.00  | 445,983.65 | 0.00                 | 445,944.51   | 5,094,339.41 |



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

### **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1QUICONT  | 244,330.13         | 15,000.00    |             | 7,474.99          |                             |                          |                          | 266,805.12         |
| JIB2QUITD35  | 696,951.72         |              |             | 20,035.41         |                             |                          |                          | 716,987.13         |
| JIB3QUITD510 | 1,065,126.71       |              |             | 30,619.42         |                             |                          |                          | 1,095,746.13       |
| JIB4QUITD10P | 175,612.29         | 15,000.00    |             | 5,499.55          |                             |                          |                          | 196,111.84         |
| Total        | 2,182,020.85       | 30,000.00    | 0.00        | 63,629.37         | 0.00                        | 0.00                     | 0.00                     | 2,275,650.22       |

### Market Value Summary by Account for Corp Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1QUICONT  | 236,945.60   | 15,000.00    |             | 7,474.99   |                      | 4,421.94     | 263,842.53   |
| JIB2QUITD35  | 675,887.58   |              |             | 20,035.41  |                      | 11,260.66    | 707,183.65   |
| JIB3QUITD510 | 1,032,935.34 |              |             | 30,619.42  |                      | 17,208.97    | 1,080,763.73 |
| JIB4QUITD10P | 170,304.99   | 15,000.00    |             | 5,499.55   |                      | 3,311.48     | 194,116.02   |
| Total        | 2,116,073.51 | 30,000.00    | 0.00        | 63,629.37  | 0.00                 | 36,203.05    | 2,245,905.93 |



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

### **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1QUICONT  | 1,202,532.06       | 110,000.00   |             | 47,572.46         |                             |                       |                          | 1,360,104.52       |
| JIB2QUITD35  | 3,541,615.82       |              |             | 127,682.76        |                             |                       |                          | 3,669,298.58       |
| JIB3QUITD510 | 5,242,288.41       | 400,000.00   |             | 204,220.40        |                             |                       |                          | 5,846,508.81       |
| JIB4QUITD10P | 864,319.96         | 90,000.00    |             | 34,628.13         |                             |                       |                          | 988,948.09         |
| Total        | 10,850,756.25      | 600,000.00   | 0.00        | 414,103.75        | 0.00                        | 0.00                  | 0.00                     | 11,864,860.00      |

### Market Value Summary by Account for GLB Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1QUICONT  | 1,099,383.77 | 110,000.00   |             | 47,572.46  |                      | 1,282.73     | 1,258,238.96  |
| JIB2QUITD35  | 3,249,840.36 |              |             | 127,682.76 |                      | (455.48)     | 3,377,067.64  |
| JIB3QUITD510 | 4,792,630.41 | 400,000.00   |             | 204,220.40 |                      | 4,553.34     | 5,401,404.15  |
| JIB4QUITD10P | 790,182.82   | 90,000.00    |             | 34,628.13  |                      | 1,064.43     | 915,875.38    |
| Total        | 9,932,037.36 | 600,000.00   | 0.00        | 414,103.75 | 0.00                 | 6,445.02     | 10,952,586.13 |



### Quinte West Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

### Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1QUICONT  | 1,729,190.30       |              | 90,000.00   | 20,816.90         |                             | 7,675.01              |                          | 1,667,682.21       |
| JIB2QUITD35  | 469,763.37         |              |             | 5,937.95          |                             |                       |                          | 475,701.32         |
| JIB3QUITD510 | 5,025,459.38       |              | 300,000.00  | 60,054.72         |                             | 25,584.26             |                          | 4,811,098.36       |
| JIB4QUITD10P | 2,485,711.06       |              | 70,000.00   | 30,610.80         |                             | 5,969.32              |                          | 2,452,291.18       |
| Total        | 9,710,124.11       | 0.00         | 460,000.00  | 117,420.37        | 0.00                        | 39,228.59             | 0.00                     | 9,406,773.07       |

### Market Value Summary by Account for GLB Equity Fund

|              | Opening       |              |             | Reinvested | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1QUICONT  | 1,811,383.12  |              | 90,000.00   | 20,816.90  |                      | 176,250.43   | 1,918,450.45  |
| JIB2QUITD35  | 492,091.98    |              |             | 5,937.95   |                      | 49,201.88    | 547,231.81    |
| JIB3QUITD510 | 5,264,334.21  |              | 300,000.00  | 60,054.72  |                      | 510,153.81   | 5,534,542.74  |
| JIB4QUITD10P | 2,603,863.15  |              | 70,000.00   | 30,610.80  |                      | 256,566.72   | 2,821,040.67  |
| Total        | 10,171,672.46 | 0.00         | 460,000.00  | 117,420.37 | 0.00                 | 992,172.84   | 10,821,265.67 |



### APPENDIX



ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



### **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> </u> | llocation       | <u>1</u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity   | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |          |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%      | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%      | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%      | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%      | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%      | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%      | 25%             |          |



### **Glossary and Definitions for Quarterly Reports**

### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



### Attachment 11

### **QUARTERLY**

## INVESTMENT REPORT

For The Period Ended December 31, 2024

### **Thunder Bay Prudent Investor Portfolio**

500 Donald St. E., P.O. Box 80 Keri Greave Thunder Bay ON City Treasu

7F 5K4 keri areaves@thunderbay.co

(807) 625-2230

**Relationship Manager** 

### **ONE Investment**

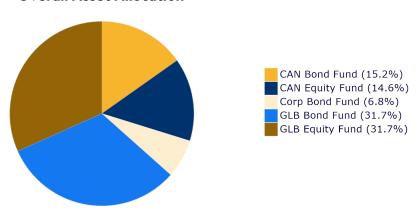
55 University Ave Suite 800 Marie Wong Takishita, Client Service Represe

oronto, Ontario 416-971-985



|                                | Ti      | Time-Weighted Rate of Return in CAD for Consolidated Holdings |        |         |         |         |           | Inception  |
|--------------------------------|---------|---------------------------------------------------------------|--------|---------|---------|---------|-----------|------------|
|                                | Quarter | Year to date                                                  | 1 Year | 2 Years | 3 Years | 5 Years | Inception | Date       |
| Consolidated Portfolio Returns | 0.7%    | 8.5%                                                          | 8.5%   | 9.7%    | =       | -       | 5.6%      | 04/01/2022 |

### **Overall Asset Allocation**



### **Consolidated Portfolio Activity for Quarter**

|                 | Starting       |              |             | Change in      |              | Ending         |
|-----------------|----------------|--------------|-------------|----------------|--------------|----------------|
| Portfolio       | Balance        | Contribution | Withdrawals | Market Value   | Income       | Balance        |
| CAN Bond Fund   | 19,632,509.24  | 65,000.00    | -           | (488,087.55)   | 595,117.40   | 19,804,539.09  |
| CAN Equity Fund | 18,743,468.23  | -            | 400,000.00  | (1,048,348.83) | 1,659,369.32 | 18,954,488.72  |
| Corp Bond Fund  | 8,766,162.75   | 60,000.00    | -           | (237,582.49)   | 250,420.27   | 8,839,000.53   |
| GLB Bond Fund   | 41,546,692.19  | 218,808.29   | -           | (2,027,404.98) | 1,561,486.08 | 41,299,581.58  |
| GLB Equity Fund | 40,524,886.17  | 70,000.00    | -           | 199,052.07     | 447,506.40   | 41,241,444.64  |
| Total           | 129,213,718.58 | 413,808.29   | 400,000.00  | (3,602,371.78) | 4,513,899.47 | 130,139,054.56 |



### Thunder Bay Prudent Investor Portfolio Performance History At December 31, 2024

### Performance by Fund

### % Annualized Returns

|                                   |         | Year to |        |         |         |         | Since   | Inception |            |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | -       | -       | -       | 10.9      | 04/01/2022 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | -       | -       | -       | 8.8       | 04/01/2022 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | -       | -       | -       | 2.7       | 04/01/2022 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | -       | -       | -       | 2.3       | 04/01/2022 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | -       | _       | =       | 2.0       | 04/01/2022 |

### Performance by Outcome

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1THUCONT  | 1.0     | 10.2    | 10.2   | 11.5    | -       | -       | -       | 6.6       | 04/01/2022 |
| JIB2THUTD35  | -0.1    | 5.2     | 5.2    | 6.2     | =       | =       | -       | 3.5       | 04/01/2022 |
| JIB3THUTD510 | 0.8     | 9.2     | 9.2    | 10.4    | =       | =       | -       | 5.8       | 04/01/2022 |
| JIB4THUTD10P | 1.4     | 11.6    | 11.6   | 13.1    | =       | =       | -       | 7.7       | 04/01/2022 |
| JIBTHUCASH   | 0.5     | 4.4     | 4.4    | 5.7     | -       | -       | -       | 4.8       | 04/04/2022 |



### Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



## Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



### Thunder Bay Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value   | % Weight |
|-----------------|------------|------------------|-------------------|----------|----------------|----------|
| CAN Equity Fund | 12,743.652 | 1,297.15         | 16,530,446.55     | 1,487.36 | 18,954,488.72  | 14.56%   |
| GLB Equity Fund | 30,545.684 | 1,118.46         | 34,164,233.63     | 1,350.15 | 41,241,444.64  | 31.69%   |
| Corp Bond Fund  | 9,471.248  | 908.77           | 8,607,210.87      | 933.24   | 8,839,000.53   | 6.79%    |
| CAN Bond Fund   | 20,337.251 | 939.68           | 19,110,528.13     | 973.80   | 19,804,539.09  | 15.22%   |
| GLB Bond Fund   | 47,579.308 | 914.54           | 43,513,310.83     | 868.01   | 41,299,581.58  | 31.73%   |
|                 |            |                  |                   |          | 130.139.054.56 | 100.00%  |



**Account Name: Thunder Bay - Contingency Outcome** 

Account Number: 570050567

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,698.01 | 908.63    | 1,542,887.07  | 933.24   | 1,584,668.76  | 5.4%   | (42,737.24)                 | 44,895.71          |
| CAN Equity Fund | 3,915.79 | 1,297.32  | 5,080,069.28  | 1,487.36 | 5,824,221.68  | 20.0%  | (322,079.63)                | 509,881.03         |
| CAN Bond Fund   | 1,596.93 | 942.25    | 1,504,730.29  | 973.80   | 1,555,107.97  | 5.3%   | (38,353.67)                 | 46,730.29          |
| GLB Bond Fund   | 8,817.70 | 912.61    | 8,047,195.51  | 868.01   | 7,653,903.76  | 26.2%  | (375,927.90)                | 289,384.65         |
| GLB Equity Fund | 9,252.93 | 1,117.92  | 10,344,106.75 | 1,350.15 | 12,492,903.51 | 42.9%  | 60,172.09                   | 135,559.12         |
|                 |          |           | 26,518,988.90 | -        | 29,110,805.68 | 100.0% | (718,926.35)                | 1,026,450.80       |

### Thunder Bay Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.0     | 10.2            | 10.2     | 11.5          | -       | -       | -       | 6.6                | 04/01/2022        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 10.2            | 12.9     | -             | -       | -       | -       |                    |                   |



Account Name: Thunder Bay - Target Date 3 to 5 Year Outcome

**Account Number: 570050575** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 3,807.48  | 908.66    | 3,459,732.59  | 933.24   | 3,553,316.76  | 10.2%  | (95,829.83)                 | 100,670.03         |
| CAN Equity Fund | 843.31    | 1,297.32  | 1,094,061.45  | 1,487.36 | 1,254,323.45  | 3.6%   | (69,364.55)                 | 109,809.68         |
| CAN Bond Fund   | 10,922.33 | 938.98    | 10,255,921.76 | 973.80   | 10,636,238.40 | 30.8%  | (262,320.34)                | 319,614.12         |
| GLB Bond Fund   | 18,791.43 | 916.52    | 17,222,835.34 | 868.01   | 16,311,255.25 | 47.2%  | (801,546.38)                | 616,708.37         |
| GLB Equity Fund | 2,053.18  | 1,118.15  | 2,295,774.76  | 1,350.15 | 2,772,116.41  | 8.0%   | 13,351.97                   | 30,079.93          |
|                 |           |           | 34,328,325.90 | -        | 34,527,250.27 | 100.0% | (1,215,709.13)              | 1,176,882.13       |

### Thunder Bay Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | , , , , , , , , , , , , , , , , , , , , |               |         |         |         |                    |                   |
|--------------------|---------|-----------------|-----------------------------------------|---------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year                                  | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | -0.1    | 5.2             | 5.2                                     | 6.2           | -       | -       | -       | 3.5                | 04/01/2022        |
|                    |         |                 | % Calend                                | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023                                    | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 5.2             | 7.3                                     | -             | -       | -       | -       |                    |                   |



Account Name: Thunder Bay - Target Date 5 to 10 Year Outcome

**Account Number: 570050583** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 3,185.95  | 908.22    | 2,893,576.27  | 933.24   | 2,973,281.29  | 7.0%   | (80,187.16)                 | 84,236.89          |
| CAN Equity Fund | 4,847.74  | 1,297.32  | 6,289,111.87  | 1,487.36 | 7,210,370.47  | 17.0%  | (398,734.33)                | 631,231.37         |
| CAN Bond Fund   | 2,965.50  | 942.25    | 2,794,277.94  | 973.80   | 2,887,828.81  | 6.8%   | (71,222.26)                 | 86,777.94          |
| GLB Bond Fund   | 16,026.23 | 913.81    | 14,645,067.06 | 868.01   | 13,911,018.52 | 32.9%  | (683,597.24)                | 525,958.40         |
| GLB Equity Fund | 11,315.98 | 1,118.15  | 12,653,022.29 | 1,350.15 | 15,278,344.61 | 36.1%  | 73,586.75                   | 165,783.65         |
|                 |           |           | 39,275,055.43 | _        | 42,260,843.70 | 100.0% | (1,160,154.24)              | 1,493,988.25       |

### Thunder Bay Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|---------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 0.8     | 9.2             | 9.2      | 10.4          | -       | -       | -       | 5.8                | 04/01/2022        |
|                    |         |                 | % Calend | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 9.2             | 11.7     | -             | -       | -       | -       | •                  |                   |



Account Name: Thunder Bay - Target Date 10 Year Plus Outcome

**Account Number: 570050591** 

## For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 779.78   | 911.80    | 711,014.94    | 933.24   | 727,733.72    | 3.6%   | (18,828.26)                 | 20,617.64          |
| CAN Equity Fund | 3,136.80 | 1,296.60  | 4,067,203.95  | 1,487.36 | 4,665,573.12  | 23.0%  | (258,170.32)                | 408,447.24         |
| CAN Bond Fund   | 745.18   | 946.82    | 705,555.91    | 973.80   | 725,664.72    | 3.5%   | (17,547.21)                 | 21,805.91          |
| GLB Bond Fund   | 3,943.94 | 912.33    | 3,598,212.92  | 868.01   | 3,423,404.05  | 16.9%  | (166,333.46)                | 129,434.66         |
| GLB Equity Fund | 7,923.58 | 1,119.61  | 8,871,329.83  | 1,350.15 | 10,698,080.11 | 52.8%  | 51,941.26                   | 116,083.70         |
|                 |          |           | 17,953,317.55 | _        | 20,240,455.72 | 100.0% | (408,937.99)                | 696,389.15         |

### Thunder Bay Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.4     | 11.6            | 11.6     | 13.1         | -       | -       | -       | 7.7                | 04/01/2022        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 11.6            | 14.6     | -            | -       | -       | -       | •                  |                   |



**Account Name: Thunder Bay - Cash Outcome** 

**Account Number: 570050799** 

## For the Quarter Ending December 31, 2024

| Holdings      | Quantity | Unit Cost | Book Value   | Price  | Market Value | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|---------------|----------|-----------|--------------|--------|--------------|--------|-----------------------------|--------------------|
| CAN Bond Fund | 4,107.28 | 937.36    | 3,850,042.23 | 973.80 | 3,999,699.19 | 100.0% | (98,644.07)                 | 120,189.14         |
|               |          |           | 3,850,042.23 |        | 3,999,699.19 | 100.0% | (98,644.07)                 | 120,189.14         |

# Thunder Bay Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | , , , , , , , , , |              |         |         |         |                    |                   |
|--------------------|---------|-----------------|-------------------|--------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year            | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.5     | 4.4             | 4.4               | 5.7          | -       | -       | -       | 4.8                | 04/04/2022        |
|                    |         |                 | % Calend          | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023              | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 4.4             | 6.9               | -            | -       | -       | -       | •                  |                   |



### TRANSACTION SUMMARY

**Account Name: Thunder Bay - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | GLB Bond Fund   | 10/28/2024    | 10/28/2024         | 15.34    | 13,808.29             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 47.98    | 46,730.29             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 48.10    | 44,895.71             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 333.38   | 289,384.65            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 342.80   | 509,881.03            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 100.40   | 135,559.12            |



### TRANSACTION SUMMARY

Account Name: Thunder Bay - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 328.21   | 319,614.12            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 107.87   | 100,670.03            |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 710.48   | 616,708.37            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 73.82    | 109,809.68            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 22.27    | 30,079.93             |



### TRANSACTION SUMMARY

Account Name: Thunder Bay - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 89.11    | 86,777.94             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 90.26    | 84,236.89             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 605.93   | 525,958.40            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 424.39   | 631,231.37            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 122.78   | 165,783.65            |



### TRANSACTION SUMMARY

Account Name: Thunder Bay - Target Date 10 Year Plus Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | CAN Bond Fund   | 10/08/2024    | 10/08/2024         | 65.44    | 65,000.00             |
| Buy                      | Corp Bond Fund  | 10/08/2024    | 10/08/2024         | 63.38    | 60,000.00             |
| Buy                      | GLB Bond Fund   | 10/08/2024    | 10/08/2024         | 226.77   | 205,000.00            |
| Buy                      | GLB Equity Fund | 10/08/2024    | 10/08/2024         | 52.40    | 70,000.00             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 22.39    | 21,805.91             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 22.09    | 20,617.64             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 149.11   | 129,434.66            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 274.61   | 408,447.24            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 85.97    | 116,083.70            |
| Sell                     | CAN Equity Fund | 10/08/2024    | 10/08/2024         | 253.66   | 400,000.00            |



### TRANSACTION SUMMARY

**Account Name: Thunder Bay - Cash Outcome** 

| TRANSACTION TYPE         | SECURITY      | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|---------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund | 12/31/2024    | 12/31/2024         | 123.42   | 120,189.14            |



# Thunder Bay Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# YEAR-END

# TRANSACTION REPORT

For The Period Ended December 31, 2024

### **Thunder Bay Prudent Investor Portfolio**

500 Donald St. E., P.O. Box 80 Keri Gred Thunder Bay ON City Tred

7F 5K4 keri areaves@thunderbay.c

(807) 625-2230

**Relationship Manager** 

### **ONE Investment**

55 University Ave Suite 800 Marie Wong Takishita Client Service Re

oronto, Ontario 416-971-985



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

|                 | Opening        |              |             | Reinvested   | Reinvested           | Realized     | <b>Cost Basis</b> | Closing        |
|-----------------|----------------|--------------|-------------|--------------|----------------------|--------------|-------------------|----------------|
| Security        | Balance        | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Gains/(Loss) | Adjustment        | Balance        |
| CAN Bond Fund   | 18,450,410.73  | 65,000.00    |             | 595,117.40   |                      |              |                   | 19,110,528.13  |
| CAN Equity Fund | 15,195,342.85  |              | 400,000.00  | 1,659,369.32 |                      | 75,734.38    |                   | 16,530,446.55  |
| Corp Bond Fund  | 8,284,244.56   | 72,546.04    |             | 250,420.27   |                      |              |                   | 8,607,210.87   |
| GLB Bond Fund   | 41,708,945.16  | 242,879.59   |             | 1,561,486.08 |                      |              |                   | 43,513,310.83  |
| GLB Equity Fund | 33,646,727.23  | 70,000.00    |             | 447,506.40   |                      |              |                   | 34,164,233.63  |
| Total           | 117,285,670.53 | 450,425.63   | 400,000.00  | 4,513,899.47 | 0.00                 | 75,734.38    | 0.00              | 121,925,730.01 |

# Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 18,892,846.83      | 65,000.00    |             | 595,117.40        |                             | 251,574.86                | 19,804,539.09      |
| CAN Equity Fund | 16,017,548.71      |              | 400,000.00  | 1,659,369.32      |                             | 1,677,570.69              | 18,954,488.72      |
| Corp Bond Fund  | 8,376,922.40       | 72,546.04    |             | 250,420.27        |                             | 139,111.82                | 8,839,000.53       |
| GLB Bond Fund   | 39,509,538.62      | 242,879.59   |             | 1,561,486.08      |                             | (14,322.71)               | 41,299,581.58      |
| GLB Equity Fund | 37,021,574.76      | 70,000.00    |             | 447,506.40        |                             | 3,702,363.48              | 41,241,444.64      |
| Total           | 119,818,431.32     | 450,425.63   | 400,000.00  | 4,513,899.47      | 0.00                        | 5,756,298.14              | 130,139,054.56     |



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

# **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIBTHUCASH   | 3,729,853.09       |              |             | 120,189.14           |                             |                       |                          | 3,850,042.23       |
| JIB1THUCONT  | 25,442,112.47      | 50,425.63    |             | 1,026,450.80         |                             |                       |                          | 26,518,988.90      |
| JIB2THUTD35  | 33,151,443.77      |              |             | 1,176,882.13         |                             |                       |                          | 34,328,325.90      |
| JIB3THUTD510 | 37,781,067.18      |              |             | 1,493,988.25         |                             |                       |                          | 39,275,055.43      |
| JIB4THUTD10P | 17,181,194.02      | 400,000.00   | 400,000.00  | 696,389.15           |                             | 75,734.38             |                          | 17,953,317.55      |
| Total        | 117,285,670.53     | 450,425.63   | 400,000.00  | 4,513,899.47         | 0.00                        | 75,734.38             | 0.00                     | 121,925,730.01     |

# Market Value Summary by Account

|              | Opening        |              |             | Reinvested   | Reinvested           | Change in    | Closing        |
|--------------|----------------|--------------|-------------|--------------|----------------------|--------------|----------------|
| Account      | Balance        | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Market Value | Balance        |
| JIBTHUCASH   | 3,828,275.62   |              |             | 120,189.14   |                      | 51,234.43    | 3,999,699.19   |
| JIB1THUCONT  | 26,369,364.45  | 50,425.63    |             | 1,026,450.80 |                      | 1,664,564.80 | 29,110,805.68  |
| JIB2THUTD35  | 32,803,326.95  |              |             | 1,176,882.13 |                      | 547,041.19   | 34,527,250.27  |
| JIB3THUTD510 | 38,694,635.62  |              |             | 1,493,988.25 |                      | 2,072,219.83 | 42,260,843.70  |
| JIB4THUTD10P | 18,122,828.68  | 400,000.00   | 400,000.00  | 696,389.15   |                      | 1,421,237.89 | 20,240,455.72  |
| Total        | 119,818,431.32 | 450,425.63   | 400,000.00  | 4,513,899.47 | 0.00                 | 5,756,298.14 | 130,139,054.56 |



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

### **Book Value Summary by Account for CAN Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1THUCONT  | 1,458,000.00       |              |             | 46,730.29         |                             |                       |                          | 1,504,730.29       |
| JIB2THUTD35  | 9,936,307.64       |              |             | 319,614.12        |                             |                       |                          | 10,255,921.76      |
| JIB3THUTD510 | 2,707,500.00       |              |             | 86,777.94         |                             |                       |                          | 2,794,277.94       |
| JIB4THUTD10P | 618,750.00         | 65,000.00    |             | 21,805.91         |                             |                       |                          | 705,555.91         |
| JIBTHUCASH   | 3,729,853.09       |              |             | 120,189.14        |                             |                       |                          | 3,850,042.23       |
| Total        | 18,450,410.73      | 65,000.00    | 0.00        | 595,117.40        | 0.00                        | 0.00                  | 0.00                     | 19,110,528.13      |

### Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1THUCONT  | 1,488,457.65       |              |             | 46,730.29         |                             | 19,920.03                 | 1,555,107.97       |
| JIB2THUTD35  | 10,180,378.77      |              |             | 319,614.12        |                             | 136,245.51                | 10,636,238.40      |
| JIB3THUTD510 | 2,764,059.12       |              |             | 86,777.94         |                             | 36,991.75                 | 2,887,828.81       |
| JIB4THUTD10P | 631,675.67         | 65,000.00    |             | 21,805.91         |                             | 7,183.14                  | 725,664.72         |
| JIBTHUCASH   | 3,828,275.62       |              |             | 120,189.14        |                             | 51,234.43                 | 3,999,699.19       |
| Total        | 18.892.846.83      | 65,000.00    | 0.00        | 595.117.40        | 0.00                        | 251.574.86                | 19.804.539.09      |



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

### **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1THUCONT  | 4,570,188.25       |              |             | 509,881.03        |                             |                          |                          | 5,080,069.28       |
| JIB2THUTD35  | 984,251.77         |              |             | 109,809.68        |                             |                          |                          | 1,094,061.45       |
| JIB3THUTD510 | 5,657,880.50       |              |             | 631,231.37        |                             |                          |                          | 6,289,111.87       |
| JIB4THUTD10P | 3,983,022.33       |              | 400,000.00  | 408,447.24        |                             | 75,734.38                |                          | 4,067,203.95       |
| Total        | 15,195,342.85      | 0.00         | 400,000.00  | 1,659,369.32      | 0.00                        | 75,734.38                | 0.00                     | 16,530,446.55      |

### Market Value Summary by Account for CAN Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIB1THUCONT  | 4,816,698.56       |              |             | 509,881.03           |                             | 497,642.09                | 5,824,221.68       |
| JIB2THUTD35  | 1,037,340.31       |              |             | 109,809.68           |                             | 107.173.46                | 1,254,323.45       |
| JIB3THUTD510 | 5,963,060.10       |              |             | 631,231.37           |                             | 616,079.00                | 7,210,370.47       |
| JIB4THUTD10P | 4,200,449.74       |              | 400,000.00  | 408,447.24           |                             | 456,676.14                | 4,665,573.12       |
| Total        | 16,017,548.71      | 0.00         | 400,000.00  | 1,659,369.32         | 0.00                        | 1,677,570.69              | 18,954,488.72      |



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

### **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1THUCONT  | 1,485,445.32       | 12,546.04    |             | 44,895.71         |                             |                       |                          | 1,542,887.07       |
| JIB2THUTD35  | 3,359,062.56       |              |             | 100,670.03        |                             |                       |                          | 3,459,732.59       |
| JIB3THUTD510 | 2,809,339.38       |              |             | 84,236.89         |                             |                       |                          | 2,893,576.27       |
| JIB4THUTD10P | 630,397.30         | 60,000.00    |             | 20,617.64         |                             |                       |                          | 711,014.94         |
| Total        | 8,284,244.56       | 72,546.04    | 0.00        | 250,420.27        | 0.00                        | 0.00                  | 0.00                     | 8,607,210.87       |

### Market Value Summary by Account for Corp Bond Fund

|              | Opening      |              |             | Reinvested | Reinvested           | Change in    | Closing      |
|--------------|--------------|--------------|-------------|------------|----------------------|--------------|--------------|
| Account      | Balance      | Contribution | Withdrawals | Income     | <b>Capital Gains</b> | Market Value | Balance      |
| JIB1THUCONT  | 1,501,809.93 | 12,546.04    |             | 44,895.71  |                      | 25,417.08    | 1,584,668.76 |
| JIB2THUTD35  | 3,396,068.45 |              |             | 100,670.03 |                      | 56,578.28    | 3,553,316.76 |
| JIB3THUTD510 | 2,841,702.19 |              |             | 84,236.89  |                      | 47,342.21    | 2,973,281.29 |
| JIB4THUTD10P | 637,341.83   | 60,000.00    |             | 20,617.64  |                      | 9,774.25     | 727,733.72   |
| Total        | 8,376,922.40 | 72,546.04    | 0.00        | 250,420.27 | 0.00                 | 139,111.82   | 8,839,000.53 |



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

# **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1THUCONT  | 7,719,931.27       | 37,879.59    |             | 289,384.65           |                             |                          |                          | 8,047,195.51       |
| JIB2THUTD35  | 16,606,126.97      |              |             | 616,708.37           |                             |                          |                          | 17,222,835.34      |
| JIB3THUTD510 | 14,119,108.66      |              |             | 525,958.40           |                             |                          |                          | 14,645,067.06      |
| JIB4THUTD10P | 3,263,778.26       | 205,000.00   |             | 129,434.66           |                             |                          |                          | 3,598,212.92       |
| Total        | 41,708,945.16      | 242,879.59   | 0.00        | 1,561,486.08         | 0.00                        | 0.00                     | 0.00                     | 43,513,310.83      |

# Market Value Summary by Account for GLB Bond Fund

|              | Opening       |              |             | Reinvested   | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|--------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1THUCONT  | 7,328,296.83  | 37,879.59    |             | 289,384.65   |                      | (1,657.31)   | 7,653,903.76  |
| JIB2THUTD35  | 15,696,745.31 |              |             | 616,708.37   |                      | (2,198.43)   | 16,311,255.25 |
| JIB3THUTD510 | 13,386,935.20 |              |             | 525,958.40   |                      | (1,875.08)   | 13,911,018.52 |
| JIB4THUTD10P | 3,097,561.28  | 205,000.00   |             | 129,434.66   |                      | (8,591.89)   | 3,423,404.05  |
| Total        | 39,509,538.62 | 242,879.59   | 0.00        | 1,561,486.08 | 0.00                 | (14,322.71)  | 41,299,581.58 |



# Thunder Bay Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

### Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1THUCONT  | 10,208,547.63      |              |             | 135,559.12        |                             |                       |                          | 10,344,106.75      |
| JIB2THUTD35  | 2,265,694.83       |              |             | 30,079.93         |                             |                       |                          | 2,295,774.76       |
| JIB3THUTD510 | 12,487,238.64      |              |             | 165,783.65        |                             |                       |                          | 12,653,022.29      |
| JIB4THUTD10P | 8,685,246.13       | 70,000.00    |             | 116,083.70        |                             |                       |                          | 8,871,329.83       |
| Total        | 33,646,727.23      | 70,000.00    | 0.00        | 447,506.40        | 0.00                        | 0.00                  | 0.00                     | 34,164,233.63      |

# Market Value Summary by Account for GLB Equity Fund

|              | Opening       |              |             | Reinvested | Reinvested    | Change in    | Closing       |
|--------------|---------------|--------------|-------------|------------|---------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income     | Capital Gains | Market Value | Balance       |
| JIB1THUCONT  | 11,234,101.48 |              |             | 135,559.12 |               | 1,123,242.91 | 12,492,903.51 |
| JIB2THUTD35  | 2,492,794.11  |              |             | 30,079.93  |               | 249,242.37   | 2,772,116.41  |
| JIB3THUTD510 | 13,738,879.01 |              |             | 165,783.65 |               | 1,373,681.95 | 15,278,344.61 |
| JIB4THUTD10P | 9,555,800.16  | 70,000.00    |             | 116,083.70 |               | 956,196.25   | 10,698,080.11 |
| Total        | 37,021,574.76 | 70,000.00    | 0.00        | 447,506.40 | 0.00          | 3,702,363.48 | 41,241,444.64 |



# APPENDIX



# ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | Allocation      | <u>1</u> |       |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-----------------|----------|-------|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income | Cash     | Total |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                 | 100.0%   | 100%  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%           | 10.0%    | 100%  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%           |          | 100%  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%           |          | 100%  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%           | 20.0%    | 100%  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%           |          | 100%  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%           |          | 100%  |



# **ONE JIB - Outcome Framework - Defined**

|                  |                       |                                                                                                        |                                                                             |                           | <u> P</u> | Allocation      | <u> </u> |
|------------------|-----------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------|-----------|-----------------|----------|
| Outcome Category | Outcome Strategy      | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon     | Equity    | Fixed<br>Income | Cash     |
| Cash             | Cash                  | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                 |           |                 | 100%     |
| Stable Return    | Stable Return         | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual)  | 30%       | 60%             | 10%      |
| Cantingan        | Contingency           | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual)  | 60%       | 40%             |          |
| Contingency      | Asset mgt reserves    | Contributions to generate returns to fund asset management reserves                                    | Higher risk, emphasis on longer-term capital growth; low liquidity          | > 10 years<br>(Perpetual) | 90%       | 10%             |          |
|                  | Target Date 3-5 yrs.  | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years               | 10%       | 70%             | 20%      |
| Target Date      | Target Date 5-10 yrs. | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years              | 50%       | 50%             |          |
|                  | Target Date 10+ yrs.  | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years                | 75%       | 25%             |          |



### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



# Attachment 12

# **QUARTERLY**

# INVESTMENT REPORT

For The Period Ended December 31, 2024

### **Whitby Prudent Investor Portfolio**

Whitby, ON Commissioner of Financial Services/Treasurer

N 2M8 wongf@whitby.ca (905) 668-5803

ONE Investment

**Relationship Manager** 

155 University Ave. Suite 800 Marie Wona Takishita. Client Service Representative

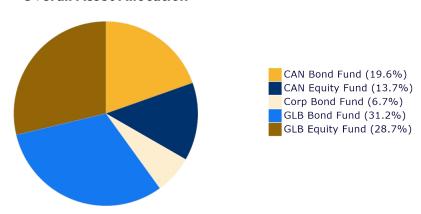
oronto, Ontario 416-971-985

M5H 3B7 one@oneinvestment.co



|                                | Ti      | me-Weighted R | Since  | Inception |         |         |           |            |
|--------------------------------|---------|---------------|--------|-----------|---------|---------|-----------|------------|
|                                | Quarter | Year to date  | 1 Year | 2 Years   | 3 Years | 5 Years | Inception | Date       |
| Consolidated Portfolio Returns | 0.6%    | 8.2%          | 8.2%   | 9.6%      | 3.3%    | -       | 5.2%      | 07/02/2020 |

### **Overall Asset Allocation**



### **Consolidated Portfolio Activity for Quarter**

|                 | Starting       |              |             | Change in      |              | Ending         |
|-----------------|----------------|--------------|-------------|----------------|--------------|----------------|
| Portfolio       | Balance        | Contribution | Withdrawals | Market Value   | Income       | Balance        |
| CAN Bond Fund   | 38,424,297.97  | -            | -           | (952,785.58)   | 1,160,885.96 | 38,632,398.35  |
| CAN Equity Fund | 26,139,392.92  | -            | -           | (1,493,674.19) | 2,364,617.93 | 27,010,336.66  |
| Corp Bond Fund  | 13,280,247.48  | -            | -           | (358,646.55)   | 376,759.70   | 13,298,360.63  |
| GLB Bond Fund   | 62,235,861.99  | 48,062.64    | -           | (3,025,750.91) | 2,328,516.57 | 61,586,690.29  |
| GLB Equity Fund | 55,758,734.83  | -            | -           | 272,834.49     | 614,662.05   | 56,646,231.37  |
| Total           | 195,838,535.19 | 48,062.64    | 0.00        | (5,558,022.74) | 6,845,442.21 | 197,174,017.30 |



# Whitby Prudent Investor Portfolio Performance History At December 31, 2024

# Performance by Fund

### % Annualized Returns

|                                   |         | Year to |        |         |         |         |         | Since     | Inception  |
|-----------------------------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|                                   | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| ONE Canadian Equity Fund          | 3.3     | 20.9    | 20.9   | 19.2    | 9.4     | 12.1    | -       | 14.6      | 07/02/2020 |
| ONE Global Equity Fund            | 1.5     | 11.2    | 11.2   | 14.3    | 5.2     | 9.1     | -       | 9.6       | 07/02/2020 |
| ONE Canadian Corporate Bond Fund  | 0.1     | 4.6     | 4.6    | 5.4     | 0.6     | -0.1    | -       | 0.1       | 07/02/2020 |
| ONE Canadian Government Bond Fund | 0.5     | 4.4     | 4.4    | 3.8     | 1.1     | 0.5     | -       | 0.7       | 07/02/2020 |
| ONE Global Bond Fund              | -1.1    | 3.9     | 3.9    | 5.2     | 0.3     | 0.3     | -       | 1.3       | 07/02/2020 |

# **Performance by Outcome**

|              |         | Year to |        |         |         |         |         | Since     | Inception  |
|--------------|---------|---------|--------|---------|---------|---------|---------|-----------|------------|
|              | Quarter | Date    | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | Inception | Date       |
| JIB1WHICONT  | 1.0     | 10.2    | 10.2   | 11.5    | 4.1     | 6.2     | -       | 7.2       | 07/02/2020 |
| JIB2WHITD35  | -0.1    | 5.2     | 5.2    | 6.2     | 1.9     | 1.9     | -       | 2.5       | 07/02/2020 |
| JIB3WHITD510 | 0.8     | 9.2     | 9.2    | 10.5    | 3.6     | 5.2     | -       | 6.2       | 07/02/2020 |
| JIB4WHIAMR   | 1.8     | 13.1    | 13.1   | 14.7    | 5.9     | 9.1     | -       | 10.2      | 07/02/2020 |
| JIB5WHITD10P | 1.4     | 11.6    | 11.6   | 13.1    | 5.0     | 7.6     | -       | 8.7       | 07/02/2020 |
| JIBWHICASH   | 0.5     | 4.4     | 4.4    | 5.7     | -       | -       | -       | 5.0       | 06/13/2022 |



# Manager Commentary - Canadian Equity For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

Canadian equities emerged as one of the best-performing global equity markets in the fourth quarter of 2024, delivering a total return of close to 4%. This was slightly stronger than U.S. equity markets, where large-cap technology stocks performed well. Canada also outperformed most international equity markets, many of which experienced negative returns in the quarter. The ONE Canadian Equity portfolio produced returns of 3.3% in the quarter, bringing full-year returns to 20.9%.

Concerns persist about the Canadian economy's ability to achieve a soft landing, as tight monetary policy has helped address inflation issues but has also moderated economic activity. This is in contrast to the U.S. economy which has surprised to the upside in recent months. While it was widely anticipated at the start of the quarter that the US Federal Reserve would aggressively cut interest rates, positive economic surprises and strength in labour markets changed the outlook. Fewer cuts are now anticipated, and US bond yields have moved higher. This led to weakness in the Canadian dollar in the quarter.

The Canadian Technology sector was much stronger in the quarter than other sector, rallying over 20%. Shopify explained almost all of this performance as it represents nearly half of the sector by weight, rallying 41% in the quarter. The ONE portfolio holds no Shopify, so it did not benefit from its strength. The portfolio's large holding in Atkinsrealis Group had a strong positive impact on portfolio returns as this stock had returns of 38.8% in the quarter.



# Manager Commentary - Global Equity For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

In the fourth quarter, equity markets had mixed returns, with divergent patterns of returns seen across the global equity markets. Strength in equity returns was experienced in Japanese, Canadian, and US equity markets, but flat or negative returns were seen across other markets. The ONE Global Equity Fund had returns of 1.5% in the fourth quarter of 2024, bringing full-year returns to 11.2%.

The movement of currency markets also significantly impacted returns, as the US dollar strengthened in the quarter compared to other major global currencies. This was in response to economic data that suggested continued strength in the US economy and tight labour markets. This diminished the need for aggressive interest rate cuts in the future, changing the interest rate outlook. The US 10-year bond yield rose in the quarter from about 3.8% to 4.5%, contributing to the strength in the US dollar. As over half of the fund is invested in US-listed stocks, the currency effect had a significant positive impact on fund returns.

In the US market, large-capitalization technology stocks again outperformed the broader equity market with the "Magnificent 7" stocks (Alphabet, Amazon, Apple, Meta Platforms, Microsoft, NVIDIA and Tesla) up almost 16%, while the S&P 500 stocks had returns of 2.4% for the quarter. This theme has persisted for the last two years, leading to very strong returns in a very narrow segment of the market, with the rest of the market experiencing more modest returns. The Fund has limited exposure to the "Magnificent 7" stocks and was able to participate partially in their strength.



### Manager Commentary - Fixed Income For the Quarter Ended December 31, 2024

### **QUARTERLY REVIEW**

Global bond markets had mixed returns in the fourth quarter as fixed-income markets responded to changing circumstances. The US bond markets were up about 3%, while Canadian fixed-income markets were flat in the quarter. Most other global bond markets experienced negative returns in the quarter. This pattern was reflected in the performance of ONE Investment's bond funds. The ONE Canadian Corporate Bond Portfolio produced returns of 0% in the quarter, and the ONE Canadian Government Bond Portfolio had returns of 0.3%. In comparison, the ONE Global Bond Fund had negative returns of 1.1%. For the full 2024 calendar year, the three bond funds had more substantial returns of 4.6%, 4.8%, and 3.9%, respectively.

The Bank of Canada reduced their policy interest rate twice in the quarter, with the rate dropping by 1% in total, ending the year at 3.25%. As the rate cuts were widely anticipated, they had little effect on bond prices in the quarter. The Canadian central bank has lowered interest rates aggressively in the latter half of 2024 as efforts to dampen inflation over the last few years have been successful, providing flexibility for rate cuts. Interest rates were raised aggressively in 2022 and 2023 to dampen economic growth and helping to relieve inflation pressures, but since May 2024, the overnight lending rate has declined from 5.0% to 3.25%.

The Canadian and U.S. economies are tracking very differently, with Canada facing a challenging growth backdrop compared to continued resilience in the U.S. The economic data in the third quarter indicated that the US economy is not showing signs of economic slowdown, and labour markets remain tight. This has affected the interest rate outlook, leading to rising long-term interest rates in the quarter, and the market now expects less aggressive rate cuts by the US Federal Reserve. This has led to weakness in the Canadian dollar in late 2024.



# Whitby Prudent Investor Portfolio Consolidated Portfolio Holdings in CAD As of December 31, 2024

| Security        | Quantity   | <b>Unit Cost</b> | <b>Book Value</b> | Price    | Market Value   | % Weight |
|-----------------|------------|------------------|-------------------|----------|----------------|----------|
| CAN Equity Fund | 18,159.832 | 1,155.41         | 20,982,051.06     | 1,487.36 | 27,010,336.66  | 13.70%   |
| GLB Equity Fund | 41,955.317 | 1,061.44         | 44,533,076.24     | 1,350.15 | 56,646,231.37  | 28.73%   |
| Corp Bond Fund  | 14,249.583 | 966.67           | 13,774,660.43     | 933.24   | 13,298,360.63  | 6.74%    |
| CAN Bond Fund   | 39,671.551 | 949.76           | 37,678,755.48     | 973.80   | 38,632,398.35  | 19.59%   |
| GLB Bond Fund   | 70,951.133 | 958.88           | 68,033,781.65     | 868.01   | 61,586,690.29  | 31.23%   |
|                 |            |                  |                   |          | 197.174.017.30 | 100.00%  |



**Account Name: Whitby - Contingency Outcome** 

**Account Number: 570050112** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 812.07   | 923.32    | 749,804.50    | 933.24   | 757,860.75    | 5.6%   | (20,438.86)                 | 21,471.17          |
| CAN Equity Fund | 1,839.87 | 1,128.23  | 2,075,810.78  | 1,487.36 | 2,736,575.49  | 20.3%  | (151,332.99)                | 239,573.31         |
| CAN Bond Fund   | 762.77   | 953.29    | 727,148.46    | 973.80   | 742,790.08    | 5.5%   | (18,319.22)                 | 22,320.50          |
| GLB Bond Fund   | 4,023.47 | 915.04    | 3,681,673.68  | 868.01   | 3,492,435.59  | 25.9%  | (171,621.19)                | 132,044.68         |
| GLB Equity Fund | 4,248.83 | 1,017.08  | 4,321,402.77  | 1,350.15 | 5,736,584.17  | 42.6%  | 27,630.55                   | 62,247.04          |
|                 |          |           | 11,555,840.19 | _        | 13,466,246.08 | 100.0% | (334,081.71)                | 477,656.70         |

# Whitby Prudent Investor Portfolio Performance History At December 31, 2024

|                    | Quarter | Year<br>to Date | 1 Year   | 2 Years      | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
|--------------------|---------|-----------------|----------|--------------|---------|---------|---------|--------------------|-------------------|
| Return Net of Fees | 1.0     | 10.2            | 10.2     | 11.5         | 4.1     | 6.2     | -       | 7.2                | 07/02/2020        |
|                    |         |                 | % Calend | dar Year Ret | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023     | 2022         | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 10.2            | 12.9     | -9.2         | 12.7    | -       | -       |                    |                   |



Account Name: Whitby - Target Date 3 to 5 Year Outcome

**Account Number: 570050120** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
|                 |           |           |               |          |               |        |                             |                    |
| Corp Bond Fund  | 8,225.97  | 960.94    | 7,904,724.67  | 933.24   | 7,676,852.17  | 10.4%  | (207,038.57)                | 217,495.11         |
| CAN Equity Fund | 1,769.00  | 1,106.20  | 1,956,877.11  | 1,487.36 | 2,631,152.40  | 3.6%   | (145,502.91)                | 230,344.04         |
| CAN Bond Fund   | 22,386.43 | 949.19    | 21,249,172.02 | 973.80   | 21,800,049.88 | 29.8%  | (537,651.91)                | 655,081.57         |
| GLB Bond Fund   | 40,928.15 | 949.49    | 38,861,224.19 | 868.01   | 35,526,274.42 | 48.5%  | (1,745,786.01)              | 1,343,204.47       |
| GLB Equity Fund | 4,090.65  | 1,043.37  | 4,268,105.79  | 1,350.15 | 5,523,025.91  | 7.5%   | 26,601.03                   | 59,929.75          |
|                 |           |           | 74,240,103.78 | _        | 73,157,354.78 | 100.0% | (2,609,378.37)              | 2,506,054.94       |

# Whitby Prudent Investor Portfolio Performance History At December 31, 2024

|         |                 | /0 / 11111                                                        |                                                              |                                                                                                                                                                                                       |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                  |
|---------|-----------------|-------------------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quarter | Year<br>to Date | 1 Year                                                            | 2 Years                                                      | 3 Years                                                                                                                                                                                               | 4 Years                                                                                                                                                                                                                       | 5 Years                                                                                                                                                                                                                                                                     | Since<br>Inception                                                                                                                                                                                                                                                                                                 | Inception<br>Date                                                                                                                                                                                                                                                                                                                                |
| -0.1    | 5.2             | 5.2                                                               | 6.2                                                          | 1.9                                                                                                                                                                                                   | 1.9                                                                                                                                                                                                                           | -                                                                                                                                                                                                                                                                           | 2.5                                                                                                                                                                                                                                                                                                                | 07/02/2020                                                                                                                                                                                                                                                                                                                                       |
|         |                 | % Calend                                                          | dar Year Ret                                                 | urns                                                                                                                                                                                                  |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                  |
|         | 2024            | 2023                                                              | 2022                                                         | 2021                                                                                                                                                                                                  | 2020                                                                                                                                                                                                                          | 2019                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                  |
|         | 5.2             | 7.3                                                               | -6.2                                                         | 2.0                                                                                                                                                                                                   | -                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                  |
|         |                 | Quarter         to Date           -0.1         5.2           2024 | Year Quarter to Date 1 Year -0.1 5.2 5.2  % Calend 2024 2023 | Year         Quarter         to Date         1 Year         2 Years           -0.1         5.2         5.2         6.2           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           -0.1         5.2         5.2         6.2         1.9           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         Year to Date         1 Year         2 Years         3 Years         4 Years           -0.1         5.2         5.2         6.2         1.9         1.9           % Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         Year to Date         1 Year         2 Years         3 Years         4 Years         5 Years           -0.1         5.2         5.2         6.2         1.9         1.9         -           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         Year to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           -0.1         5.2         5.2         6.2         1.9         1.9         -         2.5           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



Account Name: Whitby - Target Date 5 to 10 Year Outcome

**Account Number: 570050138** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 3,750.05  | 988.16    | 3,705,656.36  | 933.24   | 3,499,723.26  | 7.1%   | (94,384.49)                 | 99,151.66          |
| CAN Equity Fund | 5,633.40  | 1,073.50  | 6,047,488.45  | 1,487.36 | 8,378,947.21  | 17.1%  | (463,357.14)                | 733,534.36         |
| CAN Bond Fund   | 3,508.28  | 983.53    | 3,450,521.61  | 973.80   | 3,416,388.36  | 6.9%   | (84,258.26)                 | 102,660.92         |
| GLB Bond Fund   | 18,524.34 | 983.86    | 18,225,489.57 | 868.01   | 16,079,417.84 | 32.8%  | (790,154.37)                | 607,942.91         |
| GLB Equity Fund | 13,019.42 | 1,016.91  | 13,239,628.57 | 1,350.15 | 17,578,256.03 | 35.9%  | 84,664.36                   | 190,739.74         |
|                 |           |           | 44,668,784.56 | -        | 48,952,732.70 | 100.0% | (1,347,489.90)              | 1,734,029.59       |

# Whitby Prudent Investor Portfolio Performance History At December 31, 2024

|         |                 | , , , , , , , , , ,                                              |                                                                                                                                |                                                                                                                                                                                          |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|---------|-----------------|------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quarter | Year<br>to Date | 1 Year                                                           | 2 Years                                                                                                                        | 3 Years                                                                                                                                                                                  | 4 Years                                                                                                                                                                                                                       | 5 Years                                                                                                                                                                                                                                                                | Since<br>Inception                                                                                                                                                                                                                                                                                            | Inception<br>Date                                                                                                                                                                                                                                                                                                                           |
| 0.8     | 9.2             | 9.2                                                              | 10.5                                                                                                                           | 3.6                                                                                                                                                                                      | 5.2                                                                                                                                                                                                                           | -                                                                                                                                                                                                                                                                      | 6.2                                                                                                                                                                                                                                                                                                           | 07/02/2020                                                                                                                                                                                                                                                                                                                                  |
|         |                 | % Calend                                                         | dar Year Reti                                                                                                                  | urns                                                                                                                                                                                     |                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|         | 2024            | 2023                                                             | 2022                                                                                                                           | 2021                                                                                                                                                                                     | 2020                                                                                                                                                                                                                          | 2019                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|         | 9.2             | 11.8                                                             | -8.9                                                                                                                           | 10.5                                                                                                                                                                                     | -                                                                                                                                                                                                                             | -                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                             |
|         | •               | Quarter         to Date           0.8         9.2           2024 | Quarter         to Date         1 Year           0.8         9.2         9.2           % Calendary           2024         2023 | Quarter         to Date         1 Year         2 Years           0.8         9.2         9.2         10.5           % Calendar Year Return 2024           2024         2023         2022 | Quarter         to Date         1 Year         2 Years         3 Years           0.8         9.2         9.2         10.5         3.6           % Calendar Year Returns           2024         2023         2022         2021 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years           0.8         9.2         9.2         10.5         3.6         5.2           " Calendar Year Returns           2024         2023         2022         2021         2020 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years           0.8         9.2         9.2         10.5         3.6         5.2         -           " Calendar Year Returns           2024         2023         2022         2021         2020         2019 | Quarter         to Date         1 Year         2 Years         3 Years         4 Years         5 Years         Inception           0.8         9.2         9.2         10.5         3.6         5.2         -         6.2           % Calendar Year Returns           2024         2023         2022         2021         2020         2019 |



**Account Name: Whitby - Asset Management Reserve Outcome** 

**Account Number: 570050146** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 256.79   | 920.14    | 236,286.67    | 933.24   | 239,650.94    | 1.3%   | (6,463.46)                  | 6,789.63           |
| CAN Equity Fund | 3,476.29 | 1,236.98  | 4,300,136.52  | 1,487.36 | 5,170,526.81  | 29.3%  | (285,930.56)                | 452,653.38         |
| CAN Bond Fund   | 240.78   | 952.89    | 229,446.33    | 973.80   | 234,480.82    | 1.3%   | (5,782.53)                  | 7,046.03           |
| GLB Bond Fund   | 1,271.12 | 924.34    | 1,174,957.34  | 868.01   | 1,103,358.07  | 6.2%   | (54,219.54)                 | 41,716.59          |
| GLB Equity Fund | 8,032.77 | 1,087.55  | 8,736,048.29  | 1,350.15 | 10,845,502.32 | 61.6%  | 52,237.15                   | 117,683.36         |
|                 |          |           | 14,676,875.15 | -        | 17,593,518.96 | 100.0% | (300,158.94)                | 625,888.99         |

### Whitby Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         | Year    |         |              |         |         |         | Since     | Inception  |
|--------------------|---------|---------|---------|--------------|---------|---------|---------|-----------|------------|
|                    | Quarter | to Date | 1 Year  | 2 Years      | 3 Years | 4 Years | 5 Years | Inception | Date       |
| Return Net of Fees | 1.8     | 13.1    | 13.1    | 14.7         | 5.9     | 9.1     | -       | 10.2      | 07/02/2020 |
|                    |         |         | % Calen | dar Year Ret | urns    |         |         |           |            |
|                    |         | 2024    | 2023    | 2022         | 2021    | 2020    | 2019    |           |            |
| Return Net of Fees |         | 13.1    | 16.4    | -9.7         | 19.2    | -       | -       |           |            |



Account Name: Whitby - Target Date 10 Year Plus Outcome

**Account Number: 570050153** 

# For the Quarter Ending December 31, 2024

| Holdings        | Quantity  | Unit Cost | Book Value    | Price    | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|-----------------|-----------|-----------|---------------|----------|---------------|--------|-----------------------------|--------------------|
| Corp Bond Fund  | 1,204.69  | 977.99    | 1,178,188.23  | 933.24   | 1,124,273.51  | 3.4%   | (30,321.17)                 | 31,852.13          |
| CAN Equity Fund | 5,441.24  | 1,213.27  | 6,601,738.20  | 1,487.36 | 8,093,134.75  | 24.7%  | (447,550.59)                | 708,512.84         |
| CAN Bond Fund   | 1,177.42  | 979.15    | 1,152,878.90  | 973.80   | 1,146,582.67  | 3.5%   | (28,278.07)                 | 34,454.29          |
| GLB Bond Fund   | 6,204.04  | 981.68    | 6,090,436.87  | 868.01   | 5,385,204.37  | 16.4%  | (263,969.80)                | 203,607.92         |
| GLB Equity Fund | 12,563.63 | 1,111.77  | 13,967,890.82 | 1,350.15 | 16,962,862.94 | 51.8%  | 81,701.40                   | 184,062.16         |
|                 |           |           | 28,991,133.02 | -        | 32,712,058.24 | 100.0% | (688,418.23)                | 1,162,489.34       |

# Whitby Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         | Year    |         |              |         |         |         | Since     | Inception  |
|--------------------|---------|---------|---------|--------------|---------|---------|---------|-----------|------------|
|                    | Quarter | to Date | 1 Year  | 2 Years      | 3 Years | 4 Years | 5 Years | Inception | Date       |
| Return Net of Fees | 1.4     | 11.6    | 11.6    | 13.1         | 5.0     | 7.6     | -       | 8.7       | 07/02/2020 |
|                    |         |         | % Calen | dar Year Ret | urns    |         |         |           |            |
|                    |         | 2024    | 2023    | 2022         | 2021    | 2020    | 2019    |           |            |
| Return Net of Fees |         | 11.6    | 14.6    | -9.4         | 15.8    | -       | -       |           |            |



**Account Name: Whitby - Cash Outcome** 

**Account Number: 570050765** 

# For the Quarter Ending December 31, 2024

| Holdings      | Quantity  | Unit Cost | Book Value    | Price  | Market Value  | Weight | Market Value<br>Gain (Loss) | Income<br>Received |
|---------------|-----------|-----------|---------------|--------|---------------|--------|-----------------------------|--------------------|
| CAN Bond Fund | 11,595.84 | 937.36    | 10,869,588.16 | 973.80 | 11,292,106.54 | 100.0% | (278,495.59)                | 339,322.65         |
|               |           |           | 10,869,588.16 | _      | 11,292,106.54 | 100.0% | (278,495.59)                | 339,322.65         |

# Whitby Prudent Investor Portfolio Performance History At December 31, 2024

|                    |         |                 | /o Allill | ualizeu Netui | 113     |         |         |                    |                   |
|--------------------|---------|-----------------|-----------|---------------|---------|---------|---------|--------------------|-------------------|
|                    | Quarter | Year<br>to Date | 1 Year    | 2 Years       | 3 Years | 4 Years | 5 Years | Since<br>Inception | Inception<br>Date |
| Return Net of Fees | 0.5     | 4.4             | 4.4       | 5.7           | -       | -       | -       | 5.0                | 06/13/2022        |
|                    |         |                 | % Calen   | dar Year Reti | urns    |         |         |                    |                   |
|                    |         | 2024            | 2023      | 2022          | 2021    | 2020    | 2019    |                    |                   |
| Return Net of Fees |         | 4.4             | 6.9       | -             | -       | -       | -       |                    |                   |



### TRANSACTION SUMMARY

**Account Name: Whitby - Contingency Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 22.92    | 22,320.50             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 23.00    | 21,471.17             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 152.12   | 132,044.68            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 161.07   | 239,573.31            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 46.10    | 62,247.04             |



### TRANSACTION SUMMARY

Account Name: Whitby - Target Date 3 to 5 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 672.70   | 655,081.57            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 233.05   | 217,495.11            |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 1,547.44 | 1,343,204.47          |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 154.86   | 230,344.04            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 44.38    | 59,929.75             |



### TRANSACTION SUMMARY

Account Name: Whitby - Target Date 5 to 10 Year Outcome

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 105.42   | 102,660.92            |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 106.24   | 99,151.66             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 700.38   | 607,942.91            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 493.17   | 733,534.36            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 141.27   | 190,739.74            |



### TRANSACTION SUMMARY

**Account Name: Whitby - Asset Management Reserve Outcome** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 7.23     | 7,046.03              |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 7.27     | 6,789.63              |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 48.06    | 41,716.59             |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 304.33   | 452,653.38            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 87.16    | 117,683.36            |



# Whitby Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

Account Name: Whitby - Target Date 10 Year Plus Outcome

**Account Number: 570050153** 

| TRANSACTION TYPE         | SECURITY        | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|-----------------|---------------|--------------------|----------|-----------------------|
| Buy                      | GLB Bond Fund   | 10/28/2024    | 10/28/2024         | 53.40    | 48,062.64             |
| Reinvested Distributions | CAN Bond Fund   | 12/31/2024    | 12/31/2024         | 35.38    | 34,454.29             |
| Reinvested Distributions | Corp Bond Fund  | 12/31/2024    | 12/31/2024         | 34.13    | 31,852.13             |
| Reinvested Distributions | GLB Bond Fund   | 12/31/2024    | 12/31/2024         | 234.56   | 203,607.92            |
| Reinvested Distributions | CAN Equity Fund | 12/31/2024    | 12/31/2024         | 476.35   | 708,512.84            |
| Reinvested Distributions | GLB Equity Fund | 12/31/2024    | 12/31/2024         | 136.32   | 184,062.16            |



# Whitby Prudent Investor Portfolio Transaction Summary for the Quarter Ended December 31, 2024

#### TRANSACTION SUMMARY

**Account Name: Whitby - Cash Outcome** 

**Account Number: 570050765** 

| TRANSACTION TYPE         | SECURITY      | TRADE<br>DATE | SETTLEMENT<br>DATE | QUANTITY | TRADE<br>AMOUNT (CAD) |
|--------------------------|---------------|---------------|--------------------|----------|-----------------------|
| Reinvested Distributions | CAN Bond Fund | 12/31/2024    | 12/31/2024         | 348.45   | 339,322.65            |



# Whitby Prudent Investor Portfolio COMPLIANCE CERTIFICATE December 31, 2024

In accordance with the terms of section 8.02 of the ONEJIB Agreement dated as of July 2, 2020 (the "ONE JIB Agreement") ONE Investment confirms as follows:

With respect to the quarter ended December 31, 2024 to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB pursuant to the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

Keith Taylor, Chief Investment Officer, ONE Investment

On the behalf of the ONE Joint Investment Board



# YEAR-END TRANSACTION

# **REPORT**

For The Period Ended December 31, 2024

### **Whitby Prudent Investor Portfolio**

575 Rossland Rd. E. Fuwing Wong

Whitby, ON Commissioner of Financial Services/Treasurer

1N 2M8 wongf@whitby.ca (9O5) 668-58O3

**ONE Investment** 

**Relationship Manager** 

155 University Ave, Suite 800 Marie Wong Takishita, Client Service Representative

oronto, Ontario 416-971-985

M5H 3B7 one@oneinvestment.co



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 (Consolidated Holdings)

# **Book Value Summary by Security**

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| CAN Bond Fund   | 36,472,528.88      | 45,340.64    |             | 1,160,885.96         |                             |                       |                          | 37,678,755.48      |
| CAN Equity Fund | 18,617,433.13      |              |             | 2,364,617.93         |                             |                       |                          | 20,982,051.06      |
| Corp Bond Fund  | 13,397,900.73      |              |             | 376,759.70           |                             |                       |                          | 13,774,660.43      |
| GLB Bond Fund   | 65,568,546.90      | 136,718.18   |             | 2,328,516.57         |                             |                       |                          | 68,033,781.65      |
| GLB Equity Fund | 43,918,414.19      |              |             | 614,662.05           |                             |                       |                          | 44,533,076.24      |
| Total           | 177,974,823.83     | 182,058.82   | 0.00        | 6,845,442.21         | 0.00                        | 0.00                  | 0.00                     | 185,002,324.86     |

# Market Value Summary by Security

| Security        | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|-----------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| CAN Bond Fund   | 36,931,519.68      | 45,340.64    |             | 1,160,885.96      |                             | 494,652.07                | 38,632,398.35      |
| CAN Equity Fund | 22,337,861.61      |              |             | 2,364,617.93      |                             | 2,307,857.12              | 27,010,336.66      |
| Corp Bond Fund  | 12,709,856.96      |              |             | 376,759.70        |                             | 211,743.97                | 13,298,360.63      |
| GLB Bond Fund   | 59,131,939.57      | 136,718.18   |             | 2,328,516.57      |                             | (10,484.03)               | 61,586,690.29      |
| GLB Equity Fund | 50,938,481.66      |              |             | 614,662.05        |                             | 5,093,087.66              | 56,646,231.37      |
| Total           | 182,049,659.48     | 182,058.82   | 0.00        | 6,845,442.21      | 0.00                        | 8,096,856.79              | 197,174,017.30     |



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account

# **Book Value Summary by Account**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIBWHICASH   | 10,530,265.51      |              |             | 339,322.65           |                             |                       |                          | 10,869,588.16      |
| JIB1WHICONT  | 11,078,183.49      |              |             | 477,656.70           |                             |                       |                          | 11,555,840.19      |
| JIB2WHITD35  | 71,734,048.84      |              |             | 2,506,054.94         |                             |                       |                          | 74,240,103.78      |
| JIB3WHITD510 | 42,934,754.97      |              |             | 1,734,029.59         |                             |                       |                          | 44,668,784.56      |
| JIB4WHIAMR   | 14,050,986.16      |              |             | 625,888.99           |                             |                       |                          | 14,676,875.15      |
| JIB5WHITD10P | 27,646,584.86      | 182,058.82   |             | 1,162,489.34         |                             |                       |                          | 28,991,133.02      |
| Total        | 177,974,823.83     | 182,058.82   | 0.00        | 6,845,442.21         | 0.00                        | 0.00                  | 0.00                     | 185,002,324.86     |

# Market Value Summary by Account

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIBWHICASH   | 10,808,136.66      |              |             | 339,322.65           |                             | 144,647.23                | 11,292,106.54      |
| JIB1WHICONT  | 12,217,876.75      |              |             | 477,656.70           |                             | 770,712.63                | 13,466,246.08      |
| JIB2WHITD35  | 69,533,211.56      |              |             | 2,506,054.94         |                             | 1,118,088.28              | 73,157,354.78      |
| JIB3WHITD510 | 44,824,989.78      |              |             | 1,734,029.59         |                             | 2,393,713.33              | 48,952,732.70      |
| JIB4WHIAMR   | 15,544,046.89      |              |             | 625,888.99           |                             | 1,423,583.08              | 17,593,518.96      |
| JIB5WHITD10P | 29,121,397.84      | 182,058.82   |             | 1,162,489.34         |                             | 2,246,112.24              | 32,712,058.24      |
| Total        | 182.049.659.48     | 182.058.82   | 0.00        | 6.845.442.21         | 0.00                        | 8.096.856.79              | 197.174.017.30     |



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Bond Fund

# Book Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1WHICONT  | 704,827.96         |              |             | 22,320.50            |                             |                       |                          | 727,148.46         |
| JIB2WHITD35  | 20,594,090.45      |              |             | 655,081.57           |                             |                       |                          | 21,249,172.02      |
| JIB3WHITD510 | 3,347,860.69       |              |             | 102,660.92           |                             |                       |                          | 3,450,521.61       |
| JIB4WHIAMR   | 222,400.30         |              |             | 7,046.03             |                             |                       |                          | 229,446.33         |
| JIB5WHITD10P | 1,073,083.97       | 45,340.64    |             | 34,454.29            |                             |                       |                          | 1,152,878.90       |
| JIBWHICASH   | 10,530,265.51      |              |             | 339,322.65           |                             |                       |                          | 10,869,588.16      |
| Total        | 36,472,528.88      | 45,340.64    | 0.00        | 1,160,885.96         | 0.00                        | 0.00                  | 0.00                     | 37,678,755.48      |

## Market Value Summary by Account for CAN Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|---------------------------|--------------------|
| JIB1WHICONT  | 710,954.64         |              |             | 22,320.50            |                             | 9,514.94                  | 742,790.08         |
| JIB2WHITD35  | 20,865,719.07      |              |             | 655,081.57           |                             | 279,249.24                | 21,800,049.88      |
| JIB3WHITD510 | 3,269,965.27       |              |             | 102,660.92           |                             | 43,762.17                 | 3,416,388.36       |
| JIB4WHIAMR   | 224,430.77         |              |             | 7,046.03             |                             | 3,004.02                  | 234,480.82         |
| JIB5WHITD10P | 1,052,313.27       | 45,340.64    |             | 34,454.29            |                             | 14,474.47                 | 1,146,582.67       |
| JIBWHICASH   | 10,808,136.66      |              |             | 339,322.65           |                             | 144,647.23                | 11,292,106.54      |
| Total        | 36,931,519.68      | 45.340.64    | 0.00        | 1.160.885.96         | 0.00                        | 494.652.07                | 38.632.398.35      |



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for CAN Equity Fund

## **Book Value Summary by Account for CAN Equity Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1WHICONT  | 1,836,237.47       |              |             | 239,573.31           |                             |                          |                          | 2,075,810.78       |
| JIB2WHITD35  | 1,726,533.07       |              |             | 230,344.04           |                             |                          |                          | 1,956,877.11       |
| JIB3WHITD510 | 5,313,954.09       |              |             | 733,534.36           |                             |                          |                          | 6,047,488.45       |
| JIB4WHIAMR   | 3,847,483.14       |              |             | 452,653.38           |                             |                          |                          | 4,300,136.52       |
| JIB5WHITD10P | 5,893,225.36       |              |             | 708,512.84           |                             |                          |                          | 6,601,738.20       |
| Total        | 18,617,433.13      | 0.00         | 0.00        | 2,364,617.93         | 0.00                        | 0.00                     | 0.00                     | 20,982,051.06      |

### Market Value Summary by Account for CAN Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1WHICONT  | 2,263,179.74       |              |             | 239,573.31        |                             | 233,822.44                | 2,736,575.49       |
| JIB2WHITD35  | 2,175,993.49       |              |             | 230,344.04        |                             | 224,814.87                | 2,631,152.40       |
| JIB3WHITD510 | 6,929,486.94       |              |             | 733,534.36        |                             | 715,925.91                | 8,378,947.21       |
| JIB4WHIAMR   | 4,276,085.57       |              |             | 452,653.38        |                             | 441,787.86                | 5,170,526.81       |
| JIB5WHITD10P | 6,693,115.87       |              |             | 708,512.84        |                             | 691,506.04                | 8,093,134.75       |
| Total        | 22,337,861.61      | 0.00         | 0.00        | 2.364.617.93      | 0.00                        | 2.307.857.12              | 27.010.336.66      |



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for Corp Bond Fund

## **Book Value Summary by Account for Corp Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1WHICONT  | 728,333.33         |              |             | 21,471.17         |                             |                       |                          | 749,804.50         |
| JIB2WHITD35  | 7,687,229.56       |              |             | 217,495.11        |                             |                       |                          | 7,904,724.67       |
| JIB3WHITD510 | 3,606,504.70       |              |             | 99,151.66         |                             |                       |                          | 3,705,656.36       |
| JIB4WHIAMR   | 229,497.04         |              |             | 6,789.63          |                             |                       |                          | 236,286.67         |
| JIB5WHITD10P | 1,146,336.10       |              |             | 31,852.13         |                             |                       |                          | 1,178,188.23       |
| Total        | 13,397,900.73      | 0.00         | 0.00        | 376,759.70        | 0.00                        | 0.00                  | 0.00                     | 13,774,660.43      |

### Market Value Summary by Account for Corp Bond Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1WHICONT  | 724,322.43         |              |             | 21,471.17         |                             | 12,067.15                 | 757,860.75         |
| JIB2WHITD35  | 7,337,121.70       |              |             | 217,495.11        |                             | 122,235.36                | 7,676,852.17       |
| JIB3WHITD510 | 3,344,846.70       |              |             | 99,151.66         |                             | 55,724.90                 | 3,499,723.26       |
| JIB4WHIAMR   | 229,045.70         |              |             | 6,789.63          |                             | 3,815.61                  | 239,650.94         |
| JIB5WHITD10P | 1,074,520.43       |              |             | 31,852.13         |                             | 17,900.95                 | 1,124,273.51       |
| Total        | 12.709.856.96      | 0.00         | 0.00        | 376.759.70        | 0.00                        | 211.743.97                | 13.298.360.63      |



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Bond Fund

# **Book Value Summary by Account for GLB Bond Fund**

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|-----------------------|--------------------------|--------------------|
| JIB1WHICONT  | 3,549,629.00       |              |             | 132,044.68           |                             |                       |                          | 3,681,673.68       |
| JIB2WHITD35  | 37,518,019.72      |              |             | 1,343,204.47         |                             |                       |                          | 38,861,224.19      |
| JIB3WHITD510 | 17,617,546.66      |              |             | 607,942.91           |                             |                       |                          | 18,225,489.57      |
| JIB4WHIAMR   | 1,133,240.75       |              |             | 41,716.59            |                             |                       |                          | 1,174,957.34       |
| JIB5WHITD10P | 5,750,110.77       | 136,718.18   |             | 203,607.92           |                             |                       |                          | 6,090,436.87       |
| Total        | 65,568,546.90      | 136,718.18   | 0.00        | 2,328,516.57         | 0.00                        | 0.00                  | 0.00                     | 68,033,781.65      |

## Market Value Summary by Account for GLB Bond Fund

|              | Opening       |              |             | Reinvested   | Reinvested           | Change in    | Closing       |
|--------------|---------------|--------------|-------------|--------------|----------------------|--------------|---------------|
| Account      | Balance       | Contribution | Withdrawals | Income       | <b>Capital Gains</b> | Market Value | Balance       |
| JIB1WHICONT  | 3,360,862.08  |              |             | 132,044.68   |                      | (471.17)     | 3,492,435.59  |
| JIB2WHITD35  | 34,187,858.45 |              |             | 1,343,204.47 |                      | (4,788.50)   | 35,526,274.42 |
| JIB3WHITD510 | 15,473,642.73 |              |             | 607,942.91   |                      | (2,167.80)   | 16,079,417.84 |
| JIB4WHIAMR   | 1,061,789.96  |              |             | 41,716.59    |                      | (148.48)     | 1,103,358.07  |
| JIB5WHITD10P | 5,047,786.35  | 136,718.18   |             | 203,607.92   |                      | (2,908.08)   | 5,385,204.37  |
| Total        | 59,131,939.57 | 136,718.18   | 0.00        | 2,328,516.57 | 0.00                 | (10,484.03)  | 61,586,690.29 |



# Whitby Prudent Investor Portfolio For the Period December 31, 2024 Summary By Account for GLB Equity Fund

# Book Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested<br>Income | Reinvested<br>Capital Gains | Realized<br>Gains/(Loss) | Cost Basis<br>Adjustment | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|----------------------|-----------------------------|--------------------------|--------------------------|--------------------|
| JIB1WHICONT  | 4,259,155.73       |              |             | 62,247.04            |                             |                          |                          | 4,321,402.77       |
| JIB2WHITD35  | 4,208,176.04       |              |             | 59,929.75            |                             |                          |                          | 4,268,105.79       |
| JIB3WHITD510 | 13,048,888.83      |              |             | 190,739.74           |                             |                          |                          | 13,239,628.57      |
| JIB4WHIAMR   | 8,618,364.93       |              |             | 117,683.36           |                             |                          |                          | 8,736,048.29       |
| JIB5WHITD10P | 13,783,828.66      |              |             | 184,062.16           |                             |                          |                          | 13,967,890.82      |
| Total        | 43,918,414.19      | 0.00         | 0.00        | 614,662.05           | 0.00                        | 0.00                     | 0.00                     | 44,533,076.24      |

## Market Value Summary by Account for GLB Equity Fund

| Account      | Opening<br>Balance | Contribution | Withdrawals | Reinvested Income | Reinvested<br>Capital Gains | Change in<br>Market Value | Closing<br>Balance |
|--------------|--------------------|--------------|-------------|-------------------|-----------------------------|---------------------------|--------------------|
| JIB1WHICONT  | 5,158,557.86       |              |             | 62,247.04         |                             | 515,779.27                | 5,736,584.17       |
| JIB2WHITD35  | 4,966,518.85       |              |             | 59,929.75         |                             | 496,577.31                | 5,523,025.91       |
| JIB3WHITD510 | 15,807,048.14      |              |             | 190,739.74        |                             | 1,580,468.15              | 17,578,256.03      |
| JIB4WHIAMR   | 9,752,694.89       |              |             | 117,683.36        |                             | 975,124.07                | 10,845,502.32      |
| JIB5WHITD10P | 15,253,661.92      |              |             | 184,062.16        |                             | 1,525,138.86              | 16,962,862.94      |
| Total        | 50,938,481.66      | 0.00         | 0.00        | 614,662.05        | 0.00                        | 5,093,087.66              | 56,646,231.37      |



# APPENDIX



# ONE JIB - Outcome Framework - Target Allocations

|                  |        |                            |                          |                                     |                                       |                        |        | <u>Allocation</u> |        |       |  |  |
|------------------|--------|----------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|--------|-------------------|--------|-------|--|--|
| Outcome          | HISA   | Canadian<br>Equity<br>Fund | Global<br>Equity<br>Fund | Canadian<br>Government<br>Bond Fund | Canadian<br>Corporate<br>Bond<br>Fund | Global<br>Bond<br>Fund | Equity | Fixed<br>Income   | Cash   | Total |  |  |
| Cash             | 100.0% | 0.0%                       | 0.0%                     | 0.0%                                | 0.0%                                  | 0.0%                   |        |                   | 100.0% | 100%  |  |  |
| Stable Return    | 10.0%  | 9.0%                       | 21.0%                    | 9.0%                                | 9.0%                                  | 42.0%                  | 30.0%  | 60.0%             | 10.0%  | 100%  |  |  |
| Contingency      | 0.0%   | 18.0%                      | 42.0%                    | 6.0%                                | 6.0%                                  | 28.0%                  | 60.0%  | 40.0%             |        | 100%  |  |  |
| Asset Management | 0.0%   | 27.0%                      | 63.0%                    | 1.5%                                | 1.5%                                  | 7.0%                   | 90.0%  | 10.0%             |        | 100%  |  |  |
| Target Date 3-5  | 20.0%  | 3.0%                       | 7.0%                     | 10.5%                               | 10.5%                                 | 49.0%                  | 10.0%  | 70.0%             | 20.0%  | 100%  |  |  |
| Target Date 5-10 | 0.0%   | 15.0%                      | 35.0%                    | 7.5%                                | 7.5%                                  | 35.0%                  | 50.0%  | 50.0%             |        | 100%  |  |  |
| Target Date 10+  | 0.0%   | 22.5%                      | 52.5%                    | 3.75%                               | 3.75%                                 | 17.5%                  | 75.0%  | 25.0%             |        | 100%  |  |  |



# **ONE JIB - Outcome Framework - Defined**

|                                              |                                                                                                                                                                    |                                                                                                        |                                                                             |                          | <u>Allocation</u> |                 |      |
|----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------------------|-------------------|-----------------|------|
| Outcome Category                             | Outcome Strategy                                                                                                                                                   | Objective                                                                                              | Risk Tolerance, Liquidity                                                   | Investment<br>Horizon    | Equity            | Fixed<br>Income | Cash |
| Cash                                         | Cash                                                                                                                                                               | Preservation of Capital                                                                                | Low risk; high liquidity                                                    | < 3 years                |                   |                 | 100% |
| Stable Return                                | Stable Return                                                                                                                                                      | Income generation: To generate returns to fund recurring needs                                         | Moderate risk with emphasis on growth and stable returns, regular liquidity | > 5 years<br>(Perpetual) | 30%               | 60%             | 10%  |
| Cantingan                                    | Contingency                                                                                                                                                        | Contributions for unexpected and infrequent events                                                     | Higher risk, emphasis on longer-term capital growth with some liquidity     | > 5 years<br>(Perpetual) | 60%               | 40%             |      |
| Contingency  Contingency  Asset mgt reserves | Contributions to generate returns to fund asset longer-term capital growth; management reserves Higher risk, emphasis on longer-term capital growth; low liquidity |                                                                                                        | > 10 years<br>(Perpetual)                                                   | 90%                      | 10%               |                 |      |
|                                              | Target Date 3-5 yrs.                                                                                                                                               | Preservation of capital                                                                                | Low risk; high liquidity                                                    | 3 - 5 years              | 10%               | 70%             | 20%  |
| Target Date                                  | Target Date 5-10 yrs.                                                                                                                                              | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Moderate risk, liquid                                                       | 5 - 10 years             | 50%               | 50%             |      |
|                                              | Target Date 10+ yrs.                                                                                                                                               | Contributions toward capital projects, mitigate inflation impacts and meet target funding requirements | Higher risk, emphasis on long term inflation-adjusted growth                | > 10 years               | 75%               | 25%             |      |



#### **Glossary and Definitions for Quarterly Reports**

#### Account

ONE Investment clients have one or more custodial accounts. All Prudent Investor Funds will be administered with ONE Investment's custodian, CIBC Mellon. Unlike Legal List accounts, MNRI invested in the ONE Investment Prudent Investor Funds will be under the control of the ONE Joint Investment Board. In most cases, the Prudent Investor clients will have multiple accounts with the custodian, with the account structure based on the investment outcomes assigned to each client. This will allow reporting to the municipal client based on the investment outcome framework.

Annual and Annualized Returns: please see Returns below.

#### **Asset Allocation**

Asset allocation is the single biggest driver of fund returns and should be set taking into account municipal risk tolerance. Also known as asset mix, it is the combination of asset classes in a fund and is normally shown as the percentage weights in each. Example asset classes are money market, Canadian bonds, global bonds, Canadian stocks and global stocks. Each of the ONE JIB Outcomes has an associated asset allocation that is designed to be appropriate for the intended investment Outcome.

**Asset Mix:** See Asset allocation.

#### Benchmark

The Benchmark is the standard against which investors compare their portfolio returns to understand its performance. Benchmark can be set either at the asset class level or for the overall portfolio. At the asset class level, benchmarks are usually chosen to represent the entire market; active managers seek to outperform their benchmarks by at least the amount of fees they charge.

For example, a typical benchmark for Canadian stocks is the S&P/TSX Composite Index which is calculated by Standard and Poor's (S&P) and for Canadian money market, the typical benchmark is the FTSE 182-Day Treasury Bill Index from the Financial Times Stock Exchange Group (FTSE). For a portfolio that aims to have risk halfway between these two asset classes, the total portfolio benchmark might be 50% S&P/TSX Composite Index and 50% FTSE 182-Day Treasury Bill Index.

Benchmark returns are always time weighted. (See Returns below for more detail on time weighted returns)



#### **Blended Benchmark**

A blended benchmark is a benchmark that is constructed from two or more underlying benchmarks. The weights of each underlying benchmark used in a blended benchmark remain constant over time.

#### **Canadian Corporate Bond Fund**

The ONE Investment Canadian Corporate Bond Fund holds short and mid-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range is 3.67 to 6.67. MFS aims to outperform the benchmark, which is:

- 48% FTSE Canada Universe All Government Bond Index +
- 40% FTSE Canada Short-Term Corporate A Index +
- o 10% FTSE Canada Universe Corporate AAA/AA Index +
- o 2% FTSE Canada 91-Day Treasury Bill Index.

#### **Canadian Equity Fund**

The ONE Canadian Equity Fund holds Canadian stocks managed by Guardian Capital. Guardian aims for below-market risk, achieved with a ONE-imposed constraint on the weight of Material and Energy sectors because of the expected above-market volatility of these sectors.

#### **Canadian Government Bond Fund**

This ONE Government Canadian Bond Fund holds short-term Canadian bonds managed by MFS. Based on the benchmark duration at December 31, 2023, the permitted duration range for the Fund is 1.12 to 2.12. MFS aims to outperform the benchmark, which is:

- 60% FTSE Canada Short-Term Government Bond Index +
- o 40% FTSE Canada 91-Day Treasury Bill Index.

#### **Book Value**

Book value is the Unit Cost of each holding multiplied by the number of units. It represents the amount originally paid to invest in the holding and takes into account all contributions and withdrawals.



#### CAD

This is a short form for "Canadian dollars". Although the outcomes have exposure to foreign securities, all returns in the report reflect Canadian dollar-based returns. Foreign holdings will be impacted by movements in foreign currencies which may impact investment returns. This impact can be reduced by currency hedging strategies. The global equity exposure does not hedge currency exposure, but the global bond exposure may use hedging. The degree to which global bond exposure is hedged back to the Canadian dollar may vary and will reflect the currency hedging strategy of the external manager.

#### **Consolidated Holdings**

Consolidated holdings are the aggregate value of all investments with ONE Investment. Consolidated holdings detailed in this report only reflect MNRI balances invested in ONE Investment's Prudent Investor Funds and HISA balances under the control of the ONE JIB. In certain cases, clients may hold ONE Investment Legal List portfolios or HISA which will not be reflected in consolidated holdings in this report. Additionally, 'in-kind' securities pledged to the ONE JIB will not be reflected in this report.

#### **Discounts**

Certain fee discounts apply for investors in the ONE Investment Prudent Investor offering. These discounts include a 4bps discount that applies to AUM of Founding Members, and 'tier discounts' that apply for any investors with balances in excess of certain thresholds. These discounts would not apply to HISA balances but would apply to balances in Legal List portfolios (if applicable). Discounts will be rebated to the municipalities on a quarterly basis. These discounts are not taken into consideration in the performance details in this investment report.

**Distribution**: a cash payment of interest or dividends made by ONE Investment from a fund.

#### Duration

This statistic applies to bonds and is similar in concept to term to maturity. The difference is that duration also takes into account the size and timing of interest payments. A bond with higher coupon payments will have a shorter duration than one with the same term to maturity and lower coupon payments: the reason is that the higher-coupon bond receives more of its return earlier. The higher the duration of a bond, the higher its sensitivity to interest rate movements.



#### Fees

Fees include all expenses involved in managing the fund: external investment manager fees, custody costs, ONE Investment's costs and administrative costs.

#### **Global Bond Fund**

The ONE Global Bond Fund is an unconstrained global bond mandate managed by Manulife Asset Management. The unconstrained nature of the mandate means that the fund will contain a mix of global government, corporate and securitized debt, including emerging markets and high-yield securities. The mandate is not constrained by sector or currency. Manulife aims to outperform the benchmark, which is Bloomberg Barclays Multiverse Index Unhedged.

#### **Global Equity Fund**

The ONE Global Equity Fund holds Global stocks managed by Mawer Investment Management. Mawer aims to outperform the benchmark, which is MSCI All Country World Index (ACWI). This mandate invests in both emerging and developed markets. Manager will allocate capital to the best global opportunities, which may include both large and small capitalization companies. This mandate is intended to be a broadly diversified portfolio of wealth-creating companies bought at discounts to their intrinsic values that typically employ a long-term holding period.

#### **High Interest Savings Account (HISA)**

This bank account is provided by CIBC. Its very short-term nature precludes it from being considered an investment. Interest income from HISA will be reflected only in the executive summary page as will a list of HISA transitions. As the HISA product is a demand deposit, its value of his does not fluctuate daily. In this way it differs from the ONE Investment fund whose price change in response to changes in the value of underlying investments. Returns for individual accounts holding HISA will not be presented in the report beyond what is disclosed in the executive summary. HISA balances held in the Prudent Investor Offering reflect MNRI and will be under the control of the ONE JIB.

**Holdings**: the ONE Investment funds or HISA Balances held in client accounts.

#### **Inception Date**

The inception is the first date that an investment was made. For each account, this will be the first time funds were transferred in; for funds offered by ONE Investment, it is the date the funds started. For ONE JIB Founders, the Inception date is July 2, 2020.



#### Income

Income is a cash flow generated by an investment and normally includes interest on bonds and dividends on stocks. It is differentiated from capital gains, which also contribute to returns, but which are not considered income.

#### **Investment Manager**

Investment managers are external firms hired by ONE Investment to create funds to our specifications. These are MFS Investment Management Canada for Canadian fixed income, Manulife Asset Management for global fixed income, Guardian Capital Group Ltd for Canadian equity, and Mawer Investment Management Ltd for global equity.

#### **Market Value**

The value of an investment at current market prices, calculated by multiplying the Price (defined below) by the number of units held.

### **ONE Joint Investment Board (ONE JIB)**

The joint board established by founding municipalities as a municipal services board under section 202 of the Act as required under Part II of the Regulation, and is the duly appointed Joint Investment Board for the municipality, as constituted from time to time and acting pursuant to the Terms of Reference set out in the ONE JIB Agreement.



#### **Outcome**

Outcome means, in the context of the Investment Plan, the same thing as 'solution'. Investment Outcomes are a set of investment allocations with varying risk/return characteristics. The Outcomes assigned to each municipal investor are intended to reflect the needs and circumstances of the municipality. ONE JIB has five pre-defined basic outcomes:

#### Cash:

The Cash Outcome is designed for investments with a time horizon of less than 3 years. Preservation of capital and liquidity are the highest priorities. Investments allocated to this outcome are expected to be transferred back to the care and control of the municipal treasurer when the funds are reclassified as MRI.

#### **Contingency:**

The Contingency outcome is designed for investing contingency reserves. The funds in this outcome may be drawn upon to meet unexpected needs and infrequent events. The investment horizon for this outcome is typically greater than 5 years, with an emphasis placed on long-term growth and preservation of purchasing power is a key consideration.

#### **Asset Management Reserves:**

The Asset Management Reserve Outcome is specifically designed for very long investment horizons with a well-defined purpose. Allocations to this Outcome are intended to generate returns to help fund asset management objectives. The long-term nature of asset management reserves allows this Outcome to emphasize long-term growth.

#### Stable Return:

The Stable Return Outcome is designed to provide an annual income while preserving the value of the principal investment. The principal amount is often invested in perpetuity with no intent to withdraw for the foreseeable future. This outcome is frequently used by municipalities looking to replace the income stream of a utility that has been sold, with some or all proceeds of the sale acting as the principal.



#### **Target Date:**

The Target Date Outcomes are designed for contributions toward planned capital projects. There are three target date designs for different time horizons: 3 to 5 years; 5 to 10 years; and greater than 10 years. For capital projects in the 3-to-5-year range, preservation of capital is prioritized. For projects in the 5-to-10-year range, emphasis is placed on inflation mitigation and meeting target funding requirements. For projects in the greater-than-10-year range, emphasis is placed on longer-term inflation adjusted growth.

#### Price

The price of ONE funds is the unit price at a point in time, also known as the net asset value, which is calculated daily by CIBC Mellon. This price takes into account the last traded prices of all securities held by the manager, the bid/ask spread where no recent trade is available and a daily accrual for all fees including investment management and administration.

#### **Prudent Investor Standard**

The standard requiring ONE JIB, when investing money under section 418.1 of the Act, to exercise the care, skill, diligence and judgement that a prudent investor would exercise in making such an investment but does not restrict the securities in which a municipality can invest. The Prudent Investor standard applies to the entire portfolio of Long-Term Funds under control of ONE JIB rather than to individual securities.

#### Quality

This statistic refers to the creditworthiness of bonds based on ratings provided by bond rating agencies such as S&P, DBRS, Fitch and Moody's. The highest quality bonds are rated AAA and range down from there to AA, A and BBB, all of which are investment grade ratings. Ratings below BBB are considered high yield. The lower a credit rating, the higher a bond's yield to maturity and commensurate risk of default on interest payments or principal. The credit rating on an entire fund is calculated as a weighted average.

#### **Realized and Unrealized Gains**

Capital gains reflect the movement in the Price of investments as they rise over time relative to their average Unit Cost. Negative gains are losses, meaning that the Price of the units in the account is lower than the average Price paid for them (Unit Cost). Because gains / losses are calculated based on net asset values, they are diminished by the amount of fees. (Please see Fees, Price and Unit Cost.)



- Unrealized gains exist "on paper" until the investment is sold in return for cash, at which point they become realized.
- **Realized gains** are generated by withdrawals from accounts during the time period in question based on the unit Price compared to the Unit Cost.

#### **Returns**

Returns measure the percentage increment in value generated by investments over a period of time. Unless otherwise noted, time-weighted total returns are reported here, which include all forms of income and capital gains. There are different aspects to return calculations explained below.

- Calendar Year Return: reflects the total return generated by investments in the specified year any between January 1 to December 31.
- Annualized Returns: the total return generated by investments in each year for holding periods greater than one year. Annualized returns are the geometric average over a multi-year period, meaning they represent the compound return. For periods of one year or less, the actual return is shown without the effect of compounding.
- Returns in this report are calculated net of fees based on the Prices of the ONE Investment funds. These are calculated daily by CIBC Mellon and take into account all fees and costs associated with managing the fund.
- Return details in this report do not account for fee discounts that may apply for some Prudent Investor clients.
- Time-weighted returns: returns in this report are time-weighted in order for them to be compared to the benchmarks. Time-weighted returns are calculated in a way that excludes the effect of the timing of contributions and withdrawals (cash flows) from the fund. (To capture the effect of cash flows and measure their impact on returns, investors would instead need use dollar-weighted return calculations.)

#### **Unit Cost**

Unit Cost is the weighted average Price paid for all the Fund units held in the account and reflects the impact of units bought and sold over time.

Unrealized Gains: Please see Realized and Unrealized Gains

Value Added: The return generated by an investment manager above (or below, if negative) the benchmark.

Year to Date: The time period beginning January 1 and ending at the most recent quarter end.



# Attachment 13

# Investment Management Report for Regional Municipality of Durham

For Period Ending December 31, 2024

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# **Executive Summary - Durham Long**

# **Summary of Assets**

| Summary of Assets for ONE INVESTMENT DURHAM LONG as | of December 31, 2024                   |                     |
|-----------------------------------------------------|----------------------------------------|---------------------|
|                                                     | Market Value (\$)<br>December 31, 2024 | Market<br>Value (%) |
| BlueBay Total Return Credit Fund (Canada)           | 132,573,089                            | 15.1                |
| PH&N Enhanced Total Return Bond Fund                | 153,826,168                            | 17.5                |
| PH&N Private Placement Corporate Debt Fund          | 87,471,984                             | 10.0                |
| PH&N Short Term Bond & Mortgage Fund                | 224,060,075                            | 25.5                |
| RBC Commercial Mortgage Fund                        | 21,023,865                             | 2.4                 |
| PH&N Canadian Equity Fund                           | 21,406,135                             | 2.4                 |
| PH&N Canadian Equity Value Fund                     | 21,381,985                             | 2.4                 |
| RBC QUBE Canadian Equity Fund                       | 21,365,640                             | 2.4                 |
| RBC QUBE Low Volatility Canadian Equity Fund        | 64,063,866                             | 7.3                 |
| PH&N U.S. Equity Fund                               | 22,003,414                             | 2.5                 |
| RBC QUBE Low Volatility U.S. Equity Fund (CAD)      | 43,112,863                             | 4.9                 |
| RBC QUBE U.S. Equity Fund                           | 21,938,138                             | 2.5                 |
| PH&N Overseas Equity Fund                           | 21,705,343                             | 2.5                 |
| RBC International Equity Fund (CAD)                 | 21,433,454                             | 2.4                 |
| Total Portfolio                                     | 877,366,019                            | 100.0               |

All fund units are Series O unless otherwise stated in the name of the fund.

#### **Account Performance**

| Performance for ONE INVESTMENT DURI | HAM LONG as of Decem | ber 31, 20 | 24 (%) |      |      |      |      |       |       |
|-------------------------------------|----------------------|------------|--------|------|------|------|------|-------|-------|
|                                     | 3 Mo                 | YTD        | 1 Yr   | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr | SI*   |
| Account                             | 1.24                 | -          | -      | -    | -    | -    | -    | -     | 4.58  |
| Benchmark**                         | -                    | -          | -      | -    | -    | -    | -    | -     | 0.19  |
| Relative Performance                | +1.24                | -          | -      | -    | -    | -    | -    | -     | +4.39 |

<sup>\*</sup> Performance inception date for ONE INVESTMENT DURHAM LONG is July 17, 2024.

#### **Asset Mix**

| Asset Mix for One Investment - Durham Long as of December 31, 2024 (%) |         |         |        |                    |                     |  |  |  |  |
|------------------------------------------------------------------------|---------|---------|--------|--------------------|---------------------|--|--|--|--|
| Sector Allocations                                                     | Minimum | Maximum | Target | Current<br>Quarter | Previous<br>Quarter |  |  |  |  |
| BlueBay Total Return Credit Fund (Canada)                              | 13.5    | 16.5    | 15.0   | 15.1               | 15.0                |  |  |  |  |
| Cash                                                                   |         |         | -      | 0.0                | 0.0                 |  |  |  |  |
| PH&N Enhanced Total Return Bond Fund                                   | 16.0    | 19.0    | 17.5   | 17.5               | 17.5                |  |  |  |  |
| PH&N Private Placement Corporate Debt Fund                             | 9.0     | 11.0    | 10.0   | 10.0               | 10.0                |  |  |  |  |
| PH&N Short Term Bond & Mortgage Fund                                   | 16.0    | 19.0    | 17.5   | 25.5               | 25.3                |  |  |  |  |
| RBC Commercial Mortgage Fund                                           | 9.0     | 11.0    | 10.0   | 2.4                | 2.2                 |  |  |  |  |
| PH&N Canadian Equity Value Fund                                        | 1.5     | 3.5     | 2.5    | 2.4                | 2.5                 |  |  |  |  |

<sup>\*\*</sup> Benchmark: Canadian CPI (Non-Seasonally Adjusted) (1M Lagged). Benchmark represents the rate of change of CPI.

Total returns are gross of fees and reported in Canadian dollars. Periods less than one year are not annualized.

#### **Asset Mix**

#### Asset Mix for One Investment - Durham Long as of December 31, 2024 (%) Current Quarter Previous Quarter Minimum Maximum Target Sector Allocations PH&N Canadian Equity Fund 1.5 3.5 2.5 2.4 2.5 RBC QUBE Canadian Equity Fund 1.5 3.5 2.5 2.4 2.5 RBC QUBE Low Volatility Canadian Equity Fund 6.5 7.3 8.5 7.5 7.5 PH&N U.S. Equity Fund 1.5 3.5 2.5 2.5 2.5 RBC QUBE Low Volatility U.S. Equity Fund (CAD) 4.0 6.0 5.0 4.9 5.0 RBC QUBE U.S. Equity Fund 1.5 3.5 2.5 2.5 2.5 RBC International Equity Fund (CAD) 1.5 3.5 2.5 2.4 2.5 PH&N Overseas Equity Fund 1.5 3.5 2.5 2.5 2.5

Due to rounding some data may not add to 100%.

# **Executive Summary - Durham Medium**

# **Summary of Assets**

| Summary of Assets for ONE INVESTMENT DURHAM MEDIUM as | s of December 31, 2024                 |                     |
|-------------------------------------------------------|----------------------------------------|---------------------|
|                                                       | Market Value (\$)<br>December 31, 2024 | Market<br>Value (%) |
| BlueBay Total Return Credit Fund (Canada)             | 10,061,564                             | 15.1                |
| PH&N Private Placement Corporate Debt Fund            | 6,669,300                              | 10.0                |
| PH&N Short Term Bond & Mortgage Fund                  | 28,177,284                             | 42.2                |
| RBC Commercial Mortgage Fund                          | 2,185,091                              | 3.3                 |
| PH&N Canadian Equity Fund                             | 1,624,582                              | 2.4                 |
| PH&N Canadian Equity Value Fund                       | 1,622,784                              | 2.4                 |
| RBC QUBE Canadian Equity Fund                         | 1,621,548                              | 2.4                 |
| RBC QUBE Low Volatility Canadian Equity Fund          | 4,861,924                              | 7.3                 |
| PH&N U.S. Equity Fund                                 | 1,669,336                              | 2.5                 |
| RBC QUBE Low Volatility U.S. Equity Fund (CAD)        | 3,272,186                              | 4.9                 |
| RBC QUBE U.S. Equity Fund                             | 1,664,351                              | 2.5                 |
| PH&N Overseas Equity Fund                             | 1,647,191                              | 2.5                 |
| RBC International Equity Fund (CAD)                   | 1,626,290                              | 2.4                 |
| Total Portfolio                                       | 66,703,433                             | 100.0               |

All fund units are Series O unless otherwise stated in the name of the fund.

#### **Account Performance**

| Performance for ONE INVESTMENT DURHAM MEDIUM as of December 31, 2024 (%) |       |     |      |      |      |      |      |       |       |
|--------------------------------------------------------------------------|-------|-----|------|------|------|------|------|-------|-------|
|                                                                          | 3 Mo  | YTD | 1 Yr | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr | SI*   |
| Account                                                                  | 1.35  | -   | -    | -    | -    | -    | -    | -     | 4.51  |
| Benchmark**                                                              | -     | -   | -    | -    | -    | -    | -    | -     | 0.19  |
| Relative Performance                                                     | +1.35 | -   | -    | -    | -    | -    | -    | -     | +4.32 |

#### **Asset Mix**

| Asset Mix for One Investment - Durham Medium as of December 31, 2024 (%) |         |         |        |                    |                     |  |
|--------------------------------------------------------------------------|---------|---------|--------|--------------------|---------------------|--|
| Sector Allocations                                                       | Minimum | Maximum | Target | Current<br>Quarter | Previous<br>Quarter |  |
| Cash                                                                     | -       | -       | -      | 0.0                | 0.0                 |  |
| BlueBay Total Return Credit Fund (Canada)                                | 13.5    | 16.5    | 15.0   | 15.1               | 15.0                |  |
| PH&N Private Placement Corporate Debt Fund                               | 9.0     | 11.0    | 10.0   | 10.0               | 10.0                |  |
| PH&N Short Term Bond & Mortgage Fund                                     | 33.0    | 37.0    | 35.0   | 42.2               | 41.8                |  |
| RBC Commercial Mortgage Fund                                             | 9.0     | 11.0    | 10.0   | 3.3                | 3.0                 |  |
| PH&N Canadian Equity Value Fund                                          | 1.5     | 3.5     | 2.5    | 2.4                | 2.6                 |  |
| PH&N Canadian Equity Fund                                                | 1.5     | 3.5     | 2.5    | 2.4                | 2.6                 |  |
| RBC QUBE Canadian Equity Fund                                            | 1.5     | 3.5     | 2.5    | 2.4                | 2.6                 |  |

<sup>\*</sup> Performance inception date for ONE INVESTMENT DURHAM MEDIUM is July 17, 2024.

\*\* Benchmark: Canadian CPI (Non-Seasonally Adjusted) (1M Lagged). Benchmark represents the rate of change of CPI.

Total returns are gross of fees and reported in Canadian dollars. Periods less than one year are not annualized.

### **Asset Mix**

### Asset Mix for One Investment - Durham Medium as of December 31, 2024 (%)

| Sector Allocations                             | Minimum | Maximum | Target | Current<br>Quarter | Previous<br>Quarter |
|------------------------------------------------|---------|---------|--------|--------------------|---------------------|
| RBC QUBE Low Volatility Canadian Equity Fund   | 6.5     | 8.5     | 7.5    | 7.3                | 7.8                 |
| PH&N U.S. Equity Fund                          | 1.5     | 3.5     | 2.5    | 2.5                | 2.4                 |
| RBC QUBE Low Volatility U.S. Equity Fund (CAD) | 4.0     | 6.0     | 5.0    | 4.9                | 5.1                 |
| RBC QUBE U.S. Equity Fund                      | 1.5     | 3.5     | 2.5    | 2.5                | 2.4                 |
| RBC International Equity Fund (CAD)            | 1.5     | 3.5     | 2.5    | 2.4                | 2.4                 |
| PH&N Overseas Equity Fund                      | 1.5     | 3.5     | 2.5    | 2.5                | 2.5                 |

Due to rounding some data may not add to 100%.

# **Executive Summary - Durham Short**

### **Summary of Assets**

| Summary of Assets for ONE INVESTMENT DURHAM SHORT | as of December 31, 2024                |                     |
|---------------------------------------------------|----------------------------------------|---------------------|
|                                                   | Market Value (\$)<br>December 31, 2024 | Market<br>Value (%) |
| BlueBay Total Return Credit Fund (Canada)         | 14,753,004                             | 15.0                |
| PH&N Corporate Bond Trust                         | 19,687,768                             | 20.0                |
| PH&N Private Placement Corporate Debt Fund        | 4,976,622                              | 5.0                 |
| PH&N Short Term Bond & Mortgage Fund              | 52,663,052                             | 53.4                |
| RBC Commercial Mortgage Fund                      | 1,622,290                              | 1.6                 |

All fund units are Series O unless otherwise stated in the name of the fund.

### **Account Performance**

RBC High Yield Bond Fund

**Total Portfolio** 

| Performance for ONE INVESTMENT DUR | HAM SHORT as of Dece | mber 31, 2 | 2024 (%) |      |      |      |      |       |       |
|------------------------------------|----------------------|------------|----------|------|------|------|------|-------|-------|
|                                    | 3 Mo                 | YTD        | 1 Yr     | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr | SI*   |
| Account                            | 0.75                 | -          | -        | -    | -    | -    | -    | -     | 3.62  |
| Benchmark**                        | -                    | -          | -        | -    | -    | -    | -    | -     | 0.19  |
| Relative Performance               | +0.75                | -          | -        | -    | -    | -    | -    | -     | +3.43 |

4,914,685

98,617,421

5.0

100.0

Total returns are gross of fees and reported in Canadian dollars. Periods less than one year are not annualized.

#### **Asset Mix**

| Asset Mix for One Investment - Durham Short as of | December 31, 2024 | (%)     |        |                    |                     |
|---------------------------------------------------|-------------------|---------|--------|--------------------|---------------------|
| Sector Allocations                                | Minimum           | Maximum | Target | Current<br>Quarter | Previous<br>Quarter |
| Cash                                              | -                 | -       | -      | 0.0                | 0.0                 |
| BlueBay Total Return Credit Fund (Canada)         | 13.5              | 16.5    | 15.0   | 15.0               | 15.0                |
| PH&N Corporate Bond Trust                         | 18.5              | 21.5    | 20.0   | 20.0               | 20.1                |
| PH&N Private Placement Corporate Debt Fund        | 4.0               | 6.0     | 5.0    | 5.1                | 5.0                 |
| PH&N Short Term Bond & Mortgage Fund              | 48.0              | 52.0    | 50.0   | 53.4               | 53.4                |
| RBC Commercial Mortgage Fund                      | 4.0               | 6.0     | 5.0    | 1.7                | 1.5                 |
| RBC High Yield Bond Fund                          | 1.5               | 3.5     | 2.5    | 5.0                | 5.0                 |
| PH&N High Yield Bond Fund                         | 1.5               | 3.5     | 2.5    | 0.0                | 0.0                 |
|                                                   |                   |         |        |                    |                     |

Due to rounding some data may not add to 100%.

<sup>\*</sup> Performance inception date for ONE INVESTMENT DURHAM SHORT is July 17, 2024.

<sup>\*\*</sup> Benchmark: Canadian CPI (Non-Seasonally Adjusted) (1M Lagged). Benchmark represents the rate of change of CPI.

# Executive Summary - Durham In-Kind

# **Summary of Assets**

| Summary of Account(s) as of December 31, 2024 |                                        |
|-----------------------------------------------|----------------------------------------|
|                                               | Market Value (\$)<br>December 31, 2024 |
| One Investment - Durham In-Kind               | 15,613,247                             |
| Total Portfolio                               | 15,613,247                             |

Total market value for segregated accounts includes accrued income.

### **Account Performance**

| Performance for One Investment - Durham | In-Kind as of Decembe | r 31, 2024 | (%)  |      |      |      |      |       |      |
|-----------------------------------------|-----------------------|------------|------|------|------|------|------|-------|------|
|                                         | 3 Mo                  | YTD        | 1 Yr | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr | SI*  |
| Account                                 | 0.02                  | -          | -    | -    | -    | -    | -    | -     | 6.82 |

<sup>\*</sup> Performance inception date for One Investment - Durham In-Kind is July 17, 2024.

Total returns are gross of fees and reported in Canadian dollars. Periods less than one year are not annualized.

# **Executive Summary - Overall**

# **Summary of Assets**

| Summary of Account(s) as of December 31, 2024 |                                        |
|-----------------------------------------------|----------------------------------------|
|                                               | Market Value (\$)<br>December 31, 2024 |
| One Investment Durham Consolidated            | 1,058,300,123                          |
| Total Portfolio                               | 1,058,300,123                          |

Total market value for segregated accounts includes accrued income.

#### **Account Performance**

| Performance for One Investment Durham | m Consolidated as of Dec | ember 31, | 2024 (%) |      |      |      |      |       |       |
|---------------------------------------|--------------------------|-----------|----------|------|------|------|------|-------|-------|
|                                       | 3 Mo                     | YTD       | 1 Yr     | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr | SI*   |
| Account                               | 1.18                     | -         | -        | -    | -    | -    | -    | -     | 4.48  |
| Benchmark**                           | -                        | -         | -        | -    | -    | -    | -    | -     | 0.19  |
| Relative Performance                  | +1.18                    | -         | -        | -    | -    | -    | -    | -     | +4.29 |

<sup>\*</sup> Performance inception date for One Investment Durham Consolidated is July 17, 2024.

\*\* Benchmark: Canadian CPI (Non-Seasonally Adjusted) (1M Lagged). Benchmark represents the rate of change of CPI.

# Macroeconomic and Capital Markets Commentary and Outlook

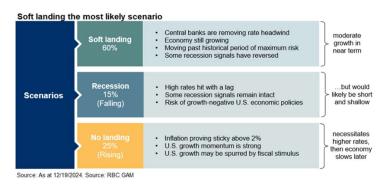
The following commentary summarizes meaningful trends and events that we've observed over the past quarter.

The performance of **global equity markets** was mixed in the fourth quarter, with the U.S., Canada, and Japan recording positive returns, while the U.K., Europe, China, and emerging markets declined. For markets that performed well, the gains came on the back of strong economic growth, improved earnings, and the U.S. Federal Reserve (Fed) slashing interest rates. The markets also benefitted from the ongoing momentum from the artificial intelligence trade, which continued to captivate investors.



In terms of **economic activity**, the global economy has stabilized in recent months as inflation concerns moderated and headwinds created by higher borrowing costs faded amid interest rate cuts. A major event risk was also resolved in the form of the U.S. election. While uncertainty remains as to which of President-elect Donald Trump's proposed policies will be implemented, we assume that his proposed tariff and

immigration policies will be significantly tempered, allowing for the effects of tax cuts, deregulation, and rising animal spirits to dominate, moderately boosting the near-term U.S. growth outlook. The risk of a recession appears to have declined further and we now assign a 60% probability to a soft landing for the U.S. economy. That said, our base case



outlook is subject to a variety of risks, including uncertainty with respect to the new U.S. administration, interest rate policy and geopolitical instability reflected by events in Ukraine and the Middle East, as well as China's housing challenges.

**U.S. economic growth** remained strong, expanding at a healthy 3.1% annual pace from July through September, driven by robust consumer spending and an increase in exports. In the U.S. labour market, job growth surged in November, but this was an expected rebound after hurricanes and striking workers heavily distorted the October data. The unemployment rate ticked up to 4.2% in November from 4.1%, and a growing number of jobless Americans are taking longer to find employment, which reflects a pullback in hiring.

The **Canadian economy** appeared to lose strength toward the end of the year. The economy expanded a higher-than-expected 0.3% in October but shrank 0.1% in November (as per advance data), which was the first monthly contraction in 2024. Going ahead, declining interest rates should be particularly beneficial given the country's interest rate sensitivity, and an election in the new year could install a more growth-oriented government. A key development to watch will be the impact of anticipated reversals in population growth and productivity growth. Population growth is set to slow sharply due to tightening immigration rules after an unprecedented surge in recent years – a potential drag on economic growth. In contrast, productivity has been weak in recent years, in part due to outsized immigration rates. The demographic reversal should thus allow for some revival in productivity, but it is impossible to say whether productivity will normalize at the precise moment that immigration eases. As such, quarter-to-quarter growth across 2025 may be unusually choppy.

While **inflation** has declined meaningfully from its 2021/2022 heights, it isn't yet all the way back to normal and the downward path has been somewhat less consistent in recent months. The incoming Trump administration may introduce additional inflation pressures via tariffs and faster growth, which lead us to raise our U.S. inflation forecast for 2025 from 2.3% to 2.6%. This nevertheless leaves it a bit lower than the average rate in 2024, supported in part by a lagged decline in shelter inflation and in part by a less dovish Fed. The inflation challenges are less acute in other countries, and we have greater confidence in inflation continuing to converge upon target in most of those markets. Fundamentally, economies are less overheated than they were a few years ago, wage growth has moderated, and corporate pricing plans are less aggressive. As a result, inflation is likely to continue its downward trend.



Except for the Bank of Japan, all major developed world **central banks** have begun dialing back monetary restrictions, including the late-arriving Fed, which delivered an initial 50-basis-point cut in September followed by two further 25-basis-point rate cuts before the end of the year. Central banks are in position to ease further but perhaps with less intensity than has been delivered so far, with the Fed now projecting just two interest rate cuts for 2025, citing the low unemployment rate and "somewhat elevated" inflation. Other developed economies have lower neutral rates, meaning their policy rates are capable of descending into the 2%-3% range.

Several **global equity markets** posted gains over the three-month period, while others declined. The results of the U.S. presidential election sent U.S. stocks soaring in November, but the rally stalled in December after the Fed signalled a much slower pace of rate cuts in 2025. Nevertheless, the U.S market ultimately ended higher for the quarter, with the S&P 500 index posting a return of 8.9%. The rally was dominated by the same technology stocks that have driven the market higher for the better part of the last two years.

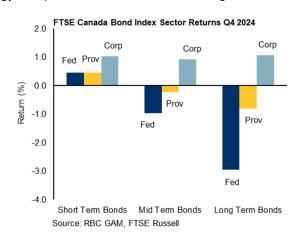
|                                       | 3 Mo   | 1 Yr   |
|---------------------------------------|--------|--------|
| S&P/TSX Composite Index (C\$)         | 3.76%  | 21.65% |
| S&P 500 Index (C\$)                   | 8.85%  | 35.62% |
| MSCI World Net Index (C\$)            | 6.29%  | 29.43% |
| MSCI EAFE Net Index (\$C)             | -2.18% | 13.24% |
| MSCI Emerging Markets Net Index (C\$) | -2.07% | 17.26% |

Source: RBC GAM

The **Canadian equity market** performed strongly in the fourth quarter and stocks established new record highs. The S&P/TSX Composite Index returned 3.8% over the period, with the Information Technology and Financials sectors emerging as the strongest performers. On the other hand, the Communication Services, Real Estate, and Materials sectors were among the weakest and posted negative returns.

In emerging markets (EM), the MSCI Emerging Markets Net Index posted negative returns during the quarter as its two largest country weights – China and India – both declined over the period. Chinese equities rallied on the back of policy announcements by China in September that appeared to convince markets that 2025 would finally see the significant stimulus required to restart the economy, but declined in the aftermath of the U.S. election and resulting strength in the USD against EM currencies. The Indian stock market continues to be one of our favourite long-term investments; however, economic indicators and earnings revisions have led to some weakness in the near term. Taiwan remains the standout EM performer due to its significant exposure to technology companies linked to artificial intelligence.

Global fixed income markets were muted during the fourth quarter amid sticky inflation and as the Fed adopted a more cautious tone on the pace of future rate cuts. In terms of the Canadian fixed income market, returns were relatively flat at -0.04%, while the yield of the FTSE Canada Universe Bond Index ended the fourth quarter at 3.6%, up 0.1% from where it began. This masks the volatility in yields over the quarter, which traded within a 0.5% band. Renewed resilience of the U.S. economy and increasing probability of a Trump



victory pushed North American bond yields higher in the first half of the quarter. In the second half, yields declined in response to President-elect Trump's threat of a broad 25% tariff and the uncertainty surrounding the implications for the Canadian economy if implemented. Against the backdrop of a persistently soft Canadian economy and inflation around its 2% target, the BoC cut its overnight rate by 0.50% in its October and December meetings, to 3.25% at the end of the year.

Interest rates across the Government of Canada yield curve ultimately ended the quarter higher than where they began, with short-term yields increasing less than long-term yields. Compared to the period leading up to the pandemic, these higher levels improve the outlook for forward-looking returns from fixed income significantly. The bond market is currently reflecting a belief that Canada will avoid a recession. Our base view is roughly in line with the market, as we place a slightly higher probability that economic growth remains slow but avoids recession. That said, the risk of a recession remains present and a key factor. As a result, we continue to take a measured and cautious approach to portfolio positioning.

# RBC Global Asset Management (RBC GAM) ESG Spotlight: ESG-related engagements

Our approach to engagement reflects our belief that issuers that manage their material environmental, social, and governance (ESG) factors and related risks will likely reduce the probability of experiencing losses that would accompany an ESG-related incident<sup>1</sup>. As part of the investment process, our investment teams and Responsible Investment (RI) team may meet with the issuers in which we invest on a regular basis to discuss a variety of topics deemed relevant to the investment case, which may or may not include material ESG factors, where applicable. The specific ESG factors we engage on can differ based on sector, asset class, and geography, as ESG-related engagement is prioritized based on the materiality of the ESG factor to the specific investment or portfolio. In this edition of RBC GAM's ESG Spotlight, we look at some of the ESG-related engagements that our investment teams completed in the fourth quarter of 2024.

#### Climate change

We believe climate change may pose investment risk as well as potential systemic risks due to its ability to affect economies, markets, and/or society more broadly. Our investment teams engage with issuers to discuss material climate-related risks and opportunities.

- The RBC Asian Equity team<sup>2</sup> engaged with a global property group to discuss the company's progress on reducing its carbon emissions. The team received an update on the company's progress against its stated carbon emissions targets, which indicated that the company is on track to achieve its goals and has achieved carbon neutral operations three years ahead of schedule. The company is on track to achieve a 42% reduction of gross Scope 1 and 2 emissions relative to a fiscal year (FY) 2021 baseline, by end of FY 2030. The company is also on track to meet its commitment to install 400 megawatts of solar photovoltaic capacity. The team was pleased with the company's progress and will continue to monitor its carbon emissions and sustainability ambitions in the future.
- The RBC Global Fixed Income & Currencies team³ met with a European oil & gas company to discuss progress on its climate transition plan. The company walked through its broader strategy, outlook for the year, key challenges from both a macro and operations perspectives, as well as progress on its ESG goals. The team received valuable insights on the company's ESG objectives for the year, along with its significant progress toward its 2030 and 2050 climate-related targets. Notably, the company showed progress in its transition-focused investments and is on track with its net-zero operations (Scope 1 and 2), as well as its production targets (Scope 3). Overall, the team was satisfied with the company's progress on its climate initiatives and strategy moving forward and will continue to monitor the situation.

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<sup>&</sup>lt;sup>1</sup> Please see our disclosures related to our approach to responsible investment at the end of this section.

<sup>&</sup>lt;sup>2</sup> Employees of RBC Global Asset Management (Asia) Limited

<sup>&</sup>lt;sup>3</sup> Employees of RBC Global Asset Management Inc., RBC Global Asset Management (UK) Limited, and RBC Global Asset Management (U.S.) Inc.

The RBC Global Equity team<sup>4</sup> engaged with the sustainability team of a U.S.-based fuels producer to discuss the company's climate transition strategy. The company is a market leader in the provision of renewable biofuels, where recovered hydrocarbons are blended with traditional feedstocks to produce sustainable aviation fuel and other products. Biofuels made up approximately 2% of company revenues in 2020, and have increased to 11% in 2022. The company is committed to achieving netzero emissions across its operations, predominantly through the reduction or displacement of traditional fossil fuel refining. Although the team is confident in the company's execution of its transition plan over the medium term, concerns were raised about its long-term decarbonization strategy. The company notes that it cancelled a carbon dioxide (CO<sub>2</sub>) pipeline. The sustainability team highlighted that carbon capture, utilization, and storage (CCUS) remains restricted from a policy perspective, as there remain restrictions on permitting for sequestration and pipelines. The company continues to work with policymakers to support large-scale CCUS projects. The team believes the policy and technology hurdles mean that CCUS remains several years out from being a viable investment. Nevertheless, this technology is not required to meet the company's medium-term targets. The investment team will continue to engage with and monitor the company on its longerterm climate strategy.

#### Human capital and employee development

Investment in and development of a company's human capital can have material implications for the resilience of a business. We believe companies that prioritize human capital can enable employees to thrive, improve employee morale and productivity, and reduce the potential for reputational damage, legal costs, and operational costs.

• The RBC Emerging Markets team<sup>4</sup> engaged with a leading retail pharmacy chain operator in South Africa to discuss its human capital, employee training, and development strategies. The investment team believes the company is a leader on employee engagement. The team's most recent discussion focused on how the company has been attracting and retaining pharmacists – a scarce resource in South Africa – and what they believe is a key competitive advantage. The company explained that it receives approximately 400 applications for 80 funded bursary programs each year, and works with its pharmacists throughout their careers to further their studies and fund their development. The engagement with management reinforced the team's belief that the company is a leader when it comes to employee engagement. The team will continue to engage with the company and monitor its progress on employee engagement and other ESG initiatives moving forward.

#### Investments by Indigenous groups

Indigenous investments and partnerships are increasingly common in major projects across Canada and serve as an important element of advancing economic reconciliation with Indigenous groups. As such, we believe it is important to understand the role of related entities.

ONE Investments

<sup>&</sup>lt;sup>4</sup> Employees of RBC Global Asset Management (UK) Limited

The PH&N Fixed Income team engaged with a Canadian Indigenous organization to discuss its
investment operations. The organization seeks to bridge the gap between Indigenous groups seeking
partnerships in major projects and financing opportunities. The team learned about how the
organization underwrites deals, the different parties involved, and the related benefits to Indigenous
communities.

Several provinces have voiced their support for the program, and a number of government entities have sought to learn more about how the model works. For example, one entity is focused on how the organization has successfully brought Indigenous communities together at the negotiating table, particularly in cases where an Indigenous community has not participated in the past. Overall, the meeting was introductory in nature for the investment team and provided an opportunity for the team to meet with management and to learn more about how the organization operates.

#### **Customer privacy**

We believe that data privacy can be a material risk if not managed appropriately. Issuers are collecting increasing amounts of personal – and often sensitive – data, increasing issuers' responsibilities and risk exposure. Our investment teams may engage with issuers on customer privacy, where appropriate.

• The RBC European Equity team<sup>4</sup> recently met with a European bank to discuss the company's duty to its customers and the proper use of its customer data. Given its vast collection of customer data, there is a risk that the bank could use the data to cross-sell products in other areas. The company reiterated that it is not allowed to conduct "forced" cross-selling, including repackaged products, and that customers are requires to opt in before the company can interlink products. The company noted that regulators are aware of the digital movement and are concerned about repackaged products. The company has taken steps to ensure it is not misusing customer data, especially given the repercussions of facing reputational risk or regulator scrutiny. The investment team expects this will be an ongoing issue for banks, and was comfortable that the issuer is taking appropriate measures to help ensure customers are not being targeted inappropriately.

#### **Enhanced disclosure**

We expect issuers in which we are invested to provide clear and comprehensive disclosure of financially material information, including relevant governance matters. We believe that engaging with an issuer's management or board is an effective way of understanding issues that are material to our investments and may help protect and enhance the long-term value of the portfolios we manage.

• The RBC Alternative Investments team engaged with a private real estate investment trust to discuss issues related to its disclosure quality. The issuer was looking to raise new debt in the Canadian high yield market to refinance an upcoming bond maturity held in one of the team's portfolios. The team had multiple conversations with management on the business, including planned asset sales, pro forma capitalization, and its shareholder distribution policy. As a private issuer, the company does not provide the same level of disclosure as its public peers. The team felt it was important to communicate its view that the lack of disclosure makes it difficult to assess the company's practices,

including those related to ESG risks and opportunities. The team encouraged enhanced disclosures and transparency, and for the company to provide more information that is useful for bondholders, as this may differ from what is useful to equity holders and what the company was currently providing. The company stated it would improve its disclosure. The team decided to maintain its exposure to the issuer and will continue to monitor the company's disclosure in the future.

These examples comprise a small selection of the engagements our investment teams complete in any given year. For further information on these and RBC GAM's additional stewardship activities, please refer to www.rbcgam.com/ri.<sup>5</sup>

<sup>&</sup>lt;sup>5</sup> This document includes information related to RBC GAM's approach to responsible investment, which does not apply to certain funds, investment strategies, asset classes, exposure or security types that do not integrate ESG factors. Examples of what would not integrate ESG factors include, but are not limited to, money market, buy and maintain, passive, and certain third-party subadvised funds/strategies or certain currency or derivative instruments. ESG factors are considered by our investment teams to varying degrees and weights, depending on the investment team's assessment of that ESG factor's potential impact on the risk-adjusted, long-term performance of the security and/or the fund. For funds where ESG factors do not form a part of their investment objective, ESG factors are generally not likely to drive investment decisions on their own, and in some cases, may not impact an investment decision at all. RBC GAM has a general approach to active stewardship, proxy voting, and engagement that address Gamatters among other matters. References to active stewardship do not apply to certain investment strategies where proxy voting and/or engagement are not used. Examples of what would not conduct certain active stewardship activities include, but are not limited to, quantitative investment strategies that do not conduct engagements, passive, and certain third-party sub-advised strategies. RBC GAM does not manage proxy voting for certain third-party sub-advised strategies. For clarity, RBC Indigo Asset Management Inc. and its fund products are not covered by the information presented in this document, unless otherwise indicated.

# **Transactions**

October 1, 2024 - December 31, 2024

Account Name
One Investment - Durham In-Kind
ML101

DRO Investor & Trace of Consider

Custodian / Nominee RBC Investor & Treasury Services

Custodian Account 234452002

Portfolio Manager Paul Purcell
Contact Number (416)-974-7698

| TRADE<br>DATE            | TRAN<br>TYPE           | SECURITY                                                                                |                |                        | # SHARES<br>OR PAR VALUE                  | UNIT<br>PRICE (\$)    | ACCRUED<br>INTEREST (\$) | NET<br>AMOUNT (\$)     |
|--------------------------|------------------------|-----------------------------------------------------------------------------------------|----------------|------------------------|-------------------------------------------|-----------------------|--------------------------|------------------------|
| DATE DE<br>TRANSACTION   | TYPE DE<br>TRANSACTION | TITRE                                                                                   |                |                        | NOMBRE D'ACTIONS<br>OU VALEUR<br>NOMINALE | PRIX<br>UNITAIRE (\$) | INTÉRÊTS<br>COURUS (\$)  | MONTANT<br>NET (\$)    |
| CASH                     |                        |                                                                                         |                |                        |                                           |                       |                          |                        |
| Canadian Dol             | lar                    |                                                                                         |                |                        |                                           |                       |                          |                        |
| Income                   |                        |                                                                                         |                |                        |                                           |                       |                          |                        |
| 11/01/2024               | INCOME                 | Canadian Dollar                                                                         |                |                        | 32                                        | 1.000                 | 0.00                     | 31.60                  |
| Withdrawal               |                        |                                                                                         |                |                        |                                           |                       |                          |                        |
| 10/17/2024<br>11/01/2024 | WITHDRAWA<br>WITHDRAWA | Canadian Dollar<br>Canadian Dollar                                                      |                |                        | 177,433<br>32                             | 1.000<br>1.000        | 0.00<br>0.00             | 177,432.75<br>31.60    |
| 11/01/2024               | WIIIDRAWA              | Canadian Bolia                                                                          |                |                        | 32                                        | 1.000                 | 0.00                     | 177,464.35             |
| BONDS                    |                        |                                                                                         |                |                        |                                           |                       |                          |                        |
| Canadian Dol             | lar                    |                                                                                         |                |                        |                                           |                       |                          |                        |
| Coupon                   |                        |                                                                                         |                |                        |                                           |                       |                          |                        |
| 10/16/2024               | COUPON                 | Corp of The Regional Municipality of Durham                                             | 4.150          | OCT 16 29              | 1,538,000                                 | 100.000               | 31,913.50                | 31,913.50              |
| 10/16/2024<br>10/16/2024 | COUPON<br>COUPON       | Corp of The Regional Municipality of Durham Corp of The Regional Municipality of Durham | 4.200<br>4.250 | OCT 16 30<br>OCT 16 31 | 1,602,000<br>1,669,000                    | 100.000<br>100.000    | 33,642.00<br>35,466.25   | 33,642.00<br>35,466.25 |
| 10/16/2024               | COUPON                 | Corp of The Regional Municipality of Durham                                             | 4.300          | OCT 16 32              | 1,740,000                                 | 100.000               | 37,410.00                | 37,410.00              |
| 10/16/2024               | COUPON                 | Corp of The Regional Municipality of Durham                                             | 4.300          | OCT 16 33              | 1,814,000                                 | 100.000               | 39,001.00                | 39,001.00              |
|                          |                        |                                                                                         |                |                        |                                           |                       |                          | 177,432.75             |
|                          |                        |                                                                                         |                |                        |                                           |                       |                          |                        |
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Portfolio Manager PAUL PURCELL **Contact Number** 

(416) 974-7698

**Account Name Account Number Custodian / Nominee Custodian Account** 

ONE INVESTMENT DURHAM LONG 6804520

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452005

| Trade<br>Date | Fund Name and<br>Transaction Details     | Transaction<br>Amount (\$)                              | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |  |
|---------------|------------------------------------------|---------------------------------------------------------|--------------------|---------------------|---------------------|----------------------|--|--|--|
|               | PH&N Short Term Bor                      | ıd & Mortgage Fund                                      | d - O              |                     |                     |                      |  |  |  |
|               | Opening Balance                          |                                                         | 9.8486             |                     | 22,245,009.727      | 219,082,202.80       |  |  |  |
| Oct-08-24     | Purchase                                 | 52,120.96                                               | 9.7762             | 5,331.413           | 22,250,341.140      |                      |  |  |  |
|               | Purchase                                 |                                                         |                    |                     |                     |                      |  |  |  |
| Nov-01-24     | Purchase                                 | 68.72                                                   | 9.8049             | 7.009               | 22,250,348.149      |                      |  |  |  |
|               | Purchase                                 |                                                         |                    |                     |                     |                      |  |  |  |
| Dec-06-24     | Purchase                                 | 5,661,196.95                                            | 9.9198             | 570,696.682         | 22,821,044.831      |                      |  |  |  |
|               | Purchase                                 |                                                         |                    |                     |                     |                      |  |  |  |
| Dec-19-24     | Income Distribution                      | 1,688,757.32                                            | 9.7849             | 172,588.102         | 22,993,632.933      |                      |  |  |  |
|               | Payment Type : Reinve                    | sted                                                    |                    |                     |                     |                      |  |  |  |
| Dec-31-24     | Redemption                               | -2,100,700.00                                           | 9.8358             | -213,576.933        | 22,780,056.000      |                      |  |  |  |
|               | Redemption<br>Book cost of units rede    | Redemption Book cost of units redeemed = \$2,095,873.16 |                    |                     |                     |                      |  |  |  |
|               | Closing Balance                          |                                                         | 9.8358             |                     | 22,780,056.000      | 224,060,074.80       |  |  |  |
|               | PH&N Enhanced Total Return Bond Fund - O |                                                         |                    |                     |                     |                      |  |  |  |
|               | Opening Balance                          |                                                         | 8.9752             |                     | 16,910,726.696      | 151,777,154.24       |  |  |  |
| Oct-17-24     | Purchase                                 | 177,432.75                                              | 8.8833             | 19,973.743          | 16,930,700.439      |                      |  |  |  |
|               | Purchase                                 |                                                         |                    |                     |                     |                      |  |  |  |
| Dec-06-24     | Purchase<br><i>Purchase</i>              | 1,742,100.00                                            | 9.1045             | 191,344.939         | 17,122,045.378      |                      |  |  |  |
| Dec-31-24     | Income Distribution                      | 1,677,960.45                                            | 8.8861             | 188,829.796         | 17,310,875.174      |                      |  |  |  |
|               | Payment Type : Reinve                    | sted                                                    |                    |                     |                     |                      |  |  |  |
|               | Closing Balance                          |                                                         | 8.8861             |                     | 17,310,875.174      | 153,826,167.88       |  |  |  |
|               | BlueBay Total Return                     | Credit Fund (Canad                                      | la) - O            |                     |                     |                      |  |  |  |
|               | Opening Balance                          |                                                         | 9.0357             |                     | 14,391,736.691      | 130,039,415.22       |  |  |  |
| Dec-06-24     | Purchase<br>Purchase                     | 1,225,000.00                                            | 9.1666             | 133,637.336         | 14,525,374.027      |                      |  |  |  |

Portfolio Manager Contact Number PAUL PURCELL Account Name ONE INVESTMENT DURHAM LONG
416) 974-7698 Account Number 6804520
Custodian / Nominee Custodian Account 234452005

| Fund Name and<br>Transaction Details              | Transaction<br>Amount (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Unit<br>Price (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Units<br>Transacted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | New Unit<br>Balance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Market<br>Value (\$) |  |  |  |
|---------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|--|--|--|
| Income Distribution                               | 1,612,316.52                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 9.0160                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 178,828.363                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 14,704,202.390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |  |  |  |
| Payment Type : Reinvested                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |  |  |  |
| Closing Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 9.0160                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 14,704,202.390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 132,573,088.75       |  |  |  |
| PH&N Private Placemen                             | t Corporate Debt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Fund - O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |  |  |  |
| Opening Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 9.4771                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 9,135,455.262                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 86,577,623.06        |  |  |  |
| Income Distribution Payment Type : Reinveste      | 1,242,421.92<br>ed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 9.4390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 131,626.435                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 9,267,081.697                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                      |  |  |  |
| Closing Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 9.4390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 9,267,081.697                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 87,471,984.14        |  |  |  |
| RBC Commercial Mortgage Fund - O                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |  |  |  |
| Opening Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 10.1899                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,838,618.158                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 18,735,335.17        |  |  |  |
| Income Distribution  Payment Type : Reinveste     | 244,536.22<br>ed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 10.1314                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 24,136.469                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 1,862,754.627                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                      |  |  |  |
| Purchase  Purchase                                | 2,100,700.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 10.1587                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 206,788.270                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2,069,542.897                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                      |  |  |  |
| Closing Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 10.1587                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2,069,542.897                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 21,023,865.43        |  |  |  |
| RBC QUBE Low Volatility Canadian Equity Fund - O  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |  |  |  |
| Opening Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 19.6589                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3,298,190.595                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 64,838,799.09        |  |  |  |
| Redemption  Redemption  Book cost of units redeem | -509,765.93<br>ned = \$478,208.05                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 20.2757                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | -25,141.718                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 3,273,048.877                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                      |  |  |  |
| Income Distribution                               | 1,757,627.25                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 18.1930                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 96,610.084                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 3,369,658.961                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                      |  |  |  |
|                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 18.1930                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 132.591.492                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 3.502.250.453                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                      |  |  |  |
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| Closing Balance                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 18.2922                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3,502,250.453                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 64,063,865.74        |  |  |  |
| PH&N Canadian Equity F                            | Fund - O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |  |  |  |
|                                                   | Income Distribution Payment Type: Reinveste Closing Balance PH&N Private Placemen Opening Balance Income Distribution Payment Type: Reinveste Closing Balance RBC Commercial Mortge Opening Balance Income Distribution Payment Type: Reinveste Purchase Closing Balance RBC QUBE Low Volatility Opening Balance RBC QUBE Low Volatility Opening Balance Redemption Redemption Book cost of units redeem Income Distribution Payment Type: Reinveste Capital Gain Distribution Payment Type: Reinveste Closing Balance | Income Distribution 1,612,316.52  Payment Type: Reinvested  Closing Balance  PH&N Private Placement Corporate Debt  Opening Balance  Income Distribution 1,242,421.92  Payment Type: Reinvested  Closing Balance  RBC Commercial Mortgage Fund - O  Opening Balance  Income Distribution 244,536.22  Payment Type: Reinvested  Purchase 2,100,700.00  Purchase  Closing Balance  RBC QUBE Low Volatility Canadian Equi  Opening Balance  Redemption -509,765.93  Redemption  Book cost of units redeemed = \$478,208.05  Income Distribution 1,757,627.25  Payment Type: Reinvested  Capital Gain Distribution 2,412,237.02  Payment Type: Reinvested | Transaction Details         Amount (\$)         Price (\$)           Income Distribution         1,612,316.52         9.0160           Payment Type : Reinvested           Closing Balance         9.0160           PH&N Private Placement Corporate Debt Fund - O           Opening Balance         9.4771           Income Distribution         1,242,421.92         9.4390           Payment Type : Reinvested           Closing Balance         9.4390           RBC Commercial Mortgage Fund - O         0           Opening Balance         10.1899           Income Distribution         244,536.22         10.1314           Payment Type : Reinvested           Closing Balance         2,100,700.00         10.1587           RBC QUBE Low Volatility Canadian Equity Fund - O           Opening Balance         19.6589           Redemption         -509,765.93         20.2757           Redemption         Book cost of units redeemed = \$478,208.05           Income Distribution         1,757,627.25         18.1930           Payment Type : Reinvested         Capital Gain Distribution         2,412,237.02         18.1930           Payment Type : Reinvested         Closing Balance         18.2922 | Transaction Details         Amount (\$)         Price (\$)         Transacted           Income Distribution         1,612,316.52         9.0160         178,828.363           Payment Type : Reinvested         9.0160           Closing Balance         9.0160           PH&N Private Placement Corporate Debt Fund - O           Opening Balance         9.4771           Income Distribution         1,242,421.92         9.4390           Payment Type : Reinvested         9.4390           RBC Commercial Mortgage Fund - O         0           Opening Balance         10.1899           Income Distribution         244,536.22         10.1314         24,136.469           Payment Type : Reinvested           Purchase         2,100,700.00         10.1587         206,788.270           Purchase         10.1587         206,788.270         206,788.270           RBC QUBE Low Volatility Canadian Equity Fund - O         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 | Transaction Details  |  |  |  |

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM LONG 6804520 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452005

| Trade<br>Date | Fund Name and<br>Transaction Details               | Transaction<br>Amount (\$)           | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |
|---------------|----------------------------------------------------|--------------------------------------|--------------------|---------------------|---------------------|----------------------|--|--|
|               | Opening Balance                                    |                                      | 131.2787           |                     | 165,217.817         | 21,689,580.23        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeeme | -969,012.87<br>ed = \$881,267.80     | 139.7920           | -6,931.819          | 158,285.998         |                      |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinveste       | 572,995.31                           | 127.6080           | 4,490.277           | 162,776.275         |                      |  |  |
| Dec-19-24     | Capital Gain Distribution  Payment Type: Reinveste | 318,154.86<br>d                      | 127.6080           | 2,493.220           | 165,269.495         |                      |  |  |
|               | Closing Balance                                    |                                      | 129.5226           |                     | 165,269.495         | 21,406,134.69        |  |  |
|               | PH&N Canadian Equity Value Fund - O                |                                      |                    |                     |                     |                      |  |  |
|               | Opening Balance                                    |                                      | 21.5213            |                     | 1,008,305.178       | 21,700,038.23        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeeme | -1,129,034.51<br>ed = \$1,017,875.54 | 23.0857            | -48,906.228         | 959,398.950         |                      |  |  |
| Dec-19-24     | Income Distribution  Payment Type : Reinveste      | 450,917.51<br>d                      | 21.2518            | 21,217.850          | 980,616.800         |                      |  |  |
| Dec-19-24     | Capital Gain Distribution Payment Type : Reinveste | 233,133.94<br>d                      | 21.2518            | 10,970.080          | 991,586.880         |                      |  |  |
|               | Closing Balance                                    |                                      | 21.5634            |                     | 991,586.880         | 21,381,984.53        |  |  |
|               | RBC QUBE Canadian Eq                               | uity Fund - O                        |                    |                     |                     |                      |  |  |
|               | Opening Balance                                    |                                      | 14.7092            |                     | 1,473,335.505       | 21,671,586.61        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeeme | -1,492,800.83<br>ed = \$1,317,996.96 | 16.0464            | -93,030.264         | 1,380,305.241       |                      |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinveste       | 582,488.81                           | 13.4581            | 43,281.653          | 1,423,586.894       |                      |  |  |
| Dec-19-24     | Capital Gain Distribution  Payment Type: Reinveste | 1,946,230.39<br>d                    | 13.4581            | 144,614.053         | 1,568,200.947       |                      |  |  |

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM LONG 6804520 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452005

| Trade<br>Date | Fund Name and<br>Transaction Details             | Transaction<br>Amount (\$)             | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |
|---------------|--------------------------------------------------|----------------------------------------|--------------------|---------------------|---------------------|----------------------|--|--|
|               | Closing Balance                                  |                                        | 13.6243            |                     | 1,568,200.947       | 21,365,640.16        |  |  |
|               | RBC QUBE Low Volat                               | ility U.S. Equity Fu                   | nd (CAD) - 0       | )                   |                     |                      |  |  |
|               | Opening Balance                                  |                                        | 31.7698            |                     | 1,373,027.661       | 43,620,814.18        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redee | -2,047,099.92<br>emed = \$1,871,786.70 | 33.9048            | -60,377.879         | 1,312,649.782       |                      |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinve        | 741,647.13<br>sted                     | 30.2029            | 24,555.494          | 1,337,205.276       |                      |  |  |
| Dec-19-24     | Capital Gain Distribution Payment Type : Reinve  |                                        | 30.2029            | 88,008.629          | 1,425,213.905       |                      |  |  |
|               | Closing Balance                                  |                                        | 30.2501            |                     | 1,425,213.905       | 43,112,863.15        |  |  |
|               | PH&N U.S. Equity Fund - O                        |                                        |                    |                     |                     |                      |  |  |
|               | Opening Balance                                  |                                        | 166.0850           |                     | 131,048.558         | 21,765,199.76        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redee | -1,347,744.58<br>emed = \$1,220,596.80 | 181.1872           | -7,438.409          | 123,610.149         |                      |  |  |
| Dec-19-24     | Income Distribution Payment Type: Reinve         | 199,012.34                             | 175.8637           | 1,131.628           | 124,741.777         |                      |  |  |
|               | Closing Balance                                  |                                        | 176.3917           |                     | 124,741.777         | 22,003,414.11        |  |  |
|               | RBC QUBE U.S. Equity                             | y Fund - O                             |                    |                     |                     |                      |  |  |
|               | Opening Balance                                  |                                        | 24.5513            |                     | 886,376.925         | 21,761,705.80        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redee | -2,012,121.61<br>emed = \$1,758,803.34 | 27.6196            | -72,851.222         | 813,525.703         |                      |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinve        | 201,754.37<br>sted                     | 23.3121            | 8,654.491           | 822,180.194         |                      |  |  |

# **Transactions**

October 1, 2024 to December 31, 2024

Portfolio Manager Contact Number PAUL PURCELL (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM LONG 6804520

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452005

# **Your Investment Account Transaction(s)**

| Trade<br>Date | Fund Name and<br>Transaction Details    | Transaction<br>Amount (\$) | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |  |
|---------------|-----------------------------------------|----------------------------|--------------------|---------------------|---------------------|----------------------|--|--|--|
| Dec-19-24     | Capital Gain Distribution               | 2,792,020.21               | 23.3121            | 119,766.997         | 941,947.191         |                      |  |  |  |
|               | Payment Type : Reinveste                | ed                         |                    |                     |                     |                      |  |  |  |
|               | Closing Balance                         |                            | 23.2902            |                     | 941,947.191         | 21,938,138.47        |  |  |  |
|               | PH&N Overseas Equity Fund - O           |                            |                    |                     |                     |                      |  |  |  |
|               | Opening Balance                         |                            | 20.8576            |                     | 1,040,107.498       | 21,694,146.15        |  |  |  |
| Dec-06-24     | Purchase                                | 116,900.00                 | 21.3682            | 5,470.746           | 1,045,578.244       |                      |  |  |  |
|               | Purchase                                |                            |                    |                     |                     |                      |  |  |  |
| Dec-19-24     | Income Distribution                     | 572,976.88                 | 20.3034            | 28,220.735          | 1,073,798.979       |                      |  |  |  |
|               | Payment Type : Reinveste                | ed                         |                    |                     |                     |                      |  |  |  |
|               | Closing Balance                         |                            | 20.2136            |                     | 1,073,798.979       | 21,705,343.04        |  |  |  |
|               | RBC International Equity Fund (CAD) - O |                            |                    |                     |                     |                      |  |  |  |
|               | Opening Balance                         |                            | 33.1432            |                     | 657,509.178         | 21,791,958.19        |  |  |  |
| Dec-06-24     | Purchase                                | 389,800.00                 | 33.3302            | 11,695.099          | 669,204.277         |                      |  |  |  |
|               | Purchase                                |                            |                    |                     |                     |                      |  |  |  |
| Dec-19-24     | Income Distribution                     | 451,712.89                 | 31.5409            | 14,321.497          | 683,525.774         |                      |  |  |  |
|               | Payment Type : Reinveste                | ed                         |                    |                     |                     |                      |  |  |  |
|               | Closing Balance                         |                            | 31.3572            |                     | 683,525.774         | 21,433,454.40        |  |  |  |

All transaction values are reported in Canadian dollars.

Your funds are registered in the name of your Custodian, as identified under Custodian /Nominee at the top of this statement. RBC Global Asset Management Inc. is acting as agent in these transactions. Listed above, your Portfolio Manager is acting as the dealing representative in these transactions.

Portfolio Manager Contact Number

PAUL PURCELL (416) 974-7698 Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM MEDIUM 6804561

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452004

| Trade<br>Date | Fund Name and<br>Transaction Details              | Transaction<br>Amount (\$)        | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |
|---------------|---------------------------------------------------|-----------------------------------|--------------------|---------------------|---------------------|----------------------|--|
|               | PH&N Short Term Bond                              | d & Mortgage Fund                 | d - O              |                     |                     |                      |  |
|               | Opening Balance                                   |                                   | 9.8486             |                     | 2,791,892.822       | 27,496,235.65        |  |
| Dec-06-24     | Purchase<br>Purchase                              | 728,115.71                        | 9.9198             | 73,400.241          | 2,865,293.063       |                      |  |
| Dec-19-24     | Income Distribution Payment Type: Reinves         | 212,031.69                        | 9.7849             | 21,669.275          | 2,886,962.338       |                      |  |
| Dec-31-24     | Redemption  Redemption  Book cost of units redeel | -218,300.00<br>med = \$215,383.66 | 9.8358             | -22,194.433         | 2,864,767.905       |                      |  |
|               | Closing Balance                                   |                                   | 9.8358             |                     | 2,864,767.905       | 28,177,284.16        |  |
|               | BlueBay Total Return Credit Fund (Canada) - O     |                                   |                    |                     |                     |                      |  |
|               | Opening Balance                                   |                                   | 9.0357             |                     | 1,092,151.332       | 9,868,351.79         |  |
| Dec-06-24     | Purchase<br><i>Purchase</i>                       | 93,904.83                         | 9.1666             | 10,244.238          | 1,102,395.570       |                      |  |
| Dec-31-24     | Income Distribution Payment Type: Reinves         | 122,365.91<br>ted                 | 9.0160             | 13,572.084          | 1,115,967.654       |                      |  |
|               | Closing Balance                                   |                                   | 9.0160             |                     | 1,115,967.654       | 10,061,564.37        |  |
|               | PH&N Private Placeme                              | nt Corporate Debt                 | Fund - O           |                     |                     |                      |  |
|               | Opening Balance                                   |                                   | 9.4771             |                     | 696,532.674         | 6,601,109.80         |  |
| Dec-31-24     | Income Distribution Payment Type: Reinves         | 94,728.44<br>ted                  | 9.4390             | 10,035.855          | 706,568.529         |                      |  |
|               | Closing Balance                                   |                                   | 9.4390             |                     | 706,568.529         | 6,669,300.35         |  |
|               | RBC Commercial Morto                              | gage Fund - O                     |                    |                     |                     |                      |  |
|               | Opening Balance                                   |                                   | 10.1899            |                     | 191,097.935         | 1,947,268.85         |  |
| Dec-23-24     | Income Distribution Payment Type: Reinves         | 25,416.03<br>ted                  | 10.1314            | 2,508.639           | 193,606.574         |                      |  |

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM MEDIUM 6804561 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452004

| Trade<br>Date | Fund Name and<br>Transaction Details      | Transaction<br>Amount (\$) | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |
|---------------|-------------------------------------------|----------------------------|--------------------|---------------------|---------------------|----------------------|--|--|
| Dec-31-24     | Purchase                                  | 218,300.00                 | 10.1587            | 21,488.970          | 215,095.544         |                      |  |  |
|               | Purchase                                  |                            |                    |                     |                     |                      |  |  |
|               | Closing Balance                           |                            | 10.1587            |                     | 215,095.544         | 2,185,091.10         |  |  |
|               | RBC QUBE Low Volatility                   | Canadian Equ               | ity Fund - O       |                     |                     |                      |  |  |
|               | Opening Balance                           |                            | 19.6589            |                     | 259,421.429         | 5,099,939.93         |  |  |
| Dec-06-24     | Redemption                                | -223,514.17                | 20.2757            | -11,023.746         | 248,397.683         |                      |  |  |
|               | Redemption<br>Book cost of units redeemed | d = \$203,299.92           |                    |                     |                     |                      |  |  |
| Dec-19-24     | Income Distribution                       | 133,389.56                 | 18.1930            | 7,331.917           | 255,729.600         |                      |  |  |
|               | Payment Type : Reinvested                 |                            |                    |                     |                     |                      |  |  |
| Dec-19-24     | Capital Gain Distribution                 | 183,069.09                 | 18.1930            | 10,062.611          | 265,792.211         |                      |  |  |
|               | Payment Type : Reinvested                 |                            |                    |                     |                     |                      |  |  |
|               | Closing Balance                           |                            | 18.2922            |                     | 265,792.211         | 4,861,924.28         |  |  |
|               | PH&N Canadian Equity Fund - O             |                            |                    |                     |                     |                      |  |  |
|               | Opening Balance                           |                            | 131.2787           |                     | 12,766.916          | 1,676,024.14         |  |  |
| Dec-06-24     | Redemption                                | -105,412.71                | 139.7920           | -754.068            | 12,012.848          |                      |  |  |
|               | Redemption<br>Book cost of units redeemed | d = \$94,192.67            |                    |                     |                     |                      |  |  |
| Dec-19-24     | Income Distribution                       | 43,486.51                  | 127.6080           | 340.782             | 12,353.630          |                      |  |  |
|               | Payment Type : Reinvested                 |                            |                    |                     |                     |                      |  |  |
| Dec-19-24     | Capital Gain Distribution                 | 24,145.82                  | 127.6080           | 189.219             | 12,542.849          |                      |  |  |
|               | Payment Type : Reinvested                 |                            |                    |                     |                     |                      |  |  |
|               | Closing Balance                           |                            | 129.5226           |                     | 12,542.849          | 1,624,582.41         |  |  |
|               | PH&N Canadian Equity Va                   | lue Fund - O               |                    |                     |                     |                      |  |  |
|               | Opening Balance                           |                            | 21.5213            |                     | 78,172.487          | 1,682,373.54         |  |  |
|               | -                                         |                            |                    |                     |                     |                      |  |  |

Portfolio Manager Contact Number (416) 974-7698 Account Number 6804561
Custodian / Nominee Custodian Account 234452004

PAUL PURCELL Account Name ONE INVESTMENT DURHAM MEDIUM 6804561
Custodian / Nominee 234452004

| Trade<br>Date | Fund Name and<br>Transaction Details                 | Transaction<br>Amount (\$)                         | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |  |  |
|---------------|------------------------------------------------------|----------------------------------------------------|--------------------|---------------------|---------------------|----------------------|--|--|--|--|
| Dec-06-24     | Redemption  Redemption  Book cost of units redeemed  | -123,715.48<br>= \$109,325.05                      | 23.0857            | -5,358.966          | 72,813.521          |                      |  |  |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinvested        | 34,222.35                                          | 21.2518            | 1,610.327           | 74,423.848          |                      |  |  |  |  |
| Dec-19-24     | Capital Gain Distribution Payment Type : Reinvested  | 17,693.69                                          | 21.2518            | 832.574             | 75,256.422          |                      |  |  |  |  |
|               | Closing Balance                                      |                                                    | 21.5634            |                     | 75,256.422          | 1,622,784.33         |  |  |  |  |
|               | RBC QUBE Canadian Equity Fund - O                    |                                                    |                    |                     |                     |                      |  |  |  |  |
|               | Opening Balance                                      |                                                    | 14.7092            |                     | 115,058.007         | 1,692,411.24         |  |  |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeemed  | -165,270.66<br>= \$142,755.86                      | 16.0464            | -10,299.548         | 104,758.459         |                      |  |  |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinvested        | 44,208.07                                          | 13.4581            | 3,284.867           | 108,043.326         |                      |  |  |  |  |
| Dec-19-24     | Capital Gain Distribution  Payment Type : Reinvested | 147,709.43                                         | 13.4581            | 10,975.504          | 119,018.830         |                      |  |  |  |  |
|               | Closing Balance                                      |                                                    | 13.6243            |                     | 119,018.830         | 1,621,548.25         |  |  |  |  |
|               | RBC QUBE Low Volatility I                            | RBC QUBE Low Volatility U.S. Equity Fund (CAD) - O |                    |                     |                     |                      |  |  |  |  |
|               | Opening Balance                                      |                                                    | 31.7698            |                     | 105,217.147         | 3,342,727.72         |  |  |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeemed  | -189,509.72<br>= \$169,436.28                      | 33.9048            | -5,589.466          | 99,627.681          |                      |  |  |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinvested        | 56,289.64                                          | 30.2029            | 1,863.716           | 101,491.397         |                      |  |  |  |  |
| Dec-19-24     | Capital Gain Distribution  Payment Type : Reinvested | 201,746.05                                         | 30.2029            | 6,679.691           | 108,171.088         |                      |  |  |  |  |
|               | Closing Balance                                      |                                                    | 30.2501            |                     | 108,171.088         | 3,272,186.23         |  |  |  |  |
|               |                                                      |                                                    |                    |                     |                     |                      |  |  |  |  |

Portfolio Manager Contact Number

PAUL PURCELL (416) 974-7698 Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM MEDIUM 6804561 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452004

| Fund Name and<br>Transaction Details                 | Transaction<br>Amount (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Unit<br>Price (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Units<br>Transacted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | New Unit<br>Balance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Market<br>Value (\$) |  |  |  |
|------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|--|--|--|
| PH&N U.S. Equity Fund - C                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                      |  |  |  |
| Opening Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 166.0850                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 9,630.168                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1,599,426.45         |  |  |  |
| Redemption  Redemption  Book cost of units redeemed  | -45,698.46<br>= \$41,766.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 181.1872                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | -252.217                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 9,377.951                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                      |  |  |  |
| Income Distribution Payment Type : Reinvested        | 15,098.50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 175.8637                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 85.853                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 9,463.804                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                      |  |  |  |
| Closing Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 176.3917                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 9,463.804                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1,669,336.48         |  |  |  |
| RBC QUBE U.S. Equity Fund - O                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          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                                                                                                                                                                                                                                                                                     |                      |  |  |  |
| Opening Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 24.5513                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 65,511.915                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1,608,402.68         |  |  |  |
| Redemption  Redemption  Book cost of units redeemed  | -104,768.75<br>= \$92,339.31                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 27.6196                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -3,793.275                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 61,718.640                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                      |  |  |  |
| Income Distribution  Payment Type: Reinvested        | 15,306.22                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 23.3121                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 656.578                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 62,375.218                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                      |  |  |  |
| Capital Gain Distribution  Payment Type : Reinvested | 211,818.37                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 23.3121                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 9,086.199                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 71,461.417                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                      |  |  |  |
| Closing Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 23.2902                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 71,461.417                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1,664,350.69         |  |  |  |
| PH&N Overseas Equity Fu                              | nd - O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   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                                                                                                                                                                                                                                                                                     |                      |  |  |  |
| Opening Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 20.8576                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 78,259.184                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1,632,298.76         |  |  |  |
| Purchase  Purchase                                   | 23,257.76                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 21.3682                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 1,088.429                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 79,347.613                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                      |  |  |  |
| Income Distribution  Payment Type: Reinvested        | 43,482.49                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 20.3034                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2,141.636                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 81,489.249                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                      |  |  |  |
| Closing Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 20.2136                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 81,489.249                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1,647,191.08         |  |  |  |
| RBC International Equity F                           | und (CAD) - C                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            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                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                      |  |  |  |
| Opening Balance                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 33.1432                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 48,247.246                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1,599,068.12         |  |  |  |
|                                                      | Transaction Details  PH&N U.S. Equity Fund - O Opening Balance  Redemption  Redemption  Book cost of units redeemed Income Distribution  Payment Type: Reinvested Closing Balance  RBC QUBE U.S. Equity Fund Opening Balance  Redemption  Redemption  Redemption  Book cost of units redeemed Income Distribution  Payment Type: Reinvested Capital Gain Distribution  Payment Type: Reinvested Closing Balance  PH&N Overseas Equity Fund Opening Balance  Purchase  Purchase Income Distribution  Payment Type: Reinvested Closing Balance  Redemption  Redempti | Transaction Details  PH&N U.S. Equity Fund - O  Opening Balance  Redemption Book cost of units redeemed = \$41,766.98  Income Distribution Payment Type : Reinvested  Closing Balance  RBC QUBE U.S. Equity Fund - O  Opening Balance  Redemption Book cost of units redeemed = \$92,339.31  Income Distribution Book cost of units redeemed = \$92,339.31  Income Distribution Closing Balance  Payment Type : Reinvested  Capital Gain Distribution Closing Balance  PH&N Overseas Equity Fund - O  Opening Balance  Purchase Income Distribution Payment Type : Reinvested  Closing Balance  Purchase Income Distribution Payment Type : Reinvested  Closing Balance  Purchase Income Distribution Payment Type : Reinvested  Closing Balance  RBC International Equity Fund (CAD) - O | Transaction Details         Amount (\$)         Price (\$)           PH&N U.S. Equity Fund - O         166.0850           Opening Balance         166.0850           Redemption         -45,698.46         181.1872           Redemption         Book cost of units redeemed = \$41,766.98           Income Distribution         15,098.50         175.8637           Payment Type : Reinvested         176.3917           RBC QUBE U.S. Equity Fund - O         24.5513           Redemption Book cost of units redeemed = \$92,339.31         27.6196           Redemption Book cost of units redeemed = \$92,339.31         15,306.22         23.3121           Payment Type : Reinvested         211,818.37         23.3121           Payment Type : Reinvested         211,818.37         23.3121           Closing Balance         23.2902           PH&N Overseas Equity Fund - O         20.8576           Purchase         23,257.76         21.3682           Purchase         10,257.76         21.3682           Purchase         23,257.76         21.3682           Purchase         20.3034           Payment Type : Reinvested         20.2136           Closing Balance         20.2136 | Transaction Details         Amount (\$)         Price (\$)         Transacted           PH&N U.S. Equity Fund - O         Opening Balance         166.0850           Redemption         -45,698.46         181.1872         -252.217           Redemption         Book cost of units redeemed = \$41,766.98         175.8637         85.853           Income Distribution         15,098.50         175.8637         85.853           Payment Type : Reinvested         176.3917         REC QUBE U.S. Equity Fund - O           Opening Balance         24.5513         27.6196         -3,793.275           Redemption         -104,768.75         27.6196         -3,793.275           Redemption Book cost of units redeemed = \$92,339.31         11         656.578           Income Distribution         15,306.22         23.3121         9,086.199           Payment Type : Reinvested         211,818.37         23.3121         9,086.199           Payment Type : Reinvested         20.8576           Purchase         23,257.76         21.3682         1,088.429           Purchase         1ncome Distribution         43,482.49         20.3034         2,141.636           Payment Type : Reinvested         20.2136         RBC International Equity Fund (CAD) - O         0 | Transaction Details  |  |  |  |

# **Transactions**

October 1, 2024 to December 31, 2024

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM MEDIUM 6804561 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452004

| Trade<br>Date | Fund Name and<br>Transaction Details         | Transaction<br>Amount (\$) | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |
|---------------|----------------------------------------------|----------------------------|--------------------|---------------------|---------------------|----------------------|
| Dec-06-24     | Purchase<br><i>Purchase</i>                  | 84,306.95                  | 33.3302            | 2,529.446           | 50,776.692          |                      |
| Dec-19-24     | Income Distribution Payment Type: Reinvested | 34,274.27                  | 31.5409            | 1,086.661           | 51,863.353          |                      |
|               | Closing Balance                              |                            | 31.3572            |                     | 51,863.353          | 1,626,289.53         |

All transaction values are reported in Canadian dollars.

Your funds are registered in the name of your Custodian, as identified under Custodian /Nominee at the top of this statement. RBC Global Asset Management Inc. is acting as agent in these transactions. Listed above, your Portfolio Manager is acting as the dealing representative in these transactions.

**Contact Number** 

Portfolio Manager PAUL PURCELL

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM SHORT 6804553 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452003

## **Your Investment Account Transaction(s)**

(416) 974-7698

| Trade<br>Date | Fund Name and<br>Transaction Details              | Transaction<br>Amount (\$)        | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |  |  |
|---------------|---------------------------------------------------|-----------------------------------|--------------------|---------------------|---------------------|----------------------|--|--|
|               | PH&N Short Term Bond                              | & Mortgage Fun                    | d - O              |                     |                     |                      |  |  |
|               | Opening Balance                                   |                                   | 9.8486             |                     | 5,307,064.419       | 52,267,154.64        |  |  |
| Dec-06-24     | Purchase<br><i>Purchase</i>                       | 231,386.55                        | 9.9198             | 23,325.727          | 5,330,390.146       |                      |  |  |
| Dec-19-24     | Income Distribution Payment Type : Reinvest       | 394,448.87<br>ed                  | 9.7849             | 40,311.998          | 5,370,702.144       |                      |  |  |
| Dec-31-24     | Redemption  Redemption  Book cost of units redeen | -162,100.00<br>ned = \$159,856.99 | 9.8358             | -16,480.612         | 5,354,221.532       |                      |  |  |
|               | Closing Balance                                   |                                   | 9.8358             |                     | 5,354,221.532       | 52,663,052.14        |  |  |
|               | PH&N Corporate Bond Trust - O                     |                                   |                    |                     |                     |                      |  |  |
|               | Opening Balance                                   |                                   | 9.5054             |                     | 2,068,487.895       | 19,661,804.84        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeen | -136,491.35<br>ned = \$131,590.54 | 9.6475             | -14,147.847         | 2,054,340.048       |                      |  |  |
| Dec-31-24     | Income Distribution Payment Type : Reinvest       | 254,738.17<br>ed                  | 9.4595             | 26,929.348          | 2,081,269.396       |                      |  |  |
|               | Closing Balance                                   |                                   | 9.4595             |                     | 2,081,269.396       | 19,687,767.85        |  |  |
|               | BlueBay Total Return Credit Fund (Canada) - O     |                                   |                    |                     |                     |                      |  |  |
|               | Opening Balance                                   |                                   | 9.0357             |                     | 1,629,923.291       | 14,727,497.88        |  |  |
| Dec-06-24     | Redemption  Redemption  Book cost of units redeen | -123,841.21<br>ned = \$120,135.40 | 9.1666             | -13,510.048         | 1,616,413.243       |                      |  |  |
| Dec-31-24     | Income Distribution  Payment Type: Reinvest       | 179,421.87<br>ed                  | 9.0160             | 19,900.385          | 1,636,313.628       |                      |  |  |
|               | Closing Balance                                   |                                   | 9.0160             |                     | 1,636,313.628       | 14,753,003.67        |  |  |
|               | PH&N Private Placemen                             | t Corporate Debt                  | Fund - O           |                     |                     |                      |  |  |

# **Transactions**

October 1, 2024 to December 31, 2024

Portfolio Manager Contact Number PAUL PURCELL (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM SHORT 6804553

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452003

# **Your Investment Account Transaction(s)**

| Trade<br>Date | Fund Name and<br>Transaction Details    | Transaction<br>Amount (\$) | Unit<br>Price (\$) | Units<br>Transacted | New Unit<br>Balance | Market<br>Value (\$) |
|---------------|-----------------------------------------|----------------------------|--------------------|---------------------|---------------------|----------------------|
|               | Opening Balance                         |                            | 9.4771             |                     | 519,751.613         | 4,925,738.01         |
| Dec-31-24     | Income Distribution                     | 70,686.22                  | 9.4390             | 7,488.740           | 527,240.353         |                      |
|               | Payment Type : Reinvest                 | ed                         |                    |                     |                     |                      |
|               | Closing Balance                         |                            | 9.4390             |                     | 527,240.353         | 4,976,621.69         |
|               | RBC High Yield Bond Fu                  | ınd - O                    |                    |                     |                     |                      |
|               | Opening Balance                         |                            | 9.8376             |                     | 497,534.860         | 4,894,548.94         |
| Dec-06-24     | Redemption                              | -13,147.39                 | 9.9501             | -1,321.332          | 496,213.528         |                      |
|               | Redemption<br>Book cost of units redeen | ned = \$12,820.09          |                    |                     |                     |                      |
| Dec-19-24     | Income Distribution                     | 59,049.41                  | 9.7459             | 6,058.898           | 502,272.426         |                      |
|               | Payment Type : Reinvest                 | ed                         |                    |                     |                     |                      |
|               | Closing Balance                         |                            | 9.7849             |                     | 502,272.426         | 4,914,685.46         |
|               | RBC Commercial Mortg                    | age Fund - O               |                    |                     |                     |                      |
|               | Opening Balance                         |                            | 10.1899            |                     | 141,875.442         | 1,445,696.57         |
| Dec-23-24     | Income Distribution                     | 18,869.43                  | 10.1314            | 1,862.470           | 143,737.912         |                      |
|               | Payment Type : Reinvest                 | ed                         |                    |                     |                     |                      |
| Dec-31-24     | Purchase                                | 162,100.00                 | 10.1587            | 15,956.766          | 159,694.678         |                      |
|               | Purchase                                |                            |                    |                     |                     |                      |
|               | Closing Balance                         |                            | 10.1587            |                     | 159,694.678         | 1,622,290.33         |
|               |                                         |                            |                    |                     |                     |                      |

All transaction values are reported in Canadian dollars.

Your funds are registered in the name of your Custodian, as identified under Custodian /Nominee at the top of this statement. RBC Global Asset Management Inc. is acting as agent in these transactions. Listed above, your Portfolio Manager is acting as the dealing representative in these transactions.

# **Portfolio Valuation - Summary**

As of December 31, 2024

Account Name One Investment - Durham In-Kind

Account Number ML101

Custodian / Nominee RBC Investor & Treasury Services

Custodian Account 234452002

Portfolio Manager Paul F Contact Number (416)-

Paul Purcell (416)-974-7698

| PAR VALUE OR<br>NO. OF SHARES            | SECURITY                             | AVERAGE<br>COST PRICE (\$) | BOOK<br>COST (\$)   | MARKET<br>PRICE (\$) | MARKET<br>VALUE (\$) | % OF<br>TOTAL |
|------------------------------------------|--------------------------------------|----------------------------|---------------------|----------------------|----------------------|---------------|
| ALEUR NOMINALE<br>OU NOMBRE<br>D'ACTIONS | TITRE                                | COURS<br>MOYEN<br>D'ACHAT  | VALEUR<br>COMPTABLE | COURS<br>BOURSIER    | VALEUR<br>BOURSIÉRE  | % DU<br>TOTAL |
|                                          | BONDS                                |                            |                     |                      |                      |               |
|                                          | MUNICIPAL                            |                            | 14,784,142          |                      | 15,390,000           | 100.0         |
|                                          | BONDS TOTALS                         |                            | 14,784,142          |                      | 15,390,000           | 100.0         |
|                                          | PORTFOLIO TOTALS IN CANADIAN DOLLARS |                            | 14,784,142          |                      | 15,390,000           | 100.0         |
|                                          | ACCRUED INCOME                       |                            |                     |                      | 223,247              |               |
|                                          | TOTAL INCLUDING ACCRUED INCOME       |                            |                     |                      | 15,613,247           |               |
|                                          |                                      |                            |                     |                      |                      |               |
|                                          |                                      |                            |                     |                      |                      |               |
|                                          |                                      |                            |                     |                      |                      |               |
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# **Portfolio Valuation - Detailed**

As of December 31, 2024

Account Name One Investment - Durham In-Kind

Account Number ML101

Custodian / Nominee RBC Investor & Treasury Services

Custodian Account 234452002

| PAR VALUE OR<br>NO. OF SHARES                                              | SECURITY                                                                                                                                                                                                                                                                                                                                                                                                                                                            | AVERAGE<br>COST PRICE (\$)                                  | BOOK<br>COST (\$)                                                          | MARKET<br>PRICE (\$)                                           | MARKET<br>VALUE (\$)                                                       | % OF<br>TOTAL                                |
|----------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------------------|----------------------------------------------|
| VALEUR NOMINALE<br>OU NOMBRE<br>D'ACTIONS                                  | TITRE                                                                                                                                                                                                                                                                                                                                                                                                                                                               | COURS<br>MOYEN<br>D'ACHAT                                   | VALEUR<br>COMPTABLE                                                        | COURS<br>BOURSIER                                              | VALEUR<br>BOURSIÉRE                                                        | % DU<br>TOTAL                                |
|                                                                            | BONDS                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                             |                                                                            |                                                                |                                                                            |                                              |
|                                                                            | MUNICIPAL                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                             |                                                                            |                                                                |                                                                            |                                              |
| 1,538,000<br>1,602,000<br>1,669,000<br>1,740,000<br>1,814,000<br>1,500,000 | Corp of The Regional Municipality of Durham 4.150 OCT 16 29 Corp of The Regional Municipality of Durham 4.200 OCT 16 30 Corp of The Regional Municipality of Durham 4.250 OCT 16 31 Corp of The Regional Municipality of Durham 4.300 OCT 16 32 Corp of The Regional Municipality of Durham 4.300 OCT 16 33 Corp of The Regional Municipality of Durham 4.700 JUL 05 38                                                                                             | 113.102<br>113.067<br>92.047<br>86.082<br>86.208<br>109.683 | 1,739,510<br>1,811,334<br>1,536,260<br>1,497,819<br>1,563,810<br>1,645,251 | 103.365<br>103.652<br>103.616<br>103.501<br>102.911<br>104.785 | 1,589,748<br>1,660,497<br>1,729,356<br>1,800,924<br>1,866,796<br>1,571,771 | 10.3<br>10.8<br>11.2<br>11.7<br>12.1<br>10.2 |
| 1,571,000<br>1,647,000<br>1,726,000                                        | Corp of The Regional Municipality of Durham 4.700 JUL 05 39 Corp of The Regional Municipality of Durham 4.750 JUL 05 40 Corp of The Regional Municipality of Durham 4.750 JUL 05 41                                                                                                                                                                                                                                                                                 | 109.671<br>97.139<br>96.601                                 | 1,722,939<br>1,599,885<br>1,667,334                                        | 104.497<br>104.767<br>104.505                                  | 1,641,649<br>1,725,506<br>1,803,753                                        | 10.7<br>11.2<br>11.7                         |
|                                                                            | MUNICIPAL TOTALS                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                             | 14,784,142                                                                 |                                                                | 15,390,000                                                                 | 100.0                                        |
|                                                                            | BONDS TOTALS                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                             | 14,784,142                                                                 |                                                                | 15,390,000                                                                 | 100.0                                        |
|                                                                            | PORTFOLIO TOTALS IN CANADIAN DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                             | 14,784,142                                                                 |                                                                | 15,390,000                                                                 | 100.0                                        |
|                                                                            | ACCRUED INCOME                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                             |                                                                            |                                                                | 223,247                                                                    |                                              |
|                                                                            | TOTAL INCLUDING ACCRUED INCOME                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                             |                                                                            |                                                                | 15,613,247                                                                 |                                              |
|                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                             |                                                                            |                                                                |                                                                            |                                              |
|                                                                            | IMPORTANT DISCLOSURES RBC Global Asset Management Inc. (RBC GAM Inc.) is not registered with a self-regulatory organization and as such, does not participate in an investor protection, compensation or contingency trust fund, meaning that your account with RBC GAM Inc. and investments therein are not covered by any such fund. Your funds are registered in the name of your Custodian, as identified under Custodian/Nominee at the top of your statement. |                                                             |                                                                            |                                                                |                                                                            |                                              |
|                                                                            | PH&N Institutional is the institutional business division of RBC Global Asset Management Inc., the manager of various investment funds, including the RBC Funds and the PH&N Funds, and an indirect wholly-owned subsidiary of Royal Bank of Canada.  ® / TM Trademarks of Royal Bank of Canada. Used under licence.                                                                                                                                                |                                                             |                                                                            |                                                                |                                                                            |                                              |
|                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                             |                                                                            |                                                                |                                                                            |                                              |
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**Portfolio Manager** 

**Contact Number** 

Paul Purcell (416)-974-7698

October 1, 2024 to December 31, 2024

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM LONG

6804520 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452005

#### **Portfolio Summary by Fund**

as at December 31, 2024

| Fund                                               | Unit<br>Balance | Unit<br>Price (\$) | Book<br>Cost (\$)* | Unrealized<br>Capital Gain<br>or Loss (\$) | Market<br>Value (\$) | Market<br>Value (%)** |
|----------------------------------------------------|-----------------|--------------------|--------------------|--------------------------------------------|----------------------|-----------------------|
| PH&N Short Term Bond & Mortgage Fund - O           | 22,780,056.000  | 9.8358             | 223,545,245.54     | 514,829.26                                 | 224,060,074.80       | 25.5                  |
| PH&N Enhanced Total Return Bond Fund - O           | 17,310,875.174  | 8.8861             | 154,670,938.59     | -844,770.71                                | 153,826,167.88       | 17.5                  |
| BlueBay Total Return Credit Fund (Canada) - O      | 14,704,202.390  | 9.0160             | 132,434,869.25     | 138,219.50                                 | 132,573,088.75       | 15.1                  |
| PH&N Private Placement Corporate Debt Fund - O     | 9,267,081.697   | 9.4390             | 87,446,036.31      | 25,947.83                                  | 87,471,984.14        | 10.0                  |
| RBC Commercial Mortgage Fund - O                   | 2,069,542.897   | 10.1587            | 21,074,155.32      | -50,289.89                                 | 21,023,865.43        | 2.4                   |
| RBC QUBE Low Volatility Canadian Equity Fund - O   | 3,502,250.453   | 18.2922            | 66,424,732.77      | -2,360,867.03                              | 64,063,865.74        | 7.3                   |
| PH&N Canadian Equity Fund - O                      | 165,269.495     | 129.5226           | 21,014,627.79      | 391,506.90                                 | 21,406,134.69        | 2.4                   |
| PH&N Canadian Equity Value Fund - O                | 991,586.880     | 21.5634            | 20,651,779.95      | 730,204.58                                 | 21,381,984.53        | 2.4                   |
| RBC QUBE Canadian Equity Fund - O                  | 1,568,200.947   | 13.6243            | 22,084,033.02      | -718,392.86                                | 21,365,640.16        | 2.4                   |
| RBC QUBE Low Volatility U.S. Equity Fund (CAD) - O | 1,425,213.905   | 30.2501            | 44,093,410.31      | -980,547.16                                | 43,112,863.15        | 4.9                   |
| PH&N U.S. Equity Fund - O                          | 124,741.777     | 176.3917           | 20,482,662.15      | 1,520,751.96                               | 22,003,414.11        | 2.5                   |
| RBC QUBE U.S. Equity Fund - O                      | 941,947.191     | 23.2902            | 22,634,237.44      | -696,098.97                                | 21,938,138.47        | 2.5                   |
| PH&N Overseas Equity Fund - O                      | 1,073,798.979   | 20.2136            | 21,962,088.38      | -256,745.34                                | 21,705,343.04        | 2.5                   |
| RBC International Equity Fund (CAD) - O            | 683,525.774     | 31.3572            | 22,398,045.97      | -964,591.57                                | 21,433,454.40        | 2.4                   |
| Total                                              |                 |                    | 880,916,862.79     | -3,550,843.50                              | 877,366,019.29       | 100.0                 |

All figures are reported in Canadian dollars.

Your funds are registered in the name of your custodian, as identified under Custodian/Nominee at the top of this statement.

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<sup>\*</sup>Book cost (formerly called Adjusted Cost Base) values are estimates only. Book cost is the total amount paid to purchase an investment, adjusted for reinvested distributions, return of capital, corporate reorganizations or sales.

<sup>\*\*</sup>Total may not add due to rounding.

October 1, 2024 to December 31, 2024

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM LONG 6804520 ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\* 234452005

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October 1, 2024 to December 31, 2024

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name
Account Number
Custodian / Nominee
Custodian Account

ONE INVESTMENT DURHAM MEDIUM 6804561

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452004

#### **Portfolio Summary by Fund**

as at December 31, 2024

| Fund                                               | Unit<br>Balance | Unit<br>Price (\$) | Book<br>Cost (\$)* | Unrealized<br>Capital Gain<br>or Loss (\$) | Market<br>Value (\$) | Market<br>Value (%)** |
|----------------------------------------------------|-----------------|--------------------|--------------------|--------------------------------------------|----------------------|-----------------------|
| PH&N Short Term Bond & Mortgage Fund - O           | 2,864,767.905   | 9.8358             | 27,800,853.66      | 376,430.50                                 | 28,177,284.16        | 42.2                  |
| BlueBay Total Return Credit Fund (Canada) -<br>O   | 1,115,967.654   | 9.0160             | 9,927,983.04       | 133,581.33                                 | 10,061,564.37        | 15.1                  |
| PH&N Private Placement Corporate Debt Fund - O     | 706,568.529     | 9.4390             | 6,539,715.68       | 129,584.67                                 | 6,669,300.35         | 10.0                  |
| RBC Commercial Mortgage Fund - O                   | 215,095.544     | 10.1587            | 2,190,317.92       | -5,226.82                                  | 2,185,091.10         | 3.3                   |
| RBC QUBE Low Volatility Canadian Equity Fund - O   | 265,792.211     | 18.2922            | 4,897,407.54       | -35,483.26                                 | 4,861,924.28         | 7.3                   |
| PH&N Canadian Equity Fund - O                      | 12,542.849      | 129.5226           | 1,568,189.76       | 56,392.65                                  | 1,624,582.41         | 2.4                   |
| PH&N Canadian Equity Value Fund - O                | 75,256.422      | 21.5634            | 1,537,338.19       | 85,446.14                                  | 1,622,784.33         | 2.4                   |
| RBC QUBE Canadian Equity Fund - O                  | 119,018.830     | 13.6243            | 1,643,911.88       | -22,363.63                                 | 1,621,548.25         | 2.4                   |
| RBC QUBE Low Volatility U.S. Equity Fund (CAD) - O | 108,171.088     | 30.2501            | 3,278,103.19       | -5,916.96                                  | 3,272,186.23         | 4.9                   |
| PH&N U.S. Equity Fund - O                          | 9,463.804       | 176.3917           | 1,568,081.34       | 101,255.14                                 | 1,669,336.48         | 2.5                   |
| RBC QUBE U.S. Equity Fund - O                      | 71,461.417      | 23.2902            | 1,729,537.80       | -65,187.11                                 | 1,664,350.69         | 2.5                   |
| PH&N Overseas Equity Fund - O                      | 81,489.249      | 20.2136            | 1,661,492.45       | -14,301.37                                 | 1,647,191.08         | 2.5                   |
| RBC International Equity Fund (CAD) - O            | 51,863.353      | 31.3572            | 1,713,331.80       | -87,042.27                                 | 1,626,289.53         | 2.4                   |
| Total                                              |                 |                    | 66,056,264.25      | 647,169.01                                 | 66,703,433.26        | 100.0                 |

All figures are reported in Canadian dollars.

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<sup>\*\*</sup>Total may not add due to rounding.

October 1, 2024 to December 31, 2024

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name Account Number Custodian / Nominee Custodian Account ONE INVESTMENT DURHAM MEDIUM 6804561

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

count 234452004

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October 1, 2024 to December 31, 2024

Portfolio Manager PAUL PURCELL Contact Number (416) 974-7698

Account Name
Account Number
Custodian / Nominee
Custodian Account

ONE INVESTMENT DURHAM SHORT 6804553

ROYAL TRUST POOLED FUNDS GROUP\*\*\*\*\*

234452003

#### **Portfolio Summary by Fund**

as at December 31, 2024

| Fund                                           | Unit<br>Balance | Unit<br>Price (\$) | Book<br>Cost (\$)* | Unrealized<br>Capital Gain<br>or Loss (\$) | Market<br>Value (\$) | Market<br>Value (%)** |
|------------------------------------------------|-----------------|--------------------|--------------------|--------------------------------------------|----------------------|-----------------------|
| PH&N Short Term Bond & Mortgage Fund - O       | 5,354,221.532   | 9.8358             | 51,934,342.59      | 728,709.55                                 | 52,663,052.14        | 53.4                  |
| PH&N Corporate Bond Trust - O                  | 2,081,269.396   | 9.4595             | 19,362,465.44      | 325,302.41                                 | 19,687,767.85        | 20.0                  |
| BlueBay Total Return Credit Fund (Canada) - O  | 1,636,313.628   | 9.0160             | 14,553,046.14      | 199,957.53                                 | 14,753,003.67        | 15.0                  |
| PH&N Private Placement Corporate Debt Fund - O | 527,240.353     | 9.4390             | 4,879,925.81       | 96,695.88                                  | 4,976,621.69         | 5.0                   |
| RBC High Yield Bond Fund - O                   | 502,272.426     | 9.7849             | 4,873,499.12       | 41,186.34                                  | 4,914,685.46         | 5.0                   |
| RBC Commercial Mortgage Fund - O               | 159,694.678     | 10.1587            | 1,626,170.91       | -3,880.58                                  | 1,622,290.33         | 1.6                   |
| Total                                          |                 |                    | 97,229,450.01      | 1,387,971.13                               | 98,617,421.14        | 100.0                 |

All figures are reported in Canadian dollars.

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<sup>\*\*</sup>Total may not add due to rounding.



#### TORONTO

155 University Ave., Suite 800 Toronto, Ontario M5H 3B7 Canada

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Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the fund's offering documents before investing. The performance data provided assumes reinvestment of distributions only and does not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns. Mutual funds are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer. The unit values of non-money market funds change frequently. For money market funds, there can be no assurances that the fund will be able to maintain its net asset value per unit at a constant amount or that the full amount of your investment in the fund will be returned to you. Past performance may not be repeated.

This document may contain forward-looking statements about general economic factors which are not guarantees of future performance. Forward-looking statements involve inherent risk and uncertainties, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution you not to place undue reliance on these statements as a number of important factors could cause actual events or results to differ materially from those expressed or implied in any forward-looking statement. All opinions in forward-looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

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# **RFPORT**

To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 25, 2025

Re: OCIO Quarterly Reporting and Analysis Q4 2024

Report: ONE JIB 2025-013

#### 1. RECOMMENDATIONS

It is recommended that the Board:

- Approve the PH&N Mortgage Pension Trust for use in the Prudent Investor Offering.
- Approve using the PH&N Mortgage Pension Trust as a substitute for the Commercial Mortgage Trust, as needed, to expedite achieving the desired investment exposure.

#### 2. SUMMARY

PH&N Institutional (PH&N) has provided a report detailing the investment activities under the OCIO Offering for the fourth quarter of 2024. The report provides a thorough analysis of investment performance, allowing ONE JIB members to understand the OCIO's investment strategies and positioning. The report provided in attachment 1 to this report:

- Provides macroeconomic and capital markets context
- Summarizes investment performance
- Reviews key investment themes and activities.

Furthermore, ONE JIB members will have access to additional performance metrics for each of the funds comprising the OCIO Offering through the resource library.

The CCO and CIO have reviewed the reporting and have no concerns but may wish to enhance compliance and performance reporting in the future. The recommendation to consider using PH&N Mortgage Pension Trust as a substitute security for the Commercial Mortgage Trust in OCIO Offering may be discussed in the OCIO Presentation.

#### 3. BACKGROUND

ONE JIB and ONE Investment are responsible for providing oversight of the activities of the OCIO

ONE JIB holds fiduciary responsibility for managing the money not required immediately

(MNRI) of Participating Municipalities. This mandate requires ongoing oversight of investments, including regular performance reviews and supervision of agents assisting with fiduciary duties.

The Chief Investment Officer (CIO) and Chief Compliance Officer (CCO) of ONE Investment are responsible for reviewing OCIO activities and reporting significant issues to the board. Any concerns will be documented in the OCIO Quarterly Reporting and Analysis report (this report), ensuring transparency and accountability of the OCIO's activities.

# Periodically, issues raised by the OCIO, CIO or CCO may require discussion or input from ONE JIB

This OCIO Quarterly Reporting and Analysis report may be used for the CIO, CCO, and OCIO to communicate issues or to engage ONE JIB to provide direction. This may involve discussions about operational challenges, compliance issues, issues arising from investment implementation, security substitutions and other matters that may improve the efficiency and promote the smooth operation of the OCIO Offering.

By keeping ONE JIB informed of emerging issues, potential risks, and strategic considerations, the report ensures that board members remain fully apprised of all relevant developments and are positioned to provide timely guidance or intervention as needed. As appropriate, this report may also serve as a venue for other ad hoc items to be raised by the CIO/CCO/OCIO for ONE JIB discussion or direction.

#### 4. ANALYSIS

# The CIO and CCO have reviewed PH&N's monthly and quarterly reporting and have not identified any concerns

The CIO and CCO have reviewed all the recurring reporting provided by the OCIO and custodian, including monthly statements of accounts, quarterly client reports, proxy voting details, and various other reports, and have not identified any concerns.

ONE Investment, as ONE JIB's agent has an ongoing obligation to confirm to ONE JIB that all Participating Municipalities MNRI is invested in accordance with the ONE JIB approved Investment Plan. Since inception, this confirmation was provided in the quarterly reporting to ONE JIB. As ONE Investment transitions to the new business model, PH&N will be providing quarterly reporting that does not include this confirmation. In its place, ONE Investment staff will now confirm through this report it is has met its obligations to ONE JIB using the text found in Figure 1 below.

#### Figure 1 - ONE Investment Confirmation

Under the terms of section 8.02 of the ONE JIB Agreement, ONE Investment confirms as follows:

For the quarter ended December 31, 2024, to the best of the knowledge and belief of ONE Investment, all assets of the Participating Municipality under the management and control of ONE JIB under the ONE JIB Agreement have been invested and are held in accordance with the terms of the ONE JIB Agreement, and in a manner consistent with the IPS and the Investment Plan of the Participating Municipality.

# The fourth quarter represents the first full quarter of reporting under the OCIO Offering

The fourth quarter represents the first full quarter of reporting under the OCIO Offering, allowing the CCO and CIO to review the available compliance and performance reporting. The OCIO has developed standard reports that can be provided on a timely basis. While this reporting is currently only for one client, Durham Region, it provides a template for the reporting for the remaining Participating Municipalities that will be available for the first quarter of 2025.

# The CCO continues to work with the OCIO to enhance the compliance reporting for the OCIO Offering

The CCO has been working with the OCIO to ensure that the compliance reporting is appropriate considering the intended oversight regime. Not all expected deliverables have been satisfied yet, but the CCO continues to work towards fulfilling the expectations documented in the ONE Investment compliance manual. Operational limitations could require adjustments to the expected deliverables, which may require more discussion and guidance from the Audit Committee.

# The OCIO has refined the quarterly and annual reporting packages for Participating Municipalities

The OCIO has made additional reports available to improve client reporting and ensure the necessary details are available for municipal finance staff. This has included providing some reports in Excel format, allowing staff more flexibility to analyze and arrange the data according to their needs. Further feedback from Participating Municipalities and/or ONE JIB members may help inform further improvements.

# The OCIO has proposed substituting the PH&N Mortgage Pension Trust for the Commercial Mortgage Fund to gain similar investment exposure on a more expedited basis

Building a position in the Commercial Mortgage Fund has proceeded slowly. The OCIO has suggested using a similar security to build the desired exposure more quickly. Due to the illiquid nature of mortgage investments in the fund and a large allocation required

(Durham's intended position is \$180 million), building the intended position is taking considerable time. Allocations will also be needed for the other Participating Municipalities transitioning to the OCIO Offering.

The OCIO has recommended that the PH&N Mortgage Pension Trust be used as a substitute security for the Commercial Mortgage Trust, as needed. The Mortgage Pension Trust would be a new fund offering—it is not one of the 34 funds previously approved for the OCIO Offering.

This would help Participating Municipalities achieve the desired investment exposure more quickly. This substitution would provide an alternative way to gain exposure to the mortgage market, and would provide improved liquidity, which would be particularly relevant considering the size of the positions being built. In this trust, the investment team emphasizes shorter-term amortization periods in conjunction with the use of mortgage bonds and commercial mortgage-backed securities. The Fund is actively managed using interest rate, credit and liquidity strategies. The OCIO presentation will elaborate on this recommendation. Further details about the PH&N Mortgage Pension Trust have been made available to ONE JIB members in the resource library.

# The CIO, CCO, and OCIO partner have identified other items that may require further discussion in 2025

The CIO and CCO maintain a short list of items that merit discussion and may be the subject of staff reports at future ONE JIB meetings. Table 1 provides some of these potential topics.

Table 1 – Potential Future Discussion Items

| Item                                                       | Detail                                                                                                                                  | Status                    |
|------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| Global Benchmarks                                          | OCIO has identified benchmarks for each fund. No benchmarks have yet been created to show how the overall mandate is performing.        | To be considered in 2025. |
| Potential revisions in compliance or performance reporting | Further refinements in reporting may be considered, as needed, to ensure the information is tailored to the needs of municipal clients. | To be considered in 2025. |
| Investment and reporting solutions for sinking funds       | This is a new consideration for the ONE JIB that will need to be designed to address known client needs.                                | To be considered in 2025. |

#### 5. CONCLUSION

A quarterly reporting package has been prepared by PH&N that describes the investment activities related to the OCIO Offering and offers context about investment performance. This report, included as Attachment 1 to this report, should allow ONE JIB members to quickly review how investments managed by the OCIO have performed. A more

comprehensive report has been made available to ONE JIB members in the resource library to provide more analysis about how the individual funds in the OCIO Offering have performed.

This report may be used to identify items that merit further discussion by ONE JIB. The CIO, CCO or OCIO could identify topics that may require feedback or approval of ONE JIB members to help improve reporting, address operational concerns, or address any ad hoc issues.

As part of their ongoing reporting responsibilities to ONE JIB, The CIO and CCO will continue to work with the OCIO to develop additional reporting to enhance their ability to provide oversight. This review has verified that there have been no issues with onboarding the first OCIO client, and no administrative problems or concerns have been identified.

#### **ATTACHMENTS**

Attachment 1: OCIO Quarterly Report\_2024\_12\_31 - short

Drafted by: Keith Taylor, CIO; Evelyn Foo, CCO

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs, ONE Investment



# Attachment 1

# Investment Management Report for ONE Investment - JIB Quarterly Commentaries

For Period Ending December 31, 2024

# Macroeconomic and Capital Markets Commentary and Outlook

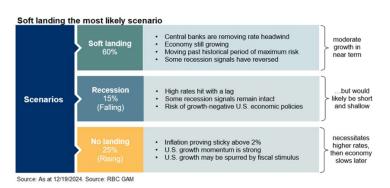
The following commentary summarizes meaningful trends and events that we've observed over the past quarter.

The performance of **global equity markets** was mixed in the fourth quarter, with the U.S., Canada, and Japan recording positive returns, while the U.K., Europe, China, and emerging markets declined. For markets that performed well, the gains came on the back of strong economic growth, improved earnings, and the U.S. Federal Reserve (Fed) slashing interest rates. The markets also benefitted from the ongoing momentum from the artificial intelligence trade, which continued to captivate investors.



In terms of **economic activity**, the global economy has stabilized in recent months as inflation concerns moderated and headwinds created by higher borrowing costs faded amid interest rate cuts. A major event risk was also resolved in the form of the U.S. election. While uncertainty remains as to which of President-elect Donald Trump's proposed policies will be implemented, we assume that his proposed tariff and

immigration policies will be significantly tempered, allowing for the effects of tax cuts, deregulation, and rising animal spirits to dominate, moderately boosting the near-term U.S. growth outlook. The risk of a recession appears to have declined further and we now assign a 60% probability to a soft landing for the U.S. economy. That said, our base case



outlook is subject to a variety of risks, including uncertainty with respect to the new U.S. administration, interest rate policy and geopolitical instability reflected by events in Ukraine and the Middle East, as well as China's housing challenges.

**U.S. economic growth** remained strong, expanding at a healthy 3.1% annual pace from July through September, driven by robust consumer spending and an increase in exports. In the U.S. labour market, job growth surged in November, but this was an expected rebound after hurricanes and striking workers heavily distorted the October data. The unemployment rate ticked up to 4.2% in November from 4.1%, and a growing number of jobless Americans are taking longer to find employment, which reflects a pullback in hiring.

The **Canadian economy** appeared to lose strength toward the end of the year. The economy expanded a higher-than-expected 0.3% in October but shrank 0.1% in November (as per advance data), which was the first monthly contraction in 2024. Going ahead, declining interest rates should be particularly beneficial given the country's interest rate sensitivity, and an election in the new year could install a more growth-oriented government. A key development to watch will be the impact of anticipated reversals in population growth and productivity growth. Population growth is set to slow sharply due to tightening immigration rules after an unprecedented surge in recent years – a potential drag on economic growth. In contrast, productivity has been weak in recent years, in part due to outsized immigration rates. The demographic reversal should thus allow for some revival in productivity, but it is impossible to say whether productivity will normalize at the precise moment that immigration eases. As such, quarter-to-quarter growth across 2025 may be unusually choppy.

While **inflation** has declined meaningfully from its 2021/2022 heights, it isn't yet all the way back to normal and the downward path has been somewhat less consistent in recent months. The incoming Trump administration may introduce additional inflation pressures via tariffs and faster growth, which lead us to raise our U.S. inflation forecast for 2025 from 2.3% to 2.6%. This nevertheless leaves it a bit lower than the average rate in 2024, supported in part by a lagged decline in shelter inflation and in part by a less dovish Fed. The inflation challenges are less acute in other countries, and we have greater confidence in inflation continuing to converge upon target in most of those markets. Fundamentally, economies are less overheated than they were a few years ago, wage growth has moderated, and corporate pricing plans are less aggressive. As a result, inflation is likely to continue its downward trend.



Except for the Bank of Japan, all major developed world **central banks** have begun dialing back monetary restrictions, including the late-arriving Fed, which delivered an initial 50-basis-point cut in September followed by two further 25-basis-point rate cuts before the end of the year. Central banks are in position to ease further but perhaps with less intensity than has been delivered so far, with the Fed now projecting just two interest rate cuts for 2025, citing the low unemployment rate and "somewhat elevated" inflation. Other developed economies have lower neutral rates, meaning their policy rates are capable of descending into the 2%-3% range.

Several **global equity markets** posted gains over the three-month period, while others declined. The results of the U.S. presidential election sent U.S. stocks soaring in November, but the rally stalled in December after the Fed signalled a much slower pace of rate cuts in 2025. Nevertheless, the U.S market ultimately ended higher for the quarter, with the S&P 500 index posting a return of 8.9%. The rally was dominated by the same technology stocks that have driven the market higher for the better part of the last two years.

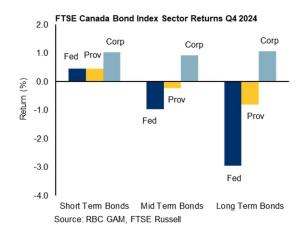
| Equity Indices Performance Comparison | 143 01 500 0 | 1, 2024 (70) |
|---------------------------------------|--------------|--------------|
|                                       | 3 Мо         | 1 Yr         |
| S&P/TSX Composite Index (C\$)         | 3.76%        | 21.65%       |
| S&P 500 Index (C\$)                   | 8.85%        | 35.62%       |
| MSCI World Net Index (C\$)            | 6.29%        | 29.43%       |
| MSCI EAFE Net Index (\$C)             | -2.18%       | 13.24%       |
| MSCI Emerging Markets Net Index (C\$) | -2.07%       | 17.26%       |

Source: RBC GAM

The **Canadian equity market** performed strongly in the fourth quarter and stocks established new record highs. The S&P/TSX Composite Index returned 3.8% over the period, with the Information Technology and Financials sectors emerging as the strongest performers. On the other hand, the Communication Services, Real Estate, and Materials sectors were among the weakest and posted negative returns.

In emerging markets (EM), the MSCI Emerging Markets Net Index posted negative returns during the quarter as its two largest country weights – China and India – both declined over the period. Chinese equities rallied on the back of policy announcements by China in September that appeared to convince markets that 2025 would finally see the significant stimulus required to restart the economy, but declined in the aftermath of the U.S. election and resulting strength in the USD against EM currencies. The Indian stock market continues to be one of our favourite long-term investments; however, economic indicators and earnings revisions have led to some weakness in the near term. Taiwan remains the standout EM performer due to its significant exposure to technology companies linked to artificial intelligence.

Global fixed income markets were muted during the fourth quarter amid sticky inflation and as the Fed adopted a more cautious tone on the pace of future rate cuts. In terms of the Canadian fixed income market, returns were relatively flat at -0.04%, while the yield of the FTSE Canada Universe Bond Index ended the fourth quarter at 3.6%, up 0.1% from where it began. This masks the volatility in yields over the quarter, which traded within a 0.5% band. Renewed resilience of the U.S. economy and increasing probability of a Trump



victory pushed North American bond yields higher in the first half of the quarter. In the second half, yields declined in response to President-elect Trump's threat of a broad 25% tariff and the uncertainty surrounding the implications for the Canadian economy if implemented. Against the backdrop of a persistently soft Canadian economy and inflation around its 2% target, the BoC cut its overnight rate by 0.50% in its October and December meetings, to 3.25% at the end of the year.

Interest rates across the Government of Canada yield curve ultimately ended the quarter higher than where they began, with short-term yields increasing less than long-term yields. Compared to the period leading up to the pandemic, these higher levels improve the outlook for forward-looking returns from fixed income significantly. The bond market is currently reflecting a belief that Canada will avoid a recession. Our base view is roughly in line with the market, as we place a slightly higher probability that economic growth remains slow but avoids recession. That said, the risk of a recession remains present and a key factor. As a result, we continue to take a measured and cautious approach to portfolio positioning.

# **RBC Global Asset Management**

PH&N Institutional

# **ONE Investment**

# Joint Investment Board Meeting – February 25, 2025

## Presented by:

Martin Leclair, CFA, Vice President & Portfolio Manager Paul Purcell, CFA, Managing Director & Portfolio Manager Dylan Rae, CFA, Portfolio Manager

### **Guest speaker:**

Anthony Di Ginosa, CFA, Portfolio Manager – Commercial Mortgage Specialist



February 2025 501



# We look forward to (re)connecting in a city near you

Please join us in one of 12 cities across Canada for our 23rd annual PH&N Investment Perspectives seminar, share your views and experiences, and stay for a lively discussion over lunch.

| Mar 4  | Regina    | Mar 12 | Calgary   | Mar 27 | Ottawa   |
|--------|-----------|--------|-----------|--------|----------|
| Mar 5  | Winnipeg  | Mar 13 | Vancouver | Apr 1  | London   |
| Mar 6  | Saskatoon | Mar 25 | Halifax   | Apr 3  | Toronto  |
| Mar 11 | Edmonton  | Mar 26 | Montreal  | Apr 3  | Victoria |

# **Seminar topics**

- Canadian productivity: Problems and prescriptions
- The role for alternative investments: Where to from here?
- Giving credit where credit is due
- What to make of market concentration? Lessons from the past, a guidebook for the future

Register

#### Agenda

Portfolio Status: Overview / Implementation (5 min)

Economic Outlook and Capital Markets Update (4 min)

Portfolio Modelling (1 min)

• Performance: Funds (3 min)

• Fund Oversight (5 min)

Transition of 11 municipalities: 9 + 2 (1 min)

• Strategy Overviews (14 min)

Proposed approach

Mortgages



# **RBC Global Asset Management** PH&N Institutional

## Portfolio Status: Overview / Implementation



## Performance (Jan. 31, 2025)

| Total Portfolio Return                              | 1 Month | 3 Month | Since<br>Inception <sup>1</sup> | Market Value        |
|-----------------------------------------------------|---------|---------|---------------------------------|---------------------|
| Durham Consolidated                                 | 1.77    | 3.23    | 6.32                            | \$ 1,514,501,041.47 |
| Durham Short                                        | 1.07    | 2.24    | 4.73                            | \$ 99,674,069.02    |
| Durham Medium                                       | 1.77    | 3.26    | 6.36                            | \$ 67,884,011.52    |
| Durham Long                                         | 1.83    | 3.34    | 6.50                            | \$ 1,331,284,255.93 |
| Durham In-Kind                                      | 1.28    | 2.48    | 8.19                            | \$ 15,658,705.00    |
| Clarington                                          | -       | -       | 3.70                            | \$ 20,740,174.61    |
| Central Frontenac                                   | -       | -       | 3.38                            | \$ 2,894,741.87     |
| Red Lake                                            | -       | -       | 2.85                            | \$ 2,267,575.32     |
| Canadian CPI (Non-Seasonally Adjusted) <sup>2</sup> | -0.37   | 0.06    |                                 |                     |

As of January 31, 2025. Source: RBC GAM



<sup>1.</sup> Since inception dates are Durham: July 17, 2024. Clarington: January 14, 2025. Central Frontenac: January 14, 2025. Red Lake: January 14, 2025. Canadian CPI (Non-Seasonally Adjusted) series is 1-month lagged.

## MNRI Allocations (Jan. 31, 2025)

| Total Municipal Holdings by Fund                   | Durham Region |                  | Clarington (G)      | Red Lake (D) |              | Central Frontenac (F) |              |  |
|----------------------------------------------------|---------------|------------------|---------------------|--------------|--------------|-----------------------|--------------|--|
| Fixed Income Solutions                             | \$            | 1,079,186,374.23 | \$<br>6,086,988.53  | \$           | 1,346,369.79 | \$                    | 1,137,096.83 |  |
| PH&N Short Term Bond & Mortgage Fund – O*          | \$            | 425,888,138.57   | \$<br>6,086,988.53  | \$           | 782,846.59   | \$                    | 852,179.41   |  |
| PH&N Enhanced Total Return Bond Fund – O           | \$            | 278,372,942.49   | -                   | \$           | 227,004.19   |                       | -            |  |
| BlueBay Total Return Credit Fund (Canada) - O      | \$            | 224,314,972.63   | -                   | \$           | 336,519.01   | \$                    | 284,917.42   |  |
| PH&N Private Placement Corporate Debt Fund – O*    | \$            | 100,665,737.45   | -                   |              | -            |                       | -            |  |
| RBC Commercial Mortgage Fund – O*                  | \$            | 25,059,058.71    | -                   |              | -            |                       | -            |  |
| PH&N Corporate Bond Trust - O                      | \$            | 19,920,661.90    | -                   |              | -            |                       | -            |  |
| RBC High Yield Bond Fund – O*                      | \$            | 4,964,862.48     | -                   |              | -            |                       | -            |  |
| PH&N High Yield Bond Fund – O*                     |               | -                | -                   |              | -            |                       | -            |  |
| Equity Solutions                                   | \$            | 419,655,962.24   | \$<br>14,653,186.08 | \$           | 921,205.53   | \$                    | 1,757,645.04 |  |
| RBC QUBE Low Volatility Canadian Equity Fund - O   | \$            | 104,519,688.65   | -                   | \$           | 228,074.28   | \$                    | 144,826.13   |  |
| RBC QUBE Canadian Equity Fund - O                  | \$            | 34,785,448.35    | \$<br>2,417,452.39  | \$           | 76,140.76    | \$                    | 241,745.24   |  |
| PH&N Canadian Equity Value Fund - O                | \$            | 34,867,032.27    | \$<br>2,424,377.74  | \$           | 76,358.90    | \$                    | 242,437.79   |  |
| PH&N Canadian Equity Fund - O                      | \$            | 34,890,510.60    | \$<br>2,436,342.11  | \$           | 76,735.76    | \$                    | 243,634.24   |  |
| RBC QUBE Low Volatility U.S. Equity Fund (CAD) - O | \$            | 70,166,258.47    | \$<br>1,460,662.63  | \$           | 115,013.61   | \$                    | 175,279.53   |  |
| RBC QUBE U.S. Equity Fund - O                      | \$            | 35,009,305.56    | \$<br>731,512.98    | \$           | 57,599.87    | \$                    | 87,781.57    |  |
| PH&N U.S. Equity Fund - O                          | \$            | 35,012,135.70    | \$<br>732,105.67    | \$           | 57,646.46    | \$                    | 87,852.65    |  |
| PH&N Overseas Equity Fund - O                      | \$            | 35,141,431.38    | \$<br>2,211,371.50  | \$           | 116,083.31   | \$                    | 265,364.58   |  |
| RBC International Equity Fund (CAD) – O            | \$            | 35,264,151.26    | \$<br>2,239,361.06  | \$           | 117,552.58   | \$                    | 268,723.31   |  |

As of January 31, 2024. Source: RBC GAM



<sup>\*</sup> Includes AUM held while portfolios await deployment into queued funds (shaded cells)

<sup>()</sup> indicates the Portfolio Model code

#### Fund substitutions

| Fund Name                                     | Substitution Fund                         | Comments                                                                                                                                           |
|-----------------------------------------------|-------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| RBC Commercial<br>Mortgage Fund               | PH&N Short Term Bond and<br>Mortgage Fund | <ul> <li>In queue</li> <li>We are working to have the allocations funded as quickly as possible</li> </ul>                                         |
| PH&N Private Placement<br>Corporate Debt Fund | PH&N Enhanced Total Return<br>Bond Fund   | Timing is TBD and dependent on a variety of factors, including investment deal flow and the account's position in the respective queues.           |
| PH&N High Yield<br>Bond Fund                  | RBC High Yield Bond Fund                  | <ul> <li>PH&amp;N High Yield Bond Fund is currently soft closed</li> <li>Allocation will be funded at its next re-opening, which is TBD</li> </ul> |



#### Performance commentary

#### Strong performance across asset classes

#### **Fixed Income**

- All funds contributed positive returns in the quarter and since inception.
- Allocations benefited from declining short and mid-term bond yields through the year.
- Corporate credit continues to hold up well, as spread remain tight and defaults low.

#### **Canadian Equities**

- The Canadian equity market has performed well, with the TSX reaching its all time high in Q4.
- All three core Canadian equity strategies posted positive returns, led by the quantitative strategy.
- Low volatility is underperforming, but this is to be expected given the strong up trending market.

#### **Foreign Equities**

- Global equity market performance remains mixed: U.S. and Japan are leading, while Europe lags.
- U.S. equities continue to perform well; international equities remain volatile.
- Similar with Canada, low volatility is lagging as U.S. market remains near all time high.



## **Economic Outlook and Capital Markets Update**



## Capital markets update

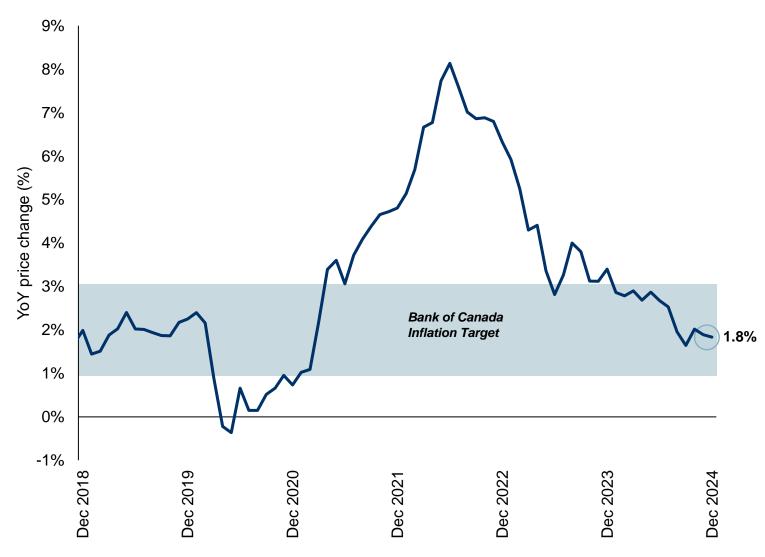
#### Index returns as of December 31, 2024

| Total Return (%)                                    | ЗМ    | YTD   | 1Y    | 2Y    | ЗҮ    | 4Y    | 5Y    | 1 Month, as of<br>Jan 31, 2025 |
|-----------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|--------------------------------|
| S&P/TSX Capped Composite Index                      | 3.76  | 21.65 | 21.65 | 16.60 | 8.58  | 12.49 | 11.08 | 3.48                           |
| S&P 500 Index (CAD)                                 | 8.85  | 35.62 | 35.62 | 29.47 | 13.70 | 17.08 | 16.88 | 2.70                           |
| MSCI World Net Index (CAD)                          | 6.29  | 29.43 | 29.43 | 24.87 | 11.04 | 13.40 | 13.49 | 3.40                           |
| MSCI EAFE Net Index (CAD)                           | -0.28 | 13.15 | 13.15 | 15.88 | 8.33  | 10.93 | 8.76  | 4.93                           |
| FTSE Canada Short Term Overall Bond Index           | 0.65  | 5.70  | 5.70  | 5.36  | 2.13  | 1.35  | 2.13  | 0.88                           |
| FTSE Canada Universe Bond Index                     | -0.04 | 4.23  | 4.23  | 5.45  | -0.60 | -1.09 | 0.79  | 1.20                           |
| FTSE Canada All Corporate Bond Index                | 1.03  | 6.97  | 6.97  | 7.67  | 1.47  | 0.76  | 2.31  | 1.06                           |
| Canadian CPI (Non-Seasonally Adjusted) <sup>1</sup> | 0.06  | 1.83  | 1.83  | 2.61  | 3.83  | 4.07  | 3.40  | 0.37                           |



#### Canadian inflation has normalized

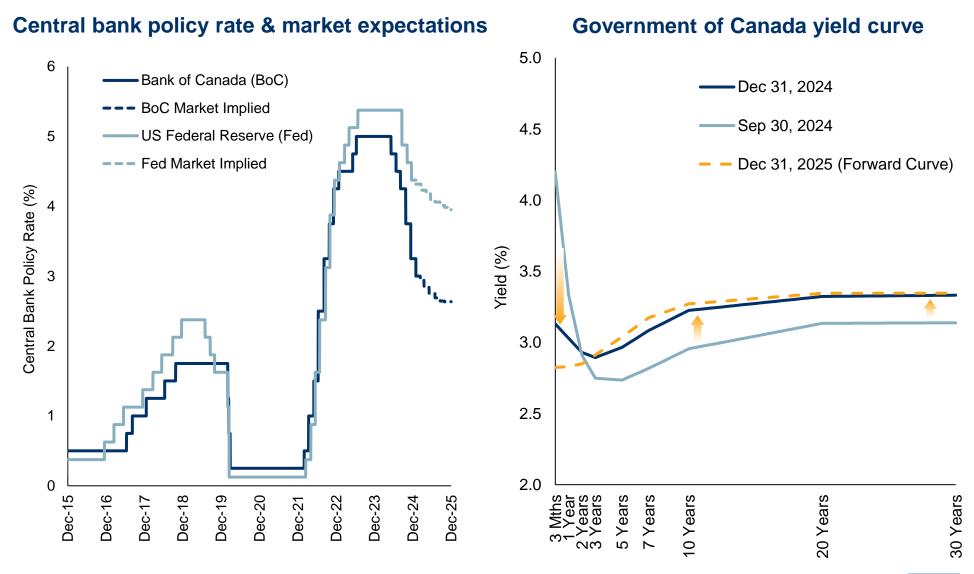
#### **Canadian headline inflation**



Source: RBC GAM, Statistics Canada

## Bank of Canada continued easing its policy rate

#### Pace of rate cuts may be more gradual going forward



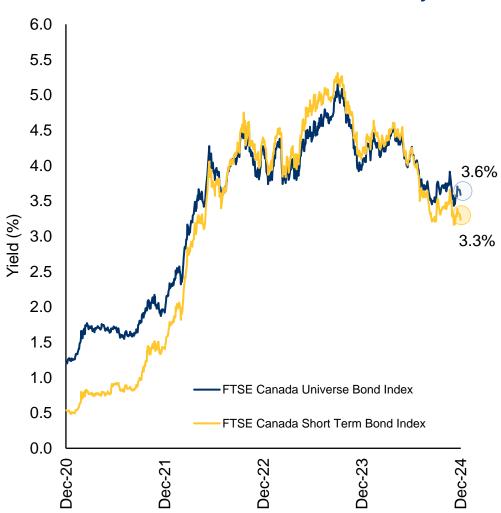
<sup>\*</sup>Any forecast, projection or target where provided is indicative only and is not guaranteed in any way. PH&N Institutional accepts no liability for any failure to meet such forecast or target. Source: RBC GAM, Bloomberg. As of January 31, 2025



#### Bond market review

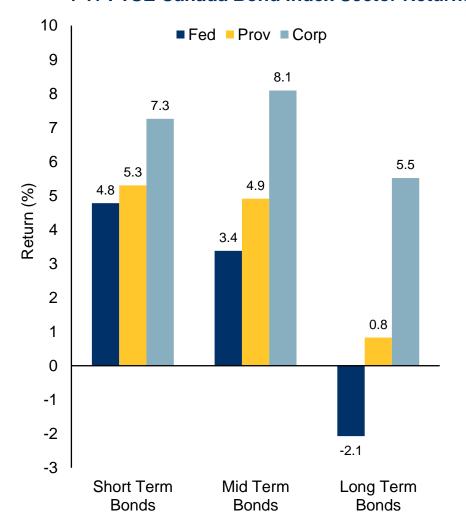
#### GoC yield curve steepened, credit spreads tighter

#### FTSE Canada Short & Universe Bond Index yields



Source: FTSE Global Debt Capital Markets Inc.

#### 1 Yr FTSE Canada Bond Index Sector Returns\*





<sup>\*</sup> Representative components of the FTSE Canada bond indices

## Quite a range of possible tariff impacts

| Scenario              | Likelihood        | Detail                                | GDP       | GDP effect    |          | n effect     |
|-----------------------|-------------------|---------------------------------------|-----------|---------------|----------|--------------|
|                       |                   |                                       | US: -1.2% | Global: -1.0% | US: 0.5% | Global: 0.4% |
| Original tariff plan  | 10%               | 60% China                             | CN: -1.4% | EZ: -0.9%     | CN: 0.6% | EZ: 0.4%     |
| 10%                   | 10% Rest of world | CA: -1.9%                             | UK: -0.6% | CA: 0.8%      | UK: 0.2% |              |
|                       |                   | MX: -1.5%                             | JP: -0.6% | MX: 0.6%      | JP: 0.2% |              |
|                       |                   | 25% Canada<br>25% Mexico<br>10% China | US: -1.5% | Global: -0.8% | US: 0.6% | Global: 0.3% |
| North America-focused | 10%               |                                       | CN: -0.6% | EZ: -0.4%     | CN: 0.2% | EZ: 0.2%     |
| tariffs               | 10 /0             |                                       | CA: -4.5% | UK: -0.2%     | CA: 1.8% | UK: 0.1%     |
|                       |                   |                                       | MX: -4.0% | JP: -0.2%     | MX: 1.6% | JP: 0.1%     |
|                       |                   | One of the above scenarios.           | US: -0.4% | Global: -0.3% | US: 0.2% | Global: 0.1% |
| Substantial but       | 25%               | but tariffs withdrawn after           | CN: -0.3% | EZ: -0.2%     | CN: 0.1% | EZ: 0.1%     |
| temporary tariffs     | 20 /0             | several months                        | CA: -1.0% | UK: -0.1%     | CA: 0.4% | UK: 0.0%     |
|                       |                   | Soveral months                        | MX: -0.9% | JP: -0.1%     | MX: 0.4% | JP: 0.0%     |
|                       |                   |                                       | US: -0.2% | Global: -0.2% | US: 0.1% | Global: 0.1% |
| Partial tariffs       | 45%               | Smaller tariffs on targeted           | CN: -0.3% | EZ: -0.2%     | CN: 0.1% | EZ: 0.1%     |
| r artial tariffs      | 40 /0             | sectors and countries                 | CA: -0.3% | UK: -0.1%     | CA: 0.1% | UK: 0.0%     |
|                       |                   |                                       | MX: -0.2% | JP: -0.1%     | MX: 0.1% | JP: 0.0%     |
| No tariffs            | 10%               | No significant new tariffs            | 0.0%      | for all       | 0.0%     | for all      |

Note: As at 01/29/2025. Maximum cumulative effect on output and inflation. Presumes reciprocation. Source: Oxford Economics, RBC GAM calculations



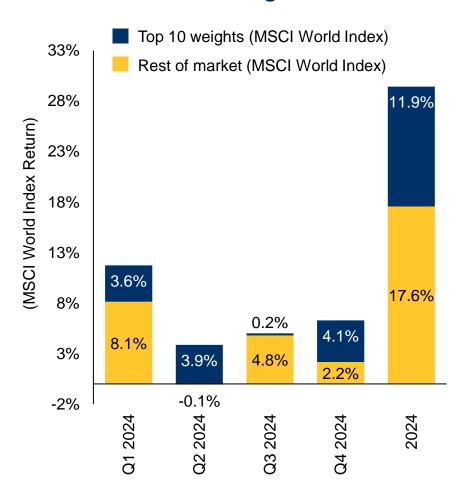
### Market concentration continues to intensify

#### Narrow market leadership from largest stocks persisted

#### **Top 10 MSCI World Index weights**



#### **Return contribution through 2024**



Source: RBC GAM, Bloomberg.
MSCI World Index Top 10 Weights as at December 31, 2024: Apple, Nvidia, Microsoft, Amazon, Alphabet, Meta, Tesla, Broadcom, JPMorgan Chase, Eli Lilly Number of MSCI World Index holdings as at December 31, 2024: 1,395

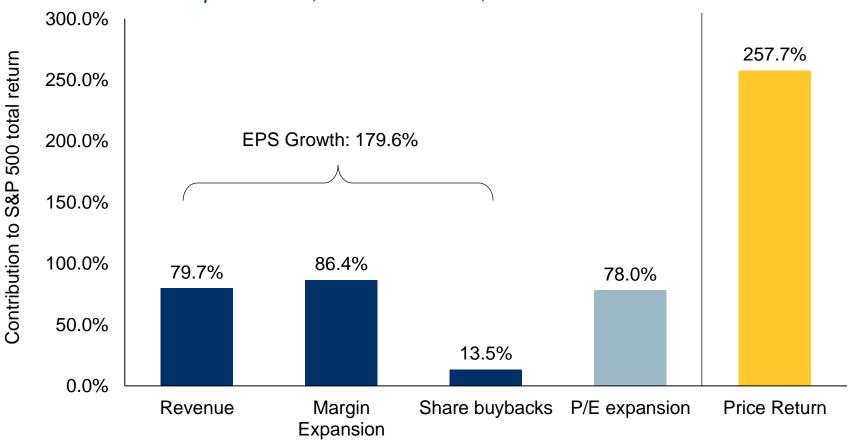


#### Sharp gains in revenue and margins have powered U.S. Stocks

#### A case for continued growth

#### Contribution to S&P 500 Index price return

From September 30, 2007 — June 30, 2024





# Portfolio Modelling Review



#### Proposed approach

- The ONE JIB adopted the model portfolios as presented in the previous meeting
- The risk-return modelling that developed these portfolios were based on the following key inputs:
  - Capital market assumptions
  - Portfolio constraints
  - Eligible capital market exposures
- These inputs will evolve over time. It is appropriate to review the models periodically to ensure ongoing appropriateness
- This review may or may not lead to changes to the model portfolios
- We propose the following annual calendar:
  - Q2: Analysis to be completed and reviewed with ONE staff
  - Q3: Analysis to be presented to ONE JIB for review and approval of any changes, with changes to be implemented as soon as practicable



# **RBC Global Asset Management** PH&N Institutional

Performance: Funds



## Fixed Income (Dec 31, 2024)

| Fixed Income Solutions - Total Return (%)              | 1 Month | 3 Months | 1 Year | 3 Year | 5 Year | 10 Year | 1 Month, as of<br>Jan 31, 2025 | ONE AUM <sup>1</sup> |
|--------------------------------------------------------|---------|----------|--------|--------|--------|---------|--------------------------------|----------------------|
| PH&N Short Term Bond & Mortgage Fund                   | 0.32    | 0.63     | 5.66   | 2.56   | 2.71   | 2.39    | 0.88                           | \$433,610,153        |
| FTSE Canada Short Term Overall Bond Index              | 0.38    | 0.65     | 5.70   | 2.13   | 2.13   | 1.93    | 0.88                           |                      |
| Value Add                                              | -0.06   | -0.02    | -0.04  | +0.43  | +0.58  | +0.46   | 0.00                           |                      |
| PH&N Enhanced Total Return Bond Fund                   | -0.74   | 0.10     | 4.78   | -0.05  | 1.72   | 2.66    | 1.20                           | \$278,599,947        |
| FTSE Canada Universe Bond Index                        | -0.69   | -0.04    | 4.23   | -0.60  | 0.79   | 1.98    | 1.20                           |                      |
| Value Add                                              | -0.05   | +0.14    | +0.55  | +0.55  | +0.93  | +0.68   | 0.00                           |                      |
| PH&N Corporate Bond Trust                              | 0.00    | 0.82     | 7.02   | 1.67   | 3.26   | 3.67    | 1.18                           | \$19,920,662         |
| FTSE Canada All Corporate Bond Index                   | -0.14   | 1.03     | 6.97   | 1.47   | 2.31   | 3.04    | 1.06                           |                      |
| Value Add                                              | +0.14   | -0.21    | +0.05  | +0.20  | +0.95  | +0.63   | +0.12                          |                      |
| PH&N Private Placement Corporate Debt Fund             | 0.06    | 1.03     | 7.24   | 1.32   | 2.95   | -       | 1.56                           | \$100,665,737        |
| FTSE Canada All Corporate Bond Index                   | -0.14   | 1.03     | 5.35   | -0.25  | 1.01   | -       | 1.06                           |                      |
| Value Add                                              | +0.20   | 0.00     | +1.89  | +1.57  | +1.94  | -       | +0.50                          |                      |
| RBC Commercial Mortgage Fund                           | 0.42    | 1.00     | 7.07   | -      | -      | -       | 0.92                           | \$25,059,059         |
| FTSE Canada Short Term Overall Bond Index              | 0.38    | 0.65     | 5.70   | -      | -      | -       | 0.88                           |                      |
| Value Add                                              | +0.04   | +0.35    | +1.37  | -      | -      | -       | +0.04                          |                      |
| RBC High Yield Bond Fund                               | -0.02   | 0.68     | 7.12   | 2.21   | 3.41   | 4.62    | 1.02                           | \$4,964,862          |
| FTSE Canada Short Term Overall Bond Index <sup>2</sup> | 0.38    | 0.65     | 4.05   | -0.66  | 0.76   | 1.96    | 0.88                           |                      |
| Value Add                                              | -0.40   | +0.03    | +3.07  | +2.87  | +2.65  | +2.66   | +0.14                          |                      |
| BlueBay Total Return Credit Fund (Canada)              | 0.23    | 1.01     | 8.01   | 2.73   | -      | -       | 1.47                           | \$224,936,409        |
| FTSE Canada 91 Day T-Bill Index                        | 0.33    | 1.08     | 4.92   | 3.81   | -      | -       | 0.34                           |                      |
| Value Add                                              | -0.10   | -0.07    | +3.09  | -1.08  | -      | -       | +1.13                          |                      |



AUM as of January 31, 2025 Current benchmark as of March 1, 2024: 100% FTSE Canada Short-Term Overall Bond Index. Prior benchmark: 100% FTSE Canada Universe Bond Index.

## Equities (Dec 31, 2024)

| Equity Solutions - Total Return (%)                | 1 Month | 3 Months | 1 Year | 3 Year | 5 Year | 10 Year | 1 Month, as of<br>Jan 31, 2025 | ONE AUM <sup>1</sup> |
|----------------------------------------------------|---------|----------|--------|--------|--------|---------|--------------------------------|----------------------|
| PH&N Canadian Equity Fund                          | -3.16   | 3.02     | 20.45  | 8.73   | 11.58  | 9.02    | 3.76                           | \$37,647,223         |
| S&P/TSX Capped Composite Index                     | -3.27   | 3.76     | 21.65  | 8.58   | 11.08  | 8.65    | 3.48                           |                      |
| Value Add                                          | +0.11   | -0.74    | -1.20  | +0.15  | +0.50  | +0.37   | +0.28                          |                      |
| PH&N Canadian Equity Value Fund                    | -3.26   | 3.56     | 21.54  | 10.38  | 12.04  | 9.46    | 3.05                           | \$37,610,207         |
| S&P/TSX Capped Composite Index                     | -3.27   | 3.76     | 21.65  | 8.58   | 11.08  | 8.65    | 3.48                           |                      |
| Value Add                                          | +0.01   | -0.20    | -0.11  | +1.80  | +0.96  | +0.81   | -0.43                          |                      |
| RBC QUBE Canadian Equity Fund                      | -2.85   | 5.23     | 24.31  | 9.88   | 11.55  | 8.73    | 2.83                           | \$37,520,787         |
| S&P/TSX Capped Composite Index                     | -3.27   | 3.76     | 21.65  | 8.58   | 11.08  | 8.65    | 3.48                           |                      |
| Value Add                                          | +0.42   | +1.47    | +2.66  | +1.30  | +0.47  | +0.08   | -0.65                          |                      |
| PH&N U.S. Equity Fund                              | 0.26    | 7.18     | 35.77  | 14.51  | 17.26  | 14.56   | 4.22                           | \$35,889,740         |
| S&P 500 Index C\$                                  | 0.22    | 8.85     | 35.62  | 13.70  | 16.88  | 15.54   | 3.92                           |                      |
| Value Add                                          | +0.04   | -1.67    | +0.15  | +0.81  | +0.38  | -0.98   | +0.30                          |                      |
| RBC QUBE U.S. Equity Fund                          | 0.57    | 9.84     | 39.37  | 15.71  | 18.39  | 15.58   | 4.12                           | \$35,886,200         |
| S&P 500 Index C\$                                  | 0.22    | 8.85     | 35.62  | 13.70  | 16.88  | 15.54   | 3.92                           |                      |
| Value Add                                          | +0.35   | +0.99    | +3.75  | +2.01  | +1.51  | +0.04   | +0.20                          |                      |
| RBC International Equity Fund                      | -1.09   | -3.36    | 13.29  | 4.26   | 8.47   | 8.95    | 5.44                           | \$37,889,788         |
| MSCI EAFE Net Index                                | 0.38    | -2.18    | 13.24  | 6.14   | 6.92   | 7.50    | 5.99                           |                      |
| Value Add                                          | -1.47   | -1.18    | +0.05  | -1.88  | +1.55  | +1.45   | -0.55                          |                      |
| PH&N Overseas Equity Fund                          | 0.08    | -0.47    | 15.00  | 0.59   | 5.36   | 8.18    | 3.28                           | \$37,734,251         |
| MSCI EAFE Net Index                                | 0.38    | -2.18    | 13.24  | 6.14   | 6.92   | 7.50    | 5.99                           |                      |
| Value Add                                          | -0.30   | +1.71    | +1.76  | -5.55  | -1.56  | +0.68   | -2.71                          |                      |
| Low Volatility Equity Solutions - Total Return (%) | 1 Month | 3 Months | 1 Year | 3 Year | 5 Year | 10 Year | 1 Month, as of<br>Jan 31, 2025 | ONE AUM 1            |
| RBC QUBE Low Volatility Canadian Equity Fund       | -2.88   | -0.44    | 20.44  | 8.70   | 10.46  | 9.06    | 2.09                           | \$104,892,589        |
| Volatility of returns <sup>2</sup>                 |         |          |        |        |        |         |                                |                      |
| RBC QUBE Low Volatility Canadian Equity Fund       | -       | -        | 8.50   | 10.82  | 13.15  | 10.56   | -                              |                      |
| S&P/TSX Capped Composite Index                     | -       | -        | 9.88   | 13.68  | 15.83  | 12.82   | -                              |                      |
| RBC QUBE Low Volatility U.S. Equity Fund           | -3.69   | 3.38     | 23.61  | 9.60   | 10.52  | 12.70   | 3.68                           | \$71,917,214         |
| Volatility of returns <sup>2</sup>                 |         |          |        |        |        |         |                                |                      |
| RBC QUBE Low Volatility U.S. Equity Fund           | -       | -        | 8.53   | 9.76   | 11.69  | 11.16   | -                              |                      |
| S&P 1500 Index C\$                                 | -       | -        | 8.84   | 13.50  | 14.20  | 12.89   | -                              |                      |

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<sup>1.</sup> AUM as of January 31, 2025

Volatility is the annualized deviation of monthly returns. Note that the annualized deviation of monthly returns is not calculated for periods less than 12 months.

# **RBC Global Asset Management** PH&N Institutional

## Fund Oversight



### OCIO platform funds oversight update

Global equity funds remain in focus; remainder of platform meeting expectations

| Strategy                                   | Comments                                                                                                                                                                                                                                                                                                                                |
|--------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| RBC QUBE Low Volatility U.S. Equity Fund   | <ul> <li>Strategies under review due to underperformance relative to benchmarks</li> <li>Low vol approach is expected to underperform during strong up markets.</li> </ul>                                                                                                                                                              |
| RBC QUBE Low Volatility Global Equity Fund | <ul> <li>Notably, strategies continue to show resilience during periods of market stress.</li> <li>Peer performance remains mixed but has been improving in recent quarters.</li> </ul>                                                                                                                                                 |
| PH&N Overseas Equity Fund                  | <ul> <li>Strategy under review due to underperformance relative to benchmark.</li> <li>Underperformance mostly contained to 2022 and 2023; 2024 performance was strong.</li> <li>CIO and risk teams have worked with the investment team to enhance risk processes.</li> <li>1 year peer performance has rebounded strongly.</li> </ul> |
| RBC Global Equity Focus Fund               | <ul> <li>Strategies under review due to underperformance relative to benchmark.</li> <li>Both are managed by the same team and adhere to the same process and philosophy.</li> <li>Underperformance mostly contained to 2022 and 2023; 2024 performance was strong.</li> </ul>                                                          |
| RBC Global Equity Leaders Fund             | Both strategies are now ranked in the first quartile against peers over 1 year.                                                                                                                                                                                                                                                         |



## Our approach to investment manager oversight

Proven process that leads to timely action



- Underperformance over short and long-term horizons
- Unexpected volatility on an absolute basis
- Qualitative factors such as turnover and overall team dynamics



- CIO's office directly intervenes
- Identification of inadequacies in the investment process and/o application
- Risk team conducts thorough analysis to identify causes and suggest corrective measures



- The RBC GAM Leadership Committee (LC) is notified and provided with monthly updates
- Mid to long-term compensation is adjusted lower to reflect continued underperformance



Contingency plans enacted

- Total loss of confidence in the management team by the LC and CIO
- · Contingency plan executed
- Actions taken can range from the replacement of the lead fund manager(s) to a full termination of the team

Prevention Remediation Termination



## RBC Global Asset Management PH&N Institutional

### Transition of 11 Municipalities

The transition of the existing investors to the OCIO platform follows a comprehensive plan that has been presented to the Joint Investment Board on November 27 2024. The plan was approved and it is scheduled to begin on the week of March 3, 2025.



#### Overview (as presented in Q4 2024)

Objective: to determine the adequate Outcome Framework's allocation to RBC GAM funds and to recommend a Q1 2025 transition plan for the 11 investors.

Methodology: The recommended RBC GAM's fund allocation should seek to replicate the market and risk factor exposures of the ONE Investment funds.

- Keep the asset mix for the Outcome Framework unchanged (this is not a portfolio modeling exercise)
- Fixed Income: Seek to maintain risk metrics constant (duration, credit rating)
- Equities: Keep same benchmarks, but improve diversification of style

#### Inputs:

- Outcome Framework
- Performance benchmarks for ONE Investment funds
- RBC GAM Fund positioning and risk exposures
- Asset classes and funds corresponding to the approved list of 34 pooled funds



#### Mapping of existing 11 investors

- Two Municipalities (Neebing and Quinte West) will have new Investment Plans in place.
- Immediate adoption of the model portfolio approach will be possible.
- Both municipalities will move to a single portfolio.

| Municipality – Outcome Framework               | MNRI Allocation | Permanent Deployment            |
|------------------------------------------------|-----------------|---------------------------------|
|                                                |                 |                                 |
| Neebing - Cash Outcome                         | \$231,186       |                                 |
| Neebing - Contingency Outcome                  | \$427,533       |                                 |
| Neebing - Target Date 10 Year Plus Outcome     | \$1,220,508     | Model E (Mid Term / 50% Equity) |
| Neebing - Target Date 5 to 10 Year Outcome     | \$583,191       |                                 |
| Neebing - Target Date 3 to 5 Year Outcome      | \$502,967       |                                 |
|                                                |                 |                                 |
| Quinte West - Cash Outcome                     | \$5,207,818     |                                 |
| Quinte West - Contingency Outcome              | \$4,752,469     |                                 |
| Quinte West - Target Date 10 Year Plus Outcome | \$5,615,934     | Model D (Mid Term / 40% Equity) |
| Quinte West - Target Date 5 to 10 Year Outcome | \$16,277,069    |                                 |
| Quinte West - Target Date 3 to 5 Year Outcome  | \$7,193,285     |                                 |
|                                                |                 |                                 |

Data as at December 31, 2024.



### Mapping of existing 11 investors

9 Municipalities won't have new Investment Plans in place. Therefore, we **maintain the asset mix** of their respective IP and **replicate the capital market exposures** with RBC GAM funds as per approved plan (p. 30-34).

| Municipality – Outcome Framework               | MNRI Allocation | Temporary Deployment |
|------------------------------------------------|-----------------|----------------------|
|                                                |                 |                      |
| Bracebridge - Contingency Outcome              | \$3,916,624     | See mapping, page 30 |
| Bracebridge - Target Date 10 Year Plus Outcome | \$4,316,452     | See mapping, page 31 |
| Huntaville Contingency Outcome                 | \$4 600 000     | Coo manning nage 20  |
| Huntsville - Contingency Outcome               | \$4,609,089     | See mapping, page 30 |
| Huntsville - Target Date 10 Year Plus Outcome  | \$1,526,611     | See mapping, page 31 |
| Huntsville - Target Date 5 to 10 Year Outcome  | \$1,177,981     | See mapping, page 31 |
| Huntsville - Target Date 3 to 5 Year Outcome   | \$4,204,545     | See mapping, page 31 |
|                                                |                 |                      |
| Innisfil - Contingency Outcome                 | \$21,353,355    | See mapping, page 30 |
| Innisfil - Target Date 5 to 10 Year Outcome    | \$31,478,662    | See mapping, page 31 |
| Innisfil - Target Date 3 to 5 Year Outcome     | \$10,817,491    | See mapping, page 31 |
|                                                |                 |                      |
| Muskoka - Cash Outcome                         | \$89,624        | See mapping, page 32 |
| Muskoka - Contingency Outcome                  | \$22,639,645    | See mapping, page 30 |
| Muskoka - Target Date 10 Year Plus Outcome     | \$30,409,932    | See mapping, page 31 |
| Muskoka - Target Date 5 to 10 Year Outcome     | \$93,372,086    | See mapping, page 31 |
| Muskoka - Target Date 3 to 5 Year Outcome      | \$22,300,609    | See mapping, page 31 |
| Aylmer - Target Date 10 Year Plus Outcome      | \$1,836,934     | See mapping, page 31 |



## Mapping of existing 11 investors

| Municipality – Outcome Framework               | MNRI Allocation | Temporary Deployment |
|------------------------------------------------|-----------------|----------------------|
|                                                |                 |                      |
| Whitby - Cash Outcome                          | \$11,631,429    | See mapping, page 32 |
| Whitby - Asset Management Reserve Outcome      | \$18,215,564    | See mapping, page 30 |
| Whitby - Contingency Outcome                   | \$13,931,734    | See mapping, page 30 |
| Whitby - Target Date 10 Year Plus Outcome      | \$33,855,783    | See mapping, page 31 |
| Whitby - Target Date 5 to 10 Year Outcome      | \$50,630,730    | See mapping, page 31 |
| Whitby - Target Date 3 to 5 Year Outcome       | \$75,539,612    | See mapping, page 31 |
|                                                |                 |                      |
| Kenora - Stable Return Outcome                 | \$45,323,301    | See mapping, page 30 |
| Kenora - Contingency Outcome                   | \$19,079,397    | See mapping, page 30 |
| Kenora - Target Date 3 to 5 Year Outcome       | \$4,176,762     | See mapping, page 31 |
| Thunder Bay - Cash Outcome                     | \$4,119,888     | See mapping, page 32 |
| Thunder Bay - Contingency Outcome              | \$30,110,587    | See mapping, page 30 |
| Thunder Bay - Target Date 10 Year Plus Outcome | \$20,924,915    | See mapping, page 31 |
| Thunder Bay - Target Date 5 to 10 Year Outcome | \$43,706,356    | See mapping, page 31 |
| Thunder Bay - Target Date 3 to 5 Year Outcome  | \$35,647,294    | See mapping, page 31 |
|                                                |                 |                      |
| Aurora - Contingency Outcome                   | \$16,130,515    | See mapping, page 30 |
| Aurora - Target Date 10 Year Plus Outcome      | \$4,476,365     | See mapping, page 31 |
| Aurora - Target Date 5 to 10 Year Outcome      | \$18,115,859    | See mapping, page 31 |
| Aurora - Target Date 3 to 5 Year Outcome       | \$14,663,498    | See mapping, page 31 |
|                                                |                 |                      |



## Outcome Framework Fulfillment (ONE v. RBC GAM)

| ONE Fund Allocations              | Stab | le Return Outo | come | Con | tingency Out | come | Asset N | lanagement O | utcome |
|-----------------------------------|------|----------------|------|-----|--------------|------|---------|--------------|--------|
|                                   | Min  | Target         | Max  | Min | Target       | Max  | Min     | Target       | Max    |
| Equity                            | 26   | 30             | 34   | 55  | 60           | 65   | 88      | 90           | 92     |
| ONE Canadian Equity Fund          |      | 9              |      |     | 18           |      |         | 27           |        |
| ONE Global Equity Fund            |      | 21             |      |     | 42           |      |         | 63           |        |
| Fixed Income                      | 66   | 70             | 74   | 35  | 40           | 45   | 8       | 10           | 12     |
| ONE Canadian Government Bond Fund |      | 19             |      |     | 6            |      |         | 1.5          |        |
| ONE Canadian Corporate Bond Fund  |      | 9              |      |     | 6            |      |         | 1.5          |        |
| ONE Global Bond Fund              |      | 42             |      |     | 28           |      |         | 7            |        |
| Total                             |      | 100            |      |     | 100          |      |         | 100          |        |

| RBC GAM Fund Allocations             | Stab | le Return Outo | ome | Contingency Outcome |        | come | Asset Management Outcome |        |     |
|--------------------------------------|------|----------------|-----|---------------------|--------|------|--------------------------|--------|-----|
|                                      | Min  | Target         | Max | Min                 | Target | Max  | Min                      | Target | Max |
| Equity                               | 26   | 30             | 34  | 55                  | 60     | 65   | 88                       | 90     | 92  |
| PH&N Canadian Equity Value Fund      |      | 3              |     |                     | 6      |      |                          | 9      |     |
| PH&N Canadian Equity Fund            |      | 3              |     |                     | 6      |      |                          | 9      |     |
| RBC QUBE Canadian Equity Fund        |      | 3              |     |                     | 6      |      |                          | 9      |     |
| RBC Global Equity Focus Fund         |      | 10.5           |     |                     | 21     |      |                          | 31.5   |     |
| RBC QUBE Global Equity Fund          |      | 10.5           |     |                     | 21     |      |                          | 31.5   |     |
| Fixed Income                         | 66   | 70             | 74  | 35                  | 40     | 45   | 8                        | 10     | 12  |
| PH&N Canadian Money Market Fund      |      | 7.6            |     |                     | 2.4    |      |                          | 0.6    |     |
| PH&N Short Term Bond & Mortgage Fund |      | 11.4           |     |                     | 3.6    |      |                          | 0.9    |     |
| PH&N Short Term Bond & Mortgage Fund |      | 4.5            |     |                     | 3      |      |                          | 0.75   |     |
| PH&N Canadian Bond Fund              |      | 4.5            |     |                     | 3      |      |                          | 0.75   |     |
| RBC Global Bond Fund                 |      | 34             |     |                     | 22.4   |      |                          | 5.6    |     |
| BlueBay Total Return Credit Fund     |      | 8.4            |     |                     | 5.6    |      |                          | 1.4    |     |
| Total                                |      | 100            |     |                     | 100    |      |                          | 100    |     |



## Outcome Framework Fulfillment (ONE v. RBC GAM)

| ONE Fund Allocations Target Date  |     | get Date 3-5 Ye | Date 3-5 Years Target Date 5-10 Years |     | Years  | Target Date 10+ Years |     |        |     |
|-----------------------------------|-----|-----------------|---------------------------------------|-----|--------|-----------------------|-----|--------|-----|
|                                   | Min | Target          | Max                                   | Min | Target | Max                   | Min | Target | Max |
| Equity                            | 8   | 10              | 12                                    | 45  | 50     | 55                    | 71  | 75     | 79  |
| ONE Canadian Equity Fund          |     | 3               |                                       |     | 15     |                       |     | 22.5   |     |
| ONE Global Equity Fund            |     | 7               |                                       |     | 35     |                       |     | 52.5   |     |
| Fixed Income                      | 88  | 90              | 92                                    | 45  | 50     | 55                    | 21  | 25     | 29  |
| ONE Canadian Government Bond Fund |     | 30.5            |                                       |     | 7.5    |                       |     | 3.75   |     |
| ONE Canadian Corporate Bond Fund  |     | 10.5            |                                       |     | 7.5    |                       |     | 3.75   |     |
| ONE Global Bond Fund              |     | 49              |                                       |     | 35     |                       |     | 17.5   |     |
| Total                             |     | 100             |                                       | · - | 100    |                       |     | 100    |     |
|                                   |     |                 |                                       |     |        | -                     |     |        |     |

| RBC GAM Fund Allocations             | C GAM Fund Allocations Target Date 3-5 Years Target Date 5-10 Years |        | Years | Target Date 10+ Years |        |     |     |        |     |
|--------------------------------------|---------------------------------------------------------------------|--------|-------|-----------------------|--------|-----|-----|--------|-----|
|                                      | Min                                                                 | Target | Max   | Min                   | Target | Max | Min | Target | Max |
| Equity                               | 8                                                                   | 10     | 12    | 45                    | 50     | 55  | 71  | 75     | 79  |
| PH&N Canadian Equity Value Fund      |                                                                     | 1      |       |                       | 5      |     |     | 7.5    |     |
| PH&N Canadian Equity Fund            |                                                                     | 1      |       |                       | 5      |     |     | 7.5    |     |
| RBC QUBE Canadian Equity Fund        |                                                                     | 1      |       |                       | 5      |     |     | 7.5    |     |
| RBC Global Equity Focus Fund         |                                                                     | 3.5    |       |                       | 17.5   |     |     | 26.25  |     |
| RBC QUBE Global Equity Fund          |                                                                     | 3.5    |       |                       | 17.5   |     |     | 26.25  |     |
| Fixed Income                         | 88                                                                  | 90     | 92    | 45                    | 50     | 55  | 21  | 25     | 29  |
| PH&N Canadian Money Market Fund      |                                                                     | 12.5   |       |                       | 3      |     |     | 1.5    |     |
| PH&N Short Term Bond & Mortgage Fund |                                                                     | 18.3   |       |                       | 4.5    |     |     | 2.25   |     |
| PH&N Short Term Bond & Mortgage Fund |                                                                     | 5.25   |       |                       | 3.75   |     |     | 1.875  |     |
| PH&N Canadian Bond Fund              |                                                                     | 5.25   |       |                       | 3.75   |     |     | 1.875  |     |
| RBC Global Bond Fund                 |                                                                     | 39.2   |       |                       | 28     |     |     | 14     |     |
| BlueBay Total Return Credit Fund     |                                                                     | 9.8    |       |                       | 7      |     |     | 3.5    |     |
| Total                                |                                                                     | 100    |       |                       | 100    |     |     | 100    |     |



#### **ONE Canadian Government Bond Fund**

| 1 |     |    |      | Dane | chmark |  |
|---|-----|----|------|------|--------|--|
|   | ren | om | ance | Bend | :nmark |  |

|                | 100%                                    | 60%                                               | 40%                                |  |
|----------------|-----------------------------------------|---------------------------------------------------|------------------------------------|--|
|                | ONE Canadian<br>Government<br>Bond Fund | FTSE Canada All<br>Government Short<br>Bond Index | FTSE Canada 91<br>Day T-Bill Index |  |
| Duration (yrs) | 1.57                                    | 2.62                                              | 0                                  |  |
| Yield (%)      | 4.20                                    | 3.90                                              | 4.66                               |  |
| Credit Rating  | AAA                                     | AAA                                               | AAA                                |  |
| Asset Mix      |                                         |                                                   |                                    |  |
| Cash           | 40%                                     | 0%                                                | 100%                               |  |
| Government     | 60%                                     | 100%                                              | 0%                                 |  |
| Provincial     |                                         | 0%                                                | 0%                                 |  |
| Corporate      |                                         | 0%                                                | 0%                                 |  |
| Other          |                                         | 0%                                                | 0%                                 |  |
|                |                                         |                                                   |                                    |  |

| 40%                                   | 60%                                        | 100%       |
|---------------------------------------|--------------------------------------------|------------|
| PH&N Canadian<br>Money Market<br>Fund | PH&N Short<br>Term Bond &<br>Mortgage Fund | PH&N Blend |
| 0                                     | 2.65                                       | 1.59       |
| 4.96                                  | 4.39                                       | 4.62       |
| AAA                                   | AA                                         | AA+        |
|                                       |                                            |            |
|                                       |                                            |            |
| 100%                                  | 3%                                         | 42%        |
| 0%                                    | 46%                                        | 28%        |
| 0%                                    | 0%                                         | 0%         |
| 0%                                    | 45%                                        | 27%        |
| 0%                                    | 7%                                         | 4%         |
|                                       |                                            |            |

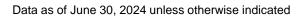
Data as of June 30, 2024 unless otherwise indicated



## **ONE Canadian Corporate Bond Fund**

| Performance | Renchmark  |
|-------------|------------|
| renonnance  | Denchinary |

|                | 100%                                   | 48%                                         | 40%                                               | 10%                                                  | 2%                                    | 50%                        | 50%                                        | 100%       |
|----------------|----------------------------------------|---------------------------------------------|---------------------------------------------------|------------------------------------------------------|---------------------------------------|----------------------------|--------------------------------------------|------------|
|                | ONE Canadian<br>Corporate<br>Bond Fund | FTSE Canada<br>All Government<br>Bond Index | FTSE Canada<br>Short Term<br>Corporate A<br>Index | FTSE Canada<br>Universe<br>Corporate<br>AAA/AA Index | FTSE Canada<br>91 Day T-Bill<br>Index | PH&N Canadian<br>Bond Fund | PH&N Short<br>Term Bond &<br>Mortgage Fund | PH&N Blend |
| Duration (yrs) | 5.02                                   | 7.68                                        | 2.65                                              | 2.74                                                 | 0                                     | 7.06                       | 2.65                                       | 4.86       |
| Yield (%)      | 4.31                                   | 3.94                                        | 4.69                                              | 4.47                                                 | 4.66                                  | 4.43                       | 4.39                                       | 4.41       |
| Credit Rating  | AA                                     | AAA                                         | Α                                                 | AA+                                                  | AAA                                   | AA                         | AA                                         | AA         |
|                |                                        |                                             |                                                   |                                                      |                                       |                            |                                            |            |
| Asset Mix      |                                        |                                             |                                                   |                                                      |                                       |                            |                                            |            |
| Cash           | 2%                                     | 0%                                          | 0%                                                | 0%                                                   | 100%                                  | 3%                         | 3%                                         | 3%         |
| Government     | 48%                                    | 100%                                        | 0%                                                | 0%                                                   | 0%                                    | 24%                        | 46%                                        | 35%        |
| Provincial     |                                        | 0%                                          | 0%                                                | 0%                                                   | 0%                                    | 33%                        | 0%                                         | 16%        |
| Corporate      | 50%                                    | 0%                                          | 100%                                              | 100%                                                 | 0%                                    | 37%                        | 45%                                        | 41%        |
| Other          | 0%                                     | 0%                                          | 0%                                                | 0%                                                   | 0%                                    | 0%                         | 7%                                         | 5%         |
|                |                                        |                                             |                                                   |                                                      |                                       |                            |                                            |            |





#### **ONE Global Bond Fund**

100%

| Performance<br>Benchmark |
|--------------------------|
| 100%                     |

|                         | ONE Global<br>Bond Fund | Bloomberg<br>Multiverse Index |
|-------------------------|-------------------------|-------------------------------|
| Duration (yrs)          | 6.44                    | 6.44                          |
| Yield (%)               | 4.12                    | 4.12                          |
| Credit Rating           | AA+                     | AA+                           |
| Asset Mix*              |                         |                               |
| Global Sovereigns**     | 62%                     | 62%                           |
| Global IG Credit        | 17%                     | 17%                           |
| Global HY Credit        | 3%                      | 3%                            |
| Securitized Credit      | 3%                      | 3%                            |
| <b>Emerging Markets</b> | 16%                     | 16%                           |
| Others                  | 0%                      | 0%                            |
|                         |                         |                               |

| 80%                     | 20%                                    | 100%       |
|-------------------------|----------------------------------------|------------|
| RBC Global<br>Bond Fund | BlueBay Total<br>Return Credit<br>Fund | PH&N Blend |
| 6.88                    | 2.73                                   | 6.05       |
| 4.39                    | 6.4                                    | 4.79       |
| AA                      | BB+                                    | A+         |
|                         |                                        |            |
| 77%                     | 0%                                     | 61%        |
| 11%                     | 1%                                     | 9%         |
| 0%                      | 35%                                    | 7%         |
| 0%                      | 16%                                    | 3%         |
| 10%                     | 30%                                    | 14%        |
| 2%                      | 18%                                    | 5%         |
|                         |                                        |            |

Data as of June 30, 2024 unless otherwise indicated





<sup>\*</sup>Benchmark Asset Mix as of March 31, 2023

<sup>\*\*</sup>Includes Agency MBS

# **RBC Global Asset Management** PH&N Institutional

## **Strategy Overview**



#### Proposed approach

- In each ONE JIB meeting, we will present on 1-2 funds (or family of funds) on the permitted list, covering:
  - Investment team
  - Investment philosophy
  - Drivers of performance
  - Investment outlook
- We will also indicate which funds we intend to cover in the next meeting, and can make changes based on your input.
- In this meeting, we will cover the following fund:
  - Commercial Mortgage Funds
- In the following meeting, we propose to cover:
  - PH&N Short Term Bond & Mortgage Fund + PH&N Enhanced Total Return Bond Fund + PH&N Bond Fund
  - RBC QUBE Low Volatility funds



# **RBC Global Asset Management** PH&N Institutional

## Strategy Overview – Commercial Mortgages



## RBC GAM commercial mortgage platform

A \$7.7 billion platform, structured to benefit borrowers and investors



# 50+ years of managing commercial mortgages

- We have been managing commercial mortgage investments since the 1970's
- 50+ year track record of capital preservation through multiple business cycles



# Exceptional coverage, relationship-focused

- Nation-wide origination network provides valuable private market insight and opportunities
- Deep, established relationships with borrowers generates direct deal flow, avoiding reliance on broker mandates



# Solution orientation toward clients & borrowers

- Platform evolution allows us to offer investment solutions to institutional clients across the risk spectrum
- Flexible approach with borrowers, a competitive advantage in sourcing opportunities and generating returns



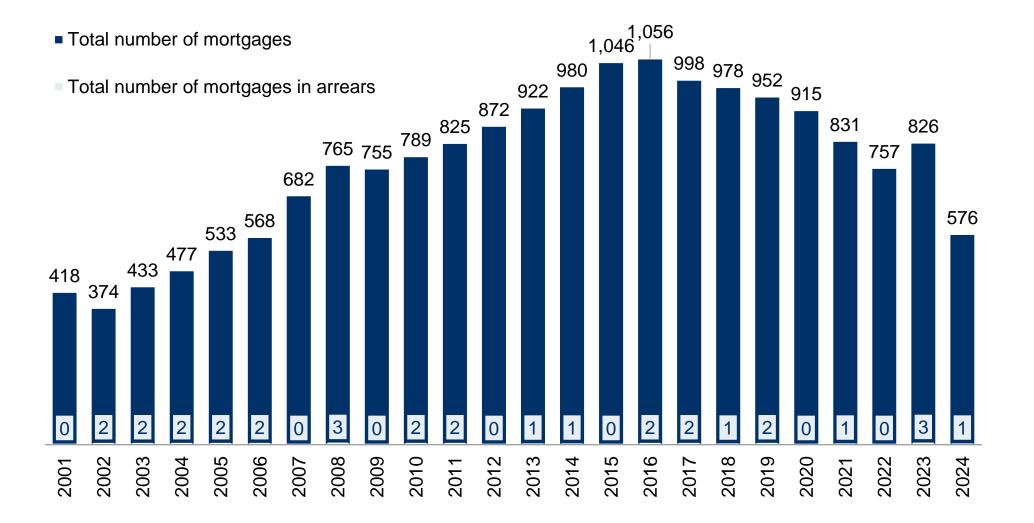
# Robust internal controls & objective valuation

- Comprehensive internal controls, ESG integration, and compliance monitoring
- Independent, third-party mortgage valuations to ensure transparency and objectivity



# Mortgage arrears history exceptionally low

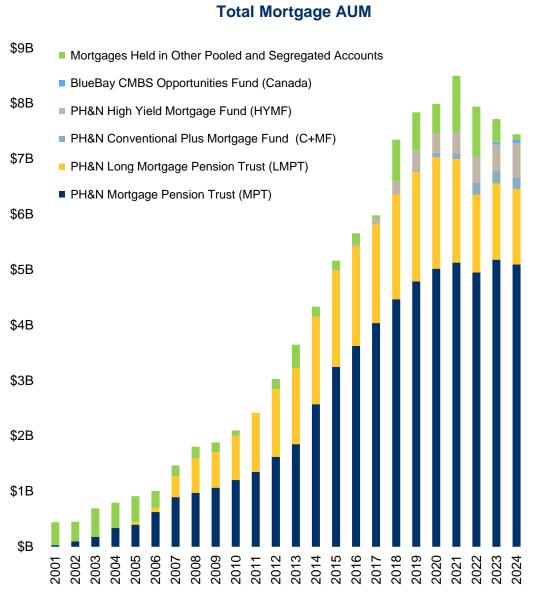
## Testament to investment approach and platform structure





# RBC GAM commercial mortgage program growth

## A toolset that has evolved alongside market and client needs



| As of December 31, 2024                                                                         | AUM<br>(\$ CAD<br>Million) |
|-------------------------------------------------------------------------------------------------|----------------------------|
| PH&N Mortgage Pension Trust (MPT) Short duration conventional mortgages                         | 5,094                      |
| PH&N Long Mortgage Pension Trust<br>(LMPT)<br>Long duration conventional mortgages              | 1,361                      |
| PH&N Conventional Plus Mortgage Fund (C+ MF) Conventional plus and subordinate mortgages        | 205                        |
| PH&N High Yield Mortgage Fund (HYMF) Opportunistic high yield mortgages                         | 630                        |
| RBC Commercial Mortgage Fund (CMF) Conventional, conventional plus and high yield mortgages     | 493                        |
| PH&N Short Term Bond & Mortgage Fund <sup>1</sup> Max. 20% allocation to multi-family mortgages | 270                        |
| Other Funds & Segregated Accounts Custom mandates/restrictions                                  | 104                        |
| Total Mortgage AUM <sup>2</sup>                                                                 | 7,735                      |

Source: RBC GAM, As of December 31, 2024.

**RBC Global Asset Management** PH&N Institutional



<sup>&</sup>lt;sup>1</sup> Mortgage component of portfolio

<sup>&</sup>lt;sup>2</sup> Excludes CMF AUM held in MPT. C+ MF, and HYMF

# RBC GAM Private Markets Mortgage Investment Team

## Collaborative structure with experienced fund managers and partners

RBC GAM Real Estate Equity Team

PH&N Investment Grade Credit Team

BlueBay Securitized Credit Team<sup>1</sup>

RBC GAM Responsible Investment Team

RBC GAM
Macroeconomics Team

## **Fund Management**

Jennifer Schillaci Head of Mortgages and Real Estate

#### Glen Malcolm

MD, and Senior Portfolio Manager

### **David Nygren**

VP, and Portfolio Manager

#### Olivia Li

Associate Portfolio Manager

#### **Graeme Saunders**

Associate Portfolio Manager

## Capability specialists

### **Anthony Di Ginosa**

Institutional Portfolio Manager

#### **Andrew Maleki**

Institutional Associate

## Independent Valuations



Fair and independent NAV calculation

## Origination

## & Servicing partners

- Nation-wide network of 5 origination and servicing partners, each with unique strengths
- Valuable insight into private market
- Exceptional access through cycles, across market segments
- One stop solution for borrowers



# RBC Commercial Mortgage Fund

Active management across the spectrum of mortgage lending opportunities



## Benefits of our structure

- Enhanced diversification and liquidity provided by scale of underlying funds
- Improved flexibility to reposition the fund, and provide liquidity to investors if required
- Single layer of competitive investment management fees

# Benefits of our toolset

- Use of multiple strategies allows investment team to more easily respond to changing market dynamics
- U.S. CMBS shares exposure to high quality real estate and borrowers, introduces liquidity, and diversifies risk and opportunity

Source: RBC GAM

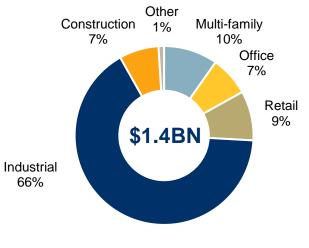
- 1. The performance objective is based on certain facts and assumptions, it does not reflect management fees, carried interest and other expenses borne by investors which will reduce returns and in the aggregate may be material. The above information is for information purposes only. No representation is made that any targets or objectives will be achieved, in whole or in part.
- 2. CMBS refers to Commercial Mortgage-Backed Securities, U.S. CMBS contributes towards high yield mortgage exposure



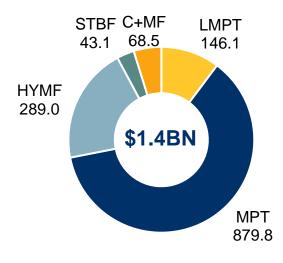
# Origination update

## Originated over \$1.4 Billion through 2024

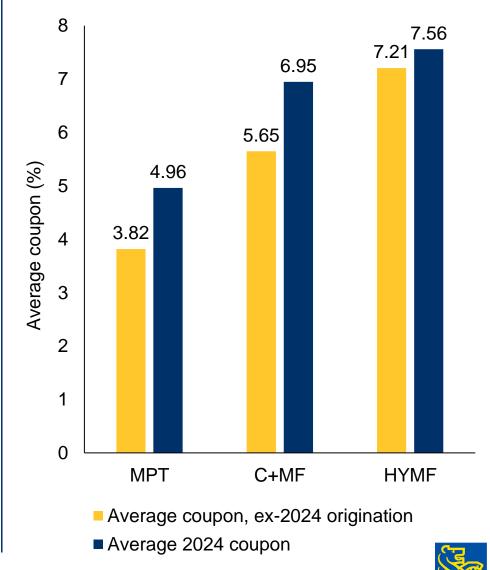
## Origination through 2024



## Origination by Fund (\$MM)

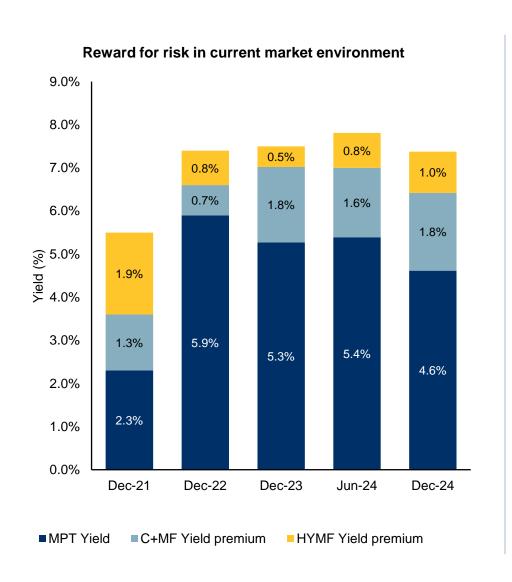


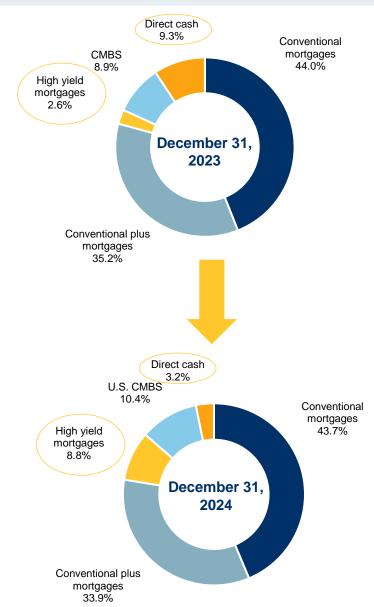
## Average coupons on new origination



## Reward-for-risk in current market environment

## Decline in bond yields providing medium-term benefits for C+/HY





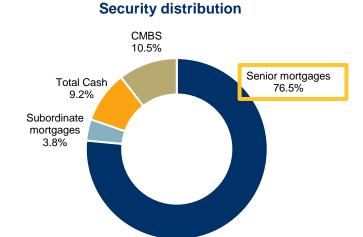




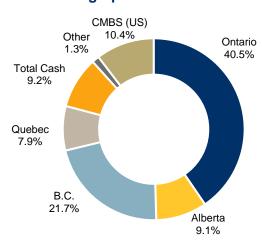
# **RBC Commercial Mortgage Fund**

## Defensively positioned, conservative profile, attractive yield

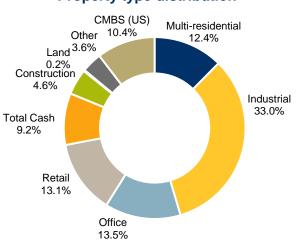
| Portfolio statistics & characteristics as at December 31, 2024 |        |  |  |
|----------------------------------------------------------------|--------|--|--|
| AUM¹: \$493.2 million                                          |        |  |  |
| Number of mortgages:                                           | 439    |  |  |
| Yield <sup>2</sup> :                                           | 5.5%   |  |  |
| Cash flow coverage <sup>3</sup> :                              | 1.39x  |  |  |
| Loan-to-value <sup>3</sup> :                                   | 58.4%  |  |  |
| Term to maturity:                                              | 2.7 yr |  |  |
| Modified duration:                                             | 2.4 yr |  |  |
|                                                                |        |  |  |



## **Geographic distribution\***



### Property type distribution\*\*



- 1 Any discrepancy between the NAV and market value is due to timing differences in reflecting purchases and sales of mortgages and subscriptions and redemptions in the NAV calculation.
- 2 Yield is reported on a gross-of-fees basis; Series O. The yield is calculated based on the market price of the fund's securities.
- 3 This does not include cash or non-current pay mortgages.
- \* Other includes MB, SK, and Atlantic provinces \*\* Other includes hospitality, seniors housing, mixed use and self storage



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# REPORT

To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 25, 2025

Re: Investment Plan Implementation Update

Report: ONE JIB 2025-002

### 1. RECOMMENDATIONS

It is recommended that the Board:

- 1. Approve the plan to fund the unanticipated \$25 million drawdown of MNRI for the District of Muskoka.
- 2. Acknowledge the December 2024 drawdown for the Town of Aurora of \$10.3 million.

### 2. SUMMARY

This report summarizes investment plan implementation and related activity for December 2024 through February 2025. The details of trading activities related to Investment Plan updates or other client-related requests are summarized in the table below.

| Municipality      | Details                                                                                                                                             | Trading                        |
|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| Aurora            | <ul> <li>Unanticipated drawdown required</li> <li>Funds raised by selling In-kind securities</li> <li>\$10.3 million reclassified as MRI</li> </ul> | Yes - December                 |
| Kenora            | No changes in allocations                                                                                                                           | N/A                            |
| Bracebridge       | No changes in allocations                                                                                                                           | N/A                            |
| Aylmer            | No changes in allocations                                                                                                                           | N/A                            |
| Clarington        | <ul> <li>Initial MNRI Contribution = \$20 million</li> </ul>                                                                                        | Yes - January                  |
| Red Lake          | Initial MNRI Contribution = \$2.2 million                                                                                                           | Yes - January                  |
| Central Frontenac | Initial MNRI Contribution = \$2.2 million                                                                                                           | Yes - January                  |
| Durham            | The third tranche of MNRI received                                                                                                                  | Yes - January                  |
| Muskoka           | <ul> <li>Unanticipated drawdown required</li> <li>\$25 million to be drawn down as part of OCIO transition</li> </ul>                               | Yes - trading pending in March |

At the ONE JIB meeting on November 27th, 2024, six investment plans were approved, including plans for three new municipalities joining the ONE JIB. Trading was required to implement the Investment Plans of these three new Participating Municipalities. Additionally, the third tranche of MNRI identified in Durham's Investment Plan was deployed, and some trading of in-kind bonds was initiated to satisfy Aurora's liquidity needs. Lastly, Muskoka submitted an MCQ update that will require trading.

### 3. BACKGROUND

## Investment Plan updates for Aylmer, Bracebridge and Kenora did not require any trading to implement

Investment Plans for Aylmer, Bracebridge and Kenora were approved at the ONE JIB meeting on November 27, 2024. These three Investment Plans did not involve contributions or withdrawals of MNRI, nor did they result in a reallocation of MNRI across Outcomes. As the investment horizon of reserves was unchanged and there was no significant change in the circumstances, no changes in the Investment Plans were required. As a result, no changes were needed for the investment allocations of these municipalities, and no trading was required.

## Durham's Investment Plan involved three tranches of cash contributions. Two of these tranches have already been received and deployed

The initial contribution of \$500 million to MNRI occurred in July 2024, the implementation of which was reported to ONE JIB in September. The second tranche of approximately \$500 million was received in September, part of which involved the liquidation of Durham's holdings in the ONE Equity portfolio. The implementation of the second tranche of MNRI was reported to ONE JIB on November 27, 2024.

### 4. ANALYSIS

# Aurora requested a drawdown of MNRI to address unanticipated short-term liquidity requirements in December 2024

A disruption in postal delivery in the fourth quarter disrupted the municipality's receipt of cheques. This affected the Town's short-term liquidity, necessitating an unanticipated drawdown of MNRI. Aurora's Investment Plan did not contemplate this event. Based on the details in the Midyear MCQ update form submitted on December 10, 2024, and on the advice of the CIO, the ONE JIB Chair approved the withdrawal of MNRI in December 2024.

This request for MNRI was addressed without affecting the MNRI invested in ONE Investment pooled funds. Instead, in-kind securities were utilized. Three bonds held as in-kind MNRI were liquidated, raising \$10.3 million in proceeds. These proceeds were reclassified as MRI. The details of the in-kind bonds sold are detailed in Table 1 below. As

part of the transition to the OCIO Offering, Aurora has submitted a Securities Acceptance Plan as detailed in the ONE JIB In-Kind Securities Policy.

Table 1 – Aurora's In-Kind Securities Sold

| Account    | Bond Description                  | Expected<br>Maturity | Book Value   | Proceeds<br>from Sale |
|------------|-----------------------------------|----------------------|--------------|-----------------------|
|            |                                   |                      | (\$)         | 12-Dec-24             |
| CIBC       | BANK OF MONTREAL                  |                      |              |                       |
| Wood       | EXT MAR 16, 2032, STEP UP NTS     | Mar - 2032           | \$4,000,000  | \$3,816,383           |
| Gundy      | UP NTS 3.25%-4% MAR 16 2023       |                      |              |                       |
| CIBC       | CDN IMPERIAL BK OF COMMERCE       |                      |              |                       |
| Wood       | CALL LINEAR ACCRUAL SENIOR NT DUE | Mar - 2031           | \$4,000,000  | \$3,820,000           |
| Gundy      | MAR 09, 2031, CALL MAR 09, 2025   |                      |              |                       |
| ВМО        | BMO EXT 03/15/2032 ACCRUAL NOTE   |                      |              |                       |
| Wealth     | 3.62% 03/15/2023 - 03/15/2032     | Mar - 2032           | \$2,500,000  | \$2,622,500           |
| Management | DUE: 03/15/2032 3.620%            |                      |              |                       |
|            |                                   | <b>Grand Total</b>   | \$10,500,000 | \$10,258,883          |

# Muskoka requested a midyear drawdown of MNRI of \$25 million, which will be fulfilled during the OCIO transition planned for March

The District of Muskoka requested a drawdown of \$25 million from MNRI to address short-term liquidity needs. The \$25 million will be raised during the transition to the OCIO Offering, which will occur by the end of March. As all ONE Investment pooled funds will be liquidated as part of the transition, this MNRI can be distributed to the District at the same time. The remaining MNRI will be deployed to the OCIO Offering.

The Treasurer indicated that the overall investment horizon of MNRI should not be adjusted at this time but may be considered at the next annual review of their Investment Plan. The allocation of MNRI across Outcomes will remain unchanged, and the proportion of MNRI in each Outcome will remain the same when the MNRI is transferred into the OCIO Offering. A more detailed review of the change in circumstances will occur during Muskoka's annual Investment Plan update, planned for the third quarter of 2025. A revision in allocations may be appropriate when the Investment Plan is updated. At that time, additional details about financial planning may offer greater clarity regarding potential changes in the investment horizon associated with municipal reserves.

## Trading was required to deploy the MNRI of Central Frontenac, Clarington and Red Lake, which joined ONE JIB as Participating Municipalities

ONE JIB accepted three new Participating Municipalities as Participating Municipalities at the ONE JIB meeting on November 27, 2024. The Municipality of Clarington, Township of Central Frontenac, and Municipality of Red Lake's MNRI were deployed into the OCIO Offering on January 13, 2025, collectively adding \$25 million to MNRI under ONE JIB.

# The MNRI of Central Frontenac, Clarington and Red Lake was invested in the OCIO Offering using model portfolios approved by ONE JIB on November 27, 2024

At the November ONE JIB meeting, ten investment models were approved for use in investment allocations of most Participating Municipalities. These models had allocations to equities that ranged from zero to seventy percent, with some of these models including allocations to alternative investments (real estate and infrastructure). Central Frontenac, Clarington and Red Lake's Investment Plans used these model portfolios and the MNRI was deployed into the OCIO Offering, as detailed in Table 2 below. None of these three Participating Municipalities elected to include alternative investments (real estate and infrastructure) in their allocations.

Table 2 – Investment Allocations of New Participating Municipalities

| Participating Municipality | MNRI<br>(millions) | Model # | Fixed Income | Equity | Real Estate & Infrastructure |
|----------------------------|--------------------|---------|--------------|--------|------------------------------|
| Central Frontenac          | \$ 2.8             | F       | 40%          | 60%    | 0%                           |
| Clarington                 | \$ 20.0            | G       | 30%          | 70%    | 0%                           |
| Red Lake                   | \$ 2.2             | D       | 60%          | 40%    | 0%                           |

# Central Frontenac, Clarington and Red Lake's transition to the OCIO Offering was executed seamlessly

To prepare for the transition, Legal List holdings were liquidated in December 2024 by the three municipalities to raise funds to be used in the transition. The MNRI was deployed into the investment allocations detailed in the respective Investment Plans on January 13, 2025. The money movements and purchase of PH&N Institutional funds were executed seamlessly.

## The last tranche of Durham's MNRI was deployed into the OCIO Offering

The implementation of Durham's Investment Plan continued, with the third and last tranche of MNRI being deployed into the OCIO Offering, contributing \$432 million to Durham's long-term allocation. Half the trading happened on January 15th to limit market impact, and the residual was traded on the 29th. All trading was executed seamlessly.

## The implementation of MNRI into the OCIO Offering involved security substitutions due to liquidity constraints in some of the pooled funds

Some of the pooled funds used in the OCIO Offering do not have enough liquidity to accommodate the incoming MNRI immediately. As a result, the OCIO has recommended using substitute securities on an interim basis. These substitutions were reviewed by the Chief Investment Officer (CIO) and approved by the ONE JIB Chair before implementation. The details of the substitutions are as follows:

Target Fund: PH&N Private Placement Corporate Debt Fund Temporarily allocation: PH&N Enhanced Total Return Bond Fund. Affected accounts:

Durham (Long): approximately \$44 million

• Red Lake: \$0.22 million

Target Fund: PH&N Commercial Mortgage Fund

Temporarily Allocation: PH&N Short Term Bond & Mortgage Fund.

Affected accounts:

Durham (Long): approximately \$65 million

• Clarington: \$2 million

• Central Frontenac: \$0.28 million

Red Lake: \$0.22 million

### 5. CONCLUSION

Since the last ONE JIB meeting on November 27, 2024, significant investment activity involving multiple Participating Municipalities has occurred. In January 2025, three new municipalities joined ONE JIB: Central Frontenac, Clarington, and Red Lake. The MNRI of these three municipalities, collectively representing \$25 million of MNRI, were deployed into the OCIO Offering. Furthermore, Durham's third and final tranche of MNRI was received in January and deployed into its long-term allocation.

Additionally, two municipalities had unplanned MCQ updates involving MNRI drawdowns to address short-term liquidity needs. Neither of these updates implied a material change in municipal circumstances that would justify changes to the Investment Plans at this time.

Investment Plans for three existing Participating Municipalities were also reviewed at the ONE JIB meeting on November 27, 2024, including Aylmer, Bracebridge and Kenora. These Investment Plan updates did not require a change in the investment allocations, and no trading was required to implement changes.

### **ATTACHMENTS**

Attachment 1: Town of Aurora - Midyear MCQ Updates Form

Attachment 2: District Municipality of Muskoka - Midyear MCQ Updates Form

Drafted by: Keith Taylor, Chief Investment Officer; Evelyn Foo, Chief Compliance Officer Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs, ONE Investment



## Attachment 1 - Aurora

## Municipal Client Questionnaire (MCQ)

### Appendix 1 – Midyear MCQ Updates Form

Please provide details below that explain the nature of your requested change. This should describe: the money involved, the timing of transactions required, and any other context to support the change request. This will allow ONE JIB to understand how this update may change the cashflow characteristics or investment horizons of MNRI relative to your current MCQ and Investment Plan.

Based on unanticipated circumstances beyond its control, the Town of Aurora would like to draw approximately \$10 million of MNRI to address the current operational needs of the municipality. As these funds are required to address immediate liquidity needs, we request that this drawdown be reviewed and approved as soon as possible.

We suggest that liquidating some of the in-kind holdings under the control and management of ONE JIB be used to facilitate this drawdown. We will work with the CIO of ONE Investment to identify in-kind securities that can be liquidated to satisfy this MNRI drawdown; at this time, it is not anticipated that AUM invested in the ONE Investment pooled funds will be required to satisfy this MNRI drawdown request.

## **Acknowledgement**

I confirm that information provided to ONE Investment in this form is complete and accurate to the best of my knowledge as at the date below.

| Dated this10_day of                                                                | December <sub>, 20</sub> 24    |
|------------------------------------------------------------------------------------|--------------------------------|
| Rachel Wainwright-van<br>Kess∉                                                     |                                |
| Digitally signed by Rachel Wainwright-van Kessel Date: 2024.12.10 16:08:16 -05'00' |                                |
| Name and Signature of Treasurer                                                    | Second Signature (if required) |



## Attachment 2 - Muskoka

## Municipal Client Questionnaire (MCQ)

## Appendix 1 – Midyear MCQ Updates Form

Please provide details below that explain the nature of your requested change. This should describe: the money involved, the timing of transactions required, and any other context to support the change request. This will allow ONE JIB to understand how this update may change the cashflow characteristics or investment horizons of MNRI relative to your current MCQ and Investment Plan.

|                                                                                  | n the first week of March, 2025. This withdrawal is for ature of two significant capital projects and delayed |    |
|----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|----|
|                                                                                  |                                                                                                               |    |
|                                                                                  |                                                                                                               |    |
| Acknowledgement                                                                  |                                                                                                               |    |
| I confirm that information provided to ONI of my knowledge as at the date below. | Investment in this form is complete and accurate to the be                                                    | st |
| Dated this 12th day of February                                                  | , 20 25                                                                                                       |    |
| Suzanne Olimer                                                                   |                                                                                                               |    |
| Sliw,                                                                            |                                                                                                               |    |
| Name and Signature of Treasurer                                                  | Second Signature (if required)                                                                                |    |



# REPORT

To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 25, 2025

Re: Municipality of Neebing's Investment Plan

Report: ONE JIB 2025-005

### 1. RECOMMENDATIONS

It is recommended that the Board:

- 1. Receive the Municipality of Neebing's Investment Policy Statement (Attachment 1).
- 2. Receive the Municipality of Neebing's Municipal Client Questionnaire (Attachment 2)
- 3. Approve the Municipality of Neebing's proposed Investment Plan (Attachment 3).

#### 2. SUMMARY

The Municipality of Neebing has updated its Municipal Client Questionnaire (MCQ), which provides information on its MNRI and the investment horizons associated with its reserve balances. The MCQ indicates the municipality will need to make a mid-year withdrawal of \$213,000 in Q4 2025 and may need to make additional withdrawals of up to \$1.1 million from 2026 to 2028. The Municipality has also reviewed its Investment Policy Statement (IPS) and has updated its IPS to reflect changes associated with the OCIO Offering.

Expected drawdowns of MNRI over the next few years to fund capital projects may lead to a significant decrease in MNRI, but it is anticipated that contributions thereafter would rebuild MNRI balances once roadwork projects are completed in 2028. The actual size of nearer term drawdowns (2026-2027) does not account for potential grants, and actual drawdowns may be smaller.

Neebing's investment allocation was determined after reviewing the municipality's circumstances, needs, and risk tolerance. It also incorporates the treasurer's analysis of expected cashflows affecting municipal reserve balances. The resulting allocation described in the Investment Plan is appropriate for the municipality. Investment Model E has been recommended for Neebing. This model, which has a 50% allocation to equities, will be implemented during the planned transition to the OCIO Offering by the end of the first quarter of 2025. A summary is shown below:

| MID TERM / 50% EQUITY MODEL E              |      |             |  |  |  |  |
|--------------------------------------------|------|-------------|--|--|--|--|
| Asset Classes Target Weight Total Invested |      |             |  |  |  |  |
| Cash & Equivalent                          | 0%   | \$0         |  |  |  |  |
| Canadian Fixed Income                      | 35%  | \$1,004,079 |  |  |  |  |
| Global Fixed Income and Credit             | 15%  | \$430,319   |  |  |  |  |
| Canadian Equities                          | 25%  | \$717,199   |  |  |  |  |
| Global Equities                            | 25%  | \$717,199   |  |  |  |  |
| Alternatives                               | 0    | \$0         |  |  |  |  |
| Total                                      | 100% | \$2,868,796 |  |  |  |  |

### 3. BACKGROUND

## Neebing's annual review of its IPS resulted in changes to reflect the new IPS template that will be used under the OCIO Offering

Neebing completed its annual IPS review on December 4, 2024, updating the IPS with changes suggested in the most recently approved ONE JIB IPS template. The amendments to the IPS included relevant changes as the ONE JIB moved to an OCIO Offering. While the option of investing in alternative investments (real estate and infrastructure) could have been considered an allowable investment type and reflected in the updated IPS, the municipality did not elect to consider using these investment types at this time.

# Investment Income may help provide Neebing with an additional source of revenue for the municipality

Ontario municipalities are under significant pressure to provide new and improved infrastructure to residents (i.e. recreation facilities, fire halls, roads, libraries, and more) while avoiding excessive property tax rate increases. In Neebing's case, the most recent 10-year capital forecast projects a need for \$12.5 million in spending to be funded from paid by the property tax base, Canada Community Building Fund (previously Federal Gas Tax), Ontario Community Infrastructure Fund funding, long-term debt, and existing reserves. For the Municipality of Neebing, a 1% increase in property taxes would bring in an incremental \$31,188 in annual tax receipts, which limits its ability to fund the increasing costs of expected capital needs via tax increases alone. For this reason, investment returns are an important part of the strategy to help the municipality achieve its goals.

## Neebing's MNRI will be transitioned into the OCIO Offering that uses a single model portfolio

Neebing's MNRI will be transitioned into one of the ten model portfolios approved at the ONE JIB meeting in November 2024. These ten models each have investment allocations that offer a range of risk and return attributes appropriate for most Participating Municipalities. Based on the client's needs, circumstances and risk tolerances, one of the model portfolios will be assigned. This differs from Neebing's allocations invested in the Outcome Framework, where five outcome accounts, each with different investment

allocations, have been used.

PH&N Institutional has developed a set of model portfolios that are designed to be appropriate for a wide range of Participating Municipalities' needs. For more information about the decisions that led to this report, please see the New Products Committee Report (2024-01), dated October 1, 2024.

### Neebing's updated MCQ indicated that near-term drawdowns may be expected

The treasurer has provided details of the time horizon associated with reserve balances, which has informed the allocation decisions in the Investment Plan. Table 1 below provides a summary of the key reserves. As shown below, a significant portion of its MNRI has an investment horizon that exceeds 10 years and a significant portion with a much shorter investment horizon.

Table 1: MNRI by reserve and time horizon forecast, adapted from table 3.1 of MCQ

| Investment Horizon of MNRI                                                              |                    |                                            |                                             |                                            |  |  |
|-----------------------------------------------------------------------------------------|--------------------|--------------------------------------------|---------------------------------------------|--------------------------------------------|--|--|
| Description (i.e. Funding<br>Objective, Investment<br>Purpose, or<br>Municipal Reserve) | Total MNRI<br>(\$) | Investment<br>Horizon<br>< 5 Years<br>(\$) | Investment<br>Horizon<br>5-10 Years<br>(\$) | Investment<br>Horizon<br>>10 Years<br>(\$) |  |  |
| Capital Projects                                                                        | \$1,243,123        | \$1,243,123                                |                                             |                                            |  |  |
|                                                                                         |                    |                                            |                                             |                                            |  |  |
| Long term Contingencies                                                                 | \$1,625,673        | \$76,377                                   | \$263,380                                   | \$1,285,916                                |  |  |
|                                                                                         |                    |                                            |                                             |                                            |  |  |
| Total MNRI                                                                              | \$2,868,796        | \$1,319,500                                | \$263,380                                   | \$1,285,916                                |  |  |

### Neebing anticipates meaningful drawdowns of MNRI annually until 2029

The analysis provided by the treasurer suggested that Neebing anticipates significant drawdowns over the next few years, including a drawdown of \$213,000 expected in Q4 2025. Section 3.3 of Neebing's MCQ provides details of the anticipated contributions and withdrawals of MNRI over the next 10 years, which are shown in Table 2 below. Future drawdowns beyond 2025 are based on a worst-case scenario; – the municipality is pursuing grants to help offset capital costs, which may reduce future withdrawal needs. The municipality also has \$300,000 in MRI to address potential contingency needs, which it plans on using first before withdrawing from its MNRI investments.

Table 2: Anticipated Cash Flow Projections, MNRI by year adapted from table 3.3 of MCQ.

|                                | 2025      | 2026 + 2027 | 2028      | 2029 | 2030 - 2034 |
|--------------------------------|-----------|-------------|-----------|------|-------------|
| Anticipated MNRI Drawdowns     | \$213,000 | \$532,500   | \$574,000 | -    | -           |
| Anticipated MNRI Contributions | -         | -           | -         | -    | \$601,500   |
| Net change in MNRI             | \$213,000 | \$532,500   | \$574,000 | -    | \$601,500   |

### 4. ANALYSIS

## Neebing's Investment Plan needs to accommodate both the anticipated need for near-term drawdowns and long-term (10+ year) investments

A review of Neebing's expected cashflows and expected future reserve balances was conducted as part of the annual review process. The treasurer noted that the drawdowns in 2026 and 2027 may be lower than suggested in the MCQ if the municipality receives grants to help fund the associated capital projects. The spending in 2028 relates to spending planned for "chip-sealing" of roads and is part of its asset management plan. The cost of this is difficult to quantify at this point. These nearer-term drawdowns identified in the MCQ represent very conservative estimates, and there is a reasonable probability that drawdowns may be smaller than projected.

The municipality has a relatively long investment horizon, with about 40% of MNRI having an investment horizon that exceeds 10 years. While near term drawdowns are expected, the treasurer expects to be adding to MNRI thereafter and describes the next few years as a wave of asset management needs, after which the municipality anticipates several years of lower capital needs, until the next wave hits.

# The Investment Plan recommends Neebing's MNRI be invested in model E, which has a 50% allocation to equity within a well-diversified portfolio

The investment allocations proposed in the Investment Plan reflect that Neebing's MNRI has a relatively long investment horizon, with some near-term drawdowns anticipated. The treasurer expects to resume contributing to MNRI after 2030 and feels that an allocation that includes the opportunity for longer-term growth is appropriate. The CIO and OCIO have discussed the allocation and recommend that an allocation designed for a medium-term investment horizon is most suitable. The proposed allocation, model E, which has 50% exposure to equities, is appropriate considering the municipality's circumstances. For any withdrawals needed during the year, investments will be sold to maintain the allocation weights associated with Model E. This process may also include rebalancing the portfolio to ensure it aligns with the target asset allocation. Table 3 below provides some summary statistics of model E and Table 4 further details Neebing's investment allocations.

Table 3: Summary statistics for Model E

| Summary Statistics                | Model E |
|-----------------------------------|---------|
| Long-Term Return                  | 6.8%    |
| Annual Downside Risk <sup>1</sup> | -12.2%  |
| Annual Volatility                 | 7.6%    |
| Sharpe Ratio                      | 0.44    |

### Notes:

<sup>1</sup> Annual Downside Risk (CVaR95) represents the expected loss during the worst 5% of return outcomes.

Hypothetical performance analyses are for illustrative purposes only and there is no guarantee that hypothetical returns or projections will be realized.

Table 4: Proposed Pooled Fund-Level Allocation

| MID TERM 50% EQUITY MODEL (E)    |                |                  |                |                     |  |  |
|----------------------------------|----------------|------------------|----------------|---------------------|--|--|
| Asset Classes                    | Minimum<br>(%) | Target<br>Weight | Maximum<br>(%) | Total Invested (\$) |  |  |
| Cash & Equivalent                | 0              | 0                | 10             | \$0                 |  |  |
| Canadian Fixed Income            | 25             | 35               | 45             | \$1,004,079         |  |  |
| Short-Term bonds                 |                | 20               |                | \$573,759           |  |  |
| Universe Bonds                   |                | 0                |                | \$0                 |  |  |
| Corporate Bonds                  |                | 0                |                | \$0                 |  |  |
| Private Placement Corporate Debt |                | 5                |                | \$143,440           |  |  |
| Commercial Mortgage              |                | 10               |                | \$286,880           |  |  |
| Global Fixed Income and Credit   | 0              | 15               | 25             | \$430,319           |  |  |
| High Yield Bonds                 |                | 0                |                | \$0                 |  |  |
| Global Multi-Asset Credit        |                | 15               |                | \$430,319           |  |  |
| Global Bonds                     |                | 0                |                | \$0                 |  |  |
| Emerging Markets Bonds           |                | 0                |                | \$0                 |  |  |
| Canadian Equities                | 15             | 25               | 35             | \$717,199           |  |  |
| Canadian Equities                |                | 15               |                | \$430,319           |  |  |
| Canadian Low Volatility Equities |                | 10               |                | \$286,880           |  |  |
| Global Equities                  | 15             | 25               | 35             | \$717,199           |  |  |
| U.S. Equities                    |                | 5                |                | \$143,440           |  |  |
| U.S. Low Volatility Equities     |                | 5                |                | \$143,440           |  |  |
| International Equities           |                | 15               |                | \$430,319           |  |  |
| Global Equities                  |                | 0                |                | \$0                 |  |  |
| Global Low Volatility Equities   |                | 0                |                | \$0                 |  |  |
| Alternatives                     | 0              | 0                | 0              | \$0                 |  |  |
| Real Estate                      |                | 0                |                | \$0                 |  |  |
| Infrastructure                   |                | 0                |                | \$0                 |  |  |
| Total                            |                | 100              |                | \$2,868,796         |  |  |

### 5. CONCLUSION

Neebing has a long investment horizon with an anticipated need to draw down MNRI over

the next few years. The Investment Plan contemplates a drawdown of \$213,000 that may happen near the end of 2025. Neebing's MNRI will be transitioned into the OCIO Offering by the end of March with a 50% allocation to equities (Model E). The proposed asset mix and fund allocations reflect the investment objectives and risk preferences expressed in its IPS and MCQ. As a result, the Investment Plan is appropriate for Neebing's circumstances and needs and reflects the time horizons of its MNRI.

#### **ATTACHMENTS**

Attachment 1: Municipality of Neebing's Investment Policy Statement 2025
Attachment 2: Municipality of Neebing's Municipal Client Questionnaire 2025
Attachment 3: Municipality of Neebing's proposed Investment Plan 2025

Drafted by: Keith Taylor, Chief Investment Officer; Jennifer Hess, Manager Investment Services Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs, ONE Investment

## **Attachment 1**

## **INVESTMENT POLICY STATEMENT**

**FOR** 

THE CORPORATION OF THE MUNICIPALITY OF NEEBING (the "Municipality")

**DECEMBER 4, 2024** 

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### The Corporation of the Municipality of Neebing

### **Investment Policy Statement**

#### 1. **DEFINITIONS**

The following capitalized terms are defined terms which have the meanings set out below:

Act: means the Municipal Act, 2001, S.O. 2001, c. 25, as amended from time to time.

**Agent:** means any administrator, Custodian, payment servicer, investment counsel, consultant, banker, broker, dealer or other service provider engaged or appointed by ONE JIB and authorized by ONE JIB to exercise any of the functions of ONE JIB pursuant to a written agreement, in the manner and to the extent provided in the Regulation and without limiting the generality of the foregoing, Agent includes ONE Investment, and the Sub-Investment Manager.

**Alternative Assets:** means investments outside traditional investments such as equities, fixed income, and cash which may include, hedge funds, private equity, natural resources, real estate and infrastructure. Alternative investments are typically less liquid than traditional investments, are appropriate only for allocations with a long investment horizon.

**Asset Class:** means a specific category of assets or investments, such as cash, fixed income, equities, alternative investments, real estate etc.

Asset Mix (or Asset Allocation): means the proportion of each Asset Class in a portfolio.

**Authorizing By-law:** means a by-law of the Municipality that authorizes it to invest its money and investments that it does not require immediately in the OCIO offering of ONE JIB pursuant to section 418.1 of the Act, to approve various documents, the entering into of agreements including a Prudent Effective Date Agreement and the delegation of certain powers and duties to ONE JIB/ONE Investment.

**Benchmark**: means an index that is representative of a specific securities market (e.g. the S&P/TSX Composite Index, the FTSE/TMX 91 Day T-bill Index, etc.) against which investment performance can be compared. Performance benchmarks refer to total return indices in Canadian dollar terms.

**CHUMS Financing Corporation (CHUMS):** means a subsidiary of Municipal Finance Officers' Association of Ontario (MFOA) which, in conjunction with LAS, established ONE Investment.

**CFA Institute**: refers to the global, not-for-profit professional association that administers the Chartered Financial Analyst (CFA) and the Certificate in Investment Performance Measurement (CIPM) curricula and examination programs worldwide, publishes research, conducts professional development programs, and sets voluntary, ethics-based professional and performance reporting standards for the investment industry.

**Custodian**: means a specialized financial institution that is responsible for safeguarding a municipality's investments and is not engaged in "traditional" commercial or consumer/retail banking. Global custodians hold securities for their clients in multiple jurisdictions around the

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world, using their own local branches or other local custodian banks ("sub-custodians" or "agent banks").

**Designated Funds** means source(s) of money in which the Municipality may have an indirect interest but which the Municipality currently has no authority to invest. Designated Funds are listed in Schedule B of this IPS.

**Diversification:** means a risk management technique that mixes a variety of investment types within a portfolio to help mitigate portfolio risk. A diversified portfolio holds different kinds of investments to improve the risk adjusted returns.

**Derivative:** means a contract between two or more parties whose value is based on an agreed-upon underlying financial asset (like a security) or set of assets (like an index). Common underlying instruments include bonds, commodities, currencies, interest rates, market indexes, and stocks.

**Environmental, Social and Governance (ESG) Investing:** means considering and integrating ESG factors into the investment process, rather than eliminating investments based on ESG factors alone. Integrating ESG information can lead to a more comprehensive analysis of a company.

**External Portfolio Managers**: means external third-party investment management firms whose investment offerings are accessed by ONE JIB directly or through services provided to a Pooled Fund. External Portfolio Managers are agents authorized by ONE JIB in accordance with Part II of the Regulation.

**Internal Controls**: means a system of controls that may include authorities, policies, procedures, separation and segregation of duties, compliance checks, performance measurement and attribution, reporting protocols, measures for safekeeping of property and data, and the audit process.

**Investment Plan**: means the investment plan applicable to the MNRI and adopted by ONE JIB under the Regulation, as it may be amended from time to time.

**Investment Policy Statement (IPS)**: means the investment policy applicable to the Municipality's investments adopted and maintained by the Council of the Municipality for MNRI under the Regulation, and for MRI, as the same may be amended from time to time. The IPS may also apply to the money and investments held by the Municipality for the benefit of persons other than the Municipality itself and may make reference to source(s) of money in which the Municipality may have an indirect interest but which the Municipality has no authority to invest.

**JIB**: is short for Joint Investment Board and means a joint municipal service board that is established under section 202 of the Act by two or more municipalities for the purposes of Part II of the Regulation.

**Legal List Securities**: means the securities and other investments and financial instruments that are included from time to time in Part I of the Regulation.

**Leverage:** means an investment strategy of using borrowed money—specifically, the use of various financial instruments or borrowed capital—to increase the potential return of an investment. Typically leverage also tends to increase investment risks.

**Liquidity:** means the ability to turn an investment into cash relatively quickly, without a substantial loss in value. For example, a savings account is more liquid than real estate.

**Local Authority Services (LAS):** means an entity which, in conjunction with MFOA/CHUMS, established ONE Investment.

**Local Distribution Corporation or LDC:** means a corporation incorporated under Section 142 of the *Electricity Act, 1998*.

**Market Value:** means the price at which a security is trading and could presumably be sold. Also known as Fair Value it represents the current value of the investment.

**Maturity:** means the date upon which the principal or stated value of an investment becomes due.

Money not Required Immediately (MNRI): means the money that is not required immediately by the Municipality that will be under the control and management of ONE JIB and as defined in this IPS that will be invested in accordance with the Prudent Investor Standard.

**Money Required Immediately (MRI):** means the money that is required immediately by the Municipality that remains under the control and management of the Municipality and, that can be invested in accordance with the Legal List Securities or other applicable legislation.

Municipal Services Corporation (MSC): means a corporation established under section 203 of the Act in accordance with the applicable regulation (Ontario Regulation 599/06).

**Municipality:** means the Corporation of the Municipality of Neebing.

**OCIO Offering:** means the comprehensive investment program made available through ONE Investment as agent for ONE JIB, where a qualified investment manager is engaged to advise a Participating Municipality with regard to the investment of the Participating Municipality's MNRI and to invest and manage such MNRI in accordance with the terms and conditions set out in the ONE JIB Agreement.

**ONE Investment:** means the not-for-profit corporation established by CHUMS and LAS which provides certain management, administrative and other services to ONE JIB as its agent.

**ONE JIB**: means ONE Joint Investment Board, established by certain founding municipalities under section 202 of the Act as a JIB for purposes of Part II of the Regulation, which is the duly appointed JIB for the Municipality, as constituted from time to time and which acts in accordance with the Act, the Regulation, the ONE JIB Agreement, including the Terms of Reference, this IPS and the Investment Plan.

**ONE JIB Agreement**: means the agreement effective as of the Prudent Effective Date, entered into in accordance with the requirements of the Regulation, pursuant to which ONE JIB has control and management of the Municipality's MNRI.

**Participating Municipality**: means from time to time each of the municipalities for whom ONE JIB acts as the JIB under the terms of the ONE JIB Agreement.

**Pooled Fund**: means a unit trust established under a trust instrument, generally not available to the public, in which institutional, sophisticated or high net worth investors contribute monies that are invested and managed by an External Portfolio Manager. Monies are pooled or combined with monies of other investors.

**Portfolio**: means any collection of funds that are grouped together and available to support the infrastructure needs of the Municipality.

**Proxy Voting**: means a legal transfer to another party of a shareholder's right to vote thereby allowing shareholders who cannot attend meetings to participate. External Portfolio Managers usually vote proxies on behalf of their clients.

**Prudent Effective Date**: means the mutually agreed-upon date by the Municipality and ONE Investment on which the prudent investor regime applies to the Municipality. The Prudent Effective Date shall be on or after ONE JIB approves the Municipality as a participating municipality.

**Prudent Effective Date Agreement:** means an agreement entered into by the Municipality and ONE Investment that sets out the day on which the prudent investor regime starts to apply to the Municipality

**Prudent Investor Standard**: means the standard that applies when the Municipality invests money that it does not require immediately under section 418.1 of the Act. It requires the Municipality to exercise the care, skill, diligence and judgment that a prudent investor would exercise in making such an investment and the standard does not restrict the securities in which the Municipality can invest. The Prudent Investor Standard applies the standard of prudence to the entire portfolio in respect of the Municipality's MNRI rather than to individual securities. It identifies the fiduciary's central consideration as the trade-off between risk and return as found in the CFA Institute Standards of Practice Handbook.

**Rebalancing:** means the process of realigning the weightings of a portfolio of assets. Rebalancing involves periodically buying or selling securities in a portfolio to maintain an original or desired level of asset allocation or risk.

**Regulation**: means Ontario Regulation 438/97.

**Restricted Special Assets:** means investments specified by this IPS and held by the Municipality as of the Prudent Effective Date, where ONE JIB is not able to exercise control. Restricted Special Assets are listed in Schedule A of this IPS and are not considered to be MNRI.

Risk: means the uncertainty of future investment returns or chance of loss of capital.

**Risk Tolerance:** means the financial ability and willingness to absorb a loss in return for greater potential for gains.

Safekeeping: means the holding of assets (e.g., securities) by a financial institution.

**Securities Lending**: means lending a security to another market participant. The borrower is required to deliver to the lender, as security for the loan, acceptable collateral with value greater than the value of the securities loaned. The Securities Lending program is managed by the Custodian or another appointed agent on behalf of investors. A Securities Lending program is widely used by institutional investors to generate additional incremental returns on the total portfolio.

**Sinking Fund**: means a fund established to fulfil the requirements to make annual contributions in respect of various debenture issues wherein money is to be regularly set aside for the payment of the principal of the debentures at maturity.

**Sinking Fund Required Contributions (Annual Sinking Fund Requirement)**: means the amount of money to be set aside each year for deposit into a sinking fund or a retirement fund, as applicable, for each sinking fund debenture issue in accordance with the Municipality's debenture by-laws.

**Sinking Fund Required Earnings**: means the investment earnings needed for the Sinking Fund Contributions to continue to grow to a value sufficient to repay the principal at maturity for each issue of sinking fund debentures.

Sinking Fund Excess Earnings: means the investment earnings in excess of the required earnings.

**Sub-Investment Manager:** means an asset management firm or investment consultant, acting as a sub-investment manager for ONE JIB that provides investment advice and professional services and is involved in the implementation and operational aspects of the OCIO Offering, and that has full responsibility for the investment and management of a Participating Municipality's MNRI through ONE Investment, based on an IPS approved by the Council of the municipality.

**Third-Party Trust Funds** means money over which the Municipality exercises both management and policy control but whose assets are not owned by the Municipality. These funds are governed by a variety of agreements and, in some cases, by legislation. Some funds may have externally mandated investment policies, and some may have investment policies that are determined by the Municipality. Third-Party Trust Funds are listed in Schedule B of this IPS.

**Trust Fund:** means a fund which consists of assets that have been conveyed or assigned to a trustee to be administered as directed by agreement or statute. As a result, a trustee holds title to the assets for the purpose of providing benefits, and being accountable, to a beneficiary. The Municipality is the trustee of funds that are to be used for specific purposes by the Municipality or any related parties.

#### 2. PURPOSE AND LEGISLATIVE FRAMEWORK

### 2.1 Purpose of Policy

This IPS governs the investment of the Municipality's MNRI and MRI. It is intended, among other things, to direct the Clerk-Treasurer in the investment of MRI and to direct ONE Joint Investment Board (ONE JIB) in the investment of MNRI by implementing the Authorizing By-law 2021-045 pursuant to which the Municipality authorized the establishment of guidelines for the prudent management of the Municipality's MNRI pursuant to section 418.1 of the Act.

In addition to the Municipality's MRI and MNRI, the Municipality is from time to time entrusted with the management of money and investments for a third-party beneficiary, or Third-Party Trust Funds. The Municipality's Third-Party Trust Funds are listed in Schedule B of this IPS.

There are also source(s) of money in which the Municipality may have an indirect interest but which the Municipality currently has no authority to invest. Such source(s) of money, referred to in this IPS as "Designated Funds", are listed in Schedule B of this IPS. The Designated Funds and the Restricted Special Assets, listed in Schedule A of this IPS, are identified in this IPS for the sole purpose of enabling the Municipality to better see, on an aggregated basis, the various financial assets in which the Municipality has an interest.

ONE JIB is not responsible for the investment activities or performance of Third-Party Trust Funds, Designated Funds or Restricted Special Assets.

The goals of this IPS are to:

- Define and assign responsibilities for investment of MRI and MNRI;
- Describe the Municipality's responsibilities with respect to Restricted Special Assets, Third-Party Trust Funds and Designated Funds;
- Ensure compliance with the applicable legislation;
- Direct ONE JIB as to the Municipality's investment goals and risk tolerance;
- Provide guidance and limitations regarding the investments and their underlying risks;
- Establish a basis of evaluating investment performance and the underlying risks;
   and,
- Establish a reporting standard to Council.

This IPS applies to employees of the Municipality, to ONE JIB and to the employees of ONE Investment. ONE JIB, the Clerk-Treasurer, and any agent, sub-investment manager, or advisor providing services to ONE JIB in connection with the investment of the portfolio shall accept and strictly adhere to this IPS.

### 2.2 Governing Legislation

Investments of MRI will only be made in Legal List Securities in accordance with this IPS and Section 418 of the Act. Investments of MNRI are governed by the Prudent Investor Standard in accordance with Section 418.1 of the Act. This standard is similar to that which governs trustees and pension fund administrators and creates a fiduciary responsibility. Prudent investment in compliance with the Act and the Regulation enhances the potential for the Municipality to earn improved risk-adjusted rates of return.

The Act provides that the Municipality, and therefore ONE JIB, must consider the following criteria in planning investments of MNRI, in addition to other criteria relevant to the circumstances:

- General economic conditions;
- The possible effect of inflation or deflation;

- The role that each investment plays within the Municipality's total portfolio of investments:
- The expected total return from income and the appreciation of capital; and
- Needs for liquidity, regularity of income and preservation or appreciation of capital.

Money and investments that the Municipality holds as Restricted Special Assets, Third-Party Trust Funds or has an interest in as Designated Funds will be subject to applicable legislation and any related agreements or instruments.

#### 2.3 Prudent Investor Standard

For MNRI, the standard to be used by the Municipality and ONE JIB shall be the Prudent Investor Standard as required by section 418.1 of the Act and Part II of the Regulation in the context of managing the Municipality's MNRI and investments thereof. Investments shall be made with the care, skill, diligence, and judgment, taking into account the prevailing circumstances, that persons of prudence, discretion and integrity would exercise in the management of investments, considering the necessity of preserving capital as well as the need for income and appreciation of capital. The Act includes a duty to obtain the advice that a prudent investor would obtain under comparable circumstances.

Officers, employees and investment agents acting in accordance with written procedures and the IPS and exercising due diligence shall take all necessary actions to optimize performance of investments on a portfolio basis, taking into account the prescribed risk and other parameters set out in this IPS and market factors. The Municipality's staff acting in accordance with written procedures and this IPS, shall be relieved of personal responsibility for an investment's performance, provided underperformance relative to expectations is reported to Council and the liquidation or sale of investments is carried out in accordance with this IPS.

### 3. MONEY REQUIRED IMMEDIATELY AND MONEY NOT REQUIRED IMMEDIATELY

### 3.1 Determination of MNRI and MRI

Determination of the Municipality's MNRI is the responsibility of Council. In making the determination, Council may consider:

- the time horizon within which the monies are needed to meet financial obligations;
- the purpose for which the monies have been collected or set aside and are to be used:
- the source of the money; or
- any combination of the foregoing

The Municipality has defined MNRI as money from the municipality's own reserves, reserve funds and current ONE Investment investments that will not be required to meet financial obligations that become due more than two calendar years from the date of

receipt of such money. The purpose of the money is to fund the municipality's future capital, operational, and contingency needs.

For certainty, all money and investments of the Municipality that have not been identified as MNRI (other than Restricted Special Assets, Third-Party Trust Funds and any Designated Funds referenced in Section 2.1) shall be deemed for purposes of this IPS to be MRI.

Determination of the Municipality's MNRI and MRI may be modified at any time and from time to time by action of Council and with respect to specific money by the Clerk-Treasurer in accordance with the provisions of Section 6.2.

Any changes in this IPS regarding the Municipality's MNRI and MRI must be communicated immediately in writing to ONE JIB.

#### 3.2 Overview of Portfolios

The Municipality's portfolios represent funds available to support Municipal needs. A high-level description of each of these portfolios and their objectives is provided in Section 5 below. This IPS applies to the following money of the Municipality, its agencies, boards and commissions including:

- MRI which is invested in Legal List Securities; and/or
- MNRI which is invested under the Prudent Investor Standard.

#### 4. ROLES AND RESPONSIBILITIES

#### 4.1 Role of ONE JIB

ONE JIB has been appointed by the Municipality in accordance with the requirements of the Act and the Regulation and on the terms and conditions set out in the ONE JIB Agreement (Appendix 1).

ONE JIB exercises control and management of the Municipality's MNRI and the investments made by it in accordance with the objectives and risk tolerance established in this IPS.

Among the responsibilities of ONE JIB are the following:

- Reviewing this IPS;
- Adopting and maintaining an Investment Plan that complies with this IPS;
- Engaging Custodians, administrators and other investment professionals (i.e. Agents);
- Allocating the money and investments under its control and management in compliance with this IPS;
- Monitoring the performance of the OCIO Offering and Agents; and,
- Reporting to the Municipality.

The foregoing is subject to the more detailed terms and conditions contained in the ONE JIB Agreement.

### 4.2 Role of Municipal Staff

This IPS is approved and adopted by Council with input from the Clerk-Treasurer, and from ONE JIB with respect to MNRI. MRI of the Municipality, in addition to any Third-Party Trust Funds, Designated Funds and Restricted Special Assets referenced in Section 2.1, remain under the control and management of the Clerk-Treasurer.

Consistent with this IPS, the Clerk-Treasurer is responsible for the implementation of the investment program and the establishment of investment procedures which shall include:

- Investment management of MRI and any Third-Party Trust Funds, Designated Funds and Restricted Special Assets referenced in Section 2.1 by, or under the direction of, the Clerk-Treasurer;
- The deposit or withdrawal of MNRI, under the explicit delegation of authority regarding MNRI, and the investment thereof, to ONE JIB, which is responsible for the control and management of such funds and investments; and,
- A system of controls exercised by the Clerk-Treasurer to regulate the activities of Deputy Clerk-Treasurer.

No person including, without limitation, ONE JIB, may engage in an investment transaction except as provided under the terms of this IPS.

In the management of MRI of the Municipality, and any Third-Party Trust Funds, Designated Funds and Restricted Special Assets referenced in Section 2.1, the Clerk-Treasurer may engage one or more agents and service providers. ONE Investment can assist with the investment of the Municipality's MRI, in Legal List Securities, and with the investment of Third-Party Trust Funds, in accordance with the terms of the applicable trust, if permitted, at the request of the Municipality.

#### 4.3 Ethics and Conflicts of Interest

Individuals who are responsible for the Municipality's MRI Investment Portfolio shall comply with the Municipality's Conflict of Interest guidelines and any relevant professional codes of conduct (e.g., the CPA Code of Professional Conduct).

ONE JIB, in its capacity as a joint municipal service board, in addition to being a local board of each member Municipality is subject to a Code of Conduct as required by the Act. This Code of Conduct applies to the Chair and the other Members of ONE JIB acting in their capacity as Members of ONE JIB.

#### 5. INVESTMENT

### 5.1 MRI

The Municipality's MRI is described in this IPS consists of money that is needed to meet the short-term financial obligations of the Municipality and are controlled and managed by the Clerk-Treasurer.

### 5.1.1 MRI: Investment Objectives

The main focus of the investment of MRI is cash management, and the interest income generated by the investment of these monies contribute to municipal revenues. To the extent possible, the Municipality shall attempt to match its investments with anticipated obligations.

Capital preservation is the paramount objective for MRI investments, and these investments need to be highly liquid. Consequently, only high-quality investments that are also Legal List Securities will be held in this portfolio. The Municipality may invest in fully liquid money market securities and deposit accounts. The Municipality aims to maximize returns subject to the constraints set out in Part I of the Regulation, as amended from time to time, with a view to preserving capital and to further manage risk through diversification by issuer and credit quality.

The investment objectives for MRI, ranked in priority, are as follows:

#### a) Security of Principal

The primary objective for MRI is to ensure the security of principal. To minimize the risk of loss, investments shall be subject to minimum credit ratings and shall be diversified by maturity, type of investment and issuer. Investing activities will be reviewed on a regular basis as actual, revised and forecasted operating and capital plans are completed. Maturity dates should be structured so that investment cash inflows occur when needed.

#### b) Liquidity Requirements

Liquidity is measured by the ease with which securities can be converted to cash to meet forecasted spending. The investments that are eligible under the Regulation possess different features and thus market prices will vary depending on market conditions, as well as the particular features of the type of investment.

To ensure adequate liquidity, the Municipality's investments shall be diversified by holding securities of various terms to maturity and by various types of investments and issuers and to the extent possible, the term of such investments shall match the forecasted requirements for such monies to meet expenditures.

#### c) Rate of Return

The Municipality's money shall be invested to maximize the rate of return within acceptable risk levels while respecting the security of principal, legal constraints and the liquidity needs of each investment portfolio.

The composition of each portfolio, including its term to maturity and type of investments, shall be adjusted within the guidelines of this IPS to take advantage of market opportunities. Such changes shall be made with the periodic interest rate outlook and target portfolio structure approved by the Treasurer.

#### 5.1.2 MRI: Eligible Investments

MRI may be invested in high quality, investments that are also Legal List Securities available from banks, dealers and other financial institutions. Investments issued or

guaranteed by approved institutions will be permitted by this IPS, as deemed eligible by the Regulation or as authorized by subsequent provincial regulations. Investments will be limited to securities issues maintaining a minimum credit rating by an appropriate credit rating agency.

Eligible investments include, but are not limited to, the following offerings by ONE Investment:

- ONE Investment High Interest Savings Account; and
- ONE Investment Canadian Government Bond Portfolio

Investment in the foregoing is subject to the Municipality entering into the prescribed Agency Agreement with LAS and CHUMS.

#### **5.2** MNRI

The Municipality's MNRI is described in Section 3.1. In accordance with the ONE JIB Agreement and this IPS, ONE JIB has exclusive control and management of the MNRI and the investments made therewith.

From time to time, the Municipality may require money immediately to meet financial obligations and may require ONE JIB to liquidate one or more investments in order to generate money to meet those obligations. ONE JIB will select the investment(s) to be liquidated. The timing of such liquidation will be determined by ONE JIB in consultation with the Clerk-Treasurer.

### 5.2.1 MNRI: Investment Objectives

In setting the objectives noted below, the Municipality has taken into account the following considerations:

- Preservation of capital;
- Adequate liquidity that takes into account the needs of financial obligations and reasonably anticipated budgetary requirements;
- Diversification by asset class, market, sector, issuer, credit quality and term to maturity;
- Income and capital appreciation; and,
- Macro risks, such as inflation, economic growth and interest rates.

Investment of MNRI is managed by ONE JIB in a way that balances investment objectives, expected returns, and risk to develop asset allocations that achieve the Municipality's financial objectives within stated risk tolerances.

The overall MNRI portfolio investment horizon shall be in line with the nature of the Municipality's forecasts and underlying liabilities. The portfolio should balance risk and the benefits of higher expected returns over a longer investment horizon.

Investment of MNRI is to be managed by ONE JIB in a way that balances the investment objectives with a level of risk that is appropriate for the municipality. The MNRI invested

with ONE JIB will be broadly diversified to help reduce the volatility of investment returns. Returns have an impact on revenues, as well as a longer-term impact on future years' budgets and should, at a minimum, keep pace with inflation. To the extent possible, the MNRI's investment horizons are aligned with the Municipality's obligations and cash flow requirements and may consist of liquid and non-liquid securities based on future cash flow requirements.

#### 5.2.2 MNRI: Eligible Investments

Eligible investments for MNRI include any Pooled Fund or other collective investment vehicle or institutional investment management product approved or selected by ONE Investment for the Prudent Investment Program (OCIO Offering), provided always that the products and the selection of products comply in all material respects with the IPS.

Additionally, nothing in this IPS prevents MNRI from being held in cash, short term money market instruments, including treasuries or overnight deposits.

### 5.2.3 MNRI: Sinking Funds

Not Applicable to this Municipality

# 5.2.4 Local Distribution Corporation (LDC) and Municipal Services Corporation (MSC) Securities

Not Applicable to this Municipality

### 5.2.5 Restricted Special Assets

With the exception of the Municipality's investments held in the ONE Investment Legal List Portfolios specified below, all existing assets, listed in Schedule A of this IPS and held by the Municipality on the Prudent Effective Date, shall be considered to be Restricted Special Assets, and shall *not* be held by ONE JIB as MNRI. The Treasurer may choose to liquidate these investments and determine that the proceeds are MNRI, to be invested as per this IPS and the approved ONE JIB Investment Plan.

For certainty, Restricted Special Assets are not MNRI of the Municipality, and such assets are not under the control or management of ONE JIB.

The ONE Investment Legal List Portfolio Investments, held by the Municipality, shall be considered to be MNRI and transferred to ONE JIB to be invested as MNRI, unless deemed by the Municipality to be MRI.

### 5.3 Third-Party Trust Funds and Designated Funds

In addition to the Municipality's own money, the Municipality is from time to time entrusted with Third-Party Trust Funds, and the Municipality's responsibilities and obligations with respect thereto may be subject to other legislation and governed by other agreements and instruments. To the extent that there is any conflict or inconsistency between the provisions of this IPS and the terms and conditions contained

in such other legislation, agreements or instruments applicable to Third-Party Trust Funds, the latter shall prevail.

The Municipality's Third-Party Trust Funds, the Designated Funds are listed in Schedule B.

For certainty, the Third-Party Trust Funds and the Designated Funds are not MNRI of the Municipality, and such assets are not under the control or management of ONE JIB.

### 5.4 Investment Management

### 5.4.1 Investment Management of MRI

The investment of MRI shall be controlled and managed by the Clerk-Treasurer.

### 5.4.2 Investment Management of MNRI

The investment of MNRI shall be controlled and managed by ONE JIB in accordance with this IPS and the ONE JIB Agreement.

The selected Sub-Investment Manager shall enter into an agreement with ONE Investment related to the OCIO Offering, that complies with this IPS and Part II of the Regulation and will provide compliance and performance reports to ONE JIB and One Investment. ONE JIB shall make any investment management changes deemed in the best interest of the Municipality.

### 5.5 Transition to Prudent Investor Regime / OCIO Offering

Until the Prudent Effective Date, the Municipality will continue to control and manage its MRI, MNRI and investments in Legal List Securities. Some Legal List investments were made with MRI and some with MNRI.

During the transition to the OCIO Offering the Chair and Vice-Chair of ONE JIB have discretionary power to approve temporary investments recommended by the Sub-Investment Manager that may not be expressly described in this IPS but are, in the opinion of the Chair and Vice-Chair, in the best interests of the Municipality and are entirely consistent with their fiduciary obligations to the Municipality.

All MNRI that is not Third-Party Trust Funds, Designated Funds or Restricted Special Assets shall be provided to ONE JIB on the Prudent Effective Date.

#### 5.6 Investment Constraints

#### 5.6.1 Environmental, Social and Governance (ESG) Investing

The Municipality supports ESG investing for MRI and MNRI. The Municipality believes that well-managed companies are those that demonstrate high ethical and environmental standards and respect for their employees, human rights, and the communities in which they do business, and that these actions contribute to long term financial performance.

For the investment of MRI, the Municipality has chosen to monitor the developments of ESG factors and will reconsider its approach to ESG investing for the MRI Investment Portfolio as and when appropriate to do so.

For the investment of MNRI, ONE JIB is required to explore and consider how the OCIO is implementing responsible investing principles at the time of hiring and during periodic reviews. It may report on results periodically, if requested.

### 5.6.2 Securities Lending

For the investment of MRI, Securities Lending is not permitted.

For the investment of MNRI, the Municipality may invest in pooled funds, and other investment funds that are managed by the Sub-Investment Manager who may engage in Securities Lending if the policies of the OCIO permit such an action.

#### 5.6.3 Derivatives

Derivatives shall not be used for the investment of MRI.

For the investment of MNRI, futures and forwards contracts, options and other derivative instruments may only be used to (a) create an asset mix position that does not leverage the portfolio, (b) replicate the performance of a capital market index, or (c) reduce risk as part of a hedging strategy

#### 5.6.4 Use of Leverage

Nothing in this IPS prevents the use of leverage, provided it is prudent to do so. Leverage is inherent in the use of certain types of investment strategies and instruments. Where leverage is employed, ONE JIB (for MNRI) and the Clerk-Treasurer (for MRI) shall have in place monitoring procedures to manage overall exposure to any counterparty. Leverages should not be exercised for speculative purposes but may be used as a hedging tool.

#### 5.6.5 Pooled Funds

Investments in open-ended pooled funds, closed-ended pooled funds, limited partnerships and other specialist corporate structures (e.g. LLCs), are permitted provided that the assets of such funds are permissible investments under this IPS or provided that any non-permitted investments are disclosed by the Sub-Investment Manager. Within pooled funds, the External Portfolio Manager's policies will take precedence over this IPS.

### 5.6.6 Currency Hedging

The MRI Investment Portfolio will not utilize currency hedging.

The Municipality's funding requirements are in Canadian dollars. However, some exposure to foreign currencies in the MNRI Investment Portfolio may be advantageous to provide diversification and potentially enhance returns. Therefore, it shall not be a violation of this IPS for investments in global mandates to be unhedged, in whole or in

part, where the diversification benefits embedded in the currency exposure are considered to be beneficial or desirable by ONE JIB.

#### 5.6.7 Alternative Asset Classes

The applicable legislation does not prevent the direct / indirect placement of the MNRI in Alternative Assets Classes; this IPS restricts investments in alternative investments for the purpose of management of MNRI under ONE JIB.

Alternative Asset Classes, such as infrastructure or real estate, may have uncorrelated return characteristics with traditional Asset Classes that may improve diversification within the portfolio, which may lead to better risk adjusted returns. Typically, these investments may not be fully liquid, and are only appropriate for inclusion in portfolios with long investment horizons.

#### 5.6.8 Prohibited Investments

Not Applicable

### 5.7 Performance Monitoring, Rebalancing and Management

#### 5.7.1 MRI

The performance benchmarks may vary from time to time, as decided by the Treasurer, subject to the investment constraints listed in the IPS. The Clerk-Treasurer shall monitor the performance, rebalance asset mix and manage MRI in a manner that achieves the investment objectives set out in this IPS.

### 5.7.2 MNRI

For the investment of MNRI, ONE JIB shall establish parameters for monitoring investments and rebalancing through policy or directly within the Investment Plan.

Investments are expected to achieve returns at least equal to their benchmarks measured over a rolling five-year period. At minimum, ONE JIB shall provide reporting described in Section 6.7 below that shows the Municipality's holdings, confirms compliance with this IPS, and reports on the Sub-Investment Manager's performance.

#### 6. ADMINISTRATIVE POLICIES

#### 6.1 Flow of Money and Annual Municipal Budget

### 6.1.1 Transfer to ONE JIB as Part of Annual Review Process

On an annual basis, as part of the Municipality's Annual Review process, the Municipality shall identify the amount, if any, of MNRI that it holds. Any MNRI not already under the control and management of ONE JIB shall be transferred to ONE JIB as soon as practicable.

### 6.1.2 Transfer to Municipality as Part of Annual Review Process

On an annual basis, ONE JIB shall be notified by the Clerk-Treasurer as to the amount, if any, required by the Municipality from the MNRI then under the control and management of ONE JIB for the Municipality's operational purposes. Such amount shall be deemed to be MRI and shall be returned to the Municipality in a lump sum or by way of periodic payments, as directed by the Clerk-Treasurer.

### 6.2 Flow of Money Otherwise than through the Budget Process

### 6.2.1 Surplus Funds

The MRI captures revenues received by the Municipality during each year after the approval of the Municipality's budget for the year. Any amounts deemed to be MNRI by the Treasurer at any such time during the year shall be transferred to ONE JIB to be under its management and control as MNRI. Amounts so transferred will be recorded annually in the Investment Plan and allocated by ONE JIB in accordance with the Investment Plan.

### 6.2.2 Contingencies

The Clerk-Treasurer is authorized to direct ONE JIB to return any amounts determined by the Clerk-Treasurer to be required to meet expenditures for unexpected contingencies not anticipated by the Municipality's budget in force for that year, provided however that the aggregate of the amounts to be returned to the Municipality under this Section 6.2.2 during the year shall not exceed 25% of the MNRI under the control and management of ONE JIB as at the date that the Municipality approved its budget for the year (the Budgeted MNRI). In determining the Budgeted MNRI for purposes of calculating the 25% limit, any MNRI to be transferred to the control and management of ONE JIB in accordance with that year's Annual Review pursuant to Section 6.1.1 above shall be included and any amount to be returned by ONE JIB to the Municipality pursuant to Section 6.1.2 shall be excluded. ONE Investment should be made aware of material transactions in advance to ensure the orderly sale of securities to fund withdrawals.

### 6.3 Valuation of Investments

Investments shall be valued according to the values provided by the Custodian(s). For the investment of MNRI, values of unitized vehicles shall be valued according to the unit values published by the Custodian. Other investments shall be valued at their market value when that is available from regular public trading. If a market valuation of an investment is not available, then a fair value shall be supplied by the Sub-Investment Manager to ONE Investment no less frequently than quarterly.

### 6.4 Voting Rights

The Sub-Investment Manager shall assume the responsibility of exercising voting rights in respect of the Municipality's MNRI and will report its voting policies to ONE JIB annually. The Municipality may access these policies at any time.

#### 6.5 Internal Controls

The Clerk-Treasurer shall establish an annual process of review of all investments made under this IPS. This review will provide internal control by assuring compliance with governing legislation and with policies and procedures established by the Clerk-Treasurer. To the extent ONE JIB's input is needed, these requirements will be communicated in advance to ONE JIB.

#### 6.6 Custodians

All municipal investments and assets of the investment portfolios may be held by a Custodian and any of the Custodian's sub-custodians or nominees. For MNRI, the Custodian shall be acceptable to ONE Investment. For MRI the Custodian shall be acceptable to ONE Investment is administering the investment of the Municipality's MRI; otherwise, the Custodian shall be acceptable to the Municipality.

### 6.7 Reporting

#### 6.7.1 MRI

For the investment of MRI, the Clerk-Treasurer shall report at least annually to Council, the report to be in a form and contain such content as Council may request. The report to Council shall include investment performance during the period covered and any other information required under the Regulation and that the Clerk-Treasurer may consider to be pertinent.

### 6.7.2 MNRI

The Regulation provides that ONE JIB shall submit an investment report to Council in respect of the investment of MNRI at least annually. This report shall include the following.

- Investment performance during the period covered by the report;
- Asset mix of the total portfolio;
- A listing of individual investments held at the fund level at the end of the reporting period showing, where appropriate, book value, market value, realized/unrealized gains/losses and actual income received;
- A list of all transactions including the security name, trade date, and the purchase and/or sale price;
- A statement by the Clerk-Treasurer as to whether all investments were made in accordance with the IPS and as to whether all investments were made in accordance with the Investment Plan; and
- Any other pertinent information in the opinion of the Clerk-Treasurer.

All MNRI or MRI invested on behalf of the Municipality by ONE JIB or with the assistance of ONE Investment shall be held for safekeeping in the name of the Municipality by a Custodian.

### 7. APPROVAL, SUBSEQUENT MODIFICATIONS AND EFFECTIVE DATE

### 7.1 Revocation / Amendment of Previous Investment Policy

This IPS amends, and restates as so amended, the existing Investment Policy Statement approved by Council on December 20, 2023.

### 7.2 Modifications to the IPS

At least annually, Council shall review the IPS and update it, if required. In the course of reviewing the IPS, Council may request comments from the Clerk-Treasurer with respect to the investment of MRI and from ONE JIB with respect to the investment of MNRI.

Following the Council's review of the IPS, ONE JIB shall review the Investment Plan and update it, if required.

At a minimum, the annual IPS review will consider:

- the adequacy of funding for capital works;
- the Municipality's ability to reduce other spending;
- flexibility of the timeframe to payout; and
- sensitivity to loss.

### 7.3 Effective Date

Jaura Hones

This IPS is adopted by Council of the Municipality effective December 4, 2024 The Treasurer is directed to sign a copy of this IPS to evidence approval and to deliver a copy of this IPS to ONE JIB.

| V                               |
|---------------------------------|
|                                 |
| Signed by: Laura Jones          |
|                                 |
| [Title: Deputy Clerk-Treasurer] |
|                                 |
| January 2, 2025                 |
|                                 |
| Date                            |

### Schedule A

### **Restricted Special Assets**

| Debt Securities              |
|------------------------------|
| Not Applicable               |
|                              |
| Own Debt Securities          |
| Not Applicable               |
|                              |
| LDC and other MSC Securities |
| Not Applicable               |
|                              |
| Other Not Applicable         |
| 140t Applicable              |

### **Schedule B**

### **Third-Party Trust Funds and Designated Funds**

### **Third-Party Trust Funds**

Care and maintenance trust funds under the *Funeral, Burial and Cremation Services Act*, 2002 which are to be invested pursuant to the *Trustee Act*.

### **Designated Funds**

Not Applicable

### Appendix 1: ONE JIB Agreement





The MCQ needs to be updated and reviewed annually in conjunction with your review of your Investment Policy Statement.

Additionally, update the MCQ within 90 days if you experience any significant changes, including:

- a. A significant change in your municipality's financial circumstances, or
- b. A significant change in the amount of your municipality's "money that it does not require immediately"

For changes between annual reviews, provide written notice of changes by using the mid-year MCQ update form on the last page of this document.

| Section        | 1 – Client Information                                                      |
|----------------|-----------------------------------------------------------------------------|
| Name of        | Municipality: The Corporation of the Municipality of Neebing                |
| Address:       | 766 Highway 61, Neebing, ON P7L 0B5                                         |
| Treasure       | Information                                                                 |
| Naı            | ne: Erika Kromm                                                             |
| Pho            | ne Number: (807) 474-5331 Extension:                                        |
| Em             | il: clerk@neebing.org                                                       |
| `<br>Primary l | ay to Day Contact Information* Check if same information as Treasurer above |
| Naı            | ne: Laura Jones                                                             |
| Pho            | ne Number: <u>(807) 474-5331</u> Extension:                                 |
| Em             | il: deputyct@neebing.org                                                    |

<sup>\*</sup>Primary day-to-day contact should have a comprehensive understanding of your Municipality's financial position and investment needs.



### Section 2 - Investment Knowledge and Experience

|     |            | tement best describes the Municipal staff (person most responsible for managing investments)'s ment knowledge and experience with financial markets and products? check one |
|-----|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     | $\circ$    | Very limited knowledge                                                                                                                                                      |
|     | $\odot$    | Basic knowledge and minimal experience                                                                                                                                      |
|     | $\bigcirc$ | Good knowledge and some experience                                                                                                                                          |
|     | Ŏ          | Strong knowledge and experience                                                                                                                                             |
|     | Ö          | Advanced knowledge and extensive experience                                                                                                                                 |
| 2.2 | =          | al staff have strong or advanced knowledge, please describe where this knowledge was acquired ation, designations experience).                                              |
|     | N/A        |                                                                                                                                                                             |
|     |            |                                                                                                                                                                             |
|     |            |                                                                                                                                                                             |
|     |            |                                                                                                                                                                             |
|     |            |                                                                                                                                                                             |
| 2.3 |            | icate if your municipality has used / held any of the following investment types within the past five ck all that apply                                                     |
|     | Ī,         | Canadian money market securities                                                                                                                                            |
|     | Ī          | Locked-in Investments (e.g., GICs, PPNs etc.)                                                                                                                               |
|     | Ī          | Local Distribution Corporation Securities (LDC securities)                                                                                                                  |
|     | Ī          | Securities held in third party trusts (i.e., cemetery trust, legacy fund etc.)                                                                                              |
|     | Ī          | Fixed income (government and/or corporate bonds)                                                                                                                            |
|     | Ī          | Equities                                                                                                                                                                    |
|     |            | Other – Please Describe                                                                                                                                                     |
|     |            |                                                                                                                                                                             |
|     |            |                                                                                                                                                                             |



### Section 3 – Investment Objectives and Liquidity Needs

This section of the MCQ asks about your Municipality's **Money that it Does Not Require Immediately** (MNRI), the purpose or investment objective and the expected investment horizon or when funds may be required to meet forecasted municipal obligations.

3.1 What is the Municipal funding objective(s), investment horizon(s) and purpose(s) for the MNRI?

| Description (i.e. Funding Objective, Investment | Total MNRI (\$) | Investment Horizon < 5 Years (\$) | Investment Horizon<br>5-10 Years (\$) | Investment Horizon >10 Years |
|-------------------------------------------------|-----------------|-----------------------------------|---------------------------------------|------------------------------|
| Purpose, or                                     |                 |                                   |                                       | (\$)                         |
| Municipal Reserve)                              |                 |                                   |                                       |                              |
| Capital Projects                                | \$ 1,243,123    | \$ 1,243,123                      |                                       |                              |
|                                                 |                 |                                   |                                       |                              |
|                                                 |                 |                                   |                                       |                              |
| Long term Contingencies                         | \$ 1,625,673    | \$ 76,377                         | \$ 263,380                            | \$ 1,285,916                 |
|                                                 |                 |                                   |                                       |                              |
|                                                 |                 |                                   |                                       |                              |
| Total MNRI                                      | \$ 2,868,796    | \$ 1,319,500                      | \$ 263,380                            | \$ 1,285,916                 |

|  | Additional | details hav | <i>r</i> e beer | ı included | as an | attachmen | t to this | MCQ | (optional). |
|--|------------|-------------|-----------------|------------|-------|-----------|-----------|-----|-------------|
|--|------------|-------------|-----------------|------------|-------|-----------|-----------|-----|-------------|

3.2 What assumptions or factors does your municipality include in the cash flow projections? For example, but not limited to, inflation assumptions on capital projects, assumptions on future tax-based reserve contributions, forecasted development charge revenue etc.

The cash flow projections in Table 3.1 assumes worst case scenario for funding requirements for the next 5 years where the municipality will need to self fund capital projects. The municipality is pursing additional grants and other funding opportunities to help offset this draw. Neebing will also consider postponing projects where possible. The municipality does have contingency as MRI and would be utilizing those funds before drawing down on MNRI.

If MNRI is required, draw downs are expected at then end of the calendar year in 2025.

The capital forecast beyond 5 years includes a number of assumptions and will continue to change as better information becomes known.



3.3 Based on *current* municipal forecasts, do you anticipate drawing down MNRI or increasing MNRI in the upcoming years?

| Description   | 2025         | 2026+2027    | 2028         | 2029 | 2030-2034  |
|---------------|--------------|--------------|--------------|------|------------|
| Anticipated   |              |              |              |      |            |
| MNRI          | (\$ 213,000) | (\$ 532,500) | (\$ 574,000) | \$ 0 |            |
| Drawdowns (#) |              |              |              |      |            |
| Anticipated   |              |              |              |      |            |
| MNRI          |              |              |              |      | \$ 601,500 |
| Contributions |              |              |              |      |            |
| Net Change to | (\$ 213,000) | (\$ 532,500) | (\$ 574,000) | \$ 0 | \$ 601,500 |
| MNRI          | (ψ 2 13,000) | (φ 332,300)  | (ψ 374,000)  | ΨΟ   | φ 001,300  |

| 3.4 | Does the municipal forecasts used (above) reflect                                              |
|-----|------------------------------------------------------------------------------------------------|
|     | Drawdowns of current reserve balances to address MRI requirements, or                          |
|     | Drawdowns of current reserve balances inclusive of projected future budgetary contributions to |
|     | address MRI requirements                                                                       |
|     |                                                                                                |

3.5 Does your municipality forecast beyond 5 years, if yes, what is the level of accuracy?

Yes, we do a 10 year capital plan which is reevaluated and passed by Council each year. The plan is reviewed and updated by every functional area each year. The accuracy of this plan is difficult to determine as we have only been doing long term budgeting for three years. Neebing Council is also preparing a New Strategic Plan which may cause changes in some long term planning.

| 3.6 Does your municipal forecast include any large (or unusual) capital expenditures, which are outside of norm operations? | mal |
|-----------------------------------------------------------------------------------------------------------------------------|-----|
| Yes No                                                                                                                      |     |

3.7 Do you anticipate any *potential* change in *liquidity needs* in the future (within 2 years, within 5 years or beyond 5 years) which may impact the investment time horizon (i.e. large capital infrastructure project with timing TBD, grant funding pending etc.)? If yes, please elaborate.

Yes - We are building a FIre Bay in 2025 and will be obtaining some form of long-term loan along with grant funding



| 8.8 | How does your Municipality manage unanticipated requests for funding? Can you characterize the probability that your municipality may need to draw down MNRI to fund unexpected budget shortfalls?   |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     | The Municipality has a \$200,000 line of credit it can draw upon. Neebing also has a contingency MRI Reserve Funds of roughly \$250,000. It is unlikely Neebing have an unplanned draw-down of MNRI. |
|     |                                                                                                                                                                                                      |
| .9  | Are there any <i>other unique circumstances</i> to your municipality that may impact your cash flow MNRI forecareturn objectives and risk tolerance that the Investment Plan should consider?        |
|     | A major disaster may trigger the need to unexpectedly draw on MNRI.                                                                                                                                  |
|     |                                                                                                                                                                                                      |
|     |                                                                                                                                                                                                      |
|     |                                                                                                                                                                                                      |
|     |                                                                                                                                                                                                      |



### Section 4 – Municipal MNRI Information

This section summarizes the current MNRI under the management and control of the ONE JIB and the projected increase / decrease as a result of the annual review. *The total value should equal the total MNRI shown in Question 3.1.* 

| Description                                                                               | As of Date<br>(DD/MMM/YY) | Value        |
|-------------------------------------------------------------------------------------------|---------------------------|--------------|
| Invested in ONE JIB as of Date (A)                                                        | 31-Dec-24                 | \$ 2,868,796 |
| Additional contributions or withdrawal of MNRI and<br>Date fund to be remitted / paid (B) | 31-Dec-25                 | (\$ 213,000) |
| Total MNRI under the management and control of ONE JIB (A + B)                            |                           | \$ 2,655,796 |

| Additional details have been included as an attachment to this MCQ (optional).                                                                |
|-----------------------------------------------------------------------------------------------------------------------------------------------|
| Section 5 – Acknowledgement                                                                                                                   |
| I confirm that information provided to ONE Investment in this form is complete and accurate to the best of my knowledge as at the date below. |
| Dated this 17 day of January, 20 25                                                                                                           |
| Laura Jones                                                                                                                                   |

Laura Jones Date: 2025.01.17 12:37:22

Name and Signature of Treasurer or Designate

Second Signature (if required)



### Appendix 1 – Midyear MCQ Updates Form

| describe: the money involved, the timing support the change request. This will allo | n the nature of your requested change. This sho<br>g of transactions required, and any other contex<br>low ONE JIB to understand how this update may<br>ant horizons of MNRI relative to your current MC | t to<br>change   |
|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
|                                                                                     |                                                                                                                                                                                                          |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
| Acknowledgement                                                                     |                                                                                                                                                                                                          |                  |
| I confirm that information provided to OI of my knowledge as at the date below.     | NE Investment in this form is complete and accu                                                                                                                                                          | rate to the best |
| Dated thisday of                                                                    | , 20                                                                                                                                                                                                     |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
|                                                                                     |                                                                                                                                                                                                          |                  |
| Name and Signature of Treasurer                                                     | Second Signature (if required)                                                                                                                                                                           |                  |



# Attachment 3 INVESTMENT PLAN FOR

# **Municipality of Neebing**

DATE: February 25, 2025



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INVESTMENT PLAN MUNICIPALITY OF NEEBING

1

### **DEFINITIONS**

Definitions applicable to this Investment Plan can be found on the ONE Investment webpage under Education & Training / Glossary.

### **PURPOSE**

As required under the prudent investor regime authorized by the Municipal Act, 2001 (Act), and Ontario Regulation 438/97 (Regulation), this Investment Plan (Plan) establishes how ONE JIB will invest the Municipality of Neebing's Money Not Required Immediately (MNRI) as defined in section 5.2 of Neebing's Investment Policy Statement (IPS).

This Plan applies to all investments controlled and managed by ONE JIB on behalf of the Municipality of Neebing.

### RESPONSIBILITY FOR PLAN

This Plan is the responsibility of ONE JIB, which has authorized its agent ONE Investment to exercise its administrative investment functions in accordance with the Regulation. ONE JIB oversees ONE Investment staff using procedures, reports, and regular reviews to monitor compliance with the Act, the Regulation and the Municipality of Neebing's IPS.

ONE Investment has engaged PH&N Institutional to provide OCIO services. PH&N Institutional will be involved in the implementation of the Investment Plan, ongoing monitoring and reporting of investments and will provide ancillary services to support the OCIO Offering. PH&N Institutional is the business division of RBC Global Asset Management responsible for managing assets for Canadian institutional clients.

RBC GAM's investment professionals are committed to providing each client with investment solutions that are appropriately tailored to address the client's investment situation. This means, on the one hand, understanding macroeconomic trends and strategies and, on the other, understanding the diverse and evolving investment needs among clients.

### INVESTMENT GOALS AND OBJECTIVES

The Municipality of Neebing's investment needs as described in its IPS provide Council's guidance to ONE JIB in determining investment allocations. Further guidance from the MCQ and dialogue with the Treasurer informs ONE JIB about Neebing's current goals, objectives, circumstances, and risk tolerance, and helps direct how investment allocations will be determined. The allocation of Neebing's MNRI in this Plan is consistent with the details as disclosed in Neebing's IPS and MCQ. Section 5.2.1 of Neebing's IPS provides specific information that characterizes the objectives for MNRI as detailed in Table 1 below:

Table 1: The investment objectives for MNRI.

| Category            | Objective & Risk Tolerance                                    |
|---------------------|---------------------------------------------------------------|
|                     | Preservation of capital                                       |
|                     | Adequate liquidity that takes into account the needs of       |
|                     | financial obligations and budgetary requirements;             |
|                     | Diversification by asset class, market sector, issuer, credit |
| Objectives for MNRI | quality, and term to maturity                                 |
|                     | Achieve capital appreciation and income while managing        |
|                     | risk to an appropirate level.                                 |
|                     | Able to assume a higher risk profile to emphasize longer-     |
|                     | term capital growth with some liquidity.                      |

The MNRI invested with ONE JIB will be broadly diversified by asset class, market, sector, issuer, credit quality, and term to maturity to help reduce the volatility of investment returns. Returns impact revenues and have a longer-term impact on future years' budgets and should, at a minimum, keep pace with inflation. The MNRI shall be invested to obtain a progressively higher rate of return for longer-term investment horizons, commensurate with stated risk tolerances.

Neebing has \$2.87 million in MNRI invested with ONE JIB as of December 31, 2024. The municipality is expected to draw \$213,000 of MNRI in the fourth quarter of 2025, which is contemplated in this Investment Plan. When a midyear MCQ update is received from the Treasurer, pooled funds will be liquidated to satisfy this drawdown request. Additional drawdowns may be needed in future years, but there is also an expectation for MNRI contributions after 2030 and that MNRI balances will continue to grow. The MNRI balances will be invested primarily to achieve capital growth over time. Achieving returns above inflation is a key investment objective, and some near-term liquidity from investments may be required.

### INVESTMENT PORTFOLIO

Asset allocations are typically expected to be relatively stable until the next annual review. Any contributions or withdrawals of MNRI must be communicated to ONE JIB formally as outlined in the ONE JIB Withdrawals of Money Not Required Immediately (MNRI) Policy

### 5.1 Account Structure

| MNRI Investment<br>Horizon    | Risk Tolerance / Model Assigned            | Allocation  |
|-------------------------------|--------------------------------------------|-------------|
| Consolidated<br>MNRI Holdings | Long Term / 50% Equity (model E) assigned. | \$2,868,796 |
| Total                         |                                            |             |

### Other considerations:

- Cashflow planning:
  - Neebing has balances set aside as part of MRI to address potential contingencies. This
    means that MNRI balances are expected to be stable, and there is a very low probability
    of unexpected drawdowns over the next 10 years.
  - Inflation is a key consideration relevant for Neebing's investment.
  - Approximately \$500,000 in drawdowns may be required in 2026/2027, but potentially this amount may be reduced if Neebing receives grants.
  - Road maintenance in 2028 may lead to drawdowns of about \$500,000. Actual spending is dependent on road conditions
  - Contributions to MNRI are expected to resume thereafter.

INVESTMENT PLAN MUNICIPALITY OF NEEBING

### 5.2 Allocations – based on Long Term 50% Equity Model (E)

| MNRI Horizon                                |    |      |    |  |  |
|---------------------------------------------|----|------|----|--|--|
| Asset Classes Minimum Target Weight Maximum |    |      |    |  |  |
| Cash & Equivalent                           | 0  | 0    | 10 |  |  |
| Canadian Fixed Income                       | 25 | 35   | 45 |  |  |
| Global Fixed Income and Credit              | 0  | 15   | 25 |  |  |
| Canadian Equities                           | 15 | 25   | 35 |  |  |
| Global Equities                             | 15 | 25   | 35 |  |  |
| Total                                       |    | 100% |    |  |  |

<sup>&#</sup>x27;\* further details on holdings and benchmarks for this model are detailed in an attachment to the New Product Committee report (2024-003)

INVESTMENT PLAN MUNICIPALITY OF NEEBING

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### APPLICABLE ONE JIB POLICIES

The Plan adheres to the following ONE JIB Policies subject to periodic review and updating and are posted to the ONE Investment website.

- ONE JIB Responsible Investing Policy
- ONE Anti-Money Laundering Policy
- ONE Pricing Error Policy (LL & PI)
- ONE Currency Hedging Policy PI
- ONE JIB Withdrawals of Money Not Required Immediately (MNRI) Policy
- ONE JIB In-Kind Securities Policy

### **ELIGIBLE FUNDS**

The eligible funds are listed under Schedule "A" of the Investment Management Agreement between RBC Global Asset Management Inc. and ONE Investment, which may be reviewed and updated periodically.

In asset classes where more than one fund is eligible for investment, the OCIO will be responsible for determining which fund(s) to include in the client portfolio after due consideration for (1) the individual characteristics of the fund, (2) prevailing market conditions impacting the fund's liquidity and capacity, and (3) its alignment with the municipality's investment objectives and philosophy.

The Manager shall manage the RBC GAM Fund(s) according to the pooled fund investment mandate including the investment guidelines contained therein developed by the Manager in respect of each RBC GAM Fund (each, an "Investment Mandate").

| Asset Classes                  | Sub-Asset Classes                   | Eligible Fund Names (Schedule "A" of IMA)                                                                      |
|--------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------|
|                                | Fixed Income                        |                                                                                                                |
| Cash & Equivalent              | Money Market                        | PH&N Canadian Money Market Fund                                                                                |
| Canadian Fixed Income          | Short-Term Bonds                    | PH&N Short Term Bond & Mortgage Fund<br>RBC Vision Fossil Fuel Free Short Term Bond Fund                       |
|                                | Universe Bonds                      | PH&N Bond Fund PH&N Enhanced Total Return Bond Fund RBC Vision Bond Fund RBC Vision Fossil Fuel Free Bond Fund |
|                                | Corporate Bonds                     | PH&N Corporate Bond Trust*                                                                                     |
|                                | Private Placement<br>Corporate Debt | PH&N Private Placement Corporate Debt Fund*                                                                    |
|                                | Commercial<br>Mortgages             | RBC Commercial Mortgage Fund*                                                                                  |
| Global Fixed Income and Credit | High Yield Bonds                    | RBC High Yield Bond Fund<br>PH&N High Yield Bond Fund                                                          |
|                                | Global Multi-Asset<br>Credit        | BlueBay Total Return Credit Fund                                                                               |
|                                | Global Bonds                        | RBC Global Bond Fund                                                                                           |

INVESTMENT PLAN MUNICIPALITY OF NEEBING

|                   | Emerging Markets<br>Bonds           | RBC Emerging Markets Bond Fund                                                                                                                                       |  |
|-------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|                   | Equities                            |                                                                                                                                                                      |  |
| Canadian Equities | Canadian Equities                   | PH&N Canadian Equity Value Fund PH&N Canadian Equity Fund RBC Vision Canadian Equity Fund RBC QUBE Canadian Equity Fund                                              |  |
|                   | Canadian Low<br>Volatility Equities | RBC Vision QUBE Fossil Fuel Free Low Volatility Canadian Equity Fund RBC QUBE Low Volatility Canadian Equity Fund                                                    |  |
| Global Equities   | U.S. Equities                       | PH&N US Equity Fund<br>RBC QUBE US Equity Fund                                                                                                                       |  |
|                   | U.S. Low Volatility<br>Equities     | RBC QUBE Low Volatility U.S. Equity Fund                                                                                                                             |  |
|                   | International Equities              | RBC International Equity Fund PH&N Overseas Equity Fund                                                                                                              |  |
|                   | Global Equities                     | RBC Global Equity Focus Fund RBC Global Equity Leaders Fund RBC Vision Global Equity Fund RBC Vision Fossil Fuel Free Global Equity Fund RBC QUBE Global Equity Fund |  |
|                   | Global Low Volatility<br>Equities   | RBC QUBE Low Volatility Global Equity Fund                                                                                                                           |  |
| Alternatives      | Real Estate                         | RBC Canadian Core Real Estate Fund*                                                                                                                                  |  |
|                   | Infrastructure                      | RBC Global Infrastructure Fund*                                                                                                                                      |  |

### REBALANCING

The OCIO is authorized to execute trades, as appropriate, to maintain compliance with the Investment Plan.

Rebalancing shall occur in accordance with the Participating Municipality's Investment Policy Statement and Investment Plan.

Rebalancing plans and exact timing should account for upcoming material changes that may impact the Investment Plans, such as updates to the Investment Policy Statement or the Municipal Client Questionnaire.

As appropriate, the size and frequency of trading activities shall be minimized to help reduce the administration and costs of trading.

### **IMPLEMENTATION**

### 9.1 Custodian

All marketable investments under the control and management of ONE JIB, shall be held for safekeeping by ONE Investment's Custodian.

### 9.2 Transition Plan

| Timeline   | Expected Transfer to JIB/ONE                                                                                                                                          |  |  |
|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| March 2025 | <ul> <li>Existing holdings in ONE Investment Pooled Funds liquidated</li> <li>Proceeds redeployed into the OCIO Offering with allocations based on Model E</li> </ul> |  |  |

Neebing's MNRI is currently invested in ONE Investment pooled funds. This Investment Plan will be implemented using the pooled funds available in the OCIO Offering. After the approval of this Investment Plan existing MNRI holdings will be liquidated with proceeds deployed into the OCIO Offering.

During the transition to the OCIO Offering, the Chair and Vice-Chair of ONE JIB may be consulted concerning any required temporary adjustment to the investment plan. The Chair and Vice-Chair of ONE JIB have discretionary power to approve temporary investments, recommended by the Sub-Investment Manager, that may not be expressly described in the Investment Plan or the Investment Policy Statement, but are in the opinion of the Chair and Vice-Chair, in the best interests of the Municipality and are entirely consistent with their fiduciary obligations to the Municipality.

### 9.3 Accommodating Cashflow needs

Income from investments will be automatically reinvested as per the ONE Distribution Policy PI and cashflow needs of Neebing are expected to be financed with the sale of units of the pooled funds. Payment of OCIO Fees and Governance fees will also be financed with the sale of investment pool units.



# RFPORT

To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 25, 2025

Re: City of Quinte West's Investment Plan

Report: ONE JIB 2025-012

### 1. RECOMMENDATIONS

It is recommended that the Board:

- 1. Receive the City of Quinte West's Investment Policy Statement (Attachment 1).
- 2. Receive the City of Quinte West's Municipal Client Questionnaire (Attachment 2)
- 3. Approve the City of Quinte West's proposed Investment Plan (Attachment 3).

### 2. SUMMARY

The City of Quinte West has updated its Municipal Client Questionnaire (MCQ), which provides information on its MNRI and the investment horizons associated with its reserve balances. The City has also reviewed its Investment Policy Statement (IPS) and has updated its IPS to reflect changes associated with the OCIO Offering.

The MCQ indicates the municipality will need to draw down \$5 million immediately and anticipates a withdrawal of another \$5 million of MNRI expected to take place in Q4 2025. Additional annual withdrawals of \$2 million are also expected from 2026-2029.

Quinte West's 2024 Investment Plan indicates that budgetary constraints are leading to a reduction in MNRI. Quinte West's 2024 Investment Plan approved a mid-year withdrawal of \$5 MNRI, but this drawdown was deferred. Instead, it will be incorporated into the financial planning associated with this year's Investment Plan update. The pattern of drawdowns reflects the Council's desire to finance anticipated capital spending by reducing reserve balances rather than increasing the tax levy.

Based on the circumstances, needs and investment horizon associated with Quinte West's reserve balances, it is recommended that investment Model D be used for Quinte West. This model, which has a 40% allocation to equities, will be implemented during the transition to the OCIO Offering that is planned to occur by the end of March. A summary is shown below:

| MID TERM / 40% EQUITY MODEL (D)                |      |              |  |  |
|------------------------------------------------|------|--------------|--|--|
| Asset Classes Target Weight Total Invested (\$ |      |              |  |  |
| Cash & Equivalent                              | 0%   | \$0          |  |  |
| Canadian Fixed Income                          | 45%  | \$14,752,397 |  |  |
| Global Fixed Income and Credit                 | 15%  | \$4,917,466  |  |  |
| Canadian Equities                              | 20%  | \$6,556,621  |  |  |
| Global Equities                                | 20%  | \$6,556,621  |  |  |
| Alternatives                                   | 0    | \$0          |  |  |
| Total                                          | 100% | \$32,783,105 |  |  |

#### 3. BACKGROUND

# Quinte West's annual review of its IPS resulted in changes to reflect the new IPS template that will be used under the OCIO Offering

Quinte West completed its annual IPS review on January 22, 2025, updating the IPS with changes suggested in the most recently approved ONE JIB IPS template. The amendments to the IPS included necessary and relevant changes as the ONE JIB moves to the OCIO business model. In the IPS update, the municipality did not elect to allow alternative investments (real estate and infrastructure) as part of its MNRI investments.

# Investment Income may help provide Quinte West with an additional source of revenues

Ontario municipalities are under significant pressure to provide new and improved infrastructure to residents (e.g., recreation facilities, fire halls, roads, libraries) while avoiding excessive property tax rate increases. In Quinte West's case, the most recent 10-year capital forecast projects a need for \$371 million in spending to be funded from the tax base, Canada Community Building Fund (previously Federal Gas Tax), Ontario Community Infrastructure Fund, long-term debt, and existing reserves. The municipality's 10-year capital plan for Water and Wastewater alone totals \$218 million.

For the City of Quinte West, a 1% increase in property taxes would bring in an additional \$750,000 in annual tax revenue, which limits its ability to fund the increasing costs of expected capital needs through tax increases alone. Investment returns can help the municipality meet its capital spending needs.

# Quinte West's MNRI will be transitioned into the OCIO Offering using one model portfolio

Quinte West's MNRI will be transitioned into one of the ten model portfolios approved at the ONE JIB meeting on November 27, 2024. These ten models each have investment allocations that offer a range of risk and return attributes appropriate for most Participating Municipalities. Based on the client's needs, circumstances and risk tolerances, one of the model portfolios will be assigned. PH&N Institutional has developed a set of model

portfolios appropriate for a wide range of Participating Municipalities' needs. For more information about the decisions that led to this report, please see the New Products Committee Report (2024-01), dated October 1, 2024.

### Quinte West's updated MCQ indicated that near-term drawdowns may be expected

The treasurer has provided details of the time horizon associated with reserve balances, which has informed the allocation decisions in the Investment Plan. Table 1 below provides a summary of the key reserves. As shown below, a significant portion of Quinte West's MNRI has an investment horizon that exceeds 10 years, and a significant portion has a much shorter investment horizon.

Table 1: MNRI by reserve and time horizon forecast, adapted from table 3.1 of MCQ

| Investment Horizon of MNRI                                                              |                    |                                            |                                             |                                            |  |
|-----------------------------------------------------------------------------------------|--------------------|--------------------------------------------|---------------------------------------------|--------------------------------------------|--|
| Description (i.e. Funding<br>Objective, Investment<br>Purpose, or<br>Municipal Reserve) | Total MNRI<br>(\$) | Investment<br>Horizon<br>< 5 Years<br>(\$) | Investment<br>Horizon<br>5-10 Years<br>(\$) | Investment<br>Horizon<br>>10 Years<br>(\$) |  |
| Reserves/Reserve Funds                                                                  | \$32,783,105       | \$13,000,000                               | \$9,800,000                                 | \$9,983,105                                |  |
|                                                                                         |                    |                                            |                                             |                                            |  |
| Total MNRI                                                                              | \$32,783,105       | \$13,000,000                               | \$9,800,000                                 | \$9,983,105                                |  |

### Quinte West anticipates meaningful drawdowns of MNRI annually until 2029

The analysis provided by the treasurer suggested that Quinte West anticipates significant drawdowns over the next few years, including an immediate drawdown of \$5 million in March 2025 and an expected drawdown of an additional \$5 million later in 2025. Drawdowns of \$2 million annually are also expected from 2026 to 2029.

Section 3.3 of Quinte West's MCQ provides details of the anticipated contributions and withdrawals of MNRI over the next 10 years, shown in Table 2 below. The Treasurer has a high level of confidence in the forecasted drawdowns. Therefore, Quinte West's investments will drop to about \$13 million (before investment returns) by 2029.

Table 2: Anticipated Cash Flow Projections, MNRI by year adapted from table 3.3 of MCQ.

|                                   | Later in 2025 | 2026          | 2027          | 2028          | 2029          |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|
| Anticipated MNRI<br>Drawdowns     | \$5,000,000   | \$2,000,000   | \$2,000,000   | \$2,000,000   | \$2,000,000   |
| Anticipated MNRI<br>Contributions | -             | -             | -             | -             | -             |
| Net change in MNRI                | (\$5,000,000) | (\$2,000,000) | (\$2,000,000) | (\$2,000,000) | (\$2,000,000) |

### 4. ANALYSIS

### Quinte West's planned drawdowns can be readily accommodated

Quinte West's expected cashflows and future reserve balances were reviewed as part of the annual review process. Quinte West's MNRI is currently invested with a consolidated equity allocation of 40.7%, which remains appropriate considering its circumstances, needs and risk tolerance. The Municipality's circumstances include significant drawdowns in 2025 and smaller drawdowns for the next few years. The treasurer has good visibility on capital spending and the need for debt finance. This means there is strong confidence that the drawdowns noted in Table 3.3 of the MCQ will materialize as planned. The Municipality also maintains reserves as part of MRI to address contingencies, helping to limit the possibilities of unexpected drawdowns from MNRI.

During the transition to the OCIO Offering, planned in March 2025, the drawdown of \$5 million required immediately will be facilitated. This drawdown will be funded from the liquidation of ONE Investment Pooled funds needed to move MNRI into the OCIO Offering, so no additional trading activity will be required to facilitate this. For the anticipated drawdown expected later in 2025 and the expected drawdowns in subsequent years, there should be sufficient liquidity in the OCIO Offering to facilitate these drawdowns as needed.

# The Investment Plan recommends Quinte West's MNRI be invested in Model D, which has a 40% allocation to equity within a well-diversified portfolio

The investment allocations proposed in the Investment Plan indicate that Quinte West's MNRI has a relatively long investment horizon despite the near-term drawdowns. About 30% of the municipality's MNRI has an investment horizon between 5 to 10 years, and another 30% of its MNRI has an investment horizon that exceeds 10 years. Analysis of these updated cashflow forecasts associated with reserve balances and other input from the treasurer supported the decision that a 40% allocation to equities remains appropriate for the municipality. This means that as Quinte West's MNRI is transitioned into the OCIO Offering, its risk profile is essentially unchanged, and its MNRI investments should continue to offer a similar long-term growth profile. For any withdrawals needed during the year, investments will be sold to maintain the allocation weights associated with Model D. This process may also include rebalancing the portfolio to ensure it aligns with the target asset allocation.

The CIO and OCIO have discussed the allocation and recommend that an allocation designed for a medium-term investment horizon is most appropriate. The proposed allocation, model D, which has 40% exposure to equities, is appropriate considering the municipality's circumstances.

Table 3 below provides some summary statistics for model D, and Table 4 further details Quinte West's investment allocations.

Table 3: Summary statistics for Model D

| Summary Statistics                | Model D |
|-----------------------------------|---------|
| Long-Term Return                  | 6.4%    |
| Annual Downside Risk <sup>1</sup> | -9.6%   |
| Annual Volatility                 | 6.3%    |
| Sharpe Ratio                      | 0.48    |

#### Notes

Hypothetical performance analyses are for illustrative purposes only and there is no guarantee that hypothetical returns or projections will be realized.

Table 4: Proposed Pooled Fund-Level Allocation

| MID TERM / 40% EQUITY MODEL (D)  |                |                          |                |                     |
|----------------------------------|----------------|--------------------------|----------------|---------------------|
| Asset Classes                    | Minimum<br>(%) | Target<br>Weight<br>(\$) | Maximum<br>(%) | Total Invested (\$) |
| Cash & Equivalent                | 0              | 0                        | 10             | \$0                 |
| Canadian Fixed Income            | 35             | 45                       | 55             | \$14,752,397        |
| Short-Term bonds                 |                | 25                       |                | 8,195,776           |
| Universe Bonds                   |                | 0                        |                | -                   |
| Corporate Bonds                  |                | 0                        |                | -                   |
| Private Placement Corporate Debt |                | 10                       |                | 3,278,311           |
| Commercial Mortgage              |                | 10                       |                | 3,278,311           |
| Global Fixed Income and Credit   | 0              | 15                       | 25             | \$4,917,466         |
| High Yield Bonds                 |                | 0                        |                | -                   |
| Global Multi-Asset Credit        |                | 15                       |                | 4,917,466           |
| Global Bonds                     |                | 0                        |                | -                   |
| Emerging Markets Bonds           |                | 0                        |                | -                   |
| Canadian Equities                | 10             | 20                       | 30             | \$6,556,621         |
| Canadian Equities                |                | 10                       |                | 3,278,311           |
| Canadian Low Volatility Equities |                | 10                       |                | 3,278,311           |
| Global Equities                  | 10             | 20                       | 30             | \$6,556,621         |
| U.S. Equities                    |                | 5                        |                | 1,639,155           |
| U.S. Low Volatility Equities     |                | 5                        |                | 1,639,155           |
| International Equities           |                | 10                       |                | 3,278,311           |
| Global Equities                  |                | 0                        |                | -                   |
| Global Low Volatility Equities   |                | 0                        |                | -                   |
| Alternatives                     | 0              | 0                        | 0              | \$0                 |
| Real Estate                      |                | 0                        |                | -                   |
| Infrastructure                   |                | 0                        |                | -                   |
| Total                            |                | 100                      |                | \$32,783,105        |

<sup>&</sup>lt;sup>1</sup> Annual Downside Risk (CVaR95) represents the expected loss during the worst 5% of return outcomes.

### 5. CONCLUSION

Quinte West has a long investment horizon, with several MNRI drawdowns anticipated over the next few years. The Investment Plan provides for an immediate drawdown of \$5 million and an additional expected drawdown of \$5 million that may happen near the end of the year. Additional drawdowns of \$2 million per year through 2029 are also anticipated. There is sufficient liquidity in the assigned investment allocation to address this. Quinte West's MNRI will be transitioned into the OCIO Offering in March 2025 with a 40% allocation to equities (Model D). The proposed asset mix and fund allocations reflect the investment objectives and risk preferences expressed in its IPS and MCQ. As a result, the Investment Plan is appropriate for Quinte West's circumstances and needs and reflects the time horizons of its MNRI.

### **ATTACHMENTS**

Attachment 1: Municipality of Quinte West's Investment Policy Statement Attachment 2: Municipality of Quinte West's Municipal Client Questionnaire Attachment 3: Municipality of Quinte West's proposed Investment Plan

Drafted by: Keith Taylor, Chief Investment Officer; Jennifer Hess, Manager Investment Services Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs, ONE Investment

# **Attachment 1**

# **INVESTMENT POLICY STATEMENT**

## **FOR**

THE CITY OF QUINTE WEST (THE "MUNICIPALITY")

[JANUARY 22, 2025]

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## The City of Quinte West

## **Investment Policy Statement**

#### 1. **DEFINITIONS**

The following capitalized terms are defined terms which have the meanings set out below:

Act: means the Municipal Act, 2001, S.O. 2001, c. 25, as amended from time to time.

**Agent:** means any administrator, Custodian, payment servicer, investment counsel, consultant, banker, broker, dealer or other service provider engaged or appointed by ONE JIB and authorized by ONE JIB to exercise any of the functions of ONE JIB pursuant to a written agreement, in the manner and to the extent provided in the Regulation and without limiting the generality of the foregoing, Agent includes ONE Investment, and the Sub-Investment Manager.

**Alternative Assets:** means investments outside traditional investments such as equities, fixed income, and cash which may include, hedge funds, private equity, natural resources, real estate and infrastructure. Alternative investments are typically less liquid than traditional investments, are appropriate only for allocations with a long investment horizon.

**Asset Class:** means a specific category of assets or investments, such as cash, fixed income, equities, alternative investments, real estate etc.

Asset Mix (or Asset Allocation): means the proportion of each Asset Class in a portfolio.

**Authorizing By-law:** means a by-law of the Municipality that authorizes it to invest its money and investments that it does not require immediately in the OCIO offering of ONE JIB pursuant to section 418.1 of the Act, to approve various documents, the entering into of agreements including a Prudent Effective Date Agreement and the delegation of certain powers and duties to ONE JIB/ONE Investment.

**Benchmark**: means an index that is representative of a specific securities market (e.g. the S&P/TSX Composite Index, the FTSE/TMX 91 Day T-bill Index, etc.) against which investment performance can be compared. Performance benchmarks refer to total return indices in Canadian dollar terms.

**CHUMS Financing Corporation (CHUMS):** means a subsidiary of Municipal Finance Officers' Association of Ontario (MFOA) which, in conjunction with LAS, established ONE Investment.

**CFA Institute**: refers to the global, not-for-profit professional association that administers the Chartered Financial Analyst (CFA) and the Certificate in Investment Performance Measurement (CIPM) curricula and examination programs worldwide, publishes research, conducts professional development programs, and sets voluntary, ethics-based professional and performance reporting standards for the investment industry.

**Custodian**: means a specialized financial institution that is responsible for safeguarding a municipality's investments and is not engaged in "traditional" commercial or consumer/retail banking. Global custodians hold securities for their clients in multiple jurisdictions around the world, using their own local branches or other local custodian banks ("sub-custodians" or "agent banks").

**Designated Funds** means source(s) of money in which the Municipality may have an indirect interest but which the Municipality currently has no authority to invest. Designated Funds are listed in Schedule B of this IPS.

**Diversification:** means a risk management technique that mixes a variety of investment types within a portfolio to help mitigate portfolio risk. A diversified portfolio holds different kinds of investments to improve the risk adjusted returns.

**Derivative:** means a contract between two or more parties whose value is based on an agreed-upon underlying financial asset (like a security) or set of assets (like an index). Common underlying instruments include bonds, commodities, currencies, interest rates, market indexes, and stocks.

**Environmental, Social and Governance (ESG) Investing:** means considering and integrating ESG factors into the investment process, rather than eliminating investments based on ESG factors alone. Integrating ESG information can lead to a more comprehensive analysis of a company.

**External Portfolio Managers**: means external third-party investment management firms whose investment offerings are accessed by ONE JIB directly or through services provided to a Pooled Fund. External Portfolio Managers are agents authorized by ONE JIB in accordance with Part II of the Regulation.

**Internal Controls**: means a system of controls that may include authorities, policies, procedures, separation and segregation of duties, compliance checks, performance measurement and attribution, reporting protocols, measures for safekeeping of property and data, and the audit process.

**Investment Plan**: means the investment plan applicable to the MNRI and adopted by ONE JIB under the Regulation, as it may be amended from time to time.

**Investment Policy Statement (IPS)**: means the investment policy applicable to the Municipality's investments adopted and maintained by the Council of the Municipality for MNRI under the Regulation, and for MRI, as the same may be amended from time to time. The IPS may also apply to the money and investments held by the Municipality for the benefit of persons other than the Municipality itself and may make reference to source(s) of money in which the Municipality may have an indirect interest but which the Municipality has no authority to invest.

**JIB**: is short for Joint Investment Board and means a joint municipal service board that is established under section 202 of the Act by two or more municipalities for the purposes of Part II of the Regulation.

**Legal List Securities**: means the securities and other investments and financial instruments that are included from time to time in Part I of the Regulation.

**Leverage:** means an investment strategy of using borrowed money—specifically, the use of various financial instruments or borrowed capital—to increase the potential return of an investment. Typically leverage also tends to increase investment risks.

**Liquidity:** means the ability to turn an investment into cash relatively quickly, without a substantial loss in value. For example, a savings account is more liquid than real estate.

**Local Authority Services (LAS):** means an entity which, in conjunction with MFOA/CHUMS, established ONE Investment.

**Local Distribution Corporation or LDC:** means a corporation incorporated under Section 142 of the *Electricity Act, 1998*.

**Market Value:** means the price at which a security is trading and could presumably be sold. Also known as Fair Value it represents the current value of the investment.

**Maturity:** means the date upon which the principal or stated value of an investment becomes due.

Money not Required Immediately (MNRI): means the money that is not required immediately by the Municipality that will be under the control and management of ONE JIB and as defined in this IPS that will be invested in accordance with the Prudent Investor Standard.

**Money Required Immediately (MRI):** means the money that is required immediately by the Municipality that remains under the control and management of the Municipality and, that can be invested in accordance with the Legal List Securities or other applicable legislation.

**Municipal Services Corporation (MSC):** means a corporation established under section 203 of the Act in accordance with the applicable regulation (Ontario Regulation 599/06).

Municipality: means the City of Quinte West.

**OCIO Offering:** means the comprehensive investment program made available through ONE Investment as agent for ONE JIB, where a qualified investment manager is engaged to advise a Participating Municipality with regard to the investment of the Participating Municipality's MNRI and to invest and manage such MNRI in accordance with the terms and conditions set out in the ONE JIB Agreement.

**ONE Investment:** means the not-for-profit corporation established by CHUMS and LAS which provides certain management, administrative and other services to ONE JIB as its agent.

**ONE JIB**: means ONE Joint Investment Board, established by certain founding municipalities under section 202 of the Act as a JIB for purposes of Part II of the Regulation, which is the duly appointed JIB for the Municipality, as constituted from time to time and which acts in accordance with the Act, the Regulation, the ONE JIB Agreement, including the Terms of Reference, this IPS and the Investment Plan.

**ONE JIB Agreement**: means the agreement effective as of the Prudent Effective Date, entered into in accordance with the requirements of the Regulation, pursuant to which ONE JIB has control and management of the Municipality's MNRI.

**Participating Municipality**: means from time to time each of the municipalities for whom ONE JIB acts as the JIB under the terms of the ONE JIB Agreement.

**Pooled Fund**: means a unit trust established under a trust instrument, generally not available to the public, in which institutional, sophisticated or high net worth investors contribute monies that are invested and managed by an External Portfolio Manager. Monies are pooled or combined with monies of other investors.

**Portfolio**: means any collection of funds that are grouped together and available to support the infrastructure needs of the Municipality.

**Proxy Voting**: means a legal transfer to another party of a shareholder's right to vote thereby allowing shareholders who cannot attend meetings to participate. External Portfolio Managers usually vote proxies on behalf of their clients.

**Prudent Effective Date**: means the mutually agreed-upon date by the Municipality and ONE Investment on which the prudent investor regime applies to the Municipality. The Prudent Effective Date shall be on or after ONE JIB approves the Municipality as a participating municipality.

**Prudent Effective Date Agreement:** means an agreement entered into by the Municipality and ONE Investment that sets out the day on which the prudent investor regime starts to apply to the Municipality

**Prudent Investor Standard**: means the standard that applies when the Municipality invests money that it does not require immediately under section 418.1 of the Act. It requires the Municipality to exercise the care, skill, diligence and judgment that a prudent investor would exercise in making such an investment and the standard does not restrict the securities in which the Municipality can invest. The Prudent Investor Standard applies the standard of prudence to the entire portfolio in respect of the Municipality's MNRI rather than to individual securities. It identifies the fiduciary's central consideration as the trade-off between risk and return as found in the CFA Institute Standards of Practice Handbook.

**Rebalancing:** means the process of realigning the weightings of a portfolio of assets. Rebalancing involves periodically buying or selling securities in a portfolio to maintain an original or desired level of asset allocation or risk.

**Regulation**: means Ontario Regulation 438/97.

**Restricted Special Assets:** means investments specified by this IPS and held by the Municipality as of the Prudent Effective Date, where ONE JIB is not able to exercise control. Restricted Special Assets are listed in Schedule A of this IPS and are not considered to be MNRI.

Risk: means the uncertainty of future investment returns or chance of loss of capital.

**Risk Tolerance:** means the financial ability and willingness to absorb a loss in return for greater potential for gains.

Safekeeping: means the holding of assets (e.g., securities) by a financial institution.

**Securities Lending**: means lending a security to another market participant. The borrower is required to deliver to the lender, as security for the loan, acceptable collateral with value greater than the value of the securities loaned. The Securities Lending program is managed by the Custodian or another appointed agent on behalf of investors. A Securities Lending program is widely used by institutional investors to generate additional incremental returns on the total portfolio.

**Sinking Fund**: means a fund established to fulfil the requirements to make annual contributions in respect of various debenture issues wherein money is to be regularly set aside for the payment of the principal of the debentures at maturity.

**Sinking Fund Required Contributions (Annual Sinking Fund Requirement)**: means the amount of money to be set aside each year for deposit into a sinking fund or a retirement fund, as applicable, for each sinking fund debenture issue in accordance with the Municipality's debenture by-laws.

**Sinking Fund Required Earnings**: means the investment earnings needed for the Sinking Fund Contributions to continue to grow to a value sufficient to repay the principal at maturity for each issue of sinking fund debentures.

Sinking Fund Excess Earnings: means the investment earnings in excess of the required earnings.

**Sub-Investment Manager:** means an asset management firm or investment consultant, acting as a sub-investment manager for ONE JIB that provides investment advice and professional services and is involved in the implementation and operational aspects of the OCIO Offering, and that has full responsibility for the investment and management of a Participating Municipality's MNRI through ONE Investment, based on an IPS approved by the Council of the municipality.

**Third-Party Trust Funds** means money over which the Municipality exercises both management and policy control but whose assets are not owned by the Municipality. These funds are governed by a variety of agreements and, in some cases, by legislation. Some funds may have externally mandated investment policies, and some may have investment policies that are determined by the Municipality. Third-Party Trust Funds are listed in Schedule B of this IPS.

**Trust Fund:** means a fund which consists of assets that have been conveyed or assigned to a trustee to be administered as directed by agreement or statute. As a result, a trustee holds title to the assets for the purpose of providing benefits, and being accountable, to a beneficiary. The Municipality is the trustee of funds that are to be used for specific purposes by the Municipality or any related parties.

#### 2. PURPOSE AND LEGISLATIVE FRAMEWORK

#### 2.1 Purpose of Policy

This IPS governs the investment of the Municipality's MNRI and MRI. It is intended, among other things, to direct the Treasurer in the investment of MRI and to direct ONE Joint Investment Board (ONE JIB) in the investment of MNRI by implementing the Authorizing By-law (#21-101) pursuant to which the Municipality authorized the establishment of guidelines for the prudent management of the Municipality's MNRI pursuant to section 418.1 of the Act.

In addition to the Municipality's MRI and MNRI, the Municipality is from time to time entrusted with the management of money and investments for a third-party beneficiary, or Third-Party Trust Funds. The Municipality's Third-Party Trust Funds are listed in Schedule B of this IPS.

There are also source(s) of money in which the Municipality may have an indirect interest but which the Municipality currently has no authority to invest. Such source(s) of money, referred to in this IPS as "Designated Funds", are listed in Schedule B of this IPS. The Designated Funds and the Restricted Special Assets, listed in Schedule A of this

IPS, are identified in this IPS for the sole purpose of enabling the Municipality to better see, on an aggregated basis, the various financial assets in which the Municipality has an interest.

ONE JIB is not responsible for the investment activities or performance of Third-Party Trust Funds, Designated Funds or Restricted Special Assets.

The goals of this IPS are to:

- Define and assign responsibilities for investment of MRI and MNRI;
- Describe the Municipality's responsibilities with respect to Restricted Special Assets, Third-Party Trust Funds and Designated Funds;
- Ensure compliance with the applicable legislation;
- Direct ONE JIB as to the Municipality's investment goals and risk tolerance;
- Provide guidance and limitations regarding the investments and their underlying risks;
- Establish a basis of evaluating investment performance and the underlying risks;
   and.
- Establish a reporting standard to Council.

This IPS applies to employees of the Municipality, to ONE JIB and to the employees of ONE Investment. ONE JIB, the Treasurer, and any agent, sub-investment manager, or advisor providing services to ONE JIB in connection with the investment of the portfolio shall accept and strictly adhere to this IPS.

#### 2.2 Governing Legislation

Investments of MRI will only be made in Legal List Securities in accordance with this IPS and Section 418 of the Act. Investments of MNRI are governed by the Prudent Investor Standard in accordance with Section 418.1 of the Act. This standard is similar to that which governs trustees and pension fund administrators and creates a fiduciary responsibility. Prudent investment in compliance with the Act and the Regulation enhances the potential for the Municipality to earn improved risk-adjusted rates of return.

The Act provides that the Municipality, and therefore ONE JIB, must consider the following criteria in planning investments of MNRI, in addition to other criteria relevant to the circumstances:

- General economic conditions;
- The possible effect of inflation or deflation;
- The role that each investment plays within the Municipality's total portfolio of investments;
- The expected total return from income and the appreciation of capital; and
- Needs for liquidity, regularity of income and preservation or appreciation of capital.

Money and investments that the Municipality holds as Restricted Special Assets, Third-Party Trust Funds or has an interest in as Designated Funds will be subject to applicable legislation and any related agreements or instruments.

#### 2.3 Prudent Investor Standard

For MNRI, the standard to be used by the Municipality and ONE JIB shall be the Prudent Investor Standard as required by section 418.1 of the Act and Part II of the Regulation in the context of managing the Municipality's MNRI and investments thereof. Investments shall be made with the care, skill, diligence, and judgment, taking into account the prevailing circumstances, that persons of prudence, discretion and integrity would exercise in the management of investments, considering the necessity of preserving capital as well as the need for income and appreciation of capital. The Act includes a duty to obtain the advice that a prudent investor would obtain under comparable circumstances.

Officers, employees and investment agents acting in accordance with written procedures and the IPS and exercising due diligence shall take all necessary actions to optimize performance of investments on a portfolio basis, taking into account the prescribed risk and other parameters set out in this IPS and market factors. The Municipality's staff acting in accordance with written procedures and this IPS, shall be relieved of personal responsibility for an investment's performance, provided underperformance relative to expectations is reported to Council and the liquidation or sale of investments is carried out in accordance with this IPS.

#### 3. MONEY REQUIRED IMMEDIATELY AND MONEY NOT REQUIRED IMMEDIATELY

#### 3.1 Determination of MNRI and MRI

Determination of the Municipality's MNRI is the responsibility of Council. In making the determination, Council may consider:

- the time horizon within which the monies are needed to meet financial obligations;
- the purpose for which the monies have been collected or set aside and are to be used:
- the source of the money; or
- any combination of the foregoing

The Municipality has defined MNRI as money from the municipality's own reserves, reserve funds, sinking funds and current ONE Investment investments that will not be required to meet financial obligations that become due more than 24 months from the date of receipt of such money. The purpose of the money is to fund the municipality's future capital, operational, and contingency needs.

For certainty, all money and investments of the Municipality that have not been identified as MNRI (other than Restricted Special Assets, Third-Party Trust Funds and any Designated Funds referenced in Section 2.1) shall be deemed for purposes of this IPS to be MRI.

Determination of the Municipality's MNRI and MRI may be modified at any time and from time to time by action of Council and with respect to specific money by the Treasurer in accordance with the provisions of Section 6.2.

Any changes in this IPS regarding the Municipality's MNRI and MRI must be communicated immediately in writing to ONE JIB.

#### 3.2 Overview of Portfolios

The Municipality's portfolios represent funds available to support Municipal needs. A high-level description of each of these portfolios and their objectives is provided in Section 5 below. This IPS applies to the following money of the Municipality, its agencies, boards and commissions including:

- MRI which is invested in Legal List Securities; and/or
- MNRI which is invested under the Prudent Investor Standard.

#### 4. ROLES AND RESPONSIBILITIES

#### 4.1 Role of ONE JIB

ONE JIB has been appointed by the Municipality in accordance with the requirements of the Act and the Regulation and on the terms and conditions set out in the ONE JIB Agreement (Appendix 1).

ONE JIB exercises control and management of the Municipality's MNRI and the investments made by it in accordance with the objectives and risk tolerance established in this IPS.

Among the responsibilities of ONE JIB are the following:

- Reviewing this IPS;
- Adopting and maintaining an Investment Plan that complies with this IPS;
- Engaging Custodians, administrators and other investment professionals (i.e. Agents);
- Allocating the money and investments under its control and management in compliance with this IPS;
- Monitoring the performance of the OCIO Offering and Agents; and,
- Reporting to the Municipality.

The foregoing is subject to the more detailed terms and conditions contained in the ONE JIB Agreement.

#### 4.2 Role of Municipal Staff

This IPS is approved and adopted by Council with input from the Treasurer, and from ONE JIB with respect to MNRI. MRI of the Municipality, in addition to any Third-Party

Trust Funds, Designated Funds and Restricted Special Assets referenced in Section 2.1, remain under the control and management of the Treasurer.

Consistent with this IPS, the Treasurer is responsible for the implementation of the investment program and the establishment of investment procedures which shall include:

- Investment management of MRI and any Third-Party Trust Funds, Designated Funds and Restricted Special Assets referenced in Section 2.1 by, or under the direction of, the Treasurer;
- The deposit or withdrawal of MNRI, under the explicit delegation of authority regarding MNRI, and the investment thereof, to ONE JIB, which is responsible for the control and management of such funds and investments; and,
- A system of controls exercised by the Treasurer to regulate the activities of the Deputy Treasurer.

No person including, without limitation, ONE JIB, may engage in an investment transaction except as provided under the terms of this IPS.

In the management of MRI of the Municipality, and any Third-Party Trust Funds, Designated Funds and Restricted Special Assets referenced in Section 2.1, the Treasurer may engage one or more agents and service providers. ONE Investment can assist with the investment of the Municipality's MRI, in Legal List Securities, and with the investment of Third-Party Trust Funds, in accordance with the terms of the applicable trust, if permitted, at the request of the Municipality.

#### 4.3 Ethics and Conflicts of Interest

Individuals who are responsible for the Municipality's MRI Investment Portfolio shall comply with the Municipality's Conflict of Interest guidelines and any relevant professional codes of conduct (e.g., the CPA Code of Professional Conduct).

ONE JIB, in its capacity as a joint municipal service board, in addition to being a local board of each member Municipality is subject to a Code of Conduct as required by the Act. This Code of Conduct applies to the Chair and the other Members of ONE JIB acting in their capacity as Members of ONE JIB.

#### 5. INVESTMENT

#### 5.1 MRI

The Municipality's MRI is described in this IPS consists of money that is needed to meet the short-term financial obligations of the Municipality and are controlled and managed by the Treasurer.

#### 5.1.1 MRI: Investment Objectives

The main focus of the investment of MRI is cash management, and the interest income generated by the investment of these monies contribute to municipal revenues. To the

extent possible, the Municipality shall attempt to match its investments with anticipated obligations.

Capital preservation is the paramount objective for MRI investments, and these investments need to be highly liquid. Consequently, only high-quality investments that are also Legal List Securities will be held in this portfolio. The Municipality may invest in fully liquid money market securities and deposit accounts. The Municipality aims to maximize returns subject to the constraints set out in Part I of the Regulation, as amended from time to time, with a view to preserving capital and to further manage risk through diversification by issuer and credit quality.

The investment objectives for MRI, ranked in priority, are as follows:

#### a) Security of Principal

The primary objective for MRI is to ensure the security of principal. To minimize the risk of loss, investments shall be subject to minimum credit ratings and shall be diversified by maturity, type of investment and issuer. Investing activities will be reviewed on a regular basis as actual, revised and forecasted operating and capital plans are completed. Maturity dates should be structured so that investment cash inflows occur when needed.

#### b) Liquidity Requirements

Liquidity is measured by the ease with which securities can be converted to cash to meet forecasted spending. The investments that are eligible under the Regulation possess different features and thus market prices will vary depending on market conditions, as well as the particular features of the type of investment.

To ensure adequate liquidity, the Municipality's investments shall be diversified by holding securities of various terms to maturity and by various types of investments and issuers and to the extent possible, the term of such investments shall match the forecasted requirements for such monies to meet expenditures.

#### c) Rate of Return

The Municipality's money shall be invested to maximize the rate of return within acceptable risk levels while respecting the security of principal, legal constraints and the liquidity needs of each investment portfolio.

The composition of each portfolio, including its term to maturity and type of investments, shall be adjusted within the guidelines of this IPS to take advantage of market opportunities. Such changes shall be made with the periodic interest rate outlook and target portfolio structure approved by the Treasurer.

#### 5.1.2 MRI: Eligible Investments

MRI may be invested in high quality, investments that are also Legal List Securities available from banks, dealers and other financial institutions. Investments issued or guaranteed by approved institutions will be permitted by this IPS, as deemed eligible by the Regulation or as authorized by subsequent provincial regulations. Investments will

be limited to securities issues maintaining a minimum credit rating by an appropriate credit rating agency.

Eligible investments include, but are not limited to, the following offerings by ONE Investment:

- ONE Investment High Interest Savings Account; and
- ONE Investment Canadian Government Bond Portfolio

Investment in the foregoing is subject to the Municipality entering into the prescribed Agency Agreement with LAS and CHUMS.

#### **5.2** MNRI

The Municipality's MNRI is described in Section 3.1. In accordance with the ONE JIB Agreement and this IPS, ONE JIB has exclusive control and management of the MNRI and the investments made therewith.

From time to time, the Municipality may require money immediately to meet financial obligations and may require ONE JIB to liquidate one or more investments in order to generate money to meet those obligations. ONE JIB will select the investment(s) to be liquidated. The timing of such liquidation will be determined by ONE JIB in consultation with the Treasurer.

#### 5.2.1 MNRI: Investment Objectives

In setting the objectives noted below, the Municipality has taken into account the following considerations:

- Preservation of capital;
- Adequate liquidity that takes into account the needs of financial obligations and reasonably anticipated budgetary requirements;
- Diversification by asset class, market, sector, issuer, credit quality and term to maturity;
- Income and capital appreciation; and,
- Macro risks, such as inflation, economic growth and interest rates.

Investment of MNRI is managed by ONE JIB in a way that balances investment objectives, expected returns, and risk to develop asset allocations that achieve the Municipality's financial objectives within stated risk tolerances.

The overall MNRI portfolio investment horizon shall be in line with the nature of the Municipality's forecasts and underlying liabilities. The portfolio should balance risk and the benefits of higher expected returns over a longer investment horizon.

Investment of MNRI is to be managed by ONE JIB in a way that balances the investment objectives with a level of risk that is appropriate for the municipality. The MNRI invested with ONE JIB will be broadly diversified to help reduce the volatility of investment returns. Returns have an impact on revenues, as well as a longer-term impact on future

years' budgets and should, at a minimum, keep pace with inflation. To the extent possible, the MNRI's investment horizons are aligned with the Municipality's obligations and cash flow requirements and may consist of liquid and non-liquid securities based on future cash flow requirements.

#### 5.2.2 MNRI: Eligible Investments

Eligible investments for MNRI include any Pooled Fund or other collective investment vehicle or institutional investment management product approved or selected by ONE Investment for the Prudent Investment Program (OCIO Offering), provided always that the products and the selection of products comply in all material respects with the IPS.

Additionally, nothing in this IPS prevents MNRI from being held in cash, short term money market instruments, including treasuries or overnight deposits.

#### 5.2.3 MNRI: Sinking Funds

Not Applicable to this Municipality

# 5.2.4 Local Distribution Corporation (LDC) and Municipal Services Corporation (MSC) Securities

Not Applicable to this Municipality

#### 5.2.5 Restricted Special Assets

With the exception of the Municipality's investments held in the ONE Investment Legal List Portfolios specified below, all existing assets, listed in Schedule A of this IPS and held by the Municipality on the Prudent Effective Date, shall be considered to be Restricted Special Assets, and shall *not* be held by ONE JIB as MNRI. The Treasurer may choose to liquidate these investments and determine that the proceeds are MNRI, to be invested as per this IPS and the approved ONE JIB Investment Plan.

For certainty, Restricted Special Assets are not MNRI of the Municipality, and such assets are not under the control or management of ONE JIB.

The ONE Investment Legal List Portfolio Investments, held by the Municipality, shall be considered to be MNRI and transferred to ONE JIB to be invested as MNRI, unless deemed by the Municipality to be MRI.

#### 5.3 Third-Party Trust Funds and Designated Funds

In addition to the Municipality's own money, the Municipality is from time to time entrusted with Third-Party Trust Funds, and the Municipality's responsibilities and obligations with respect thereto may be subject to other legislation and governed by other agreements and instruments. To the extent that there is any conflict or inconsistency between the provisions of this IPS and the terms and conditions contained in such other legislation, agreements or instruments applicable to Third-Party Trust Funds, the latter shall prevail.

The Municipality's Third-Party Trust Funds, the Designated Funds are listed in Schedule B.

For certainty, the Third-Party Trust Funds and the Designated Funds are not MNRI of the Municipality, and such assets are not under the control or management of ONE JIB.

#### 5.4 Investment Management

#### 5.4.1 Investment Management of MRI

The investment of MRI shall be controlled and managed by the Treasurer.

#### 5.4.2 Investment Management of MNRI

The investment of MNRI shall be controlled and managed by ONE JIB in accordance with this IPS and the ONE JIB Agreement.

The selected Sub-Investment Manager shall enter into an agreement with ONE Investment related to the OCIO Offering, that complies with this IPS and Part II of the Regulation and will provide compliance and performance reports to ONE JIB and One Investment. ONE JIB shall make any investment management changes deemed in the best interest of the Municipality.

#### 5.5 Transition to Prudent Investor Regime / OCIO Offering

Until the Prudent Effective Date, the Municipality will continue to control and manage its MRI, MNRI and investments in Legal List Securities. Some Legal List investments were made with MRI and some with MNRI.

During the transition to the OCIO Offering the Chair and Vice-Chair of ONE JIB have discretionary power to approve temporary investments recommended by the Sub-Investment Manager that may not be expressly described in this IPS but are, in the opinion of the Chair and Vice-Chair, in the best interests of the Municipality and are entirely consistent with their fiduciary obligations to the Municipality.

All MNRI that is not Third-Party Trust Funds, Designated Funds or Restricted Special Assets shall be provided to ONE JIB on the Prudent Effective Date.

#### 5.6 Investment Constraints

#### 5.6.1 Environmental, Social and Governance (ESG) Investing

The Municipality supports ESG investing for MRI and MNRI. The Municipality believes that well-managed companies are those that demonstrate high ethical and environmental standards and respect for their employees, human rights, and the communities in which they do business, and that these actions contribute to long term financial performance.

For the investment of MRI, the Municipality has chosen to monitor the developments of ESG factors and will reconsider its approach to ESG investing for the MRI Investment Portfolio as and when appropriate to do so.

For the investment of MNRI, ONE JIB is required to explore and consider how the OCIO is implementing responsible investing principles at the time of hiring and during periodic reviews. It may report on results periodically, if requested.

#### 5.6.2 Securities Lending

For investments made with MRI, the Municipality may engage in the practice of securities lending as provided in Section 418 of the Act to enhance returns on the custodial portfolio by lending certain securities to approved borrowers for a fee.

For the investment of MNRI, the Municipality may invest in pooled funds, and other investment funds that are managed by the Sub-Investment Manager who may engage in Securities Lending if the policies of the OCIO permit such an action.

#### 5.6.3 Derivatives

Derivatives shall not be used for the investment of MRI.

For the investment of MNRI, futures and forwards contracts, options and other derivative instruments may only be used to (a) create an asset mix position that does not leverage the portfolio, (b) replicate the performance of a capital market index, or (c) reduce risk as part of a hedging strategy

#### 5.6.4 Use of Leverage

Nothing in this IPS prevents the use of leverage, provided it is prudent to do so. Leverage is inherent in the use of certain types of investment strategies and instruments. Where leverage is employed, ONE JIB (for MNRI) and the Treasurer (for MRI) shall have in place monitoring procedures to manage overall exposure to any counterparty. Leverages should not be exercised for speculative purposes but may be used as a hedging tool.

#### 5.6.5 Pooled Funds

Investments in open-ended pooled funds, closed-ended pooled funds, limited partnerships and other specialist corporate structures (e.g. LLCs), are permitted provided that the assets of such funds are permissible investments under this IPS or provided that any non-permitted investments are disclosed by the Sub-Investment Manager. Within pooled funds, the External Portfolio Manager's policies will take precedence over this IPS.

#### 5.6.6 Currency Hedging

The MRI Investment Portfolio will not utilize currency hedging.

The Municipality's funding requirements are in Canadian dollars. However, some exposure to foreign currencies in the MNRI Investment Portfolio may be advantageous to provide diversification and potentially enhance returns. Therefore, it shall not be a violation of this IPS for investments in global mandates to be unhedged, in whole or in part, where the diversification benefits embedded in the currency exposure are considered to be beneficial or desirable by ONE JIB.

#### 5.6.7 Alternative Asset Classes

The applicable legislation does not prevent the direct / indirect placement of the MNRI in Alternative Assets Classes; this IPS restricts investments in alternative investments for the purpose of management of MNRI under ONE JIB.

Alternative Asset Classes, such as infrastructure or real estate, may have uncorrelated return characteristics with traditional Asset Classes that may improve diversification within the portfolio, which may lead to better risk adjusted returns. Typically, these investments may not be fully liquid, and are only appropriate for inclusion in portfolios with long investment horizons.

#### 5.6.8 Prohibited Investments

In no event may investments be made through foreign direct investment in countries subject to Canadian or UN economic sanctions.

#### 5.7 Performance Monitoring, Rebalancing and Management

#### 5.7.1 **MRI**

The performance benchmarks may vary from time to time, as decided by the Treasurer, subject to the investment constraints listed in the IPS.

#### 5.7.2 **MNRI**

For the investment of MNRI, ONE JIB shall establish parameters for monitoring investments and rebalancing through policy or directly within the Investment Plan.

Investments are expected to achieve returns at least equal to their benchmarks measured over a rolling five-year period. At minimum, ONE JIB shall provide reporting described in Section 6.7 below that shows the Municipality's holdings, confirms compliance with this IPS, and reports on the Sub-Investment Manager's performance.

#### 6. ADMINISTRATIVE POLICIES

#### 6.1 Flow of Money and Annual Municipal Budget

#### 6.1.1 Transfer to ONE JIB as Part of Annual Review Process

On an annual basis, as part of the Municipality's Annual Review process, the Municipality shall identify the amount, if any, of MNRI that it holds. Any MNRI not already under the control and management of ONE JIB shall be transferred to ONE JIB as soon as practicable.

#### 6.1.2 Transfer to Municipality as Part of Annual Review Process

On an annual basis, ONE JIB shall be notified by the Treasurer as to the amount, if any, required by the Municipality from the MNRI then under the control and management of ONE JIB for the Municipality's operational purposes. Such amount shall be deemed to be MRI and shall be returned to the Municipality in a lump sum or by way of periodic payments, as directed by the Treasurer.

#### 6.2 Flow of Money Otherwise than through the Budget Process

#### 6.2.1 **Surplus Funds**

The MRI captures revenues received by the Municipality during each year after the approval of the Municipality's budget for the year. Any amounts deemed to be MNRI by the Treasurer at any such time during the year shall be transferred to ONE JIB to be under its management and control as MNRI. Amounts so transferred will be recorded annually in the Investment Plan and allocated by ONE JIB in accordance with the Investment Plan.

#### 6.2.2 **Contingencies**

The Treasurer is authorized to direct ONE JIB to return any amounts determined by the Treasurer to be required to meet expenditures for unexpected contingencies not anticipated by the Municipality's budget in force for that year, provided however that the aggregate of the amounts to be returned to the Municipality under this Section 6.2.2 during the year shall not exceed 25% of the MNRI under the control and management of ONE JIB as at the date that the Municipality approved its budget for the year (the Budgeted MNRI). In determining the Budgeted MNRI for purposes of calculating the 25% limit, any MNRI to be transferred to the control and management of ONE JIB in accordance with that year's Annual Review pursuant to Section 6.1.1 above shall be included and any amount to be returned by ONE JIB to the Municipality pursuant to Section 6.1.2 shall be excluded. ONE Investment should be made aware of material transactions in advance to ensure the orderly sale of securities to fund withdrawals.

#### 6.3 Valuation of Investments

Investments shall be valued according to the values provided by the Custodian(s). For the investment of MNRI, values of unitized vehicles shall be valued according to the unit values published by the Custodian. Other investments shall be valued at their market value when that is available from regular public trading. If a market valuation of an investment is not available, then a fair value shall be supplied by the Sub-Investment Manager to ONE Investment no less frequently than quarterly.

#### 6.4 Voting Rights

The Sub-Investment Manager shall assume the responsibility of exercising voting rights in respect of the Municipality's MNRI and will report its voting policies to ONE JIB annually. The Municipality may access these policies at any time.

#### 6.5 Internal Controls

The Treasurer shall establish an annual process of review of all investments made under this IPS. This review will provide internal control by assuring compliance with governing legislation and with policies and procedures established by the Treasurer. To the extent ONE JIB's input is needed, these requirements will be communicated in advance to ONE JIB.

#### 6.6 Custodians

All municipal investments and assets of the investment portfolios may be held by a Custodian and any of the Custodian's sub-custodians or nominees. For MNRI, the Custodian shall be acceptable to ONE Investment. For MRI the Custodian shall be acceptable to ONE Investment is administering the investment of the Municipality's MRI; otherwise, the Custodian shall be acceptable to the Municipality.

#### 6.7 Reporting

#### 6.7.1 **MRI**

For the investment of MRI, the Treasurer shall report at least annually to Council, the report to be in a form and contain such content as Council may request. The report to Council shall include investment performance during the period covered and any other information required under the Regulation and that the Treasurer may consider to be pertinent.

#### 6.7.2 **MNRI**

The Regulation provides that ONE JIB shall submit an investment report to Council in respect of the investment of MNRI at least annually. This report shall include the following.

- Investment performance during the period covered by the report;
- Asset mix of the total portfolio;
- A listing of individual investments held at the fund level at the end of the reporting period showing, where appropriate, book value, market value, realized/unrealized gains/losses and actual income received;
- A list of all transactions including the security name, trade date, and the purchase and/or sale price;
- A statement by the Treasurer as to whether all investments were made in accordance with the IPS and as to whether all investments were made in accordance with the Investment Plan; and
- Any other pertinent information in the opinion of the Treasurer.

All MNRI or MRI invested on behalf of the Municipality by ONE JIB or with the assistance of ONE Investment shall be held for safekeeping in the name of the Municipality by a Custodian.

#### 7. APPROVAL, SUBSEQUENT MODIFICATIONS AND EFFECTIVE DATE

#### 7.1 Revocation / Amendment of Previous Investment Policy

This IPS amends, and restates as so amended, the existing Investment Policy Statements approved by Council.

#### 7.2 Modifications to the IPS

At least annually, Council shall review the IPS and update it, if required. In the course of reviewing the IPS, Council may request comments from the Treasurer with respect to the investment of MRI and from ONE JIB with respect to the investment of MNRI.

Following the Council's review of the IPS, ONE JIB shall review the Investment Plan and update it, if required.

At a minimum, the annual IPS review will consider:

- the adequacy of funding for capital works;
- the Municipality's ability to reduce other spending;
- flexibility of the timeframe to payout; and
- sensitivity to loss.

#### 7.3 Effective Date

The Della

This IPS is adopted by Council of the Municipality effective January 22, 2025 The Treasurer is directed to sign a copy of this IPS to evidence approval and to deliver a copy of this IPS to ONE JIB.

Caleb DenOuden

[Title: Treasurer]

1/23/2025

Date

#### Schedule A

## **Restricted Special Assets**

| Debt Securities              |
|------------------------------|
| Not Applicable               |
| Own Debt Securities          |
| Not Applicable               |
|                              |
| LDC and other MSC Securities |
| Not Applicable               |
|                              |
| Other                        |
| Not Applicable               |

#### Schedule B

## **Third-Party Trust Funds and Designated Funds**

## **Third-Party Trust Funds**

Care and maintenance trust funds under the *Funeral, Burial and Cremation Services Act*, 2002 which are to be invested pursuant to the *Trustee Act*.

## Appendix 1: ONE JIB Agreement

Authorizing By-law (#21-101)



Section 1 - Client Information

## Attachment 2



## Municipal Client Questionnaire (MCQ)

The MCQ needs to be updated and reviewed annually in conjunction with your review of your Investment Policy Statement.

Additionally, update the MCQ within 90 days if you experience any significant changes, including:

- a. A significant change in your municipality's financial circumstances, or
- b. A significant change in the amount of your municipality's "money that it does not require immediately"

For changes between annual reviews, provide written notice of changes by using the mid-year MCQ update form on the last page of this document.

| Name of Municipality: Corporation of the City | of Quinte West                                 |
|-----------------------------------------------|------------------------------------------------|
| Address: 7 Creswell Dr, Trenton, ON K8V 5F    | R6                                             |
| Treasurer Information                         |                                                |
| Name: Caleb DenOuden                          |                                                |
| Phone Number: 613-392-2841                    | Extension: 4580                                |
| Email: calebd@quintewest.ca                   |                                                |
| ` Primary Day to Day Contact Information*     | ✓ Check if same information as Treasurer above |
| Name:                                         |                                                |
| Phone Number:                                 | Extension:                                     |
| Email:                                        |                                                |

<sup>\*</sup>Primary day-to-day contact should have a comprehensive understanding of your Municipality's financial position and investment needs.



# Section 2 - Investment Knowledge and Experience

| 2.1 Which statement best describes the Municipal staff (person most responsible for managing investments)'s level of investment knowledge and experience with financial markets and products? check one                                                                                                                                                   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul> <li>Very limited knowledge</li> <li>Basic knowledge and minimal experience</li> <li>Good knowledge and some experience</li> <li>Strong knowledge and experience</li> <li>Advanced knowledge and extensive experience</li> <li>2.2 If Municipal staff have strong or advanced knowledge, please describe where this knowledge was acquired</li> </ul> |
| (e.g., education, designations experience).  2.3 Please indicate if your municipality has used / held any of the following investment types within the past fiv years. check all that apply                                                                                                                                                               |
| Canadian money market securities  Locked-in Investments (e.g., GICs, PPNs etc.)  Local Distribution Corporation Securities (LDC securities)  Securities held in third party trusts (i.e., cemetery trust, legacy fund etc.)  Fixed income (government and/or corporate bonds)  Equities  Other – Please Describe                                          |
|                                                                                                                                                                                                                                                                                                                                                           |



## Section 3 – Investment Objectives and Liquidity Needs

This section of the MCQ asks about your Municipality's **Money that it Does Not Require Immediately** (MNRI), the purpose or investment objective and the expected investment horizon or when funds may be required to meet forecasted municipal obligations.

3.1 What is the Municipal funding objective(s), investment horizon(s) and purpose(s) for the MNRI?

| Description (i.e.      | Total MNRI (\$) | Investment Horizon | Investment Horizon | Investment        |
|------------------------|-----------------|--------------------|--------------------|-------------------|
| Funding Objective,     |                 | < 5 Years (\$)     | 5-10 Years (\$)    | Horizon >10 Years |
| Investment             |                 |                    |                    | (\$)              |
| Purpose, or            |                 |                    |                    |                   |
| Municipal Reserve)     |                 |                    |                    |                   |
| Reserves/Reserve Funds | \$32,783,105    | \$13,000,000       | \$9,800,000        | \$9,983,105       |
|                        |                 |                    |                    |                   |
|                        |                 |                    |                    |                   |
|                        |                 |                    |                    |                   |
|                        |                 |                    |                    |                   |
|                        |                 |                    |                    |                   |
|                        |                 |                    |                    |                   |
|                        |                 |                    |                    |                   |
| Total MNRI             | \$32,783,105    | \$13,000,000       | \$9,800,000        | \$9,983,105       |

| What assumptions or factors does your municipality include in the cash flow projections? For example, but not limited to, inflation assumptions on capital projects, assumptions on future tax-based reserve contributions, forecasted development charge revenue etc. | ut |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| 10-year capital plan inlcudes 3% inflationary factor. future tax based revenues assume 2% capital levy and use of debt when required. Development charges revenue is factored in the capital plan also.                                                                |    |
| The projected draws later in 2025 to 2029 are based on current projections and best known information at this time.                                                                                                                                                    |    |
|                                                                                                                                                                                                                                                                        |    |

Additional details have been included as an attachment to this MCQ (optional).



3.3 Based on *current* municipal forecasts, do you anticipate drawing down MNRI or increasing MNRI in the upcoming years?

| Description   | Later in 2025 | 2026          | 2027          | 2028          | 2029          |
|---------------|---------------|---------------|---------------|---------------|---------------|
| Anticipated   |               |               |               |               |               |
| MNRI          | (\$5,000,000) | (\$2,000,000) | (\$2,000,000) | (\$2,000,000) | (\$2,000,000) |
| Drawdowns (#) |               |               |               |               |               |
| Anticipated   |               |               |               |               |               |
| MNRI          |               |               |               |               |               |
| Contributions |               |               |               |               |               |
| Net Change to | (\$5,000,000) | (\$2,000,000) | (\$2,000,000) | (\$2,000,000) | (\$2,000,000) |
| MNRI          | (ψ3,000,000)  | (ψ2,000,000)  | (ψ2,000,000)  | (ψ2,000,000)  | (ψ2,000,000)  |

|     | MNRI<br>Contributions                                          |                                         |                                           |                                       |                      |                                         |
|-----|----------------------------------------------------------------|-----------------------------------------|-------------------------------------------|---------------------------------------|----------------------|-----------------------------------------|
|     | Net Change to<br>MNRI                                          | (\$5,000,000)                           | (\$2,000,000)                             | (\$2,000,000)                         | (\$2,000,000)        | (\$2,000,000)                           |
| 3.4 |                                                                | current reserve b                       | alances to addres                         | •                                     | •                    | ributions to                            |
| 3.5 | Does your municip                                              | pality forecast bey                     | ond 5 years, if ye                        | s, what is the leve                   | l of accuracy?       |                                         |
|     | Reserve forecasts are capital plan.                            | e 10 Years. Accurad                     | cy is very good as p                      | orojections inlcude c                 | ontributions require | d for 10-year                           |
| 3.6 | Does your municip<br>operations?                               | oal forecast includ                     | e any large (or un                        | usual) capital exp                    | enditures, which     | are outside of norma                    |
|     | Yes V No                                                       |                                         |                                           |                                       |                      |                                         |
| 3.7 | Do you anticipate<br>beyond 5 years) wl<br>timing TBD, grant f | hich may impact t                       | he investment tin                         | ne horizon (i.e. lar                  | •                    | ithin 5 years or<br>ucture project with |
|     | The City plans on dra<br>again require a \$5M                  | awing down from the draw reducing the b | e \$37M balance im<br>palance by end of 2 | mediately by \$5M. 7<br>025 to \$27M. | Γhen, in mid-2025, t | he City will                            |



| nique circumstances    | to your municipality | that may impact your | cash flow MNRI for                                                                                                     |
|------------------------|----------------------|----------------------|------------------------------------------------------------------------------------------------------------------------|
| risk tolerance that th | e Investment Plan sh | nould consider?      |                                                                                                                        |
|                        |                      |                      |                                                                                                                        |
|                        |                      |                      |                                                                                                                        |
|                        |                      |                      |                                                                                                                        |
|                        |                      |                      |                                                                                                                        |
|                        | · ·                  |                      | nique circumstances to your municipality that may impact your risk tolerance that the Investment Plan should consider? |



## Section 4 – Municipal MNRI Information

This section summarizes the current MNRI under the management and control of the ONE JIB and the projected increase / decrease as a result of the annual review. The total value should equal the total MNRI shown in Question 3.1.

| Description                                                                            | As of Date<br>(DD/MMM/YY) | Value        |
|----------------------------------------------------------------------------------------|---------------------------|--------------|
| Invested in ONE JIB as of Date (A)                                                     | 31/Dec/24                 | \$37,783,105 |
| Additional contributions or withdrawal of MNRI and Date fund to be remitted / paid (B) |                           | -\$5,000,000 |
| Total MNRI under the management and control of ONE JIB (A + B)                         |                           | \$32,783,105 |

| ONE JIB (A + B)                                                                                        |                            | φο              |
|--------------------------------------------------------------------------------------------------------|----------------------------|-----------------|
| Additional details have been included as an attachment t                                               | to this MCQ (optional).    |                 |
| Section 5 – Acknowledgement                                                                            |                            |                 |
| I confirm that information provided to ONE Investment in this fo of my knowledge as at the date below. | orm is complete and accura | ate to the best |
| Dated this 23rd day of January, 20 25                                                                  |                            |                 |
| Caleb DenOuden                                                                                         |                            |                 |
|                                                                                                        |                            |                 |

Name and Signature of Treasurer

Second Signature (if required)



## Appendix 1 – Midyear MCQ Updates Form

| describe: the money involved, the timing of support the change request. This will allow | ne nature of your requested change. This should  f transactions required, and any other context to  ONE JIB to understand how this update may change  horizons of MNRI relative to your current MCQ and |
|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
| Acknowledgement                                                                         |                                                                                                                                                                                                         |
| I confirm that information provided to ONE of my knowledge as at the date below.        | Investment in this form is complete and accurate to the best                                                                                                                                            |
| Dated thisday of                                                                        | , 20                                                                                                                                                                                                    |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
|                                                                                         |                                                                                                                                                                                                         |
| Name and Signature of Treasurer                                                         | Second Signature (if required)                                                                                                                                                                          |



# **Attachment 3**INVESTMENT PLAN FOR

# **City of Quinte West**

DATE: February 25, 2025



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# **DEFINITIONS**

Definitions applicable to this Investment Plan can be found on the ONE Investment webpage under Education & Training / Glossary.

# 2

## **PURPOSE**

As required under the prudent investor regime authorized by the Municipal Act, 2001 (Act), and Ontario Regulation 438/97 (Regulation), this Investment Plan (Plan) establishes how ONE JIB will invest the City of Quinte West's Money Not Required Immediately (MNRI) as defined in section 5.5 of Quinte West's Investment Policy Statement (IPS).

This Plan applies to all investments controlled and managed by ONE JIB on behalf of the City of Quinte West.

## RESPONSIBILITY FOR PLAN

This Plan is the responsibility of ONE JIB, which has authorized its agent ONE Investment to exercise its administrative investment functions in accordance with the Regulation. ONE JIB oversees ONE Investment staff using procedures, reports, and regular reviews to monitor compliance with the Act, the Regulation and the City of Quinte West's IPS.

ONE Investment has engaged PH&N Institutional to provide OCIO services. PH&N Institutional will be involved in the implementation of the Investment Plan, ongoing monitoring and reporting of investments and will provide ancillary services to support the OCIO Offering. PH&N Institutional is the business division of RBC Global Asset Management responsible for managing assets for Canadian institutional clients.

RBC GAM's investment professionals are committed to providing each client with investment solutions that are appropriately tailored to address the client's investment situation. This means, on the one hand, understanding macroeconomic trends and strategies and, on the other, understanding the diverse and evolving investment needs among clients.

### INVESTMENT GOALS AND OBJECTIVES

The City of Quinte West's investment needs as described in its IPS provide Council's guidance to ONE JIB in determining investment allocations. Further guidance from the MCQ and dialogue with the Treasurer informs ONE JIB about Quinte West's current goals, objectives, circumstances, and risk tolerance, and helps direct how investment allocations will be determined. The allocation of Quinte West's MNRI in this Plan is consistent with the details as disclosed in Quinte West's IPS and MCQ. Section 5.2.1 of Quinte West's IPS provides specific information that characterizes the objectives for MNRI as detailed in Table 1 below:

Table 1: The investment objectives for MNRI.

| Category            | Objective & Risk Tolerance                                    |
|---------------------|---------------------------------------------------------------|
|                     | Preservation of capital;                                      |
| Objectives for MNRI | Adequate liquidity that takes into account the needs of       |
|                     | financial obligations and budgetary requirements;             |
|                     | Diversification by asset class, market sector, issuer, credit |
|                     | quality, and term to maturity;                                |
|                     | Achieve capital appreciation and income while managing        |
|                     | risk to an appropirate level;                                 |
|                     | Able to assume a higher risk profile to emphasize longer-     |
|                     | term capital growth with some liquidity.                      |

The MNRI invested with ONE JIB will be broadly diversified by asset class, market, sector, issuer, credit quality, and term to maturity to help reduce the volatility of investment returns. Returns impact revenues and have a longer-term impact on future years' budgets and should, at a minimum, keep pace with inflation. The MNRI shall be invested to obtain a progressively higher rate of return for longer-term investment horizons, commensurate with stated risk tolerances.

Quinte West has \$\$37.8 million in MNRI of invested with ONE JIB as of December 31, 2024. The City is expected to draw \$5,000,000 of MNRI shortly after the approval of this investment plan and anticipates a mid-year drawdown of an additional \$5,000,000 by the end of 2025. Both of these drawdowns are contemplated in this Investment Plan. When a midyear MCQ update is received from the Treasurer, pooled funds will be liquidated to satisfy this drawdown request. Additional drawdowns of \$2 million are expected each year through 2029. The investments in Quite West's allocation should offer sufficient liquidity to accommodate the expected

drawdowns. The MNRI balances will be invested primarily to achieve capital growth over time. Achieving returns above inflation is a key investment objective, and some near-term liquidity from investments may be required.

### INVESTMENT PORTFOLIO

Asset allocations are typically expected to be relatively stable until the next annual review. Any contributions or withdrawals of MNRI must be communicated to ONE JIB formally as outlined in the ONE JIB Withdrawals of Money Not Required Immediately (MNRI) Policy

#### 5.1 Account Structure

| MNRI Investment<br>Horizon    | Risk Tolerance / Model Assigned            | Allocation   |
|-------------------------------|--------------------------------------------|--------------|
| Consolidated<br>MNRI Holdings | Long Term / 40% Equity (model D) assigned. | \$32,783,105 |
| Total                         |                                            |              |

#### Other considerations:

- Quinte West has MRI balances available to address potential contingencies. This means that MNRI balances are expected to be stable and there is a very low probability for unexpected drawdowns over the next 10 years.
- Inflation is a key consideration relevant for Quinte West's investment.
- Drawdowns detailed in section 4 of this Investment Plan are anticipated.
  - o Treasurer has good visibility on capital spending and the need for debt financing
  - The treasurer has high confidence in both the size and timing of the drawdowns identified.
- The \$5 million drawdown planned to take place following the approval of this Investment Plan will be conducted in conjunction with the transition to the OCIO Offering

### 5.2 Allocations – based on Long Term 40% Equity Model (D)

| MID TERM 40% EQUITY MODEL (D)  |                |                         |                |                     |
|--------------------------------|----------------|-------------------------|----------------|---------------------|
| Asset Classes                  | Minimum<br>(%) | Target<br>Weight<br>(%) | Maximum<br>(%) | Total Invested (\$) |
| Cash & Equivalent              | 0              | 0                       | 10             | \$0                 |
| Canadian Fixed Income          | 35             | 45                      | 55             | \$14,752,397        |
| Global Fixed Income and Credit | 0              | 15                      | 25             | \$4,917,466         |
| Canadian Equities              | 10             | 20                      | 30             | \$6,556,621         |
| Global Equities                | 10             | 20                      | 30             | \$6,556,621         |
| Alternatives                   | 0              | 0                       | 0              | \$0                 |
| Total                          |                | 100                     |                | \$32,783,105        |

<sup>&#</sup>x27;\* further details on holdings and benchmarks for this model are detailed in an attachment to the New Product Committee report (2024-003)

### APPLICABLE ONE JIB POLICIES

The Plan adheres to the following ONE JIB Policies subject to periodic review and updating and are posted to the ONE Investment website.

- ONE JIB Responsible Investing Policy
- ONE Anti-Money Laundering Policy
- ONE Pricing Error Policy (LL & PI)
- ONE Currency Hedging Policy PI
- ONE JIB Withdrawals of Money Not Required Immediately (MNRI) Policy
- ONE JIB In-Kind Securities Policy

### **ELIGIBLE FUNDS**

The eligible funds are listed under Schedule "A" of the Investment Management Agreement between RBC Global Asset Management Inc. and ONE Investment, which may be reviewed and updated periodically.

In asset classes where more than one fund is eligible for investment, the OCIO will be responsible for determining which fund(s) to include in the client portfolio after due consideration for (1) the individual characteristics of the fund, (2) prevailing market conditions impacting the fund's liquidity and capacity, and (3) its alignment with the municipality's investment objectives and philosophy.

The Manager shall manage the RBC GAM Fund(s) according to the pooled fund investment mandate including the investment guidelines contained therein developed by the Manager in respect of each RBC GAM Fund (each, an "Investment Mandate").

| Asset Classes                  | Sub-Asset Classes                   | Eligible Fund Names (Schedule "A" of IMA)                                                                      |
|--------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------|
|                                | Fixed Income                        |                                                                                                                |
| Cash & Equivalent              | Money Market                        | PH&N Canadian Money Market Fund                                                                                |
| Canadian Fixed Income          | Short-Term Bonds                    | PH&N Short Term Bond & Mortgage Fund<br>RBC Vision Fossil Fuel Free Short Term Bond Fund                       |
|                                | Universe Bonds                      | PH&N Bond Fund PH&N Enhanced Total Return Bond Fund RBC Vision Bond Fund RBC Vision Fossil Fuel Free Bond Fund |
|                                | Corporate Bonds                     | PH&N Corporate Bond Trust*                                                                                     |
|                                | Private Placement<br>Corporate Debt | PH&N Private Placement Corporate Debt Fund*                                                                    |
|                                | Commercial<br>Mortgages             | RBC Commercial Mortgage Fund*                                                                                  |
| Global Fixed Income and Credit | High Yield Bonds                    | RBC High Yield Bond Fund<br>PH&N High Yield Bond Fund                                                          |
|                                | Global Multi-Asset<br>Credit        | BlueBay Total Return Credit Fund                                                                               |
|                                | Global Bonds                        | RBC Global Bond Fund                                                                                           |

|                   | Emerging Markets<br>Bonds           | RBC Emerging Markets Bond Fund                                                                                                                                       |
|-------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                   | Equities                            |                                                                                                                                                                      |
| Canadian Equities | Canadian Equities                   | PH&N Canadian Equity Value Fund<br>PH&N Canadian Equity Fund<br>RBC Vision Canadian Equity Fund<br>RBC QUBE Canadian Equity Fund                                     |
|                   | Canadian Low<br>Volatility Equities | RBC Vision QUBE Fossil Fuel Free Low Volatility Canadian Equity Fund RBC QUBE Low Volatility Canadian Equity Fund                                                    |
| Global Equities   | U.S. Equities                       | PH&N US Equity Fund<br>RBC QUBE US Equity Fund                                                                                                                       |
|                   | U.S. Low Volatility<br>Equities     | RBC QUBE Low Volatility U.S. Equity Fund                                                                                                                             |
|                   | International Equities              | RBC International Equity Fund PH&N Overseas Equity Fund                                                                                                              |
|                   | Global Equities                     | RBC Global Equity Focus Fund RBC Global Equity Leaders Fund RBC Vision Global Equity Fund RBC Vision Fossil Fuel Free Global Equity Fund RBC QUBE Global Equity Fund |
|                   | Global Low Volatility<br>Equities   | RBC QUBE Low Volatility Global Equity Fund                                                                                                                           |
| Alternatives      | Real Estate                         | RBC Canadian Core Real Estate Fund*                                                                                                                                  |
|                   | Infrastructure                      | RBC Global Infrastructure Fund*                                                                                                                                      |

### REBALANCING

The OCIO is authorized to execute trades, as appropriate, to maintain compliance with the Investment Plan.

Rebalancing shall occur in accordance with the Participating Municipality's Investment Policy Statement and Investment Plan.

Rebalancing plans and exact timing should account for upcoming material changes that may impact the Investment Plans, such as updates to the Investment Policy Statement or the Municipal Client Questionnaire.

As appropriate, the size and frequency of trading activities shall be minimized to help reduce the administration and costs of trading.

### **IMPLEMENTATION**

#### 9.1 Custodian

All marketable investments under the control and management of ONE JIB, shall be held for safekeeping by ONE Investment's Custodian.

#### 9.2 Transition Plan

| Timeline   | Expected Transfer to JIB/ONE                                                                                                                                                                                                                                                                                              |  |
|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| March 2025 | <ul> <li>Existing holdings in ONE Investment Pooled Funds liquidated</li> <li>The \$5 million drawdown of MNRI will be transferred to Quite West from the proceeds.</li> <li>The remaining proceeds of approximately \$32.8 million being redeployed into the OCIO Offering with allocations based on Model D.</li> </ul> |  |

Quinte West's MNRI is currently invested in ONE Investment pooled funds. This Investment Plan will be implemented using the pooled funds available in the OCIO Offering. After the approval of this Investment Plan existing MNRI holdings will be liquidated. The \$5 million drawdowns will be remitted to Quinte West with the remaining proceeds deployed into the OCIO Offering.

During the transition to the OCIO Offering, the Chair and Vice-Chair of ONE JIB may be consulted concerning any required temporary adjustment to the investment plan. The Chair and Vice-Chair of ONE JIB have discretionary power to approve temporary investments, recommended by the Sub-Investment Manager, that may not be expressly described in the Investment Plan or the Investment Policy Statement, but are in the opinion of the Chair and Vice-Chair, in the best interests of the Municipality and are entirely consistent with their fiduciary obligations to the Municipality.

### 9.3 Accommodating Cashflow needs

Income from investments will be automatically reinvested as per the ONE Distribution Policy PI and cashflow needs of Quinte West are expected to be financed with the sale of units of the pooled funds. Payment of OCIO Fees and Governance fees will also be financed with the sale of investment pool units.



# REPORT

To: ONE Joint Investment Board

From: Keith Taylor, Chief Investment Officer, ONE Investment

Date: February 25, 2025

Re: Fund Manager Performance Review Q4 2024

Report: ONE JIB 2025-014

#### 1. RECOMMENDATIONS

It is recommended that the Board:

- 1. Receive the report.
- 2. Confirm that its members have reviewed the Fund Manager Performance Reports for Q4 2024 provided in the Resource Library.

#### 2. SUMMARY

This report summarizes the performance of the ONE Investment Prudent Investment Funds for the fourth quarter of 2024, including a brief overview of contributing factors. The ONE Investment pooled fund performance had mixed results in the quarter, with fixed-income funds having weaker returns than equity portfolios. All five funds produced notable investment gains over the last 12 months, with equity funds experiencing significantly stronger returns than fixed-income funds. Economic activity in the United States (US) remained robust in the quarter, leading to expectations for the US Federal Reserve rates to be revised lower, leading to higher long-term bond yields. This and uncertainty about changing political leadership in the US were two prominent themes that affected capital markets in late 2024.

As all client holdings of ONE Investment pooled funds will be liquidated as part of the transition to the OCIO Offering in the first quarter of 2025, the ONE Investment pooled funds will close and reporting of performance for these mandates will not be required in the future.

|                                   | Quarter | 1 Year |
|-----------------------------------|---------|--------|
| ONE Canadian Equity Fund          | 3.3%    | 20.9%  |
| ONE Global Equity Fund            | 1.5%    | 11.2%  |
| ONE Canadian Corporate Bond Fund  | 0.1%    | 4.6%   |
| ONE Canadian Government Bond Fund | 0.5%    | 4.4%   |
| ONE Global Bond Fund              | -1.1%   | 3.9%   |

#### 3. BACKGROUND

## ONE JIB and ONE Investment have a responsibility to review the performance of the investment managers

As outlined in ONE JIB's Policy for Reviewing External Fund Managers, ONE Investment is to report to ONE JIB, identifying any issues arising from the quarterly review of the external investment managers. The report is to include a summary of mandate positioning, information on investment performance, and an explanation of the drivers of performance, with commentary to explain the performance and market context.

#### Strength in 'Magnificent-7' stocks led US equity markets higher in the quarter

In the fourth quarter of 2024, large-capitalization technology stocks reasserted their market leadership, with the 'Magnificent-7' stocks (Microsoft, Apple, Nvidia, Alphabet, Amazon, Meta, and Tesla) outperforming the broader US equity market. This development marked a reversal from the trend observed in the third quarter when these stocks marginally underperformed the S&P500.

The Magnificent-7 stocks continued to significantly impact overall market performance, collectively rising by 67.3% in 2024. The Magnificent-7 stocks represent about one-third of the S&P 500's weight by market capitalization, so their performance had an outsized influence on overall index performance. These seven stocks accounted for over half of the S&P 500's 25% return for the year. This continued the trend of narrow market breadth, where smaller stocks did not fully participate in the strength of the broader market.

# The US election resolved political uncertainty, but new policies could create more economic uncertainty

The US elections in November 2024 resolved the uncertainties about political leadership in the US, with the Republicans gaining a majority in both the Congress and Senate and Donald Trump being elected President. This was perceived to be favourable for financial markets, as the policy regime is expected to be more favourable for Wall Street and the business community. The aggressive policy changes and unorthodox approach expected of the newly re-elected president may create additional uncertainties that affect the economy, interest rate policy and the financial markets in the USA and globally. In particular, the prospects of new US tariffs on imports could trigger a trade war that may have significant adverse economic effects globally.

## The Interest rate outlook in the US changed in the quarter in response to continued signs of economic strength

The US Federal Reserve started lowering its policy rate later than other major global central banks, with a 50-basis point cut in September. At that time, there were signs that elevated inflation levels were being contained, and there was concern that economic activity was starting to moderate. It was broadly expected that the Federal Reserve would cut rates aggressively through 2025. After the rate cut, economic data indicated that the labour market remained tight and inflation figures had stopped improving. This led to a

change in the US interest rate outlook, where fewer rate cuts are now expected in 2025. Long-term bond yields also rose in the quarter, with the US 10-year bond rising 79 bps, closing the year at 4.57%, as shown in Chart 1 below. This led to US long-term bond yields increasing more than yields rose in other countries, significantly impacting exchange rates. The US dollar appreciated between 6% to 12% versus other major economies, as shown in Chart 2 below.

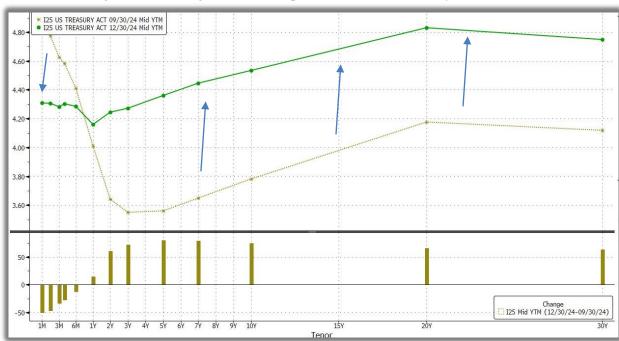


Chart 1 – US yield curve – yields for long-term bonds rose in quarter

Chart 2 - Currency movements - USD strong against all major currencies



#### 4. ANALYSIS

## The ONE Canadian Equity Fund had returns of 3.3% in the fourth quarter, bringing full year 2024 returns to 20.9%

The Canadian equity markets had modest gains in the fourth quarter after several quarters of strong returns. The ONE Canadian Equity Fund typically holds 30 - 35 companies in the fund, offering more targeted exposure than the broader S&P/TSX equity index. This means that security selection can significantly influence fund returns. Large fund holdings, such as MDA Space and Atkinsrealis Group, which had returns of 69.9% and 38.8%, respectively, had a significant positive impact on performance. Stock selection within the Information Technology sector weighed on fund performance, as holdings in CGI and Open Text had weaker performance than the rest of the sector or the broader market returns.

Fund returns were 20.9% for the full year, reflecting the strength experienced in the Canadian equity market in 2024. Specific stock selection choices by the manager influenced the full-year performance. The fund, for example, had no exposure to TD Bank, which was down about 6% last year, while other Canadian banks had average returns of about 30%. The fund also held no Shopify and could not benefit from the 48% returns it generated during 2024. Allocation across the Canadian equity market sectors had minimal overall effect on performance, either during the guarter or over the full year.

### The ONE Global Equity Fund returns were 1.5% in the fourth quarter, with the fund producing returns of 11.2% during 2024

The ONE Global Equity Fund generated returns of 1.5% in the fourth quarter of 2024, while the broader global equity markets were up more than 5% in the quarter. The investment manager employs a strategy emphasizing bottom-up security selection, targeting companies with strong management, sustainable competitive advantages, and attractive valuations. However, current market conditions do not favour this approach, resulting in short-term underperformance. This underperformance was particularly pronounced in the US equity market, where the Magnificent-7 stocks accounted for over half of the S&P 500's impressive 25% return in 2024. While the fund does have some exposure to three of these stocks, its light exposure limited its participation in the upside. In periods with extremely narrow leadership and strong momentum, the manager's quality at the right price investment style has been challenged to keep pace. Despite achieving respectable full year returns of 11.2%, the fund's performance remains well below its benchmark. This theme affects all active managers, with most global and US mandates underperforming benchmarks in 2024.

### ONE Investment fixed income funds had mixed performance in the quarter but stronger returns for the full year

The changing interest rate environment contributed to weaker performance in fixed-income markets as longer-term bond yields rose. While recurring income from fixed income should have a positive contribution to returns, falling bond yields offset this, leading to flat bond market returns. The ONE Canadian Corporate Bond Fund, the ONE Canadian Government Bond, and the ONE Global Bond Fund had returns of 0.1%, 0.5%, and -1.1%

in the quarter. All three funds generated stronger returns over the 2024 calendar year, with returns of 4.6% for the ONE Canadian Corporate Bond Fund, 4.4% for the ONE Canadian Government Bond Fund, and 3.9% for the ONE Global Bond Fund. These full year returns are consistent with the current yield environment.

Currency movements influenced the ONE Global Bond Fund's returns in the quarter. Although the strength of the US dollar benefitted returns from US dollar bonds, the fund has approximately 87% of its currency exposure hedged back to the Canadian dollar. Losses on the currency hedges had a large negative effect on performance. Heavy exposure to US corporate credit and high-yield bonds performed well in the quarter as credit spreads were slightly tighter.

#### 5. CONCLUSION

The review of manager performance for the fourth quarter of 2024 did not identify any significant concerns, but the ONE Global Equity fund continues to experience notable underperformance compared to its benchmark. The changing US interest rate outlook led to falling bond prices and mixed quarterly returns for the ONE Investment fixed-income pooled funds, but over the full year, returns were stronger. Equity markets had good returns in the fourth quarter, leading to strong returns for the full year, especially for the ONE Canadian Equity Fund.

Drafted by: Keith Taylor, Chief Investment Officer Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs, ONE Investment



# RFPORT

To: ONE Joint Investment Board

From: Judy Dezell, Co-President/Co-CEO, ONE Investment

Date: February 28, 2024

Re: Recruitment for ONE JIB Vacancy

Report: ONE JIB 2025-010

#### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Fill the ONE JIB member vacancy in Spring 2025 and any other vacancies in 2025 through the work of the Nominating Committee, constituted on November 18, 2020.

#### 2. SUMMARY

With Christine Tessier's resignation there is now a vacancy on ONE JIB. The Nominating Committee will recruit broadly for the position.

#### 3. BACKGROUND

### The ONE JIB's Terms of Reference authorize the creation of a Nominating Committee

The Terms of Reference describe a process for adding new board members. The Nominating Committee is *ad hoc* and will lapse upon completion of its work.

Section 4.3 of the Terms of Reference provides that in recommending a new member or reappointing a member, shall consider:

- a) The competencies and skills ONE JIB, as a whole, should possess;
- b) The competencies and skills of each other member of ONE JIB; and
- c) The competencies and skills the prospective member would bring to ONE JIB.

To support these objectives, ONE JIB has created a skills matrix and job description which were last reviewed by ONE JIB November 27, 2024. The Nominating Committee will use these tools to recruit and assess potential new members.

The Nominating Committee was created in November 2020 when ONE JIB appointed the following members to the Committee:

- Chair Bill Hughes
- Vice-Chair Geri James
- Board Member Dowty

#### Board Member Giles

ONE Investment's Co-Presidents also sit on the Committee.

#### 4. ANALYSIS

### Investment expertise is the key recruitment focus, with Board succession planning in mind

The board needs broad-based investment industry expertise to provide proper oversight in a prudent investing environment. This expertise is achieved by having a significant number of board members with investment industry experience and knowledge. No single member needs to possess all the necessary expertise, but each member should have skills that complement the skills of the other members, so as to achieve a well-rounded, high-functioning board.

In the current recruitment process, it would be helpful if the Nominating Committee could find individuals with fixed income and equity expertise, and possible expertise in alternative investments. The Committee will also consider succession planning in the recruitment process to ensure the ongoing effectiveness of ONE JIB as well as assess candidates against the other qualities that a ONE JIB member is expected to have.

Given the focus on investment industry experience for the recruitment, it is recommended that the Committee composition remain as ONE JIB Chair, Vice Chair and Board Members Dowty and Giles.

#### Recruitment should be broad based

To encourage a broad range of applications to the ONE JIB, ONE Investment will support the Nominating Committee by posting the board opportunity in appropriate channels. Board members will be advised of the posting details to share within their own networks.

#### 5. CONCLUSION

The Nominating Committee will continue its work to recruit an individual to fill the seat vacated as a result of Christine Tessier's resignation.

Drafted by: Judy Dezell, Co-President/CEO ONE Investment

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEO ONE Investment



# REPORT

To: ONE Joint Investment Board

From: Judy Dezell, Co-President/Co-CEO, ONE Investment

Date: February 25, 2025

Re: ONE JIB Reappointment of Members

Report: ONE JIB 2025-009

#### 1. RECOMMENDATIONS

It is recommended that the Board reappoint the following Members:

- 1. Jennifer Dowty to March 31, 2028,
- 2. Scott Pountney to March 31, 2028, and
- 3. Stephen Rettie to March 31, 2028.

#### 2. SUMMARY

ONE JIB, within its Terms of Reference, can fill vacancies on the Board as well as reappoint members as their terms expire to a maximum of nine years.

The reappointment of Jennifer Dowty will see her serve a total of eight years by March 31, 2028.

The reappointment of Scott Pountney will see him serve a total of seven years by March 31, 2028.

The reappointment of Stephen Rettie will see him serve a total of eight years by March 31, 2028.

#### 3. BACKGROUND

#### ONE JIB's Terms of Reference contemplate the reappointment of members

The Founding Municipalities appointed the initial members of ONE JIB. Section 4.3 of ONE JIB's Terms of Reference outlines the process for both the appointment and reappointment of members by ONE JIB, with the approval of ONE Investment.

#### Good governance encourages staggered terms

Section 4.9 of the Terms of Reference guides ONE JIB on member terms. Appointment or reappointment is for a minimum of one year to a maximum of three 3-year terms. Further, the Terms of Reference allow for the terms of ONE JIB members to be staggered.

#### 4. ANALYSIS

#### Board appointments have followed a sound process

When ONE JIB was first created, the Founding Municipalities appointed Jennifer Dowty and Stephen Rettie on the recommendation of ONE Investment. Scott Pountney was first appointed by ONE JIB in May 2021 using the Nominating Committee process. It has been used effectively to recruit for vacancies on ONE JIB using a comprehensive skills matrix, job description and interview process. All three members have agreed to another term on ONE JIB.

#### Reappointment continues the use of staggered terms

The reappointment terms for both members are based on a good governance practice of staggering terms of members to avoid a full Board turnover. Table 1 outlines the term expiry of each member if the terms are renewed as recommended.

| ONE JIB Member  | Term Expiry |
|-----------------|-------------|
| Jennifer Dowty  | 31/05/2028  |
| Craig Dyer      | 31/05/2027  |
| Heidi Franken   | 31/03/2027  |
| Jim Giles       | 31/05/2026  |
| Bill Hughes     | 31/05/2026  |
| Geri James      | 31/05/2026  |
| Deborah Leckman | 31/05/2027  |
| Mike Melinyshyn | 31/03/2027  |
| Scott Pountney  | 31/05/2028  |
| Stephen Rettie  | 31/05/2028  |
| Nancy Taylor    | 31/05/2027  |
| Vacancy         |             |

Table 1 - ONE JIB Member's Term Expiry

#### **ONE Investment supports the reappointments**

ONE Investment is fully supportive of the skills-based approach taken by the Nominating Committee to appoint members to ONE JIB. Members with a broad range of skills provide strength to the Board. All three members recommended for reappointment effectively contribute to the Board. ONE Investment supports the reappointment of these individuals.

#### 5. CONCLUSION

The reappointment of these three members is consistent with ONE JIB's Terms of Reference.

Drafted by: Judy Dezell, Co-President/CEO

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEO



## REPORT

To: ONE Joint Investment Board

From: Judy Dezell, Co-President/Co-CEO, ONE Investment

Date: February 25, 2025

Re: ONE JIB Governance Review 2025

Report: ONE JIB 2025-011

#### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Direct staff to bring to the September 4, 2025 meeting a review of ONE JIB committees.

#### 2. SUMMARY

- As part of its good governance practices ONE JIB has adopted a regular review cycle for key documents. That process commenced at ONE JIB's meeting on November 29, 2023 with a report on its Terms of Reference, Code of Conduct and Procedure By-law. It was followed up in 2024 with a complete review of the ONE JIB Agreement and the adoption of a Records Retention By-law.
- In the 2025 work plan of ONE JIB further governance work was identified, including reviewing its committees' mandates.
- In addition, once the transition to the OCIO business model is completed in the second quarter of 2025, there will be a complete review of the ONE JIB Services Agreement.

#### 3. BACKGROUND

#### The ONE JIB Agreement was revised in 2024

The ONE JIB Agreement, together with the schedules and exhibits embedded in the agreement, is the primary operating document for municipalities that have decided to invest their MNRI with ONE JIB. It governs the relationship between ONE JIB and any municipality that decides to invest under the prudent investor regime and executes the agreement. ONE Investment is also a party to the agreement. It provides support and administrative services to the other parties.

The ONE JIB Agreement was approved by the Board on May 19, 2020. In early 2024 and in preparation for the transition to the OCIO business model, an extensive review of the ONE JIB Agreement was approved by ONE JIB that included expanding the membership of ONE JIB, amendments to reflect the new OCIO business model and associated fees, along with several housekeeping items. The next scheduled review for the ONE JIB

Agreement is Q1 of 2027 or sooner if there are legislative changes that necessitate an earlier review.

#### A new Records Retention By-law was approved in 2024

ONE JIB constitutes a local board of each Participating Municipality, and under the *Municipal Act, 2001* the Participating Municipalities are jointly responsible for retaining and preserving the records of ONE JIB in a secure and accessible manner. Unanimous approval from Participating Municipalities on a Records Retention By-law was achieved in the spring of 2024 and the By-law is now in effect.

#### The 2025 Work Plan includes a review of ONE JIB Committees

ONE JIB strives to continuously improve its governance practices. One element of governance best practice is to regularly review committee mandates and membership. This has been identified as an activity by ONE JIB as part of its work plan in 2025.

### The ONE JIB Services Agreement will be reviewed in light of the transition to the OCIO model

The ONE JIB Services Agreement deals exclusively with ONE Investment's obligations as a service provider to ONE JIB. The Participating Municipalities are parties to the ONE JIB Agreement, but they are not parties to the ONE JIB Services Agreement. After having undertaken a complete review of the ONE JIB Services Agreement in 2024, and considering the imminent transition to the OCIO model, ONE Investment concluded that amendments to the ONE JIB Services Agreement should be deferred until after the OCIO business model transition is completed in 2025. ONE Investment plans to start this work by Q4 of 2025.

#### 4. ANALYSIS

#### ONE JIB has the authority to create committees through the ONE JIB Agreement

The Founding Municipalities contemplated the need for committees of ONE JIB and included provisions for committees within the ONE JIB Agreement. There is only one committee named specifically in the ONE JIB Agreement Terms of Reference Schedule, a Nominating Committee, to fill vacancies on ONE JIB. The only other committee ONE JIB currently has is the New Products Committee.

### The Nominating Committee follows a rigorous process for identifying new board members

The Terms of Reference describe a process for adding new board members.

Section 4.3 of the Terms of Reference provides that in recommending a new member or reappointing a member, the committee shall consider:

a) The competencies and skills ONE JIB, as a whole, should possess;

- b) The competencies and skills of each other member of ONE JIB; and
- c) The competencies and skills the prospective member would bring to ONE JIB.

The Nominating Committee was created in November 2020 when ONE JIB appointed the following members to the Committee:

- Chair Bill Hughes
- Vice-Chair Geri James
- Board Member Jennifer Dowty
- Board Member James Giles

ONE Investment's Co-Presidents also sit on the Committee.

Staff will be reviewing how to trigger the work of the committee upon the resignation or term ending of a Board member.

#### The New Products Committee was formed in late 2020

When ONE JIB was established in May 2020, it started by approving two new fund managers and mirroring existing Legal List products. ONE JIB quickly recognized that it needed to continuously evaluate product options and would do so through a committee that also engaged municipalities in the conversation. The mandate of the New Products Committee was to identify, evaluate and present potential product offerings to ONE JIB.

The members of the Committee appointed in 2020 remain the same today:

- Chair Geri James
- Vice Chair Bill Hughes
- Board Member James Giles
- Board Member Jennifer Dowtv
- Paul Judson, Director of Finance/Treasurer, Town of Bracebridge
- Julie Pittini, Director, Treasury Services, Region of Peel

#### The OCIO business model will result in continuous evaluation of product options

One of the benefits of ONE Investment's shift to the OCIO business model is moving away from five fund options to an initial universe of 35 funds and the possibility to add more over time. PH&N Institutional, as part of its responsibilities as the sub-investment manager, is responsible for constantly evaluating the current approved funds and identifying potential other funds to include.

Staff are therefore recommending a review of the New Products Committee's mandate.

#### A new committee focused on Investment Plans could be considered

As the number of Participating Municipalities continues to expand, the review of Investment Plans by ONE JIB becomes a larger responsibility consuming more time at Board meetings. This is a core fiduciary obligation for ONE JIB that requires careful consideration. In recognition of ONE JIB's interest in streamlining its meetings as much as

possible, it may make sense to establish a committee with the purpose of providing early input into Participating Municipalities draft Investment Plans, informed through reviewing the MCQ and IPS.

Staff will bring forward a report at the September meeting of ONE JIB on the current committee mandates and possible introduction of a new committee to help streamline ONE JIB's fiduciary obligations regarding Participating Municipalities' Investment Plans.

#### A process for rotating committee membership will be developed

Some ONE JIB members may be willing and able to serve on board committees, in addition to those who are already serving. Not everyone may be able to serve on committees due to work or personal commitments, or for other reasons. As a result, participation on committees will remain a matter of individual discretion.

As part of the governance review, a process for board members to participate on committees will be developed.

For example, Section 37(2) of the Board's Procedure By-law provides that:

"The Chair may recommend the Members of Committees. The Board shall appoint the Committee Members. The Chair shall be an ex officio Member of all the Board's Committees."

This could be formalized in an annual review of committees, with a report from the Chair. Most terms could be one to three years to provide plenty of opportunities over time for participation on committees, while preserving a reasonable degree of continuity.

#### 5. CONCLUSION

As a good governance practice ONE JIB will continue its commitment to good governance practice through regular review of key documents and its committees.

The review of the ONE JIB Services Agreement is to be started by Q4 2025.

Drafted by: Judy Dezell, Co-President/CEO

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEO



## REPORT

To: ONE Joint Investment Board

From: Judy Dezell, Co-President/Co-CEO, ONE Investment

Date: February 25, 2025

Re: ONE JIB In-Kind Securities Policy Review

Report: ONE JIB 2025-003

#### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Approve the amendments to the MNRI Summary document and the ONE JIB In-Kind Securities Policy as shown in Attachments 1 and 2.

#### 2. SUMMARY

ONE Investment is recommending revisions to ONE JIB's In-Kind Securities Policy to reflect that on a going forward basis, prospective municipalities must know that if ONE JIB cannot manage and control in-kind securities, such securities should be characterized by council as Restricted Special Assets, not MNRI.

With changes to the In-Kind Securities Policy, ONE Investment is also recommending edits to the companion guidance document to reflect the policy changes.

#### 3. BACKGROUND

### Participating Municipalities have transferred control and management of in-kind securities to ONE JIB

Transfer of the control and management of in-kind securities (as part of MNRI) has been a common practice for municipalities as they join the Prudent Investment Program. This has meant that the CIO needed to be able to track performance, reinvest income and any proceeds from repayment of capital in accordance with the municipality's approved ONE JIB Investment Plan. As ONE JIB continues to grow assets under management, a policy was put in place to address the types of securities ONE JIB can receive and are available for investment as MNRI. The policy provides guidance for ONE staff in working with prospective municipalities. It also provides clear direction on what to do with in-kind securities for PH&N Institutional as the Sub-Investment Manager when dealing with Participating Municipalities.

### Proceeds and income from in-kind securities, if accepted as MNRI, come under the control and management of ONE JIB

For in-kind securities to form part of the MNRI under the control and management of ONE JIB, proceeds from these securities (any distributions as well as proceeds received at maturity or on redemption or other disposition) should ultimately be invested in the ONE Prudent Investment Offering pooled funds.

The policy is designed to establish principles governing the treatment of in-kind securities from Participating Municipalities consistent with the relevant ONE JIB approved Investment Plans. It provides clarity with respect to any disposition of in-kind securities, if appropriate, prior to maturity. Such direction is documented in a Securities Acceptance Plan agreed to by the municipal treasurer. The current policy was adopted by ONE JIB in September 2024.

After a few months of working with the policy, ONE Investment has identified the need for additional changes to the policy that will not only guide the transition of existing Participating Municipalities to the OCIO business model, but also let prospective municipalities know that if ONE JIB cannot manage and control in-kind securities, such securities should be characterized by council as restricted special assets, as opposed to MNRI. Examples include principal protected notes, guaranteed investment certificates, local distribution company securities and 'own debt' securities.

#### 4. ANALYSIS

### MNRI is not a defined term in legislation, so a guidance document has been developed to help municipalities determine MNRI

Without a legislative definition of MNRI, the responsibility for defining MNRI becomes that of the municipality before finalizing the amount that will be transferred to ONE JIB for control and management. Currently, most Participating Municipalities have relied on a time-based concept to define MNRI ranging from 18 months to three years. However, other factors such as the source of the money and the purpose for which monies have been collected or set aside and are to be used, the extent to which control over the asset can be freely given to ONE JIB, or any combination of those factors can be considered by a municipal council in determining its MNRI.

To help municipalities define MNRI, ONE Investment has worked with WeirFoulds LLP to develop a guidance document, Attachment 1, for potential Participating Municipalities. The guidance document outlines the different criteria that could be considered in identifying money required immediately, MNRI and restricted special assets. Restricted special assets are securities held by a municipality which if transferred to ONE JIB would not allow ONE JIB true control and management of the security.

The summary document presented to ONE JIB in September 2024 only mentioned local distribution company shares and municipal debt as examples of in-kind securities. Staff have identified other securities that should also be considered restricted special assets. Consequently, the summary document has been revised with additional examples of

restricted special assets such as guaranteed investment certificates (GIC) and principal protected notes (PPNs). The language has also been modified to indicate the list of examples is not exhaustive and may evolve over time.

### ONE JIB has a fiduciary obligation to control and manage MNRI of Participating Municipalities

The revised In-Kind Securities Policy, Attachment 2, continues to state that the control and management of MNRI is ONE JIB's fiduciary obligation. That obligation must include the ability to control and manage the securities, including the monitoring and control of performance. Securities that preclude ONE JIB from monitoring and controlling performance should not be included as MNRI and should be identified by the municipality as restricted special assets.

Revisions to the policy are designed to describe clearly the securities ONE JIB will agree to control and manage within the new OCIO business model. To achieve this, new terms are introduced in the policy such as Restricted Special Assets, Securities Acceptance Plan and Sub-Investment Manager.

The policy now acknowledges the three types of in-kind securities. First is Restricted Special Assets – the policy is clear these will not be accepted by ONE JIB and will remain in the control and management of either the prospective municipality or in the case of an existing Participating Municipality they will be returned to the municipality during the transition to the OCIO business model. The second type of in-kind securities are those that can immediately be converted to cash for investment by PH&N Institutional as the Sub-Investment Manager. The third type of in-kind security ONE JIB will accept are those that have an agreed timeline for ONE JIB to hold before being liquidated for the cash to be invested by the Sub-Investment Manager based on an agreed Securities Acceptance Plan.

As the Prudent Investment Offering is attracting larger municipalities, the policy also needs to recognize the existence of sinking funds. The policy acknowledges that sinking funds are MNRI as per the *Municipal Act*, 2001.

### A Securities Acceptance Plan will be used to facilitate the efficient transition from the current practice and for specific in-kind securities ONE JIB accepts

Participating Municipalities always retain the ability to define money required immediately, MNRI and restricted special assets. When a Participating Municipality's MNRI is transferred to the OCIO business model then, subject to concurrence from the municipal treasurer, it is expected that in-kind securities will be assessed by the Sub-Investment Manager and dealt with in a manner consistent with the In-Kind Securities Policy. (This may include disposition to enable the Sub-Investment Manager to invest the proceeds.) Or the Participating Municipality may determine that the in-kind securities are restricted special assets or possibly money required immediately. Any securities that are being held for future disposition will be fully documented and shared with ONE JIB through a Securities Acceptance Plan.

In the case of new participating municipalities, the Securities Acceptance Plan will outline for ONE JIB, the municipality and the Sub-Investment Manager the timeline for ONE JIB to hold the securities before they are cashed.

### There will be quarterly reporting to ONE JIB on in-kind securities subject to Securities Acceptance Plans

The policy remains in large part unchanged with respect to the CIO reporting quarterly to ONE JIB on the holding of in-kind securities up until implementation of any Securities Acceptance Plan. The only change made was to include the expected date of liquidation to reflect the potential for either a Participating Municipality or a prospective municipality to agree to ONE JIB holding something for a period of time until it is liquidated.

#### 5. CONCLUSION

As ONE JIB continues to grow assets under management, having a clear policy on in-kind securities which may form part of MNRI is important to fully meet ONE JIB's fiduciary duties, guide prospective municipalities in identifying MNRI and provide clear direction to the Sub-Investment Manager when ONE JIB accepts a Participating Municipality's in-kind securities.

#### **ATTACHMENTS**

Attachment 1: ONE Investment Guidance Document on MNRI

Attachment 2: ONE JIB In-Kind Securities Policy

Drafted by: Judy Dezell, Co-President/CEO, ONE Investment

Approved by: Judy Dezell and Donna Herridge, Co-Presidents/CEOs, ONE Investment





#### Attachment 1

#### **MONEY NOT REQUIRED IMMEDIATELY ("MNRI") - SUMMARY**

A municipality that invests under section 418.1 of the *Municipal Act, 2001* ("**Act**") through ONE JIB is required to transfer control and management of its money that it does not require immediately to ONE JIB so long as it determines its MNRI in accordance with the rules, conditions and procedures set out in O. Reg. 438/97 ("**Regulation**") on the Prudent Effective Date. That date is agreed upon by the municipality and ONE Investment, as the agent of ONE JIB, pursuant to a Prudent Effective Date Agreement.

Section 418.1 of the Act only refers to money. It does not expressly address how a municipality must treat investments that it has already made and holds prior to the Prudent Effective Date. That question is addressed by the Regulation that requires a municipality to give control and management of its "investments" as well as its money to its investment board or joint investment board. "Investments" over which a municipality must give control and management to ONE JIB include securities acquired with MNRI by the municipality at the time of acquisition provided that any proceeds from the investments themselves are not required immediately on the Prudent Effective Date.

It follows from this that, subject to the comments below regarding Restricted Special Assets, money and investments of a municipality that are determined by the municipality as not required immediately constitute MNRI.

#### **How Does Council determine its MNRI?**

#### Money/Cash

There is no definition of MNRI in the Act or the Regulation. It is up to a municipal council to determine its MNRI. The Act does state that MNRI includes money in a reserve fund (in addition to money in a sinking and retirement fund). However, the determination of MNRI is primarily based on the time horizon within which the money is required to meet the municipality's financial obligations. However, other factors such as the source of the money and the purpose for which monies have been collected or set aside and are to be used or any combination of those factors can be considered by a municipal council in determining its MNRI.

In determining its MNRI a municipality can:

- 1. determine, based on its experience, a reasonable timeframe within which the municipality will <u>in fact</u> need money to meet its financial obligations regardless of what fund or source it comes from (to date Participating Municipalities have been using 24 to 36 months as a benchmark);
- 2. determine whether the money that *is required immediately* i.e., within the 24-to-36-month timeframe, should be taken from any particular source or fund; and
- 3. transfer the balance of the Participating Municipality's money/cash to ONE JIB as MNRI.





Investments that do not constitute money/cash are subject to ONE JIB's In-Kind Securities Policy and are dealt with below.

#### **Investments (In-Kind Securities)**

#### A. General

A municipality may have fixed income and/or equity securities invested under section 418 of the Act (i.e. the Legal List) before the Prudent Effective Date that it considers to be MNRI and that it wishes to transfer to ONE JIB *in specie* instead of liquidating such securities and then remitting the cash proceeds for investment in accordance with its IPS (and its Investment Plan). These securities would be subject to ONE JIB's In-Kind Securities Policy.

Fixed income securities that are held in a sinking fund established by the Participating Municipality would be subject to the provisions of a Securities Acceptance Plan<sup>1</sup>. They would be liquidated at an appropriate time acceptable to ONE JIB and the proceeds would be invested by ONE JIB in accordance with the Participating Municipality's IPS (and its Investment Plan). In the case of equities, they would be liquidated on or before a date to be agreed upon by the Participating Municipality and ONE JIB pursuant to a Securities Acceptance Plan. The proceeds would be treated in the same way as fixed income security proceeds.

#### B. Restricted Special Assets (that are not MNRI)

The purpose of the prudent investment regime is to give an additional financial tool to municipalities to generate revenues by investing in any security if they follow the rules, conditions and procedures in the Act and the Regulation. The ONE Prudent Investment Offering is an investment vehicle in respect of which ONE JIB is a fiduciary. As such, ONE JIB is obligated to maximize risk-adjusted returns on MNRI. It is not consistent with ONE JIB's fiduciary obligation to accept control and management of securities over which it has no actual control and management either because of the nature of the security or because of restrictions that municipalities impose in respect of such securities. Some examples of securities over which ONE JIB may not be able to exercise control and management include guaranteed investment securities ("GICs"), principal protected notes ("PPNs"), municipal debentures, including debentures issued by the investing municipalities ("Municipal Debt") and securities issued by corporations incorporated under section 142 of the Electricity Act, 1998 ("LDCs"). Because of ONE JIB's inability to actually exercise control and management over these types of securities, it would be unable to fulfill its

<sup>&</sup>lt;sup>1</sup> "Securities Acceptance Plan" means a written agreement between a Participating Municipality and ONE JIB that is entered into when a Participating Municipality's MNRI is transferred to the ONE Prudent Investment Offering, then subject to concurrence from the municipal treasurer, it is expected that In-Kind Securities will be assessed by the Sub-Investment Manager and dealt with in a manner consistent with ONE JIB's In-Kind Securities Policy.





fiduciary obligation if it were to accept such securities as MNRI. Accordingly, ONE JIB encourages the councils of Participating Municipalities with GIC, PPN, Municipal Debt and LDC securities that they want to include in their IPSs to characterize such securities as **Restricted Special Assets** that do not constitute MNRI because the critical elements of control and management by ONE JIB are not possible. The control and management of Restricted Special Assets would remain with the Participating Municipalities. As a consequence of Participating Municipalities characterizing their GIC, PPN, Municipal Debt and LDC securities as Restricted Special Assets, ONE JIB can increase the efficiency of its ONE Prudent Investment Offering because ONE JIB has no obligations, such as reporting obligations, relating to these types of securities. While control and management of Restricted Special Assets remain with the Participating Municipalities, at any time they may decide to liquidate such securities and transfer the cash proceeds to ONE JIB as MNRI.

The comments in respect of Restricted Special Assets do not apply to In-Kind Securities held in sinking funds of Participating Municipalities.



#### Attachment 2

Status: Draft Feb 5, 2025

|         | ONE Joint          | Investment Board Policy S                                   | Statement                                         |
|---------|--------------------|-------------------------------------------------------------|---------------------------------------------------|
| Policy: | In-Kind Securities | Date Approved:<br>September 4, 2024<br>Date of Next Review: | Person Most Responsible: Chief Investment Officer |
|         |                    |                                                             |                                                   |

#### **Purpose Statement**

The purpose of this policy is to establish the principles governing the treatment of In-Kind Securities received from Participating Municipalities as part of their money and investments not required immediately.

#### Scope

This policy is applicable to all In-Kind Securities that Participating Municipalities have included or may include in their MNRI and that have been or will be transferred to ONE JIB's control and management pursuant to section 418.1 of the *Municipal Act, 2001* (Act).

#### **Definitions**

- In-Kind Securities means assets/securities, other than cash, including both fixed income and equity securities, that are invested under section 418 of the Act (i.e. the Legal List) before the relevant municipality becomes a Participating Municipality. In certain cases, Participating Municipalities may transfer such securities to ONE JIB pursuant to section 418.1 of the Act instead of liquidating first and then remitting cash proceeds.
- Money Not Required Immediately (MNRI) means money and investments that are not required immediately by a Participating Municipality, the control and management of which is given to ONE JIB. There is no universal definition of MNRI, and it is at the discretion of each Participating Municipality to determine its MNRI in a way that is appropriate for its circumstances and is consistent with this policy. A Participating Municipality's council must determine its MNRI.



- ONE Prudent Investment Offering means the comprehensive investment program made available through ONE JIB/ONE Investment pursuant to which a duly qualified investment manager, who is an External Portfolio Manager referred to as a "Sub-Investment Manager", is engaged by ONE Investment to advise a Participating Municipality with regard to the investment of the Participating Municipality's MNRI and to invest and manage such MNRI in accordance with the Investment Plan approved by ONE JIB and the Investment Management Agreement.
- Participating Municipalities means from time to time each of the municipalities for whom ONE JIB acts as the JIB under the terms of the ONE JIB Agreement.
- **Proceeds from securities** means any distributions as well as proceeds received at maturity or on redemption or other disposition.
- Restricted Special Asset (RSA) means a security which the Participating Municipality wishes to maintain but over which ONE JIB cannot exercise control or management because of restrictions imposed by the Participating Municipality or by the nature of the security. Such securities include, but are not limited to, the Participating Municipality's own debentures, debentures of other municipalities, securities of local distribution corporations ("LDCs"), investments in guaranteed investment certificates ("GIC"), and principal protected notes ("PPN"). RSAs shall not be included as MNRI that is to be transferred to ONE JIB.
- Securities Acceptance Plan means a plan customarily forming an appendix to an Investment Plan that identifies the In-Kind Securities that ONE JIB will accept when a Participating Municipality joins the board.
- Sub-Investment Manager means the portfolio manager retained by ONE JIB, to
  provide discretionary investment management services for those assets of the
  Participating Municipalities that ONE JIB places with the Sub-Investment
  Manager from time to time, and such earnings, profits, increments and accruals
  thereon as may occur from time to time.

#### **Policy Statement**

The control and management of MNRI is ONE JIB's fiduciary obligation. That obligation must include the real ability to control and manage the securities, including the monitoring and control of performance. Securities that preclude ONE JIB from monitoring and controlling performance are considered to be RSAs as defined above and shall not be included as MNRI that is transferred to ONE JIB.



There are three types of In-Kind Securities: (1) those the Participating Municipality wishes to retain under its control, which constitute Restricted Special Assets and do not form part of MNRI; (2) those that can be immediately converted to cash and invested by the Sub-Investment Manager when the Participating Municipality joins ONE JIB; and (3) those that can be converted to cash and invested by the Sub-Investment Manager within a time period acceptable to ONE JIB after the Participating Municipality joins ONE JIB or are part of a sinking fund identified in a Securities Acceptance Plan.

Sinking fund investments are considered to be MNRI. They represent a special case because under the Act they are earmarked for repayment of specific debenture debt of a Participating Municipality. Sinking funds are subject to specific requirements to maintain the value of such funds, to be certified annually by a municipal auditor, and must be sufficient to repay the specific debenture debt at maturity.

#### **Securities Acceptance Plan**

Prior to a Participating Municipality's MNRI being transferred to ONE JIB, In-Kind Securities held by the Participating Municipality will be dealt with in a manner consistent with this policy, based on discussions between the Sub-Investment Manager and the Participating Municipality. In-Kind Securities that cannot be disposed of pursuant to a Securities Acceptance Plan will be classified as Restricted Special Assets and will not be accepted as MNRI. A template for a Securities Acceptance Plan can be found in Appendix 1.

In-Kind Securities from current Participating Municipalities held by ONE JIB as of December 31, 2024 will be assessed in light of this policy for potential grandfathering. Those that cannot be invested within a period of time acceptable to ONE JIB will be returned to the Participating Municipality as Restricted Special Assets.

#### Governance

When a municipality decides to invest through ONE JIB under section 418.1 of the Act, it must transfer control and management of its MNRI to ONE JIB. Consequently, ONE JIB has a fiduciary obligation that includes monitoring the performance of any In-Kind Securities transferred to ONE JIB as MNRI. Where an In-Kind Security is not capable of being valued in real time, monitoring will largely be based on historical investment value.

#### Reporting

The CIO will report quarterly to ONE JIB on the holding of In-Kind Securities up until implementation of any Securities Acceptance Plan, including the following information:



- List of In-Kind Securities held;
- In-Kind Securities performance;
- Expected date of liquidation
- List of In-Kind Securities sold (pursuant to a Securities Acceptance Plan).

#### **Review**

This policy may be amended from time to time and shall be reviewed every three years.



# APPENDIX 1 Securities Acceptance Plan

This appendix provides a list of the In-Kind Securities making up the Securities Acceptance Plan (SAP), including where applicable: (i) a description of the types of In-Kind Securities that will be transferred to ONE JIB and the proposed [DATE(s)] by which they will be sold and the proceeds will be invested in the OCIO Offering, and (ii) in the case of current Participating Municipalities, the [DATE] on which the In-Kind Securities, which do not constitute MNRI, will be returned to the Participating Municipality for its control and management.

During the transition to the <u>OCIO Offering</u>, the Chair and Vice-Chair of ONE JIB have discretionary power to approve temporary investments recommended by the Sub-Investment Manager that may not be expressly described in the Participating Municipality's Investment Plan or the Investment Policy Statement but which are, in the opinion of the Chair and Vice-Chair, in the best interests of the Participating Municipality and are entirely consistent with their fiduciary obligations to the Participating Municipality.

This SAP, the specific details of which are set out in Schedule A hereto, is hereby agreed to and accepted by [Participating Municipality] as evidenced by the signature of the Treasurer of the Participating Municipality effective [DATE]. The Treasurer is authorized to sign a copy of this SAP to evidence acceptance and approval and to deliver a copy of this SAP to ONE JIB/ONE Investment through ONE JIB's Secretary.

| Signed by: [Name], Treasurer of [Participating Municipality] |
|--------------------------------------------------------------|
| Date                                                         |



#### SCHEDULE A

[list relevant In-Kind Securities, including details where applicable: (i) a description of the types of In-Kind Securities that will be sold and the proposed [DATE(s)] by which they will be sold and the proceeds will be invested in the ONE Prudent Investment Offering; and (ii) the [DATE] on which the In-Kind Securities, which do not constitute MNRI, will be returned to the Participating Municipality for its control and management.



## **RFPORT**

To: ONE Joint Investment Board

From: Colin MacDonald, Manager of Policy, MFOA

Date: February 25, 2025

Re: Municipal Insights Update Q1 2025

Report: ONE JIB 2025-015

#### 1. RECOMMENDATIONS

It is recommended that the Board:

1. Receive the report.

#### 2. SUMMARY

A confluence of political events at the provincial, federal, and international levels is creating significant uncertainties on municipal funding and expenses. The federal government has been prorogued to accommodate a Liberal leadership race after Prime Minister Justin Trudeau announced that he would be stepping down from the role. It is likely that opposition parties will trigger an election in the spring, unless their intentions change before parliament resumes on March 24, 2025.

The provincial government has triggered an early election that will take place on February 27, 2025, citing the need for a strong mandate to combat tariff threats posed by the United States (US).

Parties at both the provincial and federal levels have differing positions on affordable housing and municipalities in general. In some instances, particularly at the federal level, the outcome has the potential to alter or disrupt municipal relations with the senior orders of government.

In early February 2025, a potential trade war with the US was postponed until at least March 1 after the US and Canadian federal governments were able to come to an agreement on border security initiatives. The US was set to impose a 25 percent tariff on most Canadian goods. There would be a 10 percent tariff on "energy resources", which was defined to include oil, natural gas and critical minerals. The tariffs were to begin on February 4, 2025, and Canadian federal and provincial governments were set to retaliate with their own tariffs and other measures. On February 10, 2025, the US government imposed a 25 percent tariff on aluminum and steel. Municipal governments, as with all Canadians, would be impacted dramatically by tariffs. Many municipal governments have begun examining their risk exposure to tariffs as well as exploring means through which they could support federal and provincial governments with their own measures to counter potential US tariffs.

#### 3. BACKGROUND

# The Governor General prorogued the federal parliament until March 24, 2025 at the Prime Minister's request to give the governing Liberal party time to select a new leader

On January 6, 2025, Governor General Mary Simon prorogued the federal parliament at the request of the Prime Minister. Prime Minister Trudeau announced he was stepping down and that the Liberal party would begin the process of selecting a new leader, with this selection to occur on March 9, 2025. Prorogation effectively ends this sitting of parliament and terminates any active bills being considered by parliament. Opposition parties have indicated that they will move or vote in favour of a motion of non-confidence when parliament resumes, which would trigger a federal election should federal party intentions remain unchanged.

## On January 28, 2025 Ontario Premier Doug Ford triggered an early provincial election, which is scheduled to take place on February 27, 2025

On January 28, 2025, Premier Doug Ford triggered an early election citing the need for a strong mandate from the electorate to tackle potential United States (US) tariffs. Like federal prorogation, the election call ends the sitting of provincial parliament and terminates all active bills. The election call effectively puts provincial government in "caretaker" mode and no new initiatives or business can be implemented until after the election results are in on February 27, 2025. Provincial ministries are postponing planned consultations and events, including the Ministry of Finance's pre-budget consultations. Had the early election not been triggered, an election would have been required by June 2026.

## On February 3, 2025, the Federal government reached a late agreement with the US government to postpone potential tariffs until March

On February 1, 2025, US President Donald Trump signed an executive order that would impose a 25 percent tariff on many Canadian goods and 10 percent on "energy resources." The tariffs were set to come into effect on February 4, 2025. The tariffs have been postponed until at least March 1, 2025 after the US and Canadian Federal governments were able to come to an agreement on additional border security, and other measures intended to stem the flow of fentanyl across the border into the US. On February 10, 2025, the US government imposed a 25 percent tariff on aluminum and steel. President Trump has cited the flow of fentanyl to the US from Canada and Mexico as well as trade imbalances as justifications for the tariffs. Many policy experts have questioned the veracity of these claims with evidence showing that the flow of fentanyl from Canada to the US is very low, in relative terms.

Canada was prepared to retaliate with its own targeted 25 percent tariffs and other measures, initially covering \$30 billion in goods which could increase to \$155 billion of goods by late February.

#### 4. ANALYSIS

### Federal prorogation and the potential for a federal election in the spring creates uncertainty with respect to federal funding of programs targeted at municipalities

The current government has developed many programs for municipal infrastructure with respect to housing, aimed at incentivizing municipalities to reform approvals processes and freezing development charges. The Federal Canada Housing Infrastructure Fund committed \$5 billion for municipalities that would be directed through the provinces and territories – when the province did not agree to the terms of the agreement by January 2025, the money allocated was intended to be deployed into the \$1 billion direct funding stream for municipalities. The federal government has been silent on this funding, and many are unsure of the status of these funding programs.

Conservative leader Pierre Poilievre has been highly critical of the Liberal government's housing and infrastructure initiatives, including the aforementioned funds and the Canada Infrastructure Bank. He has indicated that he would eliminate these programs. He has also been highly critical of municipal politicians, referring to them as "greedy" and "gatekeepers" among other things. As polling indicates that Poilievre is the current front-runner and likely to secure a majority government, municipalities could be in for a dramatic change in relationship with the federal government, which could have significant impact for federal infrastructure funding and, consequently, municipal fiscal circumstances.

# The provincial election outcome may have a significant impact on municipal-provincial relations and, by extension, municipal finances

While the governing provincial Progressive Conservative Party led by Doug Ford maintains a significant lead in the polling, the election outcome could have an impact on municipalities. The Ontario Liberal Party, the Ontario New Democratic Party and the Ontario Green Party have indicated that they are in favour of reaching a new agreement with municipalities, with each presenting policy platforms on housing and municipal relations which could have a cascading impact on municipal finances. The current Progressive Conservative government has many funding programs available for municipal infrastructure and announced recent increases to some provincial grants to municipalities – it is unclear what would happen with these programs should another party form the government.

# Municipalities are beginning to plan for potential US tariffs by examining their dependence on US supply chains and examining opportunities to join the federal and provincial governments in a potential trade war

Municipalities are currently dealing with challenges related to the housing and social services crises that are straining municipal resources. Like the pandemic, 25 percent tariffs will likely have dramatic impacts on construction supply chains and will further exacerbate affordability challenges faced by families throughout the country. Tariffs would likely increase infrastructure construction costs and may put further pressure on municipal services bearing an unintended burden from current housing, affordability and addiction

challenges.

Many municipalities are reviewing their procurement policies and existing contracts to see where they can minimize the tariff risk. Additionally, some municipal councils have expressed the intent to explore options where they can place additional pressure on the US should tariffs be imposed in March.

#### 5. CONCLUSION

Municipalities will be impacted by the outcomes of the provincial and likely, federal elections as political parties at the federal and provincial levels have very different positions on housing and municipal infrastructure financing. Geopolitical relations with the US remain a concern for municipalities as with all Canadians. Municipalities will need to look at how they can mitigate the potential impact of tariffs, and many will seek out options to work in concert with the federal and provincial governments on retaliatory measures, should the tariffs be imposed.

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